

BUFFALO BUSINESS HISTORY: SELECTED SOURCES IN THE GROSVENOR ROOM



KEY

<p>* BST Buffalo Folio GRO RBR Ref.</p>	<p>= Oversized book = In Business, Science & Technology Dept. = In Buffalo collection in Grosvenor Room = On Folio & Atlas shelf in Grosvenor Room = In Grosvenor Room = In Rare Book Room, may be seen by appointment = On Reference Shelf, cannot be borrowed</p>
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 Buffalo, NY 14203-1887
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INTRODUCTION

This guide introduces researchers to sources, most of which are in the Grosvenor Room, about Buffalo area companies, businesses, and industries. Few companies are the subject of book-length works; many appear only in business directories or the occasional newspaper or magazine article.

Publications focusing solely on one firm, such as company histories, have been omitted. The only exceptions are scrapbooks, annual reports, and trade catalogs in our Rare Book Room (RBR).

When researching local companies, we also suggest visiting the Business, Science and Technology Department (BST).

Shelf locations are always subject to change.

To learn more about how to do business history research, see the following guide:

GRO Ref. HD2785 .K43 1990

Kerr, K. Austin

Local Businesses: Exploring Their History

Nashville, TN: American Association for State and Local History, ©1990

ANNUAL REPORTS FROM COMPANIES IN WESTERN NY

Company	Call Number	Years We Have
Abstract Title & Mortgage	HG2040 .U52 N72	1937-1949?
Acme Electric Corp.	*HD9697.A1 A3	1982-1987
Acme Electric Corp.	Microfiche	1984-1989
American Locker Group (AVM)	*HD9506 .U6 A95	1980-1984,1987
American Precision Industries	*HD2796 .A43 A43	1975-1979, 1981-1985, 1987-1988
American Precision Industries	Microfiche	1975-1979, 1981-1985, 1987-1988
Ashland Oil	Microfiche	1975-1989
Astronics Corporation	*HD9999 .C744A	1982-1987
Bank of Buffalo	*HG2613 .B84 B35	1959, 1969, 1970
Barcalo Co.	*HE9971.5 .M383 B37	1952-1961
Bell Aircraft Corporation	*HD9711 .B4	1941-1959
Bethlehem Steel	*HD9519 .B4 A55	1939-1957
Blue Cross of Western New York	*HG9397.5 .N7 B68	1977-1987, 1990
Buffalo Ankerite Gold Mines Limited	*HD9536 .B83	1948-1960
Buffalo Bolt Co.	*HD9529 .B64 B83	1944-1949
Buffalo Eclipse Corporation	HD9529 .B64 B83	1950-1958
Buffalo Economic Renaissance Corporation	Buffalo *HC108.B8 B8715	1997
Buffalo Forge	*HD9705 .U64 B859	1971-1980
Buffalo Forge	Microfiche	1975, 1977-1980
Buffalo General Laundries	HD9999 .L383 B8	1945-1953
Buffalo, New York and Erie Railroad	RBR HE2791 .B8452	1859-1862
Buffalo, Niagara, and Eastern Power Corporation	Buffalo *TK4137 .B9 B9	1925-1944
Buffalo Savings Bank	*HG2567 .G66	1959, 1967
Calspan Corporation	Buffalo *Q11 .C26	1973-1977
Canandaigua Wine Co.	*HD9379 .C3	1988, 1991
Carborundom	*HD2796 .C37 C37	1975, 1976
Carborundom	Microfiche	1975, 1976
Cellular Products	*HD9995 .I45 C44	1984-1987
Comptek Research Inc	*HD9744 .C65 C65	1982-1993
Computer Task Group	*HD9696 .C64 C6575	1980-1993
Curtiss-Wright Corporation	*HD9711 .C8	1946-1953
Curtiss-Wright Corporation	Microfiche	1975-1989
Ecology and Environment	*HD9718 .E26	1990-1993
Ecology and Environment	Microfiche	1988-1989
Empire of America Federal Savings Bank	*HG2611 .N7 E46	1983-1989

ANNUAL REPORTS FROM COMPANIES IN WESTERN NY

Company	Call Number	Years We Have
Empire of America Federal Savings Bank	Microfiche	1987-1988
Fedders Manufacturing Corp.	*HD9683 .F4	1940, 1941, 1944, 1952
Fedders Manufacturing Corp.	Microfiche	1975-1981, 1983, 1984, 1986-1989
First Empire State Corp.	*HG2613 .B84 F5	1969, 1971-1992
Firstmark	Microfiche	1975-1981
Goldome	*HG2567 .G66	1959, 1967
Graham Corp.	*HD9683.5. H42 A1	1983-1987, 1989-1992
Graham Corp.	Microfiche	1983-1985, 1987-1989
Hooker Electrochemical Company	*HD9651.9 .H6 F77	1954-1955
Houdaille	*HD9715 .A1 H68	1971-1977
Houdaille	Microfiche	1975-1977
International Breweries	*HF5686 .B5 I5	1955, 1965
International Railway Company	*F129 .B8 I59	1920-1960
Irving Air Chute Co.	*HD9711.2 .I78	1943-1955
Liberty National Bank	*HG2613 .B84 L52	1964-1970
Marine Midland	*HG2431 .M35	1975-1987
Marine Midland	Microfiche	1975-1987
Mark IV Industries	*HD9696 .T73 B8	1983-1994
Mark IV Industries	Microfiche	1986-1989
Merchants Group	Microfiche	1988
MHP Machines Inc.	*HD9995 .E43 M46	1984-1990
Midland Capital	Microfiche	1975-1989
Moog	*HD9696 .A96 M6	1959-1983, 1986-1992
Moog	Microfiche	1975-1988
National Fuel Gas Co.	HD9581 .N373	1939-1945, 1947-1966, 1975-1989
National Fuel Gas Co.	Microfiche	1975-1989
National Gypsum	*HD9585 .G92 N3	1975-1985
National Gypsum	Microfiche	1975-1985
New York Central Railroad	RBR HE2791 .N47 A3	1853-1869
	Dewey *385.1 31B+	1931-1939
New York State Electric & Gas	Microfiche	1975-1989
Niagara Exchange Corp.	*HG8540 .N53 A3	1985-1991
Niagara Falls Power Company	*TK4137 .B9 N6	1923
Niagara Frontier Services	*HD9321.2 .N5	1974-1982
Niagara Frontier Services	Microfiche	1975-1982
Niagara Frontier Transit System	*HE4491 .B97 N522	1920-1966
Niagara Hudson Power Corp.	Dewey *384.1 56B+	1929-1949
Niagara Mohawk Power Corp.	*TK4136 .N4 N5	1949-1960, 1988-1991

ANNUAL REPORTS FROM COMPANIES IN WESTERN NY

Company	Call Number	Years We Have
Niagara Mohawk Power Corp.	Microfiche	1975-1989
Niagara Share Corp.	HG4930 .N52	1967-1991
Niagara Share Corp.	Microfiche	1975-1989
Pierce & Stevens Chemical Corp.	*HF5686 .O35 P63	1955-1966
Pratt & Lambert Inc.	*HD2709 .A12 P7256	1975-1988
Pratt & Lambert Inc.	Microfiche	1975-1988
Rand Capital Corp	HG4930 .R36	1982-1992
Republic Steel	*HD9519 .R46 R4	1944-1982
Roblin Industries	*HD9519 .R6 R62	1976-1982
Roblin Industries	Microfiche	1976-1982
Rudolph Wurlitzer Company	*HD9999 .M83 R82	1943-1965
Schoellkopf, Hutton & Pomeroy, Inc.	HG4621 .S76	1951
Servotronics	*HF5686 .E4 S47	1982-1987
Servotronics	Microfiche	1976, 1982-1984, 1986-1987
Stanley Aviation	*HD9711 .S7	1955
Stanley Aviation	Microfiche	1975-1980
Sterling Precision Instrument Corp.	*HD9696 .A1 S83	1954
Taylor Devices Inc.	*HD2767 .N7 T29	1982-1993
Textron	*HD2709 .A12 T29	1977-1979, 1981-1985, 1987-1988
Textron	Microfiche	1977-1979, 1981-1985, 1987-1988
Trico Products Corp.	HD9710.3 .T74	1953-1956, 1974-1993
Trico Products Corp.	Microfiche	1975-1985
Twin Coach	HD9710.34 .T94	1944-55
Twin Fair	*HF5467 .T85 T85	1975-1979, 1981-1982
Twin Fair	Microfiche	1975-1979, 1981-1982
Union Carbide Corporation	*HD9651.9 .U58 A3	1951, 1957
Upson Company	*HD9715.9 .P68 U67	1947-1952
Varity Corporation	*HD2796 .V374	1988-1993
Varity Corporation	Microfiche	1987-1990
Western Regional Off Track Betting Corp.	*HD2767 .N7 W4	1974, 1977-1979

Note to staff: All annual report microfiche are stored on Tier A, Cabinet 59, Drawer 3

BUFFALO BUSINESS DIRECTORIES	NOTES
The following items are arranged in call number order.	
GRO Buffalo AS911 .A2 N6 1987 Mitchell Guide to Foundations, Corporations & Their Managers, Western New York Scarsdale, NY: Rowland L. Mitchell, Jr., ©1987	Almost 30 pages of corporations in Buffalo, Jamestown, Niagara Falls, and Rochester. Includes index of managers' names.
GRO Ref. F118.2 .W4 Western New York Gazetteer and Business Directory Cincinnati, OH: A.N. Marquis & Co., 1880	Covers 18 counties. Businesses are arranged by city and then by name. In the back is a classified section.
F127 .E6 A18 Erie County Directory Lockport, NY: Roberts Brothers Company	We have scattered years from 1924 to 1941. Has subject index.
F127 .E6 D5 Directory of Central and Northern Erie County, NY Lancaster, NY: Meyer, 1916	We have 1916-1917. Has subject index.
Buffalo F127 .E6 M7 Morrey & Co.'s Farmers and Classified Business Directory for Erie, Genesee and Niagara counties ... Containing an Alphabetical List of All Farmers, with Their Postal Address and Assessed Valuation of Property. Also A Classified Directory of the Business and Professional Men Buffalo, NY: Morrey & Co., 1897	We have 1897/98. In very brittle condition. Must be used with extreme care.
HSS *F127 .E6 W4 The Talking Phone Book; Yellow Pages for Buffalo & All Suburbs... [Buffalo, NY]: White Directory Publishers	We have 1969/70 to 1984/85. Title on spine is <i>White Directory Buffalo & All Suburbs, New York</i> .
Buffalo F127 .N6 N4 Cannon, Essie W. Negro Directory of the Niagara Frontier Buffalo, NY: Niagara Negro Sales Services, Inc., 1958	Features Black-owned businesses and business owners
GRO F129 .B8 A18 Buffalo City Directory [Published annually since 1832]	Beginning in 1855, there is a classified business section similar to the modern "yellow pages."
Buffalo F129 .B8 A185 Buffalo Business Directory Buffalo, NY: Hunter & Ostrander, 1855	Indexed by name/company.
Buffalo F129 .B8 A188 The Buffalo City and Erie County Register and Business Directory including a Directory of Farmers for 1870 Rochester, NY: C.C. Drew, 1870	Has subject index, also index of Farmers in Erie Co. by town, city and county government officials, National Guard officers, churches, and an index to advertisers
Buffalo F129 .B8 A1893 Handy Business Directory of Buffalo Buffalo, NY: A.N. Marquis & Co.	We have 1888. Has name/company and subject index. Also has index to advertisements.
Buffalo F129 .B8 A1894 Johnson's Business and Professional Directory of Buffalo, Rochester, Erie, Pa., Niagara Falls, Lockport, North Tonawanda, Tonawanda, Batavia, Hamburg, Dunkirk... Washington, DC: Johnson Pub. Co.	We have 1902-1903. Indexed by name/company.

BUFFALO BUSINESS DIRECTORIES	NOTES
The following items are arranged in call number order.	
Buffalo F129 .B8 A189 Business Directory and Mercantile Register of Buffalo, Rochester... [Buffalo, NY?]: Commercial Directory Co.	We have 1901. In brittle condition. Must be handled with care.
Buffalo F129 .B8 A18946 Glen V. Mills Directory Co.'s Business Directory of Buffalo Buffalo, NY: Glen V. Mills Directory Co.	We have 1902. Includes reverse directory by street name.
Buffalo F129 .B8 A1895 Waite's Business Directory of Buffalo Newburgh, NY: L.P. Waite & Co.	We have 1891, 1893, 1894. Has subject index.
Buffalo *F129 .B8 B396 Blue Book of Buffalo Commerce (title varies) Buffalo, NY: Chamber of Commerce	We have 1914, 1916-1920, 1933, 1946, 1950, 1952, 1979. Also called <i>Official Directory of the Buffalo Chamber of Commerce</i> . Usually contains name, company, subject indexes
Buffalo *F129 .B8 B69555 Buffalo Courier Express, Inc. Classified Business Directory and Numerical Telephone List, 1931: Leading Business, Manufacturing and Professional Interests of Buffalo and Vicinity [Buffalo, NY]: ©1931	Arranged like the modern Yellow Pages.
Buffalo F129 .B8 C28 Buffalo Area Chamber of Commerce Membership Book: December 1911 [Buffalo, NY: Volksfreund Press, 1911]	Arranged in alphabetical order, with individual and business names together
Buffalo F129 .B84 W46 Who's Who in Buffalo: Prominent Business and Professional Men [Buffalo, NY: Buffalo Times, 1918]	Includes portraits and biographies
Buffalo *HC107 .N7 S5 Siegel, Richard Business and Industry on the Niagara Frontier Buffalo, Committee on Urban Research, State University of New York at Buffalo [1962?]	
Buffalo *HC108 .B8 B855 Directory, Commercial and Industrial Firms: Buffalo and Vicinity Buffalo, NY: Buffalo Area Chamber of Commerce	We have scattered years from 1952-1976/77. Includes firms in Erie and Niagara counties.
Buffalo *HD38.25 .U6 W69 Minority/Women Business Enterprise Service Provider and Supplier Directory Buffalo, NY: The Office, [1998]	We have 1988.
Buffalo *HD2346 .U52 C57 City of Buffalo Minority Business Directory and Report Buffalo, NY: Common Council, 1987?	We have 1987

BUFFALO BUSINESS DIRECTORIES	NOTES
The following items are arranged in call number order.	
BST *HD2346 .U52 N68 Minority Business Directory of Western New York: Employment Notification Agencies, Listing of Minority Prime Contractors, Female Owned Businesses [Buffalo, NY]: Division for Urban Affairs	We have scattered years from 1980 to 1997
BST *HD2709 .B9 Buffalo Area Chamber of Commerce Buffalo Area Industrial Firm Listing [Buffalo, NY]: The Chamber, 1983	We have 1983
Buffalo *HD6054.2 .N7 A75 Ask Women: The Opportunity Book: 7 Western Most Counties of New York Buffalo, NY: Ask-Women, Inc., 1994	We have 1994-1995.
Buffalo *HD6073 .S45 N7 International Women's Business Directory Buffalo, NY: Ask-Women, Inc., 1990	We have 1990-1991. Includes the Buffalo and Niagara area and some Ontario listings.
Buffalo *HD6073 .S454 N7 1992 Women's Yellow Pages: Business Resource Guide Snyder, NY: Ask-Women, Inc., ©1992	A classified directory to women-owned businesses in the Buffalo metropolitan area. Also has an alphabetical index.
Buffalo *HD6519 .B8 U6 United Trades and Labor Council of Erie County and Vicinity Official Program and Journal, Labor Day Buffalo, NY: Press of Graser Bros.	We have 1896-1900, 1902-1904. Indexed by subject, then union name. Includes union officers, some biographies, portraits, index to advertisers.
Buffalo *HD9666.3 .D57 1995-96 Directory of Western New York Health Care Industries Buffalo, NY: Health Care Industries, 1995	Lists firms by product category, company type, and geography. Includes hospitals.
Buffalo *HF296 .B9 B815 1956 Buyers Guide and Membership Roster Buffalo, NY: Buffalo Chamber of Commerce, 1956	Indexed by name and subject.
BST *HF3161 .N7 W47 Western New York Regional Industrial Purchasing Guide New York, NY: Thomas Regional Directory Co., 1993	
Buffalo *HF5001 .N52 1996 Niagara Industrial Directory Buffalo, NY: Greater Buffalo Partnership, 1996	Includes major employers, Western NY firms, and Canadian firms
Buffalo *HF5065 .N7 B8 Western New York Business Directory Buffalo, NY: The Chamber	We have most years from 1980 to 1997. Title changed a few times.
Buffalo *HF5065 .N7 W48 Who's Who of Western New York Business Buffalo, NY: Owl Professional Publications	We have 1985 to 1988
Buffalo *HF5068 .B8 B85 Buffalo Niagara Partnership Membership Directory Montgomery, AL: CCI	We have most years from 1997 to the present. Title varies.

BUFFALO BUSINESS FILE

This file is a card index to about 58,000 articles from the *Buffalo (Evening) News* and the *Buffalo Courier-Express* from about 1950 to 1982. It cites articles about businesses and companies, industries, economic trends and conditions, economic development, employment, labor, the environment, and government. It also includes some mentions of individuals and nonprofit, educational, and cultural organizations.

BUSINESS, SCIENCE & TECHNOLOGY (BST) DEPARTMENT

Be sure to visit this department for these and other sources.

BST Ref. *HD2721 .D36 (multi-volume set)
International Directory of Company Histories
 Chicago, IL: St. James Press, ©1988 to present

BST HD2785 .G4 1988
 Geahigan, Priscilla C.
U.S. and Canadian Businesses, 1955 to 1987: A Bibliography
 Metuchen, NJ: Scarecrow Press, 1988

BST *HD Z 7164 .T87 B87 1985
Business Firms Master Index: A Guide to Sources of Information on Over 100,000 Companies in The United States
 Detroit, MI: Gale Research Co., ©1985

BST Ref. *HG4009 .N68 1995, 2 vols.
Notable Corporate Chronologies
 Detroit, MI: Gale Research, ©1995-

LOCAL BUSINESS BOOKS	NOTES
<p>Our collection is too large to include everything in this guide. Publications focusing solely on one firm or industry, such as company histories and economic studies, have been omitted from the following list. To find them, search the company name in WEB2, the Library's online catalog.</p> <p>The following items are arranged in call number order.</p>	
Buffalo F129 .B8 B16 Bailey, George M. Illustrated Buffalo: The Queen City of the Lakes New York: Acme Pub. and Engraving Co., 1890	Has name/company index, few illustrations. This book is indexed in the Local History File.
Buffalo F129 .B8 B382 Burk, C.E., comp. Buffalo To-day; Industrial and Commercial Buffalo, NY: Matthews-Northrup Works, 1905	Not indexed except for illustrations
Buffalo F129 .B8 B39 Building a City's Business: Preliminary Reports in the Development Program for the Niagara Frontier [Buffalo, NY: The Chamber, 1928]	
Buffalo F129 .B8 B394 Greater Buffalo and Niagara Frontier Buffalo, NY: C.E. Burk, 1914	Includes illustrations of companies in the Tonawandas, Niagara Falls, Lockport, and Depew

LOCAL BUSINESS BOOKS	NOTES
Buffalo *F129 .B8 B44 Buffalo Chamber of Commerce An industrial Analysis of Buffalo and the Niagara Industrial District Buffalo, NY: Buffalo Chamber of Commerce	We have 1928, 1936, 1954. Contains mostly statistics. Chapters "Growth among Buffalo's Industrial Plants" and "Other Additions to Buffalo Industries" list companies.
GRO Folio F129 .B8 B69 Buffalo, Old and New: A Chronological History of the Queen City of the Lakes... [Buffalo, NY]: The Buffalo Courier, 1901	On atlas shelf in GRO.
Buffalo F129 .B8 B75 A History of the City Of Buffalo, Its Men and Institutions Buffalo, NY: Buffalo Evening News, 1908	Has name/company and illustrations indexes, contains biographical information on prominent men, past and present.
Buffalo F129 .B8 B897 Buffalo International Fair Buffalo, NY: Courier Co.	We have 1888 and 1889. General subject categories, mainly livestock and produce, headings for machinery and miscellaneous at end.
Buffalo F129 .B8 B9 Official Catalogue and Guide to the International Industrial Exhibition [Buffalo, NY]: Crawford & Wheeldon, 1869	Unpaginated, very general subject headings, list of hotels and restaurants, some information on companies & products under "Local Notices."
GRO Folio F129 .B8 B91 Buffalo Illustrated: Commerce, Trade and Industries of Buffalo Buffalo, NY: The Courier Printing. Co., 1890	Indexed by name and company, has biographical information. Also includes illustration index. On atlas shelf in GRO.
Buffalo F129 .B8 B912 Buffalo Mechanics' Institute Transactions of the International Industrial Exhibition Buffalo, NY: The Institute, 1869	General subject index.
Buffalo *F129 .B8 B9225 Official Annual Labor Day Review of Buffalo and Vicinity Buffalo, NY: The Journal, 1919	Name & company index.
Buffalo F129 .B8 B923 Buffalo of Today, the Queen City of the Lakes Buffalo, NY: Interstate Publishing, [1893?]	Indexed by name & company, with some illustrations.
Buffalo F129 .B8 B974 Business and Professional Men of Buffalo, Who They Are and What They Are Doing Buffalo, NY: Hammond Press, ©1916	Indexed by name with very brief biographical information portraits.
Buffalo F129 .B8 C7 Commerce, Manufactures & Resources of Buffalo and Environs: A Descriptive, Historical and Statistical Review [Buffalo, N.Y.]: Commercial Publishing Co., 1880	Name & company index.
Buffalo F129 .B8 C75 Buffalo and its Points of Interest New York: Commercial Pub. Co., 1896	Indexed by name & company with illustrations.
GRO Ref. F129 .B8 E39 Edwards, Richard, ed. New York's Great Industries New York: Historical, 1884	Indexed by name & company with some biographical and significant historical information.

LOCAL BUSINESS BOOKS	NOTES
Buffalo *F129 .B8 E7 Engelhardt, George W. Buffalo, New York, The Book of its Merchants Exchange Buffalo, NY: Matthews-Northrup Co., ©1897	Indexed by name & company, has portraits.
Buffalo F129 .B8 H3 Hart, John F. The Industries of Buffalo Buffalo, NY: Elstner Pub. Co., ©1887	Indexed by name & company with biographical and historical information.
GRO Ref. F129 .B8 H57 Hill, Richmond C. Twentieth Century Buffalo Buffalo, NY: J. N. Matthews Co., 1902	Two volumes in one. Indexes by name, clubs, companies, illustrations etc., some biographical information, portraits.
Buffalo F129 .B8 H8 Hubbell, Mark S. Our Police and Our City... With Biographies of Typical and Representative Citizens Buffalo, NY: Bensler & Wesley, 1893	Index by name on pp. 905-911, plus biographical information and portraits.
Buffalo F129 .B8 M2 Manufacturers Club of Buffalo Buffalo Industrial Exposition Buffalo, NY: The Club	We have 1908-1910. Includes company and subject index, list of advertisers and members.
Buffalo *F129 .B8 N5 Niagara Area Centennial and Roster Number Buffalo, NY: 1932	Indexed by company and subject, also list of firms, clubs etc. established before 1882, some illustrations, index of advertisers. Bound with <i>Buffalo Business</i> Feb. 1944.
Buffalo F129 .B8 P38 The People's Guide to Buffalo Niagara Falls and Chautauqua Lake Buffalo, NY: Haas, Nauert & Klein, 1880	Subject index, some companies, also asylums, cemeteries, churches etc.
Buffalo F129 .B8 W458 Niagara Frontier Industrial Exposition October 22 to 27, 1923 Buffalo, NY: Holling Press, 1923	Includes brief history of Buffalo with some business information and many illustrations.
Buffalo *F129 .B857 B76 1981 Brown, Richard Carl Buffalo, Lake City in Niagara Land: An Illustrated History [Woodland Hills, CA]: Windsor Publications, 1981	Includes company pictures and profiles in the back.
GRO Ref. *F129 .B857 B57 Bisco, Jim A Greater Look at Greater Buffalo Northridge, CA: Windsor Publications, 1986	Includes company pictures and profiles in the back.
Buffalo *F129 .B857 C46 1999 Century Buffalo Buffalo, NY: Business First of Buffalo, Inc., 1999	Charts the history of Buffalo and Western New York region during the last century by grouping events by decade. Included in each section is a general timeline and population statistics.

LOCAL BUSINESS BOOKS	NOTES
Buffalo *HC107.N7 C66 New York State School of Industrial and Labor Relations The Buffalo-Niagara Area: Its Problems and Prospects: A Program of Research and Action [Ithaca, NY]: The School, 1964	
Buffalo HC107.N7 S5 Business and Industry on the Niagara Frontier Buffalo, NY: Committee on Urban Research, State University of New York at Buffalo [1962?]	A study of conditions and trends
BST *HC107 .N72 E75 Inter-Continental Scientific and Technical Advice Bureau Erie and Niagara Industrial Facts And Figures, 1966: A Collection of Facts and Figures About the Manufacturing Industry of Buffalo... [Buffalo, NY?: The Bureau?], 1966	
Buffalo *HC108 .B8 B4 Bethlehem Steel Company Buffalo, Ideal Location for Industry [Lackawanna, NY: Bethlehem Steel Company, Lackawanna Plant, 1960?]	
Buffalo *HC108 .B8 B8577 1977 Buffalo Area Plant Closings 1969-1977 [Buffalo?: s.n., 1977?]	Two pages listing firms that shut down operations in Buffalo
Buffalo HC108 .B8 M3 The Manufacturing Interests of the City of Buffalo...With Advertisements and Notices of its Principle Manufacturing Establishments Buffalo, NY: C.F.S. Thomas, 1866	Some statistics, also an un-alphabetical subject/company index.
Buffalo *HC108 .B8 T5 1985 Ticknor, Samuel H. The Economic History of Buffalo, 1825-1984 [Buffalo, NY] M & T Bank, Planning and Research, 1985	Includes tables of largest employers, manufacturers, etc.
Buffalo *HC110 .D5 B8 Buffalo Area Chamber of Commerce. Industrial Development Dept. Industry of Metropolitan Buffalo; A Breakdown, by Type and Locational Preference [Buffalo, NY] 1962	
Buffalo *HD5726 .B9 B9 Buffalo Foundation. Bureau of Studies and Social Statistics Factory Employment and Factory Payrolls in Buffalo and in New York State, 1927-1938 [Buffalo, NY: 1939?]	
Buffalo HD6059 .U5 B8 Brown, E. Arts, Professions and Industries of Women in Buffalo Buffalo, NY: Times Printing House, 1888	First 44 pages feature narrative descriptions and advertisements of women in business and the arts, followed by recipes and general advice.
Buffalo HD9728 .B8 A2 Census of Manufactures, 1935: Buffalo Industrial Area Washington, DC: [Govt. Print. Office, 1935]	

LOCAL BUSINESS BOOKS	NOTES
Buffalo HF5003 .P8 Buyers Guide and Year Book [Buffalo, NY]: Purchasing Agents Association of Buffalo, 1916/17	List of officers and committee members, member portraits indexed by name.
Buffalo *HF5068 .B9 B8 1989 Taking Stock Buffalo, NY: Business First of Buffalo, Inc., 1989	Includes list of local publicly traded companies
Buffalo *HF5382.5 .U6 N75 1991 Niagara Frontier Industry Education Council What It's Like to Work on the Niagara Frontier [Lancaster, NY]: The Council, 1991	Describes dozens of companies and organizations from advertising to veterinary care.
Buffalo *HQ1439 .B8 K3 1992 Kanes, Candace A. Swornest Chums: Buffalo Women in Business and the Arts, 1900-1935 Thesis (M.A.)--State University of New York at Buffalo, 1992	

LOCAL BUSINESS JOURNALS	NOTES
The following periodicals are arranged in call number order.	
Buffalo *F129 .B8 C6 Buffalo Business Buffalo, NY: Buffalo Area Chamber of Commerce	We have 1925 to 1993. Used to have these names: <i>Chamber Contacts</i> , <i>Buffalo</i> , and <i>Western New York</i> . Partially indexed in the Local History File.
Buffalo F129 .B88 A24 The IHC Scoop: The Newsletter of the Industrial Heritage Committee, Inc. Buffalo, (NY): Industrial Heritage Committee	We have 1988 to 1993
Buffalo *HF296 .B9 B8 Trade and Commerce of Buffalo Buffalo, NY: Printing House of Wheeler, Matthews & Warren	We have 1853 to 1925. Also called <i>Annual Report of the Chamber of Commerce</i> and the <i>Annual Report of the Merchants Exchange</i> .
Buffalo HF296 .B9 N6 Live Wire Buffalo, NY: Chamber of Commerce and Manufacturers' Club	We have 1910-1932. Later called <i>Journal of Commerce</i> and <i>Niagara Area</i> . Partially indexed in the Local History File.
Buffalo HF296 .B9 W35 Weekly Commercial Report and Market Review Buffalo, NY: [W. Thurstone]	We have 1869 to 1876. Title on spine is <i>Buffalo Market Reports</i> .
BST *HF5001 .B75 Business First of Buffalo Buffalo, NY: Business First of Buffalo, Inc.	We have 1984 to the present. Archives from 1996 to present are online at: http://buffalo.bizjournals.com/buffalo/
BST *TS800 .L9 Lumber World: A Journal of the Production and Utilization of Lumber Buffalo, NY: [McFaul & Nolan, etc.]	Have v. 15 1888 to v. 35 1898. Focuses on the local lumber and milling industry.
Buffalo *TS2120 .M7 Milling World and Chronicle of the Grain and Flour Trade Buffalo, NY: C.A. Wenborne	Have v.1 1887 to v. 38 1898. Focuses on the local flour milling industry

LOCAL BUSINESS JOURNALS	NOTES
Film 27 Union Leader	We have 1938 to 1958 on microfilm. Published by the Greater Buffalo Industrial Union Council.

LOCAL HISTORY FILE
The Local History File is primarily a card index for Buffalo newspapers and periodicals from about 1930 to 1982, with some earlier and later entries. Try these headings:
<i>[Name of business]</i> <i>Business</i> <i>Economics</i> <i>Industry</i> <i>Trade Unions</i>

RARE BOOK ROOM (RBR)
The Rare Book Room has some trade catalogs by local companies. Below are selected examples and other items of interest to business researchers. Material in the Rare Book Room may be seen by appointment (716-858-8900).
RBR F129 .B8 J43 1901 Jewett & Company Catalog: We Manufacture a Complete Assortment of Cast Iron Ranges, Cooking and Heating Stoves, Base Burners and Steel Ranges for Families, Boarding Houses and Hotels Buffalo, NY: G.M. Hausauer & Son [printer], [1901?]
RBR F129 .B8 J43 1926 Jewett & Company General Catalog no. 90: Gas Ranges, Coal Ranges, Wood Cooks Buffalo, NY: Baker-Jones-Hausauer [printer] 1926
RBR F129 .B8 L27 1905 The Larkin Factory to Family Soaps and Premiums: \$20.00 of Retail Value for \$10.00 Buffalo, NY: The Company, [1905?]
RBR F129 .B8 L27, 38-115 Ed. Premium Lists Buffalo, NY: Larkin Soap Company, ©1902-1936
RBR F129 .B8 L5 Lidstone, James Torrington Spencer Queen of the Lakes: A Complete Business Directory for Buffalo... Buffalo, NY: [n.p.], 1852
RBR F129 .B9 W52 1868 White Corners & Buffalo Plank Road Company Toll Book for the Gate at the Iron Bridge, 1855 Sept 6-1868 Jan 6
RBR HD9728 .B9 A8 A List of the Various Articles Manufactured in Buffalo: Together with the Name and Location of Each Manufacturer Buffalo, NY: Sanford, Warren & Harroun, 1860

RARE BOOK ROOM (RBR)

The Rare Book Room has some trade catalogs by local companies. Below are selected examples and other items of interest to business researchers. Material in the Rare Book Room may be seen by appointment (716-858-8900).

RBR LB3277 .C3

W. Chase & Son

Illustrated Catalogue of Improved School Furniture

Buffalo, NY: Commercial Advertiser, 1860

RBR TJ1190 .H6

Howard Iron Works

Price List of Vises, Grindstone, Frames, Jack Screws, Set and Cap Screws, Machine Screws, Dies and Taps, Pipe Stocks

[Buffalo, NY: Buffalo Commercial Advertiser] 1885

RBR WNYO 1821 .P48

Porter Barton Co.

Portage forw'g book

[1821-1824]

RBR WNYO 1855.B9 v.1

Buffalo Business Directory, with Alphabetical and Classified Index

Buffalo, NY: Hunter & Ostrander, 1855

RBR WNYO 1860.B8

Buffalo Agricultural Machine Works

Kirby's American Harvesters

Buffalo, NY: Young, Lockwood & Co., Printers, [1860?]

RBR WNYO 1888.B7

Bronner & Company

Spring and Summer Catalog

Buffalo, NY: The Company, [1888]

RBR WNYO 1892.C58

Clark and Hill Manufacturing Company, Limited Catalogue, 1892

[Buffalo, NY: The Company], 1892

RBR WNYO 1895.H36M

Martin, 1895

Buffalo, NY: H. C. Martin, [1895]

RBR WNYO 1900.B89A

Buffalo Pitts Company

Buffalo Pitts Threshers

Buffalo, NY: The Company, [19--]

RBR WNYO 1916.B8

Buffalo Forge Company

Modern Equipment for Schools of Mechanical Technology

Buffalo, NY: Buffalo Forge Co., ©1916

RBR WNYO 1921.F5

Flint and Kent

Ribbonology

Buffalo, NY: The Firm, 1921

SCRAPBOOKS

The Buffalo scrapbooks in GRO were compiled from about 1900 to 1960 and are comprised largely of local newspaper clippings and ephemera. All are indexed in the *Local History File*. The following volumes are of particular interest to business researchers, and are arranged in call number order.

F129 .B8 B59

Sears, Roebuck Company Buffalo Branch

*F129 .B8 B692, 2 vols.

Banks and Savings Institutions

*F129 .B8 B6926, 2 vols.

Hotels, Taverns, and Restaurants in Buffalo

*F129 .B8 B6927, 11 vols.

Industry in Buffalo and the Niagara Frontier

*F129 .L22 B8

Lackawanna Steel Company, 1899-1911

*HE1613 .B8 B8, 2 vols.

Railroads Entering Buffalo

*HE8841 .B93 B9

The Telephone and Telegraph in Buffalo

*HF5472 .U7 B9 B88

Buffalo Markets

*HG5131 .B9 B9

Buffalo Stock and Corn Exchanges

*TC425 .N6 B9, 2 vols.

Niagara Falls Power Companies

SELECTED WEBSITES

NOTES

<http://www.thepartnership.org/>
The Buffalo Niagara Partnership

Formerly known as the Chamber of Commerce

<http://buffalo.bizjournals.com/buffalo>
Business First of Buffalo

Weekly business newspaper with free searchable archives from 1996 to the present

<http://www.loc.gov/rr/business/guide/guide1/sharp13.html>
Guide to Business History Resources

Expert advice from the Library of Congress on available sources, online and offline

<http://industrialheritage-buffalo.com/>
The Industrial Heritage Committee, Inc.

This organization offers tours and is developing an educational trail on the waterfront about Buffalo's industrial history

<http://www.buffaloresearch.com/made.html>
Made in Buffalo: How to Research Local Companies

Detailed descriptions of online and offline sources and who has them

<http://www.loc.gov/coll/nucmc/rlinsearch.html>
National Union Catalog of Manuscript Collections (NUCMC)

Search NUCMC on the name of your company to see if its records have survived in a museum, library, or educational institution

<http://rkn.buffalo.edu/topicChoices.cfm?Topic=1>
Regional Knowledge Network: Economy

Offers databases, lists, maps, and other online resources for economic research in the eight counties of Western New York

VERTICAL FILE

The Vertical File is a collection of articles, pamphlets, and loose clippings. Local business information can be found under these headings:

Architecture – Builders & Contractors

Businesses (includes subfolders for prominent local companies)

Economic Conditions

Industries

Labor History & Unions

Restaurants

Shopping Centers

WEB2: THE ONLINE CATALOG OF THE BUFFALO & ERIE COUNTY PUBLIC LIBRARY

<http://web2.buffalolib.org/>

WEB2 is a database showing the books, magazines, CDs, videos, maps, and manuscripts owned by the Buffalo and Erie County Public Library. It includes the Grosvenor Room, all departments in the Central Library, and every town and branch library. Anyone may access it for free on the internet at the address above.

To find business sources in our collection beyond those listed in this guide, try these Subject searches:

[NAME OF COMPANY] as in *Rich Products* or *Larkin Soap Company*
AFRICAN AMERICAN BUSINESS ENTERPRISES NEW YORK STATE BUFFALO
AUTOMOBILE INDUSTRY AND TRADE NEW YORK STATE BUFFALO
BREWING INDUSTRY NEW YORK STATE BUFFALO
BUFFALO METROPOLITAN AREA N Y COMMERCE
BUFFALO METROPOLITAN AREA N Y INDUSTRIES
BUFFALO N Y COMMERCE
BUFFALO N Y ECONOMIC CONDITIONS
BUFFALO N Y INDUSTRIES
BUFFALO N Y MANUFACTURES
BUSINESS ENTERPRISES HISTORY
BUSINESS ENTERPRISES NEW YORK STATE BUFFALO
BUSINESS ENTERPRISES NEW YORK STATE DIRECTORIES
BUSINESS ENTERPRISES NEW YORK STATE ERIE COUNTY DIRECTORIES
BUSINESS ENTERPRISES NEW YORK STATE NIAGARA FRONTIER NY DIRECTORIES
BUSINESS ENTERPRISES NEW YORK STATE WESTERN DIRECTORIES
BUSINESS RECORDS
BUSINESSMEN NEW YORK STATE BUFFALO
CENTRAL BUSINESS DISTRICTS NEW YORK STATE BUFFALO
CORPORATIONS HISTORY
ERIE COUNTY N Y COMMERCE DIRECTORIES
GRAIN ELEVATORS NEW YORK STATE BUFFALO
GRAIN TRADE NEW YORK STATE BUFFALO
INDUSTRIES NEW YORK STATE BUFFALO
INSURANCE COMPANIES NEW YORK STATE BUFFALO
INTERNATIONAL TRADE NEW YORK STATE BUFFALO
IRON INDUSTRY AND TRADE NEW YORK STATE BUFFALO
LABOR MOVEMENT NEW YORK STATE BUFFALO
LABOR NEW YORK STATE BUFFALO
LABOR UNIONS NEW YORK STATE BUFFALO
MINORITY BUSINESS ENTERPRISES NEW YORK STATE BUFFALO
PLANT SHUTDOWNS NEW YORK STATE BUFFALO
RECORDS AND CORRESPONDENCE
RETAIL TRADE NEW YORK STATE BUFFALO
STEEL INDUSTRY AND TRADE NEW YORK STATE BUFFALO
WOMEN IN BUSINESS NEW YORK STATE BUFFALO
WORKING CLASS NEW YORK STATE BUFFALO

WHERE ELSE CAN I RESEARCH BUFFALO BUSINESSES?	NOTES
<p>Buffalo and Erie County Historical Society Research Library 25 Nottingham Court Buffalo, NY 14216 (716) 873-9644, ext. 306 http://www.bechs.org/research.htm</p>	<p>Has records from the Larkin Company and other a few other notable local businesses</p>
<p>SUNY Buffalo Lockwood Memorial Library University at Buffalo 235 Lockwood Library Buffalo, NY 14260-2200 (716) 645-2820 askASL@buffalo.edu http://ublib.buffalo.edu/libraries/asl/guides/bus-resources.html</p>	<p>Has books, journals, directories, government documents, and electronic resources</p>