BOARD OF TRUSTEES BUFFALO & ERIE COUNTY PUBLIC LIBRARY MEETING DATE: 3/20/2014

AGENDA ITEM NUMBER: <u>E.2.d.</u>

Budget & Finance Committee Financials for the Month Ending **12/31/2013** (Preliminary, Pre-audit)

BACKGROUND:

The attached report provides a summary of revenue and expenditure performance in the Library's Operating Budget for the year as of December 31, 2013 preliminary year-end close. The report also details monthly activity for December. Overall, the Library operated within its budget for the period. Items of note include:

REVENUE:

- Revenue from Minor Sale and Book Bags both ended the year near 67% of budget, (total amount budgeted for these lines are \$10,223 and \$2,000 respectively). Above budget revenue from library fines and printing charges offsets the underperformance of these accounts.
- ✓ Commission Tel Booth and Food Svcs ended the year at 48.2% of budget reflecting the reduced number and use of payphone on Library property and a lag in receipt of Café commission revenue (total amount budgeted for this line is \$22,440). Above budget revenue from library fines and printing charges offsets the underperformance of this accounts as well.
- ✓ State Aid Special reflects reflect "bullet aid" allocations sponsored by Senators Gallivan, Grisanti, and Ranzenhofer.
- Refunds Contract Library revenue represents a return of fine revenue collected by contracting member libraries in excess of local expenses of those libraries. Above budget fine and fee revenue at Contracting Libraries contributed to this account ending the year almost \$86,000 above budget.
- Refunds P/Y Expenses revenue represents reimbursable expenses occurring in the prior year for which reimbursements were received in the current year. The account ended the year just over \$78,000 above budget. This is principally contract library reimbursement of that portion of their 2012 salary and benefits covered by locally collected fine and fee revenue (payroll and benefits for all libraries' personnel is processed through the Library system, utilizing Erie County's SAP financial system). The amounts were credited after the cut-off for 2012 year-end accruals.

BUFFALO & ERIE COUNTY PUBLIC LIBRARY OPERATING FINANCIAL REPORT AS OF DECEMBER 31, 2013

EXPENSE:

- Salaries and wages ended the year under budget, saving \$456,983. Turnover, particularly in the part-time ranks, contributed to the under-budget condition with year-to-date salary and wage expense consuming 96.5% of the budget. Turnover management and position reassessment upon vacancies continue.
- Fringe Benefit expense also ran below budget as a whole ending the year at 96.6%, saving \$223,377. The impact of vacancies on percent driven benefits (payroll taxes, unemployment insurance, retirement and workers compensation) was partially offset by retiree health insurance expense being 128.0% above budget, the latter subject to significant swings due to changes in usage by retirees.
- Local Mileage Reimbursement ended the year at 106.25%.
 This relatively small account (\$14,500 revised annual budget) is impacted by staff movements between branch libraries to provide programs and cover shifts.
- Professional Services Contracts & Fees ended the year under budget, a savings of \$204,550.
 Lower than anticipated: automation system support costs, charges against prior year encumbrances, tort related legal costs and hardware support expense contributed to the savings.
- ✓ Library Materials expenditures ended the year under budget, a savings of \$146,789.

A portion of this is a cost savings from converting the legal collections at the Erie County Holding Center and Correctional Facility libraries from hardcover to digital subscriptions. This change saved just over \$17,000 in 2013. Since costs to provide library services to these facilities are fully reimbursed by the County, there is an offsetting \$17,000 reduction in inter-fund charges from the Library to the County Sheriff.

✓ Unlike recent years, natural gas and electric utility costs did not provide material savings (only \$10,298 vs. the 2013 budget) reflecting higher natural gas prices and more volatile temperatures.

Natural gas charges of \$162,450, at 97.1% of the 2013 annual budget were 29.0% higher than the \$125,953 paid in 2012. Electricity charges of \$675,095, at 99.9% of the 2013 annual budget were 10.4% above the \$611,414 paid in 2012. This season's more extreme cold will impact both natural gas and electricity costs in 2014 as natural gas is used for both heating and electrical generation. The Library participates in Erie County's aggregated utility purchasing pool which saves costs compared to retail pricing.

ACTION REQUIRED: None - Informational Report

BUFFALO AND ERIE COUNTY PUBLIC LIBRARY 2013 OPERATING BUDGET Revenue Detail as of 12/31/2013 - Preliminary (Pre-Audit)

100.0% of Budget Year

SAP Account Number	Account Description	Adopted Budget	Adjustments	Adjusted Budget	Revenue December		To Be Realized	% of Budget
Number	Account Description	Dudget	Aujustments	Dudget	December	TID Revenue	To be Realized	conected
	REVENUE FROM LIBRARY OPERATIONS							
419000	Library Charges - Fines	\$303,219	\$0	\$303,219	\$27,170	\$339,989	(\$36,770)	112.19
422000	Copies	22,040	0	22,040	1,911	\$22,249	(209)	100.9
466040	Printing	40,999	0	40,999	3,472	\$43,039	(2,040)	105.0
466030	Book Bags	2,000	0	2,000	133	\$1,331	669	66.65
466020	Minor Sale - Other	10,223	0	10,223	677	\$6,872	3,351	67.2
420510	Rent - Real Prop - Auditorium	16,000	0	16,000	624	\$16,517	(517)	103.2
420530	Comm - Tel Booth Food Svs	22,440	0	22,440	(6,300)	\$10,809	11,631	48.2
	TOTAL REVENUE FROM LIBRARY OPERATIONS	\$416,921	\$0	\$416,921	\$27,686	\$440,806	(\$23,885)	105.79
	REVENUE FROM STATE & COUNTY GOVT.							
400020	Library Real Prop Tax	\$22,172,457	\$0	\$22,172,457		\$22,172,457	\$0	100.0
408140	NYS Aid-Lib Incl Incent	1,660,083	81,344	1,741,427	17,986	\$1,741,511	(84)	100.0
408150	NYS Aid to Member Libraries	243,139	11,926	255,065	25,507	\$255,065	0	100.0
408160	State Aid - Special		128,000	128,000	6,000	\$128,000	0	100.0
409010	State Aid - Other		,	,	,	\$0	0	0.0
486000	Interfund - Subsidy	0	0	0		\$0	0	0.0
	TOTAL REVENUE FROM STATE & COUNTY GOVT.	-	\$221,270	\$24,296,949	\$49,493	\$24,297,033	(\$84)	100.09
	OTHER REVENUE							
419010	Refunds - Cont Library	\$365,791	\$0	\$365,791	\$451,720	\$451,720	(\$85,929)	123.5
423000	Refund P/Y Expenses	10,000	0	\$10,000	1 - 7 -	\$88,323	(\$78,323)	883.2
466170	Refund Contract Lib Retire	0	0	0		\$897	(897)	0.0
466070	Refund P/Y Expenses			0		\$0	0	0.0
445030	Int & Earn - Gen Inv	15,000	0	15,000	677	\$11,324	3,676	75.5
466000	Misc Receipts	100,000	0	100,000	805	\$107,127	(7,127)	107.1
466010	NSF Check Fees	15	0	15		\$0	15	0.0
467000	Misc Depart Income	4,000	0	4,000	61	\$3,294	706	82.4
499100	Accrued Invest Interest	,		0		\$0	0	0.0
	TOTAL OTHER REVENUE	\$494,806	\$0	\$494,806	\$453,263	\$662,685	(\$167,879)	133.99
	USE OF FUND BALANCE							
402190	Appropriated Fund Balance	\$710,639	\$664,754	\$1,375,393		\$0	\$1,375,393	0.0
	TOTAL USE OF FUND BALANCE	\$710,639	\$664,754	\$1,375,393	\$0	\$0	\$1,375,393	0.0
	GRAND TOTAL OPERATING REVENUE	\$25,698,045	\$886,024	\$26,584,069	\$530,442	\$25,400,523	\$1,183,545	95.59

BUFFALO AND ERIE COUNTY PUBLIC LIBRARY 2013 OPERATING BUDGET

Expenditure Detail as of 12/31/2013 - Preliminary (Pre-Audit)

100.0% of Budget Year										% Current Budget			
SAP Acct. Nbr.	Account Description	2013 Adopted Budget	2012 Encumbered & PY Capital Project Balances	2013 Budget Adjustmen ts/ Revisions	Adjusted Budget	December Expended	Year-to-Date Expended	Encumb.	Funds Reser- vations	Total Expenditures & Encumb- rances	Remaining Balance	YTD Expend	YTD Expend/& Encumb
	OPERATING EXPENDITURES												
	PERSONAL SERVICES												
	Regular Salaries & Wages												
500000	Full Time - Salaries	\$8,135,401		\$0	\$8,135,401	\$683,441	\$8,021,669			\$8,021,669	\$113,732	98.6%	98.6%
500010	Part Time - Wages	3,987,221		(\$275,000)	3,712,221	250,706	\$3,281,212			3,281,212	\$431,009	88.4%	88.4%
500020	Regular PT - Wages	840,011		\$0	840,011	72,381	\$966,777			966,777	(\$126,766)	115.1%	115.1%
500030	Seasonal Emp. Wages	81,686		(\$75,000)	6,686		\$3,174			3,174	\$3,512	47.5%	47.5%
500300	Shift Differential	15,000		\$0	15,000	2,035	\$15,328			15,328	(\$328)	102.2%	102.2%
500330	Holiday Worked	15,000		\$0	15,000	3,120	\$14,456			14,456	\$544	96.4%	96.4%
500350	Other Employee Payments	50,000		\$0	50,000	1,915	\$29,749			29,749	\$20,251	59.5%	59.5%
	Salaries & Wages	\$13,124,319	\$0	(\$350,000)	\$12,774,319	\$1,013,597	\$12,332,366	\$0		\$12,332,366	\$441,953	96.5%	96.5%
501000	OVERTIME SALARIES & WAGES	\$190,000		\$0	\$190,000	\$22,430	\$174,970			174,970	\$15,030	92.1%	92.1%
	TOTAL, PERSONAL SERVICES	\$13,314,319	\$0	(\$350,000)	\$12,964,319	\$1,036,027	\$12,507,336	\$0		\$12,507,336	\$456,983	96.5%	96.5%
504990	REDUCTION FROM PERSONAL SERVICES	\$0		\$0	\$0		\$0			\$0	\$0	0.0%	0.0%
504992	Contractual Salary Reserves	\$0		\$0	\$0		\$0			\$0	\$0	0.0%	0.0%
	NET PERSONAL SERVICES	\$13,314,319			\$12,964,319		\$12,507,336			\$12,507,336	\$456,983	96.5%	96.5%
	FRINGE BENEFITS												
502000	Fringe Benefits	(\$26,926)		\$0	(\$26,926)		\$0			0	(\$26,926)	0.0%	0.0%
502010	Employer FICA - REGULAR	\$835,687		\$0	835,687	63,321	\$772,405			772,405	\$63,282	92.4%	92.4%
502020	Employer FICA - MEDICARE	\$193,032		\$0	193,032	14,861	\$180,717			180,717	\$12,315	93.6%	93.6%
502030	Employee Health Insurance	\$2,363,535		\$0	2,363,535	231,585	\$2,275,227			2,275,227	\$88,308	96.3%	96.3%
502040	Dental Plan	\$113,814		\$0	113,814	12,026	\$91,848			91,848	\$21,966	80.7%	80.7%
502050	Workers Compensation	\$79,900		\$0	79,900	2,024	\$39,638			39,638	\$40,262	49.6%	49.6%
502060	Unemployment Insurance	\$46,335		\$0	46,335	956	\$14,752			14,752	\$31,583	31.8%	31.8%
502070	Hospital & Medical - Retirees	\$736,789		\$0	736,789	136,012	\$942,895			942,895	(\$206,106)	128.0%	128.0%
502090	Health Insurance Waiver (Incl: 117)	\$30,804		\$0	30,804	2,768	\$31,814			31,814	(\$1,010)	103.3%	103.3%
502100	Retirement	\$2,163,180		\$0	2,163,180	29,215	\$1,965,477			1,965,477	\$197,703	90.9%	90.9%
502110	Flex Benefit Spending	\$2,000		\$0	2,000		\$0			0	\$2,000	0.0%	0.0%
	TOTAL, FRINGE BENEFITS	\$6,538,150	\$0	\$0	\$6,538,150	\$492,768	\$6,314,773	\$0		\$6,314,773	\$223,377	96.6%	96.6%

BUFFALO AND ERIE COUNTY PUBLIC LIBRARY 2013 OPERATING BUDGET Expenditure Detail as of 12/31/2013 - Preliminary (Pre-Audit)

	100.0% of Budget Year										% Current Budget		
SAP Acct. Nbr. Account Description	2013 Adopted Budget	2012 Encumbered & PY Capital Project Balances	3	Adjusted Budget	December Expended	Year-to-Date Expended	Encumb.	Funds Reser- vations	Total Expenditures & Encumb- rances	Remaining Balance	YTD Expend	YTD Expend/& Encumb	
505000 Office Supplies	102,070		2,000	104,070	7,426	\$99,882			99,882	\$4,188	96.0%	96.0%	
505200 Clothing Supplies	3,350	1,783	0	5,133	1,266	\$2,799	318		3,117	\$2,015	54.5%	60.7%	
505600 Auto Truck & Heavy Equip Supplies	5,650		3,500	9,150	815	\$8,645			8,645	\$505	94.5%	94.5%	
505800 Medical & Health Supplies	1,300		0	1,300		\$159			159	\$1,141	12.2%	12.2%	
506200 Maintenance & Repair	89,200	816	8,500	98,516	11,051	\$90,798	1,541		92,340	\$6,176	92.2%	93.7%	
506400 Highway Supplies (Rock Salt)	11,500		0	11,500	4,459	\$9,462			9,462	\$2,038	82.3%	82.3%	
510000 Local Mileage Reimbursement	12,500		2,000	14,500	1,559	\$15,401			15,401	(\$901)	106.2%	106.2%	
510100 Out of Area Travel	15,000		(1,000)	14,000	585	\$12,388			12,388	\$1,612	88.5%	88.5%	
510200 Training and Education	50,690	25	0	50,715	942	\$41,541			41,541	\$9,174	81.9%	81.9%	
515000 Utility Charges (Telecom/water/sewe Water/Sewer Telephone & Internet Service 515000 Total Utility Charges	r) 34,375 <u>223,457</u> 257,832		0	34,375 223,457 257,832	4,021 1,692 5,713	\$33,197 \$209,480 242,678	0		33,197 209,480 242,678	\$1,178 \$13,977 15,15 4	96.6% 93.7% 94.1%	96.6% 93.7% 94.1%	
516010 CONTRACTUAL PAYMENTS					,				,	,			
Newstead Public - Akron	\$0		9,000	9,000		\$9,000			9,000	\$0	100.0%	100.0%	
Ewell Free - Alden	\$1,666		3,000	4,666		\$4,666			4,666	\$0	100.0%	100.0%	
Amherst Public	\$0		36,000	36,000		\$36,000			36,000	\$0	100.0%	100.0%	
Angola Public	\$0		3,000	3,000		\$3,000			3,000	\$0	100.0%	100.0%	
Aurora Public	\$0		3,000	3,000		\$3,000			3,000	\$0	100.0%	100.0%	
Boston Free	\$0		3,000	3,000		\$3,000			3,000	\$0	100.0%	100.0%	
Cheektowaga Public	\$0		0	0		\$0			0	\$0			
Clarence Public Collins Public	\$0 \$0		9,000 3,000	9,000 3,000		\$9,000 \$3,000			9,000	\$0 \$0	100.0%	100.0%	
Concord Public	\$0 \$0		3,000	3,000		\$3,000			3,000 3,000	\$0 \$0	100.0% 100.0%	100.0% 100.0%	
Eden Library	\$0 \$0		3,000	3,000		\$3,000			3,000	\$0 \$0	100.0%	100.0%	
Elma Public	\$0 \$0		3,000	3,000		\$3,000			3,000	\$0	100.0%	100.0%	
Grand Island Memorial	\$0		3,000	3,000		\$3,000			3,000	\$0	100.0%	100.0%	
Hamburg Public	\$0		3,000	3,000		\$3,000			3,000	\$0	100.0%	100.0%	
Lackawanna Public	\$0		950	950		\$950			950	\$0	100.0%	100.0%	
Lancaster Public	\$0		6,000	6,000		\$6,000			6,000	\$0	100.0%	100.0%	
Marilla Free	\$0		3,000	3,000		\$3,000			3,000	\$0	100.0%	100.0%	
North Collins Public	\$949		3,000	3,949		\$3,949			3,949	\$0	100.0%	100.0%	
Orchard Park Public	\$0		4,000	4,000		\$4,000			4,000	\$0	100.0%	100.0%	
City of Tonawanda Public	\$0		3,000	3,000		\$3,000			3,000	\$0	100.0%	100.0%	
Town of Tonawanda Public	\$0		7,000	7,000		\$7,000			7,000	\$0	100.0%	100.0%	
West Seneca Public	\$0		6,000	6,000	<u> </u>	\$6,000	<u> </u>		6,000	\$0 \$0	100.0%	100.0%	
Total Cnt Pmts-NP Pur Svs	\$2,615	\$ 0	\$116,950	\$119,565	\$0	\$119,565	\$0		\$119,565	\$0	100.0%	100.0%	

BUFFALO AND ERIE COUNTY PUBLIC LIBRARY 2013 OPERATING BUDGET Expenditure Detail as of 12/31/2013 - Preliminary (Pre-Audit)

100.0% of Budget Year											% Current Budget		
SAP Acct. Nbr.	Account Description	2013 Adopted Budget	2012 Encumbered & PY Capital Project Balances	2013 Budget Adjustmen ts/ Revisions	Adjusted Budget	December Expended	Year-to-Date Expended	Encumb.	Funds Reser- vations	Total Expenditures & Encumb- rances	Remaining Balance	YTD Expend	YTD Expend/& Encumb
516020	Professional Services Contracts & Fees	1,015,689	171,179	0	1,186,868	50,214	\$875,460	106,857		982,318	\$204,550	73.8%	82.8%
516030	Maintenance Contracts	97,780	9,962	0	107,742	2,327	\$93,043	1,333		94,375	\$13,366	86.4%	87.6%
530000) Other Expenses	178,950	5,783	(2,682)	182,051	17,250	\$128,494	2,744	7,415	138,653	\$43,398	70.6%	76.2%
545000) Rental Charges	4,369		400	4,769	129	\$4,279			4,279	\$490	89.7%	89.7%
555050) Insurance Premiums	50,000	15,353	0	65,353	250	\$50,366			50,366	\$14,987	77.1%	77.1%
559000 County Share Grants				669,324	669,324		\$663,609			663,609	\$5,715	99. 1%	99.1%
561250	Acq: Building Improvements	0	12,950	0	12,950		\$0			0	\$12,950	0.0%	0.0%
561410) Lab & Technical Equipment	50,268	43,002	301,187	394,457	(13,728)	\$331,500	40,190	13,879	385,569	\$8,887	84.0%	97.7%
561420) Office Equip, Furn & Fixtures			0	0		\$0			0	\$0	0.0%	0.0%
561430) Building, Grounds and Heavy Equip			10,000	10,000		\$1,228	2,450	6,322	10,000	\$0	12.3%	100.0%
561440) Motor Vehicles			60,336	60,336		\$60,336			60,336	\$0	100.0%	100.0%
561450) Library Books and Media	3,058,000	243,963	65,509	3,367,472	362,280	\$3,016,648		204,035	3,220,683	\$146,789	89.6%	95.6%
575000	Interfund Trans (RFID Efficiency Grant)	0			0		\$0			0	\$0	0.0%	0.0%
570040) Interfund Subsidy Debt Svc	0		0	0		\$0			0	\$0	0.0%	0.0%
575040) Interfund Exp - Utilities Fuel Oil	5,000		0	5,000		\$0			0	\$5,000	0.0%	0.0%
	Natural Gas	167,281		0	167,281	30,440	162,450			162,450	\$4,831	97.1%	97.1%
	Electricity	675,562		0	675,562	66,038	\$675,095			675,095	\$467	99.9%	99.9 %
	Total Interfund Exp - Utilites	847,843	0	0	847,843	96,478	837,545	0		837,545	10,298	98.8%	98.8%
942000) Interfund - Holding Center Interfund - Correctional Facility Interfund - Court Storage	(117,229) (174,119) (8,598)		0	(117,229) (174,119) (8,598)	(3,288) (3,874) (717)	(\$110,748) (\$163,483) (\$8,598)			(110,748) (163,483) (8,598)	(\$6,481) (\$10,636) \$0	94.5% 93.9% 100.0%	94.5% 93.9% 100.0%
	Total ID Library Services	(\$299,946)	\$0	\$0	(\$299,946)	(\$7,879)	(\$282,829)	\$0		(\$282,829)	(\$17,117)	94.3%	94.3%
) Intefund Expense - Purchasing Services) Interfund Expnese - Fleet Services	\$36,592 \$40,360		0	36,592 40,360	\$477 \$9,394	\$26,466 \$41,188			26,466	\$10,126	72.3%	72.3% 102.1%
) Interdepart Services DISS	\$40,360 213,964		0	40,360 213,964	\$9,394 30,555	\$41,188 \$226,689			41,188 226,689	(\$828) (\$12,725)	102.1% 105.9%	102.1% 105.9%
	System Operating Grand Totals	\$25,698,045	\$504,814	\$886,024	\$27,088,883	\$2,110,361	\$25,539,449	\$155,433	\$231,651	\$25,926,533	\$1,162,350	94.3%	95.7%

BUFFALO AND ERIE COUNTY PUBLIC LIBRARY 2013 OPERATING BUDGET

Expenditure Detail as of 12/31/2013 - Preliminary (Pre-Audit)

					100.0%	of Budget Yea	ar					% Curre	ent Budget
SAP Acct. Nbr.	Account Description	2013 Adopted Budget	2012 Encumbered & PY Capital Project Balances	5	Adjusted Budget	December Expended	Year-to-Date Expended	Encumb.	Funds Reser- vations	Total Expenditures & Encumb- rances	Remaining Balance	YTD Expend	YTD Expend/& Encumb
	ERIE COUNTY CAPITAL FUNDING FOR LI	BRARY											
	Library Debt Service	1,302,760			1,302,760	32,729	\$1,169,685			1,169,685	\$133,075	89.8%	
490	General Obligation Bond Proceeds												
561250) Building Improvements		33,234		33,234		\$6,535			6,535	\$26,699	19.7%	
	Total General Obligations	\$0	\$33,234	\$0	\$33,234	\$0	\$6,535	\$0		\$6,535	\$26,699	19.7%	
	Total Erie County Capital for Library	\$1,302,760	\$33,234	\$0	\$1,335,994	\$32,729	\$1,176,220	\$0		\$1,176,220	\$159,774	88.0%	
Grand [•]	Total Operating and Erie County Capital	\$27,000,805	\$538,048	\$886,024	\$28,424,877	\$2,143,089	\$26,715,670	\$155,433	\$231,651	\$27,102,753	\$1,322,124	94.0%	

Buffalo and Erie County Public Library Treasurer's Report of Year to Date Donations Results for the Period Ending December 31, 2013

Main Trust	\$879,078.38
Encore Editions Proceeds (Invested per resolution 2006-19)	\$104,204.51
2012 Ending Balance	\$983,282.89
2013 Activity and Balances	
Restricted Donations	\$216,573.14
(Donations received with instructions restricting them to the Buffalo & Erie County Pul Library direct uses and fundraising for identified program use)	blic
Unrestricted Donations	
Pending Board Action \$58,945	5.35
Board Directed to Direct Library Programs \$0	0.00
Board Directed to Library Foundation \$0	0.00
Total Unrestricted Donations	\$58,945.35
Interest Income	\$2,798.88
Less Disbursements	
Direct For Library Programs/Services/Support (\$265,875	5.26)
To Library Foundation \$0	0.00
Total Disbursements	(\$265,875.26)
Balance, 2013 Activity	\$12,442.11
Cumulative Balance Library Trust	\$995,725.00
Year-to-date Disbursements Pursuant to Resolution 2010-8 Include:	
Library material purchases (direct from trust)	(\$1,411.88)
To Library Operating Fund to support Library material purchases	(\$100,000.00)
Programming support	(\$68,806.75)
Equipment, furnishings & supplies	(\$34,517.94)
Exhibit/display preparation and support	(\$3,370.00)
Construction Grant Match	(\$38,206.00)
Raiser's Edge Software and Related Fundraising Expense	(\$6,202.34)
Fundraiser Event Expense	(\$12,864.85)
Other	(\$495.50)
Total	(\$265,875.26)