BOARD OF TRUSTEES BUFFALO & ERIE COUNTY PUBLIC LIBRARY MEETING DATE: 6/12/2014

AGENDA ITEM NUMBER: <u>E.2.b.</u>

Budget & Finance Committee
Financials for the Month Ending 3/31/2014

BACKGROUND:

The attached report provides a summary of revenue and expenditure performance in the Library's Operating Budget for the year as of March 31, 2014 month-end close (the Library uses Erie County's SAP financial system and the County does not issue January and February month end close reports). The report also details monthly activity for January, February and March. Overall, with 24.7% of the budget year elapsed, year-to-date Library revenues, at 86.6% collected, were well within budget and year-to date expenditures, at 25.6%, were slightly above due to the impact of the area's winter season that was more prolonged and severe than the year before. Items of note include:

REVENUE:

- ✓ **Property Tax for Library Proceeds Booked.** The full \$22,588,324 Library Tax allocation was booked to the Library Fund in January.
- ✓ **Initial New York State Library Aid payments normally occur in June-July.** Library aid payments are normally released by the State beginning two to three months after the State's budget is adopted. The initial payment represents approximately 90% of the total for the year. The Library's 2014 budget assumed state library aid at 2013's funding level. The enacted NY State 2014-15 budget actually increased library aid by 1.2% which will result in operating revenue increase of approximately \$23,000 above budget.
- ✓ **Refunds P/Y Expenses** revenue represents reimbursable expenses occurring in the prior year for which reimbursements were received in the current year. The year to date amount is principally contract library reimbursement of that portion of their 2013 salary and benefits covered by locally collected fine and fee revenue (payroll and benefits for all libraries' personnel is processed through the Library system, utilizing Erie County's SAP financial system. The amounts were credited after the cut-off for 2013 year-end accruals.
- ✓ **Refunds Contract Library** revenue represents a return of fine revenue collected by contracting member libraries in excess of local expenses of those libraries. The revenue is transmitted as part of the year-end closing process.

Page 2 of 2

EXPENSE:

- ✓ **Salaries and wage expense running under budget.** Turnover contributed to the under-budget condition with year-to-date salary and wage expense consuming 23.6% of the budget.
- ✓ Fringe Benefit expense also running under budget at 22.9% overall.

 The impact of vacancies on percent driven benefits (payroll taxes, unemployment insurance, retirement and workers compensation) was partially offset by retiree health insurance expense being at 27.3%, the latter subject to significant swings due to changes in usage by retirees.
- ✓ **Highway Supplies (rock salt) shows at 67.1**%
 This relatively small account (\$14,000 revised annual budget) was impacted by the extended winter.
- ✓ Training and Education shows at 41.3% Reflects timing of training opportunities.
- ✓ **Telephone and Internet Service charges show at 40.6% pending receipt of e-Rate reimbursements.** The federal e-Rate program covers 61% of this expense category, increasing to 62% on July 1st. While our Internet Access provider directly discounts this amount from our bill, our phone and data lines contractor, Time Warner Cable Business Class, processes e-Rate discounts on a reimbursement basis. Factoring in anticipated reimbursements, these charges are expected remain within budget.
- ✓ Long cold winter had a major impact on utility expense, both in usage and higher natural gas and electric rates compared to the milder winter of 2013.

 Natural gas charges of \$127,152, at 66.9% of the 2014 annual budget were 59.8% higher than the \$79,587 paid in January − March 2013. Electricity charges of \$220,193, at 30.0% of the 2014 annual budget were 60.1% above the \$137,508 paid in January − March 2013. This season's more extreme cold impacted both usage and rates paid for natural gas and electricity (as natural gas is used for both heating and electrical generation). Combined, interfund utility charges were \$130,250 (60.0%) above those paid for the same months in 2013. Expenses began to moderate in April, where monthly expense was 20.9% above April 2013. The Library participates in Erie County's aggregated utility purchasing pool which saves costs compared to retail pricing. Staff will continue to closely monitor this situation.

ACTION REQUIRED: None - Informational Report

Revenue Detail as of 3/31/2014 24.7% of Budget Year

SAP Accoun Number	nt Account Description	Adopted Budget	Adjustments	Adjusted Budget	Revenue January	Revenue February	Revenue March	YTD Revenue	To Be Realized	% of Budget Collected
	REVENUE FROM LIBRARY OPERATIONS									
419000	Library Charges - Fines	\$325,277	\$0	\$325,277	27,173	29,774	32,791	\$89,738	\$235,539	27.6%
422000	Copies	25,137	0	25,137	1,655	1,870	1,747	\$5,272	19,865	21.0%
466040	Printing	42,406	0	42,406	3,579	3,844	4,608	\$12,030	30,376	28.4%
466030	Book Bags	1,500	0	1,500	71	101	126	\$298	1,202	19.9%
466020	Minor Sale - Other	8,972	0	8,972	526	671	720	\$1,917	7,055	21.4%
420510	Rent - Real Prop - Auditorium	16,000	0	16,000	942	878	1,612	\$3,431	12,569	21.4%
420530	Comm - Tel Booth Food Svs	20,640	0	20,640			1,006	\$1,006	19,634	4.9%
	TOTAL REVENUE FROM LIBRARY OPERATIONS	\$439,932	\$0	\$439,932	33,945	37,137	42,610	\$113,692	\$326,240	25.8%
	REVENUE FROM STATE & COUNTY GOVT.									
400020	Library Real Prop Tax	\$22,588,324	\$0	\$22,588,324	22,588,324			\$22,588,324	\$0	100.0%
408140	NYS Aid-Lib Incl Incent	1,741,427	0	1,741,427				\$0	1,741,427	0.0%
408150	NYS Aid to Member Libraries	255,065	0	255,065				\$0	255,065	0.0%
408160	State Aid - Special		0	0				\$0	0	0.0%
	TOTAL REVENUE FROM STATE & COUNTY GOVT.	\$24,584,816	\$0	\$24,584,816	22,588,324	0	0	\$22,588,324	\$1,996,492	91.9%
	OTHER REVENUE									
419010	Refunds - Cont Library	\$398,231	\$0	\$398,231				\$0	\$398,231	0.0%
423000	Refund P/Y Expenses	10,000	0	\$10,000	107	6,125	18,458	\$24,690	(\$14,690)	246.9%
466170	Refund Contract Lib Retire	0	0	0				\$0	0	0.0%
466070	Refund P/Y Expenses			0				\$0	0	0.0%
445030	Int & Earn - Gen Inv	15,000	0	15,000	499	423	455	\$1,377	13,623	9.2%
466000	Misc Receipts	0	0	0	201	2,125	160	\$2,486	(2,486)	0.0%
466010	NSF Check Fees	15	0	15				\$0	15	0.0%
467000	Misc Depart Income	4,000	0	4,000	71	180	234	\$485	3,515	12.1%
479100	Other Contributions	100,000	0	100,000				\$0	100,000	0.0%
	TOTAL OTHER REVENUE	\$527,246	\$0	\$527,246	878	8,853	19,308	\$29,038	\$498,208	5.5%
	USE OF FUND BALANCE									
402190	Appropriated Fund Balance	\$702,555	\$0	\$702,555				\$0	\$702,555	0.0%
	TOTAL USE OF FUND BALANCE	\$702,555	\$0	\$702,555	0	0	0	\$0	\$702,555	0.0%
	GRAND TOTAL OPERATING REVENUE	\$26,254,549	\$0	\$26,254,549	22,623,147	45,990	61,917	\$22,731,054	\$3,523,495	86.6%

Expenditure Detail as of 3/31/2014 24.7% of Budget Year

	%	Current Buda	et
--	---	---------------------	----

			2013 Encumbered	2014								Total			YTD
			& PY Capital	Budget Adjustme					Year-to-		Funds	Expenditure			Expend
SAP Acct.		2014 Adopted	•	nts/	Adjusted	January	February	March	Date			s & Encumb-		YTD	/&
Nbr.	Account Description	Budget	Balances	Revisions	Budget	Expended	Expended	Expended	Expended	Encumb.	vations	rances	Balance	Expend	
	OPERATING EXPENDITURES														
	PERSONAL SERVICES														
	Regular Salaries & Wages														
500000	Full Time - Salaries	\$8,289,406		\$0	\$8,289,406	\$716,027	\$636,127	\$658,359	\$2,010,512			\$2,010,512	\$6,278,894	24.3%	24.3%
500010	Part Time - Wages	3,860,140		\$0	3,860,140	285,137	259,173	289,459	833,769			833,769	\$3,026,371	21.6%	21.6%
500020	Regular PT - Wages	1,010,405		\$0	1,010,405	94,292	74,407	84,714	253,413			253,413	\$756,992	25.1%	25.1%
500300	Shift Differential	15,000		\$0	15,000	1,384	1,416	1,355	4,155			4,155	\$10,845	27.7%	27.7%
500330	Holiday Worked	15,000		\$0	15,000	3,015	1,963		4,979			4,979	\$10,021	33.2%	33.2%
500350	Other Employee Payments	50,000		\$0	50,000	2,430	3,300	200	5,930			5,930	\$44,070	11.9%	11.9%
	Salaries & Wages	\$13,239,951	\$0	\$0	\$13,239,951	\$1,102,285	\$976,387	\$1,034,086	\$3,112,758	\$0		\$3,112,758	\$10,127,193	23.5%	23.5%
501000	OVERTIME SALARIES & WAGES	\$191,000		\$0	\$191,000	\$19,370	\$19,483	\$21,232	\$60,085			60,085	\$130,915	31.5%	31.5%
	TOTAL, PERSONAL SERVICES	\$13,430,951	\$0	\$0	\$13,430,951	\$1,121,655	\$995,870	\$1,055,318	\$3,172,843	\$0		\$3,172,843	\$10,258,108	23.6%	23.6%
	FRINGE BENEFITS														
502010	Employer FICA - REGULAR	\$832,722		\$0	832,722	69,463	61,514	65,001	195,978			195,978	\$636,744	23.5%	23.5%
502020	Employer FICA - MEDICARE	\$194,723		\$0	194,723	16,247	14,386	15,200	45,834			45,834	\$148,889	23.5%	23.5%
502030	Employee Health Insurance	\$2,477,309		\$0	2,477,309	219,396	218,378	66,249	504,023			504,023	\$1,973,286	20.3%	20.3%
502040	Dental Plan	\$114,796		\$0	114,796	9,257	9,341	(446)	18,152			18,152	\$96,644	15.8%	15.8%
502050	Workers Compensation	\$73,878		\$0	73,878	2,954	1,818	1,915	6,687			6,687	\$67,191	9.1%	9.1%
502060	Unemployment Insurance	\$33,606		\$0	33,606	228	1,631	792	2,651			2,651	\$30,955	7.9%	7.9%
502070	Hospital & Medical - Retirees	\$765,677		\$0	765,677	88,687	59,404	60,954	209,044			209,044	\$556,633	27.3%	27.3%
502090	Health Insurance Waiver (Incl: 117)	\$33,204		\$0	33,204	2,501	2,501	2,568	7,570			7,570	\$25,634	22.8%	22.8%
502100	Retirement	\$2,246,402		\$0	2,246,402	239,170	160,879	160,138	560,186			560,186	\$1,686,216	24.9%	24.9%
502110	Flex Benefit Spending	\$2,000		\$0	2,000				0			0	\$2,000	0.0%	0.0%
	TOTAL, FRINGE BENEFITS	\$6,774,317	\$0	\$0	\$6,774,317	\$647,903	\$529,851	\$372,372	1,550,126	\$0		\$1,550,126	\$5,224,191	22.9%	22.9%

Expenditure Detail as of 3/31/2014 24.7% of Budget Year

% Current Budget

			2013 Encumbered & PY Capital	2014 Budget Adiustme					Year-to-		Funds	Total Expenditure			YTD Expend
SAP Acct.		2014 Adopted	Project	nts/	Adjusted	January	February	March	Date		Reser-	s & Encumb-	Remaining	YTD	/ &
Nbr.	Account Description	Budget	Balances	Revisions	Budget	Expended	Expended	Expended	Expended	Encumb.	vations	rances	Balance	Expend	Encumb
505000	Office Supplies	104,400		0	104,400	2,612	9,509	16,838	28,960	17,306		46,265	\$58,135	27.7%	44.3%
505200	Clothing Supplies	3,350	318	0	3,668	185			185	318		503	\$3,165	5.0%	13.7%
505600	Auto Truck & Heavy Equip Supplies	8,650		0	8,650	121	1,168	1,171	2,460			2,460	\$6,190	28.4%	28.4%
505800	Medical & Health Supplies	1,250		0	1,250			98	98			98	\$1,152	7.9%	7.9%
506200	Maintenance & Repair	88,950	1,541	0	90,491	7,911	5,628	10,688	24,226	33,875		58,102	\$32,390	26.8%	64.2%
506400	Highway Supplies (Rock Salt)	11,500		2,500	14,000	5,708	3,111	582	9,401	2,186		11,586	\$2,414	67.1%	82.8%
510000	Local Mileage Reimbursement	14,200		0	14,200	826	1,295	1,222	3,343			3,343	\$10,857	23.5%	23.5%
510100	Out of Area Travel	15,000		0	15,000		338	961	1,299			1,299	\$13,701	8.7%	8.7%
510200	Training and Education	58,590		0	58,590	15,671	4,964	3,553	24,188	239		24,426	\$34,164	41.3%	41.7%
515000	Utility Charges (Telecom/water/sewer)														
	Water/Sewer	35,962		0	35,962	1,404	1,800	2,150	5,354			5,354	\$30,608	14.9%	14.9%
	Telephone & Internet Service	233,314			233,314	79,788	2,813	12,199	94,800			94,800	\$138,514	40.6%	40.6%
515000	Total Utility Charges	269,276		0	269,276	81,192	4,613	14,349	100,154	0		100,154	169,122	37.2%	37.2%
516010	CONTRACTUAL PAYMENTS														
	Ewell Free - Alden	\$882		0	882	882			882			882	\$0	100.0%	100.0%
	Lackawanna Public	\$15,000		0	15,000		3,750		3,750	11,250		15,000	\$0	25.0%	100.0%
	Total Cnt Pmts-NP Pur Svs	\$15,882	\$0	\$0	\$15,882	\$882	\$3,750	\$0	4,632	\$11,250		\$15,882	\$0	29.2%	100.0%

Expenditure Detail as of 3/31/2014 24.7% of Budget Year

% Current Budget

SAP Acct. Nbr.	Account Description		2013 Encumbered & PY Capital Project Balances	•	Adjusted Budget	January Expended	February Expended	March Expended	Year-to- Date Expended	Encumb.	Funds Reser- vations	Total Expenditure s & Encumb- rances	Remaining Balance	YTD Expend	YTD Expend /& Encumb
516020	Professional Services Contracts & Fees	1,029,788	106,857	0	1,136,645	94,252	26,390	268,828	389,470	533,632		923,102	\$213,543	34.3%	81.2%
516030	Maintenance Contracts	105,180	1,333	0	106,513	6,414	5,318	5,997	17,729	43,617		61,346	\$45,166	16.6%	57.6%
530000	Other Expenses	171,160	10,158	(2,500)	178,818	3,020	6,939	18,189	28,149	25,360	7,415	60,924	\$117,894	15.7%	34.1%
545000	Rental Charges	4,769		0	4,769	524	194	457	1,174	3,438		4,612	\$157	24.6%	96.7%
555030	Litigation Settlement	0		5,000	5,000				0			0	\$5,000	0.0%	0.0%
555050	Insurance Premiums	55,000		(5,000)	50,000		25,991	22,103	48,094			48,094	\$1,906	96.2%	96.2%
561410	Lab & Technical Equipment	70,145	54,070	0	124,215	7,290	18,359	14,735	40,384	50,004	2,220	92,607	\$31,608	32.5%	74.6%
561430	Building, Grounds and Heavy Equip		8,772	0	8,772		2,450		2,450		6,322	8,772	\$0	27.9%	100.0%
561450	Library Books and Media	3,009,000	204,035	0	3,213,035	122,089	483,714	395,782	1,001,585		204,035	1,205,620	\$2,007,415	31.2%	37.5%
575040	Interfund Exp - Utilities														
	Fuel Oil	5,000		0	5,000				0			0	\$5,000	0.0%	0.0%
	Natural Gas	190,096		0	190,096	44,729	46,046	36,377	127,152			127,152	\$62,944	66.9%	66.9%
	Electricity	733,910		0	733,910	62,894	78,416	78,883	220,193			220,193	\$513,717	30.0%	30.0%
	Total Interfund Exp - Utilites	929,006	0	0	929,006	107,623	124,462	115,260	347,345	0		347,345	581,661	37.4%	37.4%
942000	Interfund - Holding Center	(93,478)		0	(93,478)			(23,370)	(23,370)			(23,370)	(\$70,109)	25.0%	25.0%
	Interfund - Correctional Facility	(101,253)			(101,253)			(25,313)	(25,313)			(25,313)	(\$75,940)	25.0%	25.0%
	Interfund - Court Storage	(8,598)			(8,598)			(2,150)	(2,150)			(2,150)	(\$6,449)	25.0%	25.0%
	Total ID Library Services	(\$203,329)	\$0	\$0	(\$203,329)	\$0	\$0	(\$50,832)	(50,832)	\$0		(\$50,832)	(\$152,497)	25.0%	25.0%
910600	Intefund Expense - Purchasing Services	\$28,221		0	28,221			\$6,813	6,813			6,813	\$21,408	24.1%	24.1%
910700	Interfund Expnese - Fleet Services	\$48,116		0	48,116	\$2,900	\$3,082	\$3,052	9,034			9,034	\$39,082	18.8%	18.8%
980000	Interdepart Services DISS	211,177		0	211,177	17,598	17,598	17,598	52,794			52,794	\$158,383	25.0%	25.0%
	System Operating Grand Totals	\$26,254,549	\$387,084	\$0	\$26,641,633	\$2,246,375	\$2,274,594	\$2,295,134	\$6,816,104	\$721,225	\$219,991	\$7,757,320	\$18,884,313	25.6%	29.1%

Expenditure Detail as of 3/31/2014 24.7% of Budget Year

% Current Budget

SAP Acct.	Account Description		2013 Encumbered & PY Capital Project Balances	•	Adjusted Budget	January Expended	February Expended	March Expended	Year-to- Date Expended	Funds Reser- Encumb. vations	s & Encumb-		YTD	YTD Expend /& Encumb
	ERIE COUNTY CAPITAL FUNDING FOR LIBE	1,089,311			1,089,311	153,194	0	141,771	294,964		294,964	\$794,347	27.1%	27.1%
490 561250	General Obligation Bond Proceeds Building Improvements		26,699		26,699				0		0	\$26,699	0.0%	0.0%
	Total General Obligations	\$0	\$26,699	\$0	\$26,699	\$0	\$0	\$0	0	\$0	\$0	\$26,699	0.0%	0.0%
	Total Erie County Capital for Library	\$1,089,311	\$26,699	\$0	\$1,116,010	\$153,194	\$0	\$141,771	294,964	\$0	\$294,964	\$821,046	26.4%	26.4%
Grand To	tal Operating and Erie County Capital	\$27,343,860	\$413,783	\$0	\$27,757,643	\$2,399,569	\$2,274,594	\$2,436,905	\$7,111,068	\$721,225 \$219,991	\$8,052,284	\$19,705,359	25.6%	29.0%

Buffalo and Erie County Public Library

Treasurer's Report of Year to Date Donations

Results for the Period Ending March 31, 2014

Main Trust		\$903,824.48
Encore Editions Proceeds (Invested per resolution 2006-19)		\$91,900.52
2013 Ending Balance		\$995,725.00
3 10 3		, ,
2014 Activity and Balances		
Restricted Donations		\$87,811.58
(Donations received with instructions restricting them to the Buffalo & Erie	County Public	
Library direct uses and fundraising for identified program use)		
Unrestricted Donations		
Pending Board Action	\$57,835.00	
Board Directed to Direct Library Programs	\$0.00	
Board Directed to Library Foundation	\$0.00	
Total Unrestricted Donations		\$57,835.00
Interest Income		\$388.07
Less Disbursements		
Direct For Library Programs/Services/Support	(\$47,866.07)	
To Library Foundation	\$0.00	
	\$0.00	(\$47,866.07)
To Library Foundation	\$0.00 •	(\$47,866.07) \$98,168.58
To Library Foundation Total Disbursements	\$0.00	
To Library Foundation Total Disbursements Balance, 2014 Activity	\$0.00	\$98,168.58
To Library Foundation Total Disbursements Balance, 2014 Activity Cumulative Balance Library Trust	\$0.00	\$98,168.58
To Library Foundation Total Disbursements Balance, 2014 Activity Cumulative Balance Library Trust Year-to-date Disbursements Pursuant to Resolution 2010-8 Include:	\$0.00	\$98,168.58 \$1,093,893.58
To Library Foundation Total Disbursements Balance, 2014 Activity Cumulative Balance Library Trust Year-to-date Disbursements Pursuant to Resolution 2010-8 Include: Library material purchases (direct from trust)	\$0.00	\$98,168.58 \$1,093,893.58 (\$27.68)
To Library Foundation Total Disbursements Balance, 2014 Activity Cumulative Balance Library Trust Year-to-date Disbursements Pursuant to Resolution 2010-8 Include: Library material purchases (direct from trust) To Library Operating Fund to support Library material purchases	\$0.00 -	\$98,168.58 \$1,093,893.58 (\$27.68) \$0.00
To Library Foundation Total Disbursements Balance, 2014 Activity Cumulative Balance Library Trust Year-to-date Disbursements Pursuant to Resolution 2010-8 Include: Library material purchases (direct from trust) To Library Operating Fund to support Library material purchases Programming support Equipment, furnishings & supplies Exhibit/display preparation and support/Rare Book Room	\$0.00	\$98,168.58 \$1,093,893.58 (\$27.68) \$0.00 (\$9,784.74)
To Library Foundation Total Disbursements Balance, 2014 Activity Cumulative Balance Library Trust Year-to-date Disbursements Pursuant to Resolution 2010-8 Include: Library material purchases (direct from trust) To Library Operating Fund to support Library material purchases Programming support Equipment, furnishings & supplies	\$0.00	\$98,168.58 \$1,093,893.58 (\$27.68) \$0.00 (\$9,784.74) (\$1,007.00)
To Library Foundation Total Disbursements Balance, 2014 Activity Cumulative Balance Library Trust Year-to-date Disbursements Pursuant to Resolution 2010-8 Include: Library material purchases (direct from trust) To Library Operating Fund to support Library material purchases Programming support Equipment, furnishings & supplies Exhibit/display preparation and support/Rare Book Room	\$0.00	\$98,168.58 \$1,093,893.58 (\$27.68) \$0.00 (\$9,784.74) (\$1,007.00) (\$2,620.44)
Total Disbursements Balance, 2014 Activity Cumulative Balance Library Trust Year-to-date Disbursements Pursuant to Resolution 2010-8 Include: Library material purchases (direct from trust) To Library Operating Fund to support Library material purchases Programming support Equipment, furnishings & supplies Exhibit/display preparation and support/Rare Book Room Preservation/Conservation (Audubon Birds)	\$0.00	\$98,168.58 \$1,093,893.58 (\$27.68) \$0.00 (\$9,784.74) (\$1,007.00) (\$2,620.44) (\$27,930.00) \$0.00 (\$6,356.21)
Total Disbursements Balance, 2014 Activity Cumulative Balance Library Trust Year-to-date Disbursements Pursuant to Resolution 2010-8 Include: Library material purchases (direct from trust) To Library Operating Fund to support Library material purchases Programming support Equipment, furnishings & supplies Exhibit/display preparation and support/Rare Book Room Preservation/Conservation (Audubon Birds) Construction Grant Match Raiser's Edge Software and Related Fundraising Expense Fundraiser Event Expense	\$0.00	\$98,168.58 \$1,093,893.58 (\$27.68) \$0.00 (\$9,784.74) (\$1,007.00) (\$2,620.44) (\$27,930.00) \$0.00 (\$6,356.21) \$0.00
Total Disbursements Balance, 2014 Activity Cumulative Balance Library Trust Year-to-date Disbursements Pursuant to Resolution 2010-8 Include: Library material purchases (direct from trust) To Library Operating Fund to support Library material purchases Programming support Equipment, furnishings & supplies Exhibit/display preparation and support/Rare Book Room Preservation/Conservation (Audubon Birds) Construction Grant Match Raiser's Edge Software and Related Fundraising Expense	\$0.00	\$98,168.58 \$1,093,893.58 (\$27.68) \$0.00 (\$9,784.74) (\$1,007.00) (\$2,620.44) (\$27,930.00) \$0.00 (\$6,356.21)

5/13/2014 10:35 AM Page 6 of 6 Trust Fund Donations-Detail 2014 - March w sums