BOARD OF TRUSTEES BUFFALO & ERIE COUNTY PUBLIC LIBRARY MEETING DATE: 7/16/2015

AGENDA ITEM NUMBER: <u>E.2.b.</u> Budget & Finance Committee Financials for the Month Ending **05/31/2015**

BACKGROUND:

The attached report provides a summary of revenue and expenditure performance in the Library's Operating Budget for the year as of May 31, 2015 month-end. The report also details monthly activity for May. Overall, with 41.4% of the budget year elapsed, year-to-date Library revenue, at 87.0% collected, is well within budget and year-to-date expense, at 41.2%, is also running within budget. Items of note include:

REVENUE:

- ✓ **Property Tax for Library Proceeds** The full \$23,013,857 Library Tax allocation was booked to the Library Fund in January.
- ✓ **Initial New York State Library Aid payments normally occur in June-July.** Library aid is normally released by the State beginning two to three months after the State's budget is adopted. The initial payment represents approximately 90% of the total for the year. The Library's 2015 budget assumed state library aid at 2014's funding level. The enacted NY State 2015-16 budget actually increased library aid by 5.8% which will result in an operating revenue increase of approx. \$116,000 above budget.
- ✓ **Refunds P/Y Expenses** revenue represents reimbursable expenses occurring in the prior year for which reimbursements were received in the current year. The year-to-date amount is principally contract library reimbursement of that portion of their 2014 salary and benefits covered by locally collected fine and fee revenue (payroll and benefits for all libraries' personnel is processed through the Library System, utilizing Erie County's SAP financial system). The amounts were credited after the cut-off for 2014 year-end accruals.
- ✓ **Refunds Contract Library** revenue represents a return of fine revenue collected by contracting member libraries in excess of local expenses of those libraries. The revenue is transmitted as part of the year-end closing process.

EXPENSE:

- ✓ **Salaries and wage expense running under budget.** Turnover contributed to the under-budget condition with year-to-date salary and wage expense consuming 39.2% of the budget.
- ✓ Fringe Benefit expense is running above budget at 45.3% overall.

 The impact of vacancies on percent driven benefits (payroll taxes) was more than offset by retiree health insurance expense being at 59.0%, the latter subject to significant swings due to changes in usage by retirees. We will closely monitor this situation.
- ✓ **Highway Supplies (rock salt) shows at 70.2**%
 This relatively small account (\$14,000 annual budget) was impacted by the extended winter.
- ✓ **Training and Education shows at 60.7**%

 This variance is due to timing of training related payments. The account is expected to end the year within budget.
- ✓ Telephone and Internet Service charges show at 60.7% pending receipt of e-Rate reimbursements. The federal e-Rate program covers 62% of eligible expenses in this category (most expenses are eligible), increasing to up to 90% for eligible Wide Area Network/Internet Access and up to 70% for plain old telephone service (POTS) on July 1st. While our Internet Access provider directly discounts this amount from our bill, our phone and data lines contractor, Time Warner Cable Business Class, processes e-Rate discounts on a reimbursement basis. Factoring in payment timing and anticipated reimbursements, these charges are expected to end the year below budget.
- ✓ **Insurance premiums shows at 65.0** % Reflects timing of policy renewal payments, the account is expected to end the year within budget.
- ✓ Second long cold winter again affects natural gas utility expense, but much lower impact due to moderate rates.

 Natural gas charges of \$96,929, came in at 51.6% of the 2015 annual budget, however they were 34.8% LOWER than the \$148,723 paid in January − May 2014. Electricity charges of \$212,573 came in at 27.8% of the 2015 annual budget and were 31.0% below the \$308,284 paid in January − May 2014. The season's prolonged cold was not accompanied by the large rate spikes that occurred in early 2014, which moderated as the year progressed. This reduced the budget impact for both natural gas and electricity (as natural gas is used for both heating and electrical generation). Combined, interfund utility charges were \$147,506 (32.3%)

 BELOW those incurred for the same months in 2014. The Library participates in Erie County's aggregated utility purchasing pool which saves costs compared to retail pricing.

ACTION REQUIRED: None - Informational Report

Revenue Detail as of 5/31/2015

41.4% of Budget Year

| | | 41.4% | of Budget Yea | ar | | | | % of |
|-----------------------|-----------------------------------------|-------------------|---------------|--------------------|----------------------|---------------|-------------------|---------------------|
| SAP Account Number | Account Description | Adopted Budget | Adjustments | Adjusted Budget | Revenue May | YTD Revenue | To Be Realized | Budget Collected |
| | REVENUE FROM LIBRARY OPERATIONS | | | | | | | |
| 419000 | Library Charges - Fines | 329,165 | 0 | 329,165 | 28,447.55 | 159,693.94 | 169,471 | 48.5% |
| 422000 | Copies | 20,413 | 0 0 | 20,413 50,000 | 1,798.17 4,708.82 | 8,269.12 | 12,144 28,499 | 40.5% |
| 466040 | Printing | 50,000 | | | | 21,500.74 | | 43.0% |
| 466030 | Book Bags | 1,500 | 0 | 1,500 | 129.00 | 565.50 | 935 | 37.7% |
| 466020 | Minor Sale - Other | 7,500 | 0 | 7,500 | 587.25 | 3,013.80 | 4,486 | 40.2% |
| 420510 | Rent - Real Prop - Auditorium | 18,000 | 0 | 18,000 | 750.00 | 5,543.18 | 12,457 | 30.8% |
| 420530 | Comm - Tel Booth Food Svs | 16,000 | 0 | 16,000 | 2,190.73 | 11,445.44 | 4,555 | 71.5% |
| | TOTAL REVENUE FROM LIBRARY OPERATIONS | 442,578 | 0 | 442,578 | 38,611.52 | 210,031.72 | 232,546 | 47.5% |
| | REVENUE FROM STATE & COUNTY GOVT. | | | | | | | |
| 400020 | Library Real Prop Tax | 23,013,857 | 0 | 23,013,857 | | 23,013,857.01 | (0) | 100.0% |
| 408140 | NYS Aid-Lib Incl Incent | 1,760,041 | 0 | 1,760,041 | | 0.00 | 1,760,041 | 0.09 |
| 408150 | NYS Aid to Member Libraries | 257,779 | 0 | 257,779 | | 0.00 | 257,779 | 0.09 |
| 408160 | State Aid - Special | | 0 | 0 | | 0.00 | 0 | 0.09 |
| 486000 | Interfund - Subsidy | 0 | 0 | 0 | | 0.00 | 0 | 0.09 |
| | TOTAL REVENUE FROM STATE & COUNTY GOVT. | 25,031,677 | 0 | 25,031,677 | 0.00 | 23,013,857.01 | 2,017,820 | 91.9% |
| | OTHER REVENUE | | | | | | | |
| 419010 | Refunds - Cont Library | 418,597 | 0 | 418,597 | | 0.00 | 418,597 | 0.0% |
| 423000 | Refund P/Y Expenses | 10,000 | 0 | 10,000 | | 20,328.17 | (10,328) | 203.3% |
| 466170 | Refund Contract Lib Retire | 0 | 0 | 0 | | 0.00 | 0 | 0.09 |
| 466070 | Refund P/Y Expenses | | | 0 | | 1,428.00 | (1,428) | 0.09 |
| 445030 | Int & Earn - Gen Inv | 5,000 | 0 | 5,000 | 204.91 | 1,006.67 | 3,993 | 20.19 |
| 466000 | Misc Receipts | 0 | 0 | 0 | | 112.17 | (112) | 0.09 |
| 466010 | NSF Check Fees | 15 | 0 | 15 | | 0.00 | 15 | 0.09 |
| 467000 | Misc Depart Income | 2,000 | 0 | 2,000 | 221.25 | 1,376.56 | 623 | 68.89 |
| 479100 | Other Contributions | 100,000 | 0 | 100,000 | | 0.00 | 100,000 | 0.09 |
| | TOTAL OTHER REVENUE | 535,612 | 0 | 535,612 | 426.16 | 24,251.57 | 511,360 | 4.5% |
| | USE OF FUND BALANCE | | | | | | | |
| 402190 | Appropriated Fund Balance | 708,843 | 0 | 708,843 | | 0.00 | 708,843 | 0.09 |
| | TOTAL USE OF FUND BALANCE | 708,843 | 0 | 708,843 | 0.00 | 0.00 | 708,843 | 0.0% |
| | | | | | | | | |

Expenditure Detail as of 5/31/2015

| 11 | 10/ | Ωf | Ru | tank | Year |
|----|------|-----|-----|------|------|
| 41 | .470 | OI. | Duc | JUEL | rear |

Encumber 2015 ed & PY Budget Total YTD SAP Adjustme 2015 Capital **Expenditures** Expend Acct. Adopted Project nts/ Adjusted May Year-to-Date Funds Reser-& Encumb-Remaining YTD /&t Nbr. **Account Description Budget Balances Revisions Budget** Expended Expended Encumb. vations rances **Balance Expend Encumb OPERATING EXPENDITURES** PERSONAL SERVICES Regular Salaries & Wages 500000 Full Time - Salaries 8,765,133 8,765,133 \$681,502 3,465,160.41 3,465,160.41 5,299,973 39.5% 39.5% 500010 Part Time - Wages 3,983,602 0 3,983,602 301,470 1,439,137.83 1,439,137.83 36.1% 36.1% 2,544,464 0 455,870.41 455,870.41 592,574 43.5% 500020 Regular PT - Wages 1,048,444 1,048,444 85,947 43.5% 500300 Shift Differential 15,000 0 15,000 1,188 6.673.43 6.673.43 8.327 44.5% 44.5% Holiday Worked 15,000 0 15,000 5,900.06 5,900.06 9,100 39.3% 39.3% 500330 0 500350 Other Employee Payments 60,000 60,000 100 24,905.00 24,905.00 35.095 41.5% 41.5% 0 Salaries & Wages 13,887,179 13,887,179 \$1,070,207 5,397,647.14 0.00 5,397,647.14 8,489,532 38.9% 38.9% 501000 Overtime Salaries & Wages 0 191,000 106,070.51 106,070.51 84,929 191,000 \$23,690 55.5% 55.5% TOTAL, PERSONAL SERVICES 14,078,179 0 0 14,078,179 \$1,093,897 5,503,717.65 0.00 0.00 5,503,717.65 8,574,461 39.1% 39.1% 504990 Reduction From Personal Services 0 (172.868)(172.868)0.00 0.00 (172,868)0.0% 0.0% 504992 Contractual Salary Reserves 137,512 0 137,512 0.00 0.00 137,512 0.0% 0.0% **NET PERSONAL SERVICES** 14,042,823 0 14,042,823 1,093,897 5,503,717.65 0.00 5,503,717.65 8,539,105 39.2% 39.2% **FRINGE BENEFITS** 502010 Employer FICA - REGULAR 872,853 0 872,853 66,458 337,731.67 337,731.67 535,121 38.7% 38.7% 502020 Employer FICA - MEDICARE 204,108 0 204,108 15,542 79,013.34 79,013.34 125,095 38.7% 38.7% 502030 Employee Health Insurance 2,237,163 0 2,237,163 190,295 972,908.18 972,908.18 1,264,255 43.5% 43.5% 502040 Dental Plan 114,404 0 114,404 7,120 35,947,58 35,947,58 78,456 31.4% 31.4% 502050 42,245 0 42,245 1,680 19,885.64 19,885.64 22,359 47.1% 47.1% Workers Compensation 0 12,249.18 12,249.18 502060 Unemployment Insurance 14,109 14,109 2,521 1,860 86.8% 86.8% Hospital & Medical - Retirees 999,354 0 999,354 102,326 589,676.89 589,676.89 409,677 59.0% 59.0% 502070 Health Insurance Waiver (Incl: 117) 37,608 0 2,817 13.885.00 13,885.00 36.9% 502090 37,608 23,723 36.9% 0 502100 Retirement 2,066,053 2,066,053 150,829 884,915.54 884,915.54 1,181,137 42.8% 42.8% 502000 Unallocated Fringe Benefits (76,955)0 (76,955)0.00 0.00 (76,955)0.0% 0.0% TOTAL, FRINGE BENEFITS 6,510,942 0 0 6,510,942 539,588 2,946,213.02 0.00 0.00 2,946,213.02 3,564,729 45.3% 45.3% **TOTAL COMPENSATION RELATED** 0 20,553,765 0 20,553,765 1,633,486 8,449,930,67 0.00 8,449,930.67 12,103,834 41.1% 41.1%

% Current Budget

Expenditure Detail as of 5/31/2015

41.4% of Budget Year

Encumber 2015 ed & PY Budget Total YTD SAP 2015 Capital Adjustme **Expenditures** Expend Acct. Adopted Project nts/ Adjusted May Year-to-Date Funds Reser-& Encumb-Remaining YTD /& Nbr. **Account Description Balances Revisions** Expended Expended Expend Encumb **Budget Budget** Encumb. vations rances **Balance** 505000 Office Supplies 140,350 0 140,350 51,724.84 41,877.44 93,602.28 36.9% 13,242 46,748 66.7% 505200 Clothing Supplies 3.350 0 3,350 105 224.35 224.35 3,126 6.7% 6.7% 0 9,150 1,111.96 1,111.96 12.2% 12.2% 505600 Auto Truck & Heavy Equip Supplies 9,150 167 8,038 0 187.75 187.75 18.8% 18.8% 505800 Medical & Health Supplies 1,000 1,000 130 812 92,200 2,107 0 9,007 45,672.37 12,981 506200 Maintenance & Repair 94,307 35,653.10 81,325.47 48.4% 86.2% 0 9,822,68 11,196.08 2,804 70.2% 80.0% 506400 Highway Supplies (Rock Salt) 14,000 14,000 1,373,40 0 510000 Local Mileage Reimbursement 14,200 14,200 1,035 4,354.19 4,354.19 9,846 30.7% 30.7% 510100 Out of Area Travel 15,000 0 15,000 1,581 4,999.22 4,999.22 10,001 33.3% 33.3% 0 510200 Training and Education 57,040 57,040 24,023 38,223.15 385.00 38,608.15 18,432 67.0% 67.7% 515000 Utility Charges (Telecom/water/sewer) 0 Water/Sewer 33,917 33,917 12,617.49 12,617.49 21,300 37.2% 37.2% 3,148 1,000 1,000 Fuel Oil Telephone & Internet Service 230,831 230,831 5.194 140,025,49 140,025,49 90,806 60.7% 60.7% 515000 Total Utility Charges 265,748 0 265,748 8,342 152,642,98 0.00 0.00 152,642.98 112,105 57.4% 57.4% 516010 CONTRACTUAL PAYMENTS 0 Ewell Free - Alden 293 293 293.00 293.00 0 100.0% 100.0% Lackawanna Public 12,323 12,323 12,323.00 0 0 6,161.50 6,161.50 50.0% 100.0%

\$0

6,454.50

6,161.50

0.00

12,616.00

12,616

Total Cnt Pmts-NP Pur Svs

0

51.2%

100.0%

% Current Budget

0

12,616

Expenditure Detail as of 5/31/2015

41.4% of Budget Year

Encumber 2015 ed & PY Budget Total YTD SAP 2015 Adjustme Capital **Expenditures** Expend Acct. Adopted Project nts/ Adjusted May Year-to-Date Funds Reser-& Encumb-Remaining YTD /&t Nbr. **Balances Revisions Expend Encumb Account Description Budget Budget** Expended Expended Encumb. vations rances **Balance** Professional Services Contracts & 516020 964,380 124,074 0 1,088,454 37,242 462,391.12 266,392.75 728,783.87 359,670 42.5% 67.0% Fees 121,022 2,201 0 123,223 7,608 43,959.19 34,601.94 78,561.13 35.7% 63.8% 516030 Maintenance Contracts 44,662 530000 Other Expenses 166,160 21,221 0 187,381 26,828 68,640.13 6,287.68 20,415.00 95,342.81 92,038 36.6% 50.9% 545000 Rental Charges 4,794 151 0 319 2.034.93 2,300.00 4.334.93 610 41.2% 87.7% 4.945 0 74,729.20 74,729.20 40,271 65.0% 65.0% 555050 Insurance Premiums 115,000 115,000 559000 County Share Grants 0 0 0.00 0.00 0 0.0% 0.0% 561410 Lab & Technical Equipment 73,005 96,978 0 169,983 12,776 68,121,09 10,172.32 71,255.37 149,548.78 20,434 40.1% 88.0% 561430 Building, Grounds and Heavy Equip 6,322 0 6,322 0.00 0.00 6,322.00 6,322.00 0 0.0% 100.0% 3,009,000 0 561450 Library Books and Media 189,234 3,198,234 222,345 1,347,179.25 0.00 189,233,66 1,536,412.91 1,661,821 42.1% 48.0% 575040 Interfund Exp - Utilities Fuel Oil 0 0 0 0.00 0.00 0 0.0% 0.0% 0 Natural Gas 187,911 187,911 3,116 96,928.94 96,928.94 90,982 51.6% 51.6% 764,070 0 212,572.79 Electricity 764,070 24,737 212,572.79 551,497 27.8% 27.8% **Total Interfund Exp - Utilites** 0 0 27,853 309,501.73 0.00 309,501.73 642,479 32.5% 32.5% 951,981 951,981 0.00 0 942000 Interfund - Holding Center (37,507.09)(37,507.09)(90,017)(90,017)(7,501)(52,510)41.7% 41.7% Interfund - Correctional Facility (104,672)(104,672)(8,723)(43,613.34)(43,613.34)(61,059)41.7% 41.7% Interfund - Court Storage (8,598)(8,598)(717)(3,582.50)(3,582.50)(5,016)41.7% 41.7% **Total ID Library Services** (203, 287)0 0 (203, 287)(\$16,941)(84,702.93)(84,702.93)(118, 584)41.7% 41.7% 910600 Intefund Expense - Purchasing Servic 20,979 0 20,979 \$1,693 8,463.75 8,463.75 12,515 40.3% 40.3% 910700 Interfund Expnese - Fleet Services 47,252 0 47,252 \$1,552 8,044.17 8,044.17 39,208 17.0% 17.0% 980000 Interdepart Services DISS 270,005 0 270,005 22,500 122,375.00 122,375.00 45.3% 147,630 45.3%

System Operating Grand Totals

26.718.710

442,287

15.271.480

% Current Budget

41.2%

43.8%

2,034,892

11,196,085,29

405.205.13

287,226,03

11,888,516.45

0 27,160,997

Expenditure Detail as of 5/31/2015

| 41.4% | of Budget Year | |
|-------|----------------|--|

| SAP Acct. Nbr. | Account Description | 2015 Adopted Budget | Encumber ed & PY Capital Project Balances | Budget Adjustme nts/ | Adjusted | May Expended | Year-to-Date Expended | Encumb. | Funds Reser- vations | Total Expenditures & Encumb- rances | Remaining Balance | YTD Expend | YTD Expend /& Encumb |
|----------------------|---------------------------------------|---------------------------|-------------------------------------------------------|----------------------------|------------|-----------------|--------------------------|------------|-------------------------|----------------------------------------------|----------------------|---------------|-------------------------------|
| | ERIE COUNTY CAPITAL FUNDING FO | R LIBRARY | | | | | | | | | | | |
| | Library Debt Service | 1,001,744 | | | 1,001,744 | 28,189 | 877,286.21 | | | 877,286.21 | 124,458 | 87.6% | 87.6% |
| 490 | General Obligation Bond Proceeds | | | | | | | | | | | | |
| 561250 | Building Improvements | | 26,699 | | 26,699 | | 0.00 | | | 0.00 | 26,699 | 0.0% | 0.0% |
| | Total General Obligations | 0 | 26,699 | 0 | 26,699 | \$0 | 0.00 | 0.00 | 0.00 | 0.00 | 26,699 | 0.0% | 0.0% |
| 7 | Total Erie County Capital for Library | 1,001,744 | 26,699 | 0 | 1,028,443 | \$28,189 | 877,286.21 | 0.00 | 0.00 | 877,286.21 | 151,157 | 85.3% | 85.3% |
| Grand Capital | Total Operating and Erie County I | 27,720,454 | 468,986 | 0 | 28,189,440 | \$2,063,081 | 12,073,371.50 | 405,205.13 | 287,226.03 | 12,765,802.66 | 15,422,637 | 42.8% | 45.3% |

% Current Budget

Buffalo and Erie County Public Library

Treasurer's Report of

Year to Date Donations

Results for the Period Ending May 31, 2015

| Main Trust | | \$1,106,407.76 |
|-------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|----------------|
| Encore Editions Proceeds (Invested per resolution 2006-19) | | \$92,777.08 |
| 2014 Ending Balance | | \$1,199,184.84 |
| 2015 Activity and Balances | | |
| Restricted Donations | | \$84,530.03 |
| (Donations received with instructions restricting them to the Buffalo & Eri- Library direct uses and fundraising for identified program use) | e County Public | |
| Unrestricted Donations | | |
| Pending Board Action | \$1,195.22 | |
| Board Directed to Direct Library Programs | \$0.00 | |
| Board Directed to Library Foundation | \$0.00 | |
| Total Unrestricted Donations | | \$1,195.22 |
| Interest Income | | \$300.82 |
| Less Disbursements | | |
| Direct For Library Programs/Services/Support | (\$67,047.34) | |
| To Library Foundation | \$0.00 | |
| Total Disbursements | | (\$67,047.34) |
| Balance, 2015 Activity | , | \$18,978.73 |
| Cumulative Balance Library Trust | | \$1,218,163.57 |
| Year-to-date Disbursements Pursuant to Resolution 2010-8 Include: | | |
| Library material purchases (direct from trust) | | \$0.00 |
| To Library Operating Fund to support Library material purchases | | \$0.00 |
| Programming support | | (\$26,687.60) |
| Equipment, furnishings & supplies | | (\$20,872.38) |
| Exhibit/display preparation and support/Rare Book Room | | \$0.00 |
| Preservation/Conservation (Audubon Birds) | | \$0.00 |
| Construction Grant Match | | \$0.00 |
| Raiser's Edge Software and General Fundraising Expense | | (\$6,862.59) |
| Fundraiser Event Expense | | (\$12,204.77) |
| Other | | (\$420.00) |
| Total | | (\$67,047.34) |