BOARD OF TRUSTEES BUFFALO & ERIE COUNTY PUBLIC LIBRARY MEETING DATE: 10/15/2015

AGENDA ITEM NUMBER: <u>E.2.f.</u> Budget & Finance Committee Financials for the Month Ending **08/31/2015**

BACKGROUND:

The attached report provides a summary of revenue and expenditure performance in the Library's Operating Budget for the year as of August 31, 2015 month-end. The report also details monthly activity for August. Overall, with 66.6% of the budget year elapsed, year-to-date Library revenue, at 95.1% collected, is well within budget and year-to-date expense, at 64.5%, is also running within budget. Items of note include:

REVENUE:

- ✓ **Property Tax for Library Proceeds.** The full \$23,013,857 Library Tax allocation was booked to the Library Fund in January.
- ✓ **Initial New York State Library Aid payments normally occur in June-July.** Library aid is normally released by the State beginning two to three months after the State's budget is adopted. This year, the release took longer than usual with the bulk of funds received in August. The initial payment represents approximately 90% of the total for the year. The Library's 2015 budget assumed state library aid at 2014's funding level. The enacted NY State 2015-16 budget actually increased library aid by 5.8% which has resulted in an operating revenue increase of \$117,296 above budget.
- ✓ Refunds P/Y Expenses revenue represents reimbursable expenses occurring in the prior year for which reimbursements were received in the current year. The year-to-date amount is principally contract library reimbursement of that portion of their 2014 salary and benefits covered by locally collected fine and fee revenue (payroll and benefits for all libraries' personnel is processed through the Library System, utilizing Erie County's SAP financial system). The amounts were credited after the cut-off for 2014 year-end accruals.
- ✓ **Refunds Contract Library** revenue represents a return of fine revenue collected by contracting member libraries in excess of local expenses of those libraries. The revenue is transmitted as part of the year-end closing process.

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EXPENSE:

- ✓ **Salaries and wage expense running under budget.** Turnover contributed to the under-budget condition with year-to-date salary and wage expense consuming 63.0% of the budget.
- ✓ Fringe Benefit expense is running above budget at 72.1% overall.

 The impact of vacancies on percent driven benefits (payroll taxes) was more than offset by retiree health insurance expense being at 94.4%, the latter subject to significant swings due to changes in usage by retirees. Uitilization rates for active employee health insurance are also above previous levels with that account running at 69.1%. We will closely monitor this situation.
- ✓ **Highway Supplies (rock salt) shows at 70.2**%
 This relatively small account (\$14,000 annual budget) was impacted by the extended winter.
- ✓ **Training and Education shows at 78.7**%

 This variance is due to timing of training related payments. The account is expected to end the year within budget.
- ✓ **Telephone and Internet Service charges show at 82.0% pending receipt of e-Rate reimbursements.** The federal e-Rate program covers 62% of eligible expenses in this category (most expenses are eligible), increasing to up to 90% for eligible Wide Area Network/Internet Access and up to 70% for plain old telephone service (POTS) on July 1st. While our Internet Access provider directly discounts this amount from our bill, our phone and data lines contractor, Time Warner Cable Business Class, processes e-Rate discounts on a reimbursement basis. Factoring in payment timing and anticipated reimbursements, these charges are expected to end the year below budget.
- ✓ **Insurance premiums shows at 84.1** % Reflects timing of policy renewal payments, the account is expected to end the year within budget.
- ✓ Second long cold winter again affects natural gas utility expense, but much lower impact due to moderate rates.

 Natural gas charges of \$98,971, came in at 52.7% of the 2015 annual budget, however they were 34.7% LOWER than the \$151,670 paid in January − August 2014. Electricity charges of \$404,736 came in at 53.0% of the 2015 annual budget and were 21.9% below the \$518,229 paid in January − August 2014. The season's prolonged cold was not accompanied by the large rate spikes that occurred in early 2014, which moderated as the year progressed. This reduced the budget impact for both natural gas and electricity (as natural gas is used for both heating and electrical generation). Combined, interfund utility charges were \$166,191 (24.8%) BELOW those incurred for the same months in 2014. The Library participates in Erie County's aggregated utility purchasing pool which saves costs compared to retail pricing.

ACTION REQUIRED: None - Informational Report

Revenue Detail as of 8/31/2015 66.6% of Budget Year

		66.6%	of Budget Ye	ar				% of
SAP Accoun Number	t Account Description	Adopted Budget	Adjustments	Adjusted Budget	Revenue August	YTD Revenue	To Be Realized	Budget Collected
	REVENUE FROM LIBRARY OPERATIONS							
419000	Library Charges - Fines	329,165	0	329,165	29,648.72	236,358.20	92,807	71.8%
422000	Copies	20,413	0	20,413	1,703.35	13,732.37	6,681	67.3%
466040	Printing	50,000	0	50,000	4,687.63	34,991.51	15,008	70.0%
466030	Book Bags	1,500	0	1,500	110.00	887.50	613	59.2%
466020	Minor Sale - Other	7,500	0	7,500	638.75	4,739.15	2,761	63.2%
420510	Rent - Real Prop - Auditorium	18,000	0	18,000	2,048.67	9,886.36	8,114	54.9%
420530	Comm - Tel Booth Food Svs	16,000	0	16,000	1,906.88	15,581.52	418	97.4%
	TOTAL REVENUE FROM LIBRARY OPERATIONS	442,578	0	442,578	40,744.00	316,176.61	126,401	71.4%
	REVENUE FROM STATE & COUNTY GOVT.							
400020	Library Real Prop Tax	23,013,857	0	23,013,857		23,013,857.01	(0)	100.0%
408140	NYS Aid-Lib Incl Incent	1,760,041	0	1,760,041	1,843,116.00	1,843,116.00	(83,075)	104.7%
408150	NYS Aid to Member Libraries	257,779	0	257,779	245,488.00	245,488.00	12,291	95.2%
408160	State Aid - Special	ŕ	0	0	,	0.00	0	0.0%
409010	State Aid - Other					0.00	0	0.0%
486000	Interfund - Subsidy	0	0	0		0.00	0	0.0%
	TOTAL REVENUE FROM STATE & COUNTY GOVT.	25,031,677	0	25,031,677	2,088,604.00	25,102,461.01	(70,784)	100.3%
	OTHER REVENUE							
419010	Refunds - Cont Library	418,597	0	418,597		0.00	418,597	0.0%
423000	Refund P/Y Expenses	10,000	0	10,000	414.37	20,805.54	(10,806)	208.1%
466170	Refund Contract Lib Retire	0	0	0		0.00	0	0.0%
466070	Refund P/Y Expenses			0		1,428.00	(1,428)	0.0%
445030	Int & Earn - Gen Inv	5,000	0	5,000	170.06	1,349.81	3,650	27.0%
466000	Misc Receipts	0	0	0	81.00	278.57	(279)	0.0%
466010	NSF Check Fees	15	0	15		0.00	15	0.0%
467000	Misc Depart Income	2,000	0	2,000	285.00	2,899.55	(900)	145.0%
479100	Other Contributions	100,000	0	100,000		0.00	100,000	0.0%
	TOTAL OTHER REVENUE	535,612	0	535,612	950.43	26,761.47	508,851	5.0%
	USE OF FUND BALANCE							
402190	Appropriated Fund Balance	708,843	35,000	743,843		0.00	743,843	0.0%
	TOTAL USE OF FUND BALANCE	708,843	35,000	743,843	0.00	0.00	743,843	0.0%
	GRAND TOTAL OPERATING REVENUE	26,718,710	35,000	26,753,710	2,130,298.43	25,445,399.09	1,308,311	95.1%

Expenditure Detail as of 8/31/2015

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					66.6%	of Budget Ye	ear					% Curren	t Budget
			Encumber										
			ed & PY	Budget									YTD
SAP		2015	Capital	Adjustme						Total			Expend
Acct.		Adopted	Project	nts/	Adjusted	August	Year-to-Date			Expenditures &	Remaining	YTD	/&t
Nbr.	Account Description	Budget	Balances	Revisions	Budget	Expended	Expended	Encumb.	vations	Encumb-rances	Balance	Expend	Encumb
	OPERATING EXPENDITURES												
	PERSONAL SERVICES												
	Regular Salaries & Wages												
500000	Full Time - Salaries	8,765,133		0	8,765,133	\$689,413	5,617,631.73			5,617,631.73	3,147,501	64.1%	64.1%
500010	3	3,983,602		0	3,983,602	300,777	2,323,118.21			2,323,118.21	1,660,484	58.3%	58.3%
500020) Regular PT - Wages	1,048,444		0	1,048,444	81,481	725,383.01			725,383.01	323,061	69.2%	69.2%
500300) Shift Differential	15,000		0	15,000	1,200	10,635.14			10,635.14	4,365	70.9%	70.9%
500330) Holiday Worked	15,000		0	15,000		12,249.05			12,249.05	2,751	81.7%	81.7%
500350	Other Employee Payments	60,000		0	60,000	900	31,355.00			31,355.00	28,645	52.3%	52.3%
	Salaries & Wages	13,887,179	0	0	13,887,179	\$1,073,772	8,720,372.14	0.00	0.00	8,720,372.14	5,166,807	62.8%	62.8%
501000	Overtime Salaries & Wages	191,000		0	191,000	\$11,101	130,686.54			130,686.54	60,313	68.4%	68.4%
	TOTAL, PERSONAL SERVICES	14,078,179	0	0	14,078,179	\$1,084,873	8,851,058.68	0.00	0.00	8,851,058.68	5,227,120	62.9%	62.9%
504990	Reduction From Personal Services	(172,868)		0	(172,868)		0.00			0.00	(172,868)	0.0%	0.0%
504992	2 Contractual Salary Reserves	137,512		0	137,512		0.00			0.00	137,512	0.0%	0.0%
	NET PERSONAL SERVICES	14,042,823	0	0	14,042,823	1,084,873	8,851,058.68	0.00	0.00	8,851,058.68	5,191,764	63.0%	63.0%
	FRINGE BENEFITS												
50200	O Fringe Benefits	0		0	0		0.00			0.00	0	0.0%	0.0%
502010	•	872,853		0	872,853	66,419	543,027.42			543,027.42	329,826	62.2%	62.2%
502010	' '	204,108		0	204,108	15,532	127,025.65			127,025.65	77,082	62.2%	62.2%
502020	. ,	2,237,163		0	2,237,163	173,239	1,546,058.95			1,546,058.95	691,104	69.1%	69.1%
502040	' '	114,404		0	114,404	7,312	58,653.74			58,653.74	55,750	51.3%	51.3%
502040		•		0	•	1,271	30,795.63			30,795.63		72.9%	72.9%
	' '	42,245		-	42,245	,	,			,	11,449		
502060	Unemployment Insurance	14,109		0	14,109	(1,738)	15,396.38			15,396.38	(1,287)	109.1%	109.1%
502070	Hospital & Medical - Retirees	999,354		0	999,354	97,685	943,557.67			943,557.67	55,796	94.4%	94.4%
502090	Health Insurance Waiver (Incl: 117)	37,608		0	37,608	2,834	22,387.00			22,387.00	15,221	59.5%	59.5%
502100	Retirement	2,066,053		0	2,066,053	150,769	1,407,846.95			1,407,846.95	658,206	68.1%	68.1%
502000	Unallocated Fringe Benefits	(76,955)		0	(76,955)		0.00			0.00	(76,955)	0.0%	0.0%
	TOTAL, FRINGE BENEFITS	6,510,942	0	0	6,510,942	513,321	4,694,749.39	0.00	0.00	4,694,749.39	1,816,193	72.1%	72.1%
	TOTAL COMPENSATION RELATED	20,553,765	0	0	20,553,765	1,598,194	13,545,808.07	0.00	0.00	13,545,808.07	7,007,957	65.9%	65.9%

Expenditure Detail as of 8/31/2015

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Encumber 2015 ed & PY Budget YTD SAP 2015 Capital Total Adjustme Expend Acct. Funds Reser- Expenditures & /& Adopted **Project** nts/ Adjusted August Year-to-Date Remaining YTD Nbr. **Account Description Balances Revisions** Budget Expended Expended **Encumb-rances** Balance Expend Encumb **Budget** Encumb. vations 505000 Office Supplies 140,350 0 140,350 86,475.65 29,550.71 116,026.36 24,324 61.6% 82.7% 13,557 505200 Clothing Supplies 3.350 0 3.350 224.35 224.35 3,126 6.7% 6.7% 35 9,150 0 9,150 1,319.28 1,319.28 7,831 14.4% 505600 Auto Truck & Heavy Equip Supplies 14.4% 0 220.00 220.00 780 22.0% 505800 Medical & Health Supplies 1,000 1,000 22.0% 506200 Maintenance & Repair 92,200 0 3,090 68,139.07 72.3% 97.4% 2,107 94,307 23,688.34 91,827.41 2,479 14,000 0 9.822.68 1,373,40 2,804 70.2% 80.0% 506400 Highway Supplies (Rock Salt) 14,000 11,196,08 510000 Local Mileage Reimbursement 14,200 0 14,200 1,074 7,462.12 7,462.12 6,738 52.6% 52.6% 510100 Out of Area Travel 15,000 0 15,000 5,301.60 5,301.60 9,698 35.3% 35.3% 0 510200 Training and Education 57,040 57,040 531 44,908.10 155.00 45,063.10 11,977 78.7% 79.0% 515000 Utility Charges (Telecom/water/sewer) Water/Sewer 33,917 33,917 3,527 21,159.98 21,159.98 12,757 62.4% 62.4% Fuel Oil 1,000 1,000 Telephone & Internet Service 230,831 (14,400)216,431 25,076 177,384,59 177,384,59 39.046 82.0% 82.0% 515000 Total Utility Charges 265,748 (14,400)251,348 28,604 198,544.57 0.00 0.00 198,544.57 51,803 79.0% 79.0% 516010 CONTRACTUAL PAYMENTS 0 Ewell Free - Alden 293 293 293.00 293.00 100.0% 100.0% Lackawanna Public 12,323 0 12,323 9,242.25 3,080.75 12,323.00 0 75.0% 100.0% 75.6% **Total Cnt Pmts-NP Pur Svs** 12,616 0 0 12,616 \$0 9,535.25 3,080.75 0.00 12,616.00 0 100.0%

% Current Budget

Expenditure Detail as of 8/31/2015

66.6%	٥f	Ruc	last	Voor
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Encumber 2015 ed & PY Budget YTD SAP 2015 Capital Adjustme Total Expend Acct. Adopted **Project** nts/ Adjusted August Year-to-Date Funds Reser- Expenditures & Remaining YTD **/**& Nbr. **Account Description Budget Balances Revisions** Budget Expended Expended Encumb. vations **Encumb-rances** Balance **Expend Encumb** Professional Services Contracts & 516020 964,380 124,074 0 1,088,454 23,421 595,702.92 294,926.35 890,629.27 197,825 54.7% 81.8% **Fees** 121,022 2,201 0 123,223 7,913 95,219.59 2,113 77.3% 98.3% 516030 Maintenance Contracts 25,890.85 121,110.44 530000 Other Expenses 166,160 21,221 0 187,381 12,065 90,720.48 6,201.05 20,415.00 117,336.53 70,044 48.4% 62.6% 14,400 545000 Rental Charges 4.794 19.345 3,487 6.365.95 1,322.01 7,687,96 11,657 32.9% 39.7% 151 0 96,769.09 555050 Insurance Premiums 115,000 115,000 96,769.09 18,231 84.1% 84.1% 559000 County Share Grants 0 0 0.00 0.00 0.0% 0.0% 73,005 96,978 0 169,983 (787)92,908.48 41,714.53 31,875.76 166,498.77 3,484 54.7% 98.0% 561410 Lab & Technical Equipment 561430 Building, Grounds and Heavy Equip 6,322 10,000 16,322 4,420 10,800.28 10,800.28 5,522 66.2% 66.2% 25,000 25,000 0.00 22,899.00 0.0% 91.6% 561440 Motor Vehicles 22,899.00 2,101 3,009,000 189,234 0 3,198,234 245,727 1,989,207.65 0.00 189,233.66 1,019,792 62.2% 68.1% 561450 Library Books and Media 2,178,441.31 575040 Interfund Exp - Utilities 0 0 0 0.00 0 Fuel Oil 0.00 0.0% 0.0% 0 Natural Gas 187,911 187,911 1,146 98,971.47 98,971.47 88,940 52.7% 52.7% 0 Electricity 764,070 764,070 57,180 404,736.09 404,736.09 359,334 53.0% 53.0% 0 0 503,707.56 0.00 0.00 503,707.56 448,273 52.9% 52.9% **Total Interfund Exp - Utilites** 951,981 951,981 58,326 942000 Interfund - Holding Center (90,017)0 (90.017)(7.501)(60,011.35)(60,011.35)(30.006)66.7% 66.7% Interfund - Correctional Facility (104,672)(104,672)(8,723)(69,781.35)(69,781.35)(34,891)66.7% 66.7% Interfund - Court Storage (8,598)(8,598)(717)(5,732.00)(5,732.00)(2,866)66.7% 66.7% (\$16,941) 66.7% **Total ID Library Services** (203, 287)0 0 (203, 287)(135,524.70)(135,524.70)(67,762)66.7% Intefund Expense - Purchasing 910600 20,979 0 20,979 \$1,693 13,542.00 7,437 64.6% 13,542.00 64.6% Services 910700 Interfund Expnese - Fleet Services 47,252 0 47,252 \$1,435 12,975.68 12,975.68 34,276 27.5% 27.5% 980000 Interdepart Services DISS 270,005 0 270,005 22,500 192,750.00 192,750.00 77,255 71.4% 71.4% **System Operating Grand Totals** 26,718,710 442,287 35.000 27.195.997 2.008.345 17,542,905.72 450,801.99 241,524.42 18,235,232,13 8,959,765 64.5% 67.1%

% Current Budget

Expenditure Detail as of 8/31/2015

					66.6%	of Budget Ye	ear					% Curren	t Budget
SAP Acct. Nbr.	Account Description	2015 Adopted Budget	Encumber ed & PY Capital Project Balances	2015 Budget Adjustme nts/ Revisions	Adjusted Budget	August Expended	Year-to-Date Expended	Encumb.	Funds Reser- vations	Total Expenditures & Encumb-rances	Remaining Balance	YTD Expend	YTD Expend /& Encumb
	EDIE COUNTY CADITAL EUNDING E	OD LIDDADV											
	ERIE COUNTY CAPITAL FUNDING FO	JK LIBKAKY											
	Library Debt Service	1,001,744			1,001,744	0	882,116.73			882,116.73	119,627	88.1%	88.1%
490	General Obligation Bond Proceeds												
56125	0 Building Improvements		26,699		26,699		0.00			0.00	26,699	0.0%	0.0%
	Total General Obligations	0	26,699	0	26,699	\$0	0.00	0.00	0.00	0.00	26,699	0.0%	0.0%
•	Total Erie County Capital for Library	1,001,744	26,699	0	1,028,443	\$0	882,116.73	0.00	0.00	882,116.73	146,326	85.8%	85.8%
Grand Capita	Total Operating and Erie County	27,720,454	468,986	35,000	28,224,440	\$2,008,345	18,425,022.45	450,801.99	241,524.42	19,117,348.86	9,106,091	65.3%	67.7%

Buffalo and Erie County Public Library

Treasurer's Report of

Year to Date Donations

Results for the Period Ending August 31, 2015

Main Trust		\$1,106,407.76
Encore Editions Proceeds (Invested per resolution 2006-19)		\$92,777.08
2014 Ending Balance		\$1,199,184.84
2015 Activity and Balances		_
Restricted Donations		\$98,147.81
(Donations received with instructions restricting them to the Buffalo & Erie Library direct uses and fundraising for identified program use)	County Public	φοσ,
Unrestricted Donations		
Pending Board Action	\$1,195.22	
Board Directed to Direct Library Programs	\$0.00	
Board Directed to Library Foundation	\$0.00	
Total Unrestricted Donations		\$1,195.22
Interest Income		\$467.70
Less Disbursements		
Direct For Library Programs/Services/Support	(\$267,779.82)	
To Library Foundation	\$0.00	
Total Disbursements		(\$267,779.82)
Balance, 2015 Activity	-	(\$167,969.09)
Cumulative Balance Library Trust		\$1,031,215.75
Year-to-date Disbursements Pursuant to Resolution 2010-8 Include:		
Library material purchases (direct from trust)		\$0.00
To Library Operating Fund to support Library material purchases		\$0.00
Programming support		(\$50,740.58)
Equipment, furnishings & supplies		(\$46,905.88)
Exhibit/display preparation and support/Rare Book Room		\$0.00
Preservation/Conservation (Audubon Birds)		\$0.00
Construction Grant Match		(\$150,000.00)
Raiser's Edge Software and General Fundraising Expense		(\$6,862.59)
Fundraiser Event Expense		(\$12,850.77)
Other	-	(\$420.00)
Total	_	(\$267,779.82)