BOARD OF TRUSTEES BUFFALO & ERIE COUNTY PUBLIC LIBRARY MEETING DATE: 12/21/2017

AGENDA ITEM NUMBER: <u>E.2.e.</u>

Budget & Finance Committee Financials for the Month Ending **10/31/2017**

BACKGROUND:

The attached report provides a summary of revenue and expenditure performance in the Library's Operating Budget for the year as of October 31, 2017 month-end. The report also details monthly activity for October. Overall, with 83.3% of the budget year elapsed, year-to-date Library revenue, at 94.5% collected, is well within budget and year-to date expense, at 78.7%, is also within budget. Items of note include:

REVENUE:

- ✓ **Fine Revenue continues under budget** reflecting the continued shift to e-content, which "expires" at the end of the loan period, and therefore never overdue combined with overall circulation, which ran 4.4% below the same period in 2016.
- ✓ **Property Tax for Library Proceeds:** The full \$23,943,617 Library Tax allocation was booked to the Library Fund in January.
- ✓ **Initial New York State Library Aid payments received in July.** Library aid payments are normally released by the State beginning two to three months after the State's budget is adopted. The initial payment represents over 90% of the total for the year. The Library's 2017 budget assumed state library aid at 2016's funding level. The enacted NY State 2016-17 budget maintained this level of support.
- ✓ **Refunds P/Y Expenses** revenue represents reimbursable expenses occurring in the prior year for which reimbursements were received in the current year. The year-to-date amount is from contract library reimbursement of that portion of their 2016 salary and benefits covered by locally collected fine and fee revenue (payroll and benefits for all libraries' personnel is processed through the Library System, utilizing Erie County's SAP financial system). The amounts were credited after the cut-off for 2016 year-end accruals.
- ✓ **Refunds Contract Library** revenue represents a return of fine revenue collected by contracting member libraries in excess of local expenses of those libraries. The revenue is transmitted as part of the year-end closing process.

BUFFALO & ERIE COUNTY PUBLIC LIBRARY OPERATING FINANCIAL REPORT AS OF OCTOBER 31, 2017 – (83.3% of the Budget Year elapsed) Page 2 of 3

EXPENSE:

- ✓ **Salaries and wage expense running under budget.** Turnover contributed to the under-budget condition with year-to-date salary and wage expense consuming 80.7% of the budget.
- ✓ Fringe Benefit expense is running under budget at 75.6% overall. Vacancies result in below budget charges for payroll taxes. Usage changes and negotiated increased employee contributions contributed to Active Employee Health insurance cost being under budget (YTD costs are 3.3% below Year-to-date charges for the same period last year). NY State Retirement charges are slightly under budget at 81.7%, with year-end adjustments expected to keep the account within budget as the Library labor pool continues to shift to the lower cost Tier 6 plan via turnover. Finally, retiree medical charges so far this year continue to moderate, coming in at 72.9% of budget (0.3% above the same period in 2016). Said expense is subject to significant swings due to changes in usage by retirees. We will closely monitor this situation.
- ✓ Office Supplies are running above budget at 85.2%. While close to budget overall, printer toner usage has increased well above budget and a budget transfer in the \$5,000 range will be needed to close out the year. Toner usage largely reflects public demand for computer printing. Public Printing revenue is also running above budget.
- ✓ **Auto, Truck and Heavy Equipment Supplies are running above budget at 92.5%.** Parts for shipping truck repairs, including to lifts contributed to the increase. A below \$5,000 budget transfer is expected to be needed to close out the account for the year.
- ✓ **Telephone and Internet Service charges show at 98.9**% **pending receipt of e-Rate reimbursements.** The federal e-Rate program covers up to 90% of eligible services in this expense category. While our Internet Access provider directly discounts this amount from our bill, our phone and data lines contractor, Time Warner (now Spectrum), processes e-Rate discounts on a reimbursement basis. Factoring in payment timing and anticipated reimbursements, these charges are expected to end the year within budget.
- ✓ **Contractual Payments to Member Libraries adjusted budget** reflects budgeting the expense side of New York State bullet aid allocations to libraries within the districts of State Senators Jacobs, Gallivan and Ranzenhofer.
- ✓ **Insurance premiums show at 93.9%.** Reflects timing of policy renewal payments, current services contracted in this account are expected to end the year within budget.

BUFFALO & ERIE COUNTY PUBLIC LIBRARY OPERATING FINANCIAL REPORT AS OF OCTOBER 31, 2017 – (83.3% of the Budget Year elapsed) Page 3 of 3

EXPENSE (continued):

✓ A mild winter and summer helped counter higher Natural Gas rates to yield modest utility savings. Natural gas charges of \$97,543, came in at 65.6% of the 2017 annual budget, reflecting seasonality and significantly higher rates. This expense was 42.6% higher than the \$68,398 paid in January – October 2016. Electricity charges of \$471,283 came in at 74.2% of the 2017 annual budget. This expense was 0.03% lower than the \$471,422 paid in January – October 2016. This year's relatively mild temperatures helped, however rates increased significantly in 2017. Natural Gas is one of several fuels and alternate energy sources used to provide electricity. Combined 2017 interfund utility charges of \$568,826 were below budget (72.6% of budget), however they were \$29,006 (5.4%) above those incurred for the same months in 2016. The Library participates in Erie County's aggregated utility purchasing pool, which saves costs compared to retail pricing.

ACTION REQUIRED: None - Informational Report

Revenue Detail as of 10/31/2017 83.3% of Budget Year

SAP			% of					
Account Number		Adopted Budget	Adjust- ments	Adjusted Budget	Revenue October	YTD Revenue	To Be Realized	Budget Collected
	REVENUE FROM LIBRARY OPERATIONS							
419000	Library Charges - Fines	317,592	0	317,592	25,102	242,164.53	75,427	76.3%
422000	Copies	19,844	0	19,844	1,719	20,487.97	(644)	103.2%
466040	Printing	57,957	0	57,957	5,293	52,353.14	5,604	90.3%
466030	Book Bags	1,300	0	1,300	76	922.00	378	70.9%
466020	Minor Sale - Other	6,361	0	6,361	375	3,839.18	2,522	60.4%
420510	Rent - Real Prop - Auditorium	21,100	0	21,100	1,564	16,944.73	4,155	80.3%
420530	Comm - Tel Booth Food Svs	17,680	0	17,680		6,747.20	10,933	38.2%
	TOTAL REVENUE FROM LIBRARY OPERATIONS	441,834	0	441,834	34,129	343,458.75	98,375	77.7%
	REVENUE FROM STATE & COUNTY GOVT.							
400020	Library Real Prop Tax	23,943,617	0	23,943,617		23,943,616.98	0	100.0%
408140	NYS Aid-Lib Incl Incent	1,942,679	1,048	1,943,727		1,923,652.00	20,075	99.0%
408150	NYS Aid to Member Libraries	284,530	153	284,683		256,214.00	28,469	90.0%
408160	State Aid - Special	0	206,500	206,500		0.00	206,500	0.0%
409010	State Aid - Other	0	0	0		0.00	0	0.0%
486000	Interfund - Subsidy	0	0	0		0.00	0	0.0%
	TOTAL REVENUE FROM STATE & COUNTY GOVT.	26,170,826	207,701	26,378,527	0	26,123,482.98	255,044	99.0%
	OTHER REVENUE							
419010	Refunds - Cont Library	375,483	0	375,483		0.00	375,483	0.0%
423000	Refund P/Y Expenses	10,000	0	10,000		33,940.26	(23,940)	339.4%
466170	Refund Contract Lib Retire	0	0	0		0.00	0	0.0%
466070	Refund P/Y Expenses	0		0		0.00	0	0.0%
445030	Int & Earn - Gen Inv	2,000	0	2,000	196	2,187.98	(188)	109.4%
466000	Misc Receipts	0	0	0		252.63	(253)	0.0%
466010	NSF Check Fees	15	0	15		0.00	15	0.0%
467000	Misc Depart Income	5,000	0	5,000	828	3,737.78	1,262	74.8%
479100	Other Contributions	60,000	0	60,000		0.00	60,000	0.0%
	TOTAL OTHER REVENUE	452,498	0	452,498	1,025	40,118.65	412,379	8.9%
	USE OF FUND BALANCE							
402190	Appropriated Fund Balance	485,186	282,176	767,362		0.00	767,362	0.0%
	TOTAL USE OF FUND BALANCE	485,186	282,176	767,362	0	0.00	767,362	0.0%
	GRAND TOTAL OPERATING REVENUE	27,550,344	489,877	28,040,221	35,154	26,507,060.38	1,533,161	94.5%

Expenditure Detail as of 10/31/2017

83.3%	of	Budo	et '	Year
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% Current Budget

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SAP Acct Nbr.		2017 Adopted Budget	Encumbe red & PY Capital Project Balances	2017 Budget Adjust- ments/ Revisions	Adjusted Budget	October Expended	Year-to-Date Expended	Encumb.	Funds Reser- vations	Total Expenditures & Encumbrances	Remaining Balance	YTD Expend	YTD Expend/ & Encumb
	OPERATING EXPENDITURES												
	PERSONAL SERVICES												
	Regular Salaries & Wages												
50000		9,418,289		0	9,418,289	\$783,894	7,733,498.68			7,733,498.68	1,684,790	82.1%	
50001		3,980,282		0	3,980,282	306,413	3,109,758.11			3,109,758.11	870,524	78.1%	
50002		813,694		0	813,694	62,434	589,298.28			589,298.28	224,396	72.4%	
50030 50033		16,000 18,000		0	16,000 18,000	1,537 (144)	14,583.10 11,509.74			14,583.10 11,509.74	1,417 6,490	91.1% 63.9%	
	O Other Employee Payments	91,000		0	91,000	2,296	92,855.22			92,855.22	(1,855)		
30033	Salaries & Wages	14,337,265	0	0	14,337,265		11,551,503.13	0.00	0	11,551,503.13	2,785,762	80.6%	
50100	0 Overtime Salaries & Wages	220,000		0	220,000	31,118	191,901.49			191,901.49	28,099	87.2%	87.2%
	TOTAL, PERSONAL SERVICES	14,557,265	0	0	14,557,265	1,187,548	11,743,404.62	0.00	0	11,743,404.62	2,813,860	80.7%	80.7%
50499	0 Reduction From Personal Services	(350,511)		0	(350,511)		0.00			0.00	(350,511)	0.0%	0.0%
50499	2 Contractual Salary Reserves	125,033		0	125,033		0.00			0.00	125,033	0.0%	
	NET PERSONAL SERVICES	14,331,787	0	0	14,331,787	1,187,548	11,743,404.62	0.00	0	11,743,404.62	2,588,382	81.9%	81.9%
	FRINGE BENEFITS												
50200	00 Fringe Benefits	0		0	0		0.00			0.00	0	0.0%	0.0%
50201	. ,	902,547		0	902,547	70,456	711,600.20			711,600.20	190,947	78.8%	
50202	' '	211,067		0	211,067	16,545	166,489.82			166,489.82	44,577	78.9%	
50203	, ,	2,715,691		0	2,715,691	205,523	1,982,958.09			1,982,958.09	732,733	73.0%	
5020 ² 50205		98,636 48,310		0	98,636 48,310	6,000 11,147	69,222.25 47,200.72			69,222.25 47,200.72	29,414 1,109	70.2% 97.7%	
50206	•	21,339		0	21,339	433	8,749.55			8,749.55	12,589	41.0%	
50207		1,608,584		0	1,608,584	134,272	1,172,764.95			1,172,764.95	435,819	72.9%	
50209				0	34,008	2,468	23,280.50			23,280.50	10,728	68.5%	
50210	,	1,704,743		0	1,704,743	127,779	1,392,721.37			1,392,721.37	312,022	81.7%	
50200	0 Unallocated Fringe Benefits	25,232		0	25,232		0.00			0.00	25,232	0.0%	0.0%
	TOTAL, FRINGE BENEFITS	7,370,157	0	0	7,370,157	574,623	5,574,987.45	0.00	0	5,574,987.45	1,795,170	75.6%	75.6%
	TOTAL COMPENSATION RELATED	21,701,944	0	0	21,701,944	1,762,171	17,318,392.07	0.00	0	17,318,392.07	4,383,552	79.8%	79.8%
50500	0 Office Supplies	166,335		0	166,335	14,902	141,766.33	13,174.56	_	154,940.89	11,394	85.2%	93.1%
50520	0 Clothing Supplies	4,000	814	0	4,814		1,699.28	1,870.85		3,570.13	1,244	35.3%	74.2%
50560	0 Auto Truck & Heavy Equip Supplies	9,750		0	9,750	1,127	9,019.46			9,019.46	731	92.5%	92.5%
50580	00 Medical & Health Supplies	1,100		0	1,100	54	241.12	812.45		1,053.57	46	21.9%	95.8%
	12/10/2017 10:01 PM					2 of 6				SAP Operating Sta	tement -Octo	ber 2017	

Expenditure Detail as of 10/31/2017

83.3% of Budget Year

% Current Budget

SAP Acct. Nbr.	Account Description	2017 Adopted Budget	Encumbe red & PY Capital Project Balances	2017 Budget Adjust- ments/ Revisions	Adjusted Budget	October Expended	Year-to-Date Expended	Encumb.	Funds Reser- vations	Total Expenditures & Encumbrances	Remaining Balance	YTD Expend	YTD Expend/ & Encumb
		-			-	-	•						
506200) Maintenance & Repair	104,300	8,876	0	113,176	8,070	87,454.07	20,407.26	1,935	109,796.61	3,379	77.3%	97.0%
506400	Highway Supplies (Rock Salt)	14,000		0	14,000	2,041	5,722.15	1,971.20		7,693.35	6,307	40.9%	55.0%
510000) Local Mileage Reimbursement	13,000		0	13,000	595	6,778.14			6,778.14	6,222	52.1%	52.1%
510100	Out of Area Travel	15,000		0	15,000	(47)	9,986.75			9,986.75	5,013	66.6%	66.6%
510200	Training and Education	59,133		0	59,133	1,338	40,104.24			40,104.24	19,029	67.8%	67.8%
515000	Utility Charges (Telecom/water/sewer)											
	Water/Sewer	31,936			31,936	2,826	23,097.55			23,097.55	8,838	72.3%	
	Fuel Oil	1,000		_	1,000		0.00			0.00	1,000	0.0%	0.0%
F4F000	Telephone & Internet Service	62,476		0	62,476	6,283	61,765.43	0.00		61,765.43	711	98.9%	
	Total Utility Charges	95,412		0	95,412	9,109	84,862.98	0.00	0	84,862.98	10,549	88.9%	88.9%
516010	CONTRACTUAL PAYMENTS												
	Newstead Public - Akron	239		9,000	9,239		9,239.00			9,239.00	0	100.0%	
	Ewell Free - Alden	1,376		2,500	3,876		3,876.00			3,876.00	0	100.0%	
	Amherst Public	0		36,000	36,000		36,000.00			36,000.00	0	100.0%	
	Angola Public	0		10,000	10,000		10,000.00			10,000.00	0	100.0%	
	Aurora Public	0		2,500	2,500		2,500.00			2,500.00	0	100.0%	
	Boston Free	1,642		2,500	4,142		4,142.00			4,142.00	0	100.0%	
	Clarence Public	0		9,000	9,000		9,000.00			9,000.00	0	100.0%	
	Collins Public	0		2,500	2,500		2,500.00			2,500.00	0	100.0%	
	Concord Public	0		2,500	2,500		2,500.00			2,500.00	0	100.0%	
	Eden Library	0		2,500	2,500		2,500.00			2,500.00	0	100.0%	
	Elma Public	0		2,500	2,500		2,500.00			2,500.00	0	100.0%	
	Grand Island Memorial	0		10,000	10,000		10,000.00			10,000.00 20,000.00	0	100.0% 100.0%	
	Hamburg Public Lackawanna Public	12,436		20,000 0	20,000 12,436	3,109	20,000.00 12,436.00			12,436.00	0	100.0%	
						3,109					0		
	Lancaster Public	0		5,000	5,000		5,000.00			5,000.00	•	100.0%	
	Marilla Free	441		2,500	2,941		2,941.00			2,941.00	0	100.0%	
	North Collins Public	682		2,500	3,182		3,182.00			3,182.00	0	100.0%	
	Orchard Park Public	0		10,000	10,000		10,000.00			10,000.00	0	100.0%	
	City of Tonawanda Public	0		10,000	10,000		10,000.00			10,000.00	0	100.0%	
	Town of Tonawanda Public	0		20,000	20,000		20,000.00			20,000.00	0	100.0%	
	West Seneca Public	0		5,000	5,000		5,000.00			5,000.00	0	100.0%	100.0%
	Total Cnt Pmts-NP Pur Svs	16,816	0	166,500	183,316	3,109	183,316.00	0.00	0	183,316.00	0	100.0%	100.0%

Expenditure Detail as of 10/31/2017

83.3% of Budget Year

% Current Budget Encumbe 2017 red & PY Budget YTD SAP 2017 Funds Total Capital Adjust-Expend/ Acct. Adopted Project ments/ Adjusted October Year-to-Date Reser-Expenditures & Remaining YTD 8ŧ Nbr. Account Description Budget **Balances Revisions Budget** Expended Expended vations **Encumbrances** Balance Expend Encumb Encumb. Professional Services Contracts & 516020 850,637 75,829 0 926,466 23,140 679,649.36 179,342.48 858,991.84 67,474 73.4% 92.7% 516030 Maintenance Contracts 120,517 1,583 50,000 172,100 (6,936)74,768.74 66,312.71 141,081.45 31,018 43.4% 82.0% 530000 Other Expenses 187,950 15,341 40,000 243,291 6,994 122,694.01 5,244.43 14,920 142,858.44 100,433 50.4% 58.7% 545000 Rental Charges 4,725 0 4,725 147 2,767.03 1,943.39 4,710.42 15 58.6% 99.7% 555050 Insurance Premiums 139,100 0 139,100 130,553.29 130,553.29 8,547 93.9% 93.9% 561410 Lab & Technical Equipment 77,060 91,848 158,377 327,285 78,331 234,401.59 12,696,14 247,097,73 80,188 71.6% 75.5% 561420 Office Equip, Furn & Fixtures 110,000 110,000 11,934.56 959.92 12,894.48 97,106 10.8% 11.7% 15,000 15,000 (2,500)2,075.60 1,734.00 3,809.60 11,190 13.8% 25.4% 561430 Building, Grounds and Heavy Equip 0 561440 Motor Vehicles 0 0.00 0.00 0 0.0% 0.0% 561450 Library Books and Media 3,009,000 170,805 3,179,805 127,064 2,550,065.51 170,805 2,720,870,51 458,934 80.2% 85.6% 575040 Interfund Exp - Utilities Fuel Oil 0 0 0 0.00 0.00 0 0.0% 0.0% 148,790 0 148,790 2,427 97,543.19 97,543.19 51,247 65.6% 65.6% Natural Gas Electricity 684,829 (50,000)634,829 46,571 471,282.91 471,282.91 163,546 74.2% 74.2% 48,998 0.00 214,793 72.6% 72.6% **Total Interfund Exp - Utilites** 833,619 (50,000)783,619 568,826.10 568,826.10 942000 Interfund - Holding Center (90,865)0 (7,572)(75,720.81)(75,720.81)83.3% 83.3% (90,865)(15, 144)Interfund - Correctional Facility n (8,705)(87,050.81)(87,050.81)(17,410)83.3% 83.3% (104,461)(104,461)Interfund - Court Storage (8,598)0 (8,598)(717)(7,165.00)(7,165.00)(1,433)83.3% 83.3% **Total ID Library Services** 0 0 (16,994)83.3% 83.3% (203,924)(203,924)(169, 936, 62)(169, 936, 62)(33,987)Intefund Expense - Purchasing 910600 27,638 0 27,638 \$2,082 20,818.31 20,818.31 6,820 75.3% 75.3% Services 910700 Interfund Expnese - Fleet Services 34,787 0 34,787 \$4,249 13,815,54 13.815.54 20,971 39.7% 39.7% 980000 Interdepart Services DISS 268,445 268,445 22,370 223,704.20 223,704.20 44,741 83.3% 83.3%

System Operating Grand Totals

27.550.344 365.096 489.877

306.469.39 187.660 22.849.609.48 5.555.708

78.7%

80.4%

2,089,414 22,355,479.81

28,405,317

Expenditure Detail as of 10/31/2017

83.3% of Budget Year

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SAP Acct. Nbr.	Account Description	2017 Adopted Budget	Encumbe red & PY Capital Project Balances	Budget Adjust- ments/	Adjusted Budget	October Expended	Year-to-Date Expended	Encumb.	Funds Reser- vations	Total Expenditures & Encumbrances	Remaining Balance	YTD Expend	YTD Expend/ & Encumb
	ERIE COUNTY CAPITAL FUNDING FO	R LIBRARY											
	Library Debt Service	956,761			956,761	13,491	952,558.25			952,558.25	4,203	99.6%	99.6%
490	General Obligation Bond Proceeds												
	0 Building Improvements		24,189		24,189		24,188.96			24,188.96	0	100.0%	100.0%
	Total General Obligations	0	24,189	0	24,189	\$0	24,188.96	0.00	0	24,188.96	0	100.0%	100.0%
	Total Erie County Capital for Library	956,761	24,189	0	980,950	\$13,491	976,747.21	0.00	0	976,747.21	4,203	99.6%	99.6%
Grand Capita	Total Operating and Erie County I	28,507,105	389,285	489,877	29,386,267	2,102,905	23,332,227.02	306,469.39	187,660	23,826,356.69	5,559,911	79.4%	81.1%

% Current Budget

Buffalo and Erie County Public Library

Treasurer's Report of

Year to Date Donations

Results for the Period Ending October 31, 2017

Main Trust		\$1,079,133.31
Encore Editions Proceeds (Invested per reso	lution 2006-19)	\$91,653.97
2016 Ending Balance		\$1,170,787.28
2017 Activity and Balances		
Restricted Donations (Donations received with instructions restriction Library direct uses and fundraising for identity)	icting them to the Buffalo & Erie County Public ntified program use)	\$138,639.55
Unrestricted Donations		\$8,158.00
Interest Income		\$587.80
	Total 2017 Revenue	\$147,385.35
Less Disbursements		
Year-to-date Disbursements Pursuant to R Library material purchases (direct from true To Library Operating Fund to support Libra Programming support Equipment, furnishings & supplies Exhibit/display preparation and support/Ra Preservation/Conservation (Audubon Birds Construction Grant Match Raiser's Edge Software and General Fund Fundraiser Event Expense Other	st) ary material purchases are Book Room s) Iraising Expense	(\$11,581.25) \$0.00 (\$52,980.67) (\$20,850.02) (\$25,078.79) (\$45,550.00) \$0.00 (\$8,080.76) (\$493.96) (\$162.47)
	Subtotal Disbursements per Resolution 2010-8	(\$164,777.92)
Other Disbursements (Describe)		\$0.00
	Total 2017 Disbursements	(\$164,777.92)
Balance, 2017 Activity		(\$17,392.57)
Cumulative Balance Library Trust		\$1,153,394.71