BOARD OF TRUSTEES BUFFALO & ERIE COUNTY PUBLIC LIBRARY MEETING DATE: 11/19/2020

AGENDA ITEM NUMBER: <u>E.2.b.</u>

Budget & Finance Committee
Financials for the Month Ending 9/30/2020

BACKGROUND:

The attached report provides a summary of revenue and expenditure performance in the Library's Operating Budget for the year as of the July 31, 2020 month-end close. Overall, with 74.9% of the budget year elapsed, year-to-date Library revenue, at 92.7% collected, is within budget and year-to-date expense, at 64.6%, is also within budget. However, significant revenue challenges are likely as we move forward. The report also details monthly activity for September, gives year-to-date (YTD) totals, and provides year-end projections/scenarios to address the challenging times we are now facing.

REVENUE:

- ✓ **Property Tax for Library Proceeds Booked.** The full \$25,409,158 Library Tax allocation was booked to the Library Fund in January.
- ✓ **Initial New York State Library Aid payments normally occur in June-July, total will be BELOW budget.** Library aid payments are normally released by the State beginning two to three months after the State's budget is enacted. The initial payment represents approximately 90% of the total for the year. The Library's 2020 budget assumed NY State library aid at 2019's funding level. The enacted New York State 2020-21 budget reduced library aid by 2.6%, resulting in an operating budget reduction of approximately \$58,252 and a recurring grants reduction of approximately \$17,899. Further, the State's enacted budget contains provisions that could result in substantial additional cuts mid-year. Please see the *COVID-19 IMPACTS AND PROJECTIONS* section of this report.
- ✓ **Library fine/fees** revenue was also running at budget in January/February before being curtailed by the Library's New York State Stay-at-Home order related closure beginning March 17, 2020. Recognizing the impact on our patrons including difficulty in returning materials to closed facilities, all due dates were extended until June 29, 2020 so no new fines were incurred during the COVID-19 related closure. Use of downloadable eBooks and eAudiobooks has increased dramatically; however, as they expire automatically on their due date, they are never late and no fines accrue.
- ✓ **Copies and Printing -** revenue came in well above budget in January-February before being curtailed by New York State Stay-at-Home order related closure beginning March 17, 2020 and reduced activity levels since the phased reopening began in June..
- ✓ **Book Bag, Minor Sale, Rental and Commissions Food Svcs** revenue all reflect the impact of COVID-19 closures and the subsequent phased reopening process.
- ✓ **Refunds P/Y Expenses** revenue represents reimbursable expenses occurring in the prior year for which reimbursements were received in the current year.
- ✓ **Refunds Contract Library** revenue represents a return of fine revenue collected by contract libraries in excess of local expenses of those libraries. The revenue is transmitted as part of the year-end closing process and will also be significantly impacted by COVID-19 related curtailments.

EXPENSE:

- ✓ **Salaries and wage expense running within budget.** Overall, year-to-date Net Personal Services expense consumed 63.4% of the budget. Monthly wage expense for part-time employees in September (\$116,671 in 2020, \$243,791 lower than the \$360,461 spent in September 2019), reflects the phased reopening and reduced activity levels experienced as the public gradually returns to the library.
- Fringe Benefit expense is running under budget at 71.2% overall. Usage trends and negotiated increased employee contributions contributed to Active Employee Health Insurance cost being under budget at 66.5% (YTD expense came in 1.5% below the same period last year). Retiree medical charges so far this year are also running under budget, coming in at 69.3% of budget (the amount was 12.0% above the same period in 2019). Reduced use of medical services during COVID-19 related stay-at-home orders was a major factor for both active employees and retirees, that trend appears to be reversing as reopening occurred. Said expense is subject to significant swings due to changes in usage by retirees. Unemployment insurance expense now reflects the transition of part-time staff to unpaid status during COVID-19 library closures and a gradual partial return to service as reopening occurs, with the year-to-date total of \$318,218 well above the \$8,873 expended in the same period of 2019. The Federal CARES Act passed in March is anticipated to provide a 50% offset of unemployment insurance expense through December 31, 2020 however New York State needs to update their systems to pass this savings on to employers which the State Department of Labor recently indicated would take the form of a credit applied at a later date. Erie County and the Library are self-insured for Unemployment and Workers Compensation. In normal years that saves significantly over rates most employers pay (for all of 2019, unemployment expense totaled \$13,085, while Workers Compensation expense totaled \$49,729). This is NOT a normal year. We will closely monitor these accounts.
- ✓ Telephone & Internet Service charges show at 87.9% pending receipt of e-Rate reimbursements.
- ✓ **Contractual Payments to Contract Libraries combined show at 94.9%.** The above budget variance reflects: 1) pass-thru of State Bullet Aid received late last year to the Cheektowaga, Hamburg, and Lancaster Libraries per Resolution 2020-1; and 2) the contract provision that small dollar amounts are transmitted at the beginning of the year rather than quarterly in advance (the remaining 6 amounts at 100% are all below \$3,500).
- ✓ **Other operating accounts above 74.9**% **reflect timing differences.** This account, Insurance Premiums, reflects timing variations and would be expected to end the year within budget.
- ✓ Interfund Expense Utilities: YTD savings reflect a milder winter, lower Natural Gas rates, COVID-19 related closures, and last year's LED conversions saving electricity. Natural gas charges of \$91,611 came in at 57.7% of the 2020 annual budget, reflecting seasonal variation. Expense was 19.0% LOWER than the \$113,044 paid in January September 2020. Likewise, electricity charges of \$331,143 came in at 52.3% of the 2020 annual budget and were 15.1% BELOW the \$390,227 paid in January September 2019.
 - Combined, 2020 interfund utility charges of \$422,753 (53.4% of budget) were well below budget and they were \$80,517 (16.0%) below the same months in 2019. The impact of COVID-19 related closures was a significant factor. The Library participates in Erie County's aggregated utility purchasing pool which saves costs compared to retail pricing.

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COVID-19 IMPACTS AND PROJECTIONS:

As we all know, actions at the federal, state, and local level to protect public health and mitigate the spread of COVID-19 have severely disrupted how we go about our daily lives. On March 17th all physical library buildings closed, all but essential employees and most of the public staying at home to reduce virus spread. These closures remained in full effect through the end of May, with library services having shifted to a virtual environment with virtual program attendance from mid-March through the end of May exceeding 152,000. Virtual programs have continued during the Library's gradual reopening process with September year-to-date virtual program attendance totaling 267,745 and downloads of eContent (audiobooks, eBooks, music and video) also increasing significantly, to 1,204,135 YTD as of September, which is 244,112 (25.4%) higher than the same period in 2019.

Timing of safely reopening and remaining open is subject to the Western New York Region being able to meet criteria set by Governor Cuomo. As of this writing, Western New York continues in Phase Four (See: https://forward.ny.gov/regional-monitoring-dashboard). This allowed a gradual phasing in of library services beginning with curbside/walk-up pick-up services at multiple locations on June 1st, with a number of libraries opening to the public on a limited basis beginning June 8th. As of July 6th, all but one library had reopened, with the Lake Shore Library reopening on July 27th after construction replacing its HVAC system was completed.

Understandably, economic activity has been severely impacted, with losses of wage, business, and governmental income swelling to unprecedented levels. Massive federal aid programs have been enacted to help at least partially mitigate wage and business income losses. Much of that assistance has now expired. To date, no aid has been approved to address state and local governmental revenue lost, only aid to help with expenses to deal with the pandemic. On May 12th, the U.S. House introduced a bill, H.R. 6800, *The Heroes Act*, which among other things would provide \$500 billion for state governments and \$375 billion for local governments to help address the revenue loss from severely reduced activity. As of this writing, no additional federal aid package has been enacted.

Potential Impacts to NYS Library Aid:

According recent reporting from the NY State Budget Office, the State's budget deficit now stands at \$14.5 billion, mostly related to revenue loss. Further, the NYS Comptroller recently reported that sales tax collections distributed from January through September were down 11 percent statewide, with the Erie County's sales tax distribution down 2.5% (See: https://www.osc.state.ny.us/press/releases/2020/10/dinapoli-local-sales-tax-collections-down-third-quarter-2020). On a positive note, the Comptroller reported a third quarter gain for Erie County of 3.7% after falling 17.5% in the 2nd quarter and rising 6.6% in the pre-COVID 1st quarter. The Governor has stated that without federal assistance, addressing the State's shortfall would lead to 20% cuts in aid to local governments and schools.

The State's Enacted Budget spending plan includes provisions allowing the NYS Budget Director to propose across-the-board reductions to discretionary expenditures to rebalance if revenues fall 1% or more below budget or expenditures exceed 1% or more above budget. The Legislature would then have 10 days to prepare/adopt its own plan. If not, the Budget Director's plan would go into effect. Should the State have to implement 20% cuts in aid to local governments/schools, loss of state aid to the B&ECPL in 2020, already cut 2.6% in the Enacted Budget, would swell to approximately \$496,900 in the Operating Budget and \$152,679 in the Library Grants Budget (\$649,579 combined – 2.2% of the Library's 2020 combined Operating and Recurring Grants Budget). As of this writing, the New York State Budget Office has not yet released details of any proposed reductions. However, NY State aid received by the Library to date have been at 80% of the scheduled amount and well behind the normal distribution schedule.

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COVID-19 IMPACTS AND PROJECTIONS (continued)

Potential Impacts to Erie County:

Erie County faces significant challenges driven principally by losses in sales tax, hotel tax, and related revenue. The potential for a 20% State aid cut to the County would compound the problem. County Executive Poloncarz has indicated that without substantial federal aid to offset revenue loss, cuts to County services could be severe. He had tasked General Fund Departments to develop budget plans by May 15th to cut costs by 13.1% if needed. That plan, projecting a 2020 budget deficit of \$137,800,000, was subsequently transmitted to the Erie County Legislature on June 4, 2020.

The plan was essentially a worst-case plan, assuming a prolonged "swoosh type" recovery; no new federal aid to offset revenue lost; and a 20% cut in New York State Aid to the County. Recent revenue losses have been less severe. The County's Budget Monitoring Report (BMR) for the period ending August 31, 2020, issued on October 14th, noted:

"The BMR does not reflect the positive revenue impact from the October 7th sales tax receipt which grew 35.88 % over the October 2019 period receipt. Including that payment and the October 13th receipt, sales tax growth over Q3 2019 is 3.71 %. The sales tax decrease year-to-date (YTD) through Q3 is now down to 2.50%. That is significantly better than the Q2 YTD decrease of 5.99 %. The recent uptick in sales tax for Erie and most other upstate counties is the result of a corrective action from the New York State Department of Taxation and Finance due to prior over-allocations of sales tax receipts to New York City and the downstate area.

With this new sales tax data in hand our estimate of 2020 General Fund net revenue loss has been reduced to \$51.4 million; significantly better than prior estimates of \$206.6 and \$137.8 million made during the early days of the COVID-19 shutdowns and subsequent NYS Pause orders." See: https://www2.erie.gov/budget/index.php?q=budget-monitoring-reports

On October 15th Erie County Executive Mark Poloncarz released his 2021 Proposed Budget, stating "As in recent budgets we will continue to share modest revenue growth with the Buffalo and Erie County Public Library" The growth reflects continued growth in the County's Property Tax base. Given that the prospect for needed federal aid is uncertain, impacting anticipated 2020 and 2021 New York State aid the Library's 2021 proposed budget balances within estimated available resources.

Library Budget Planning to Prepare for the Future:

While not part of the County General Fund, it would be prudent for the Library to pursue budgetary savings to offset potential losses in library operating revenue and NY State funding. Consistent with state and local law, the savings generated will first offset lost state aid and library operating revenue and then fall to Library Fund balance to help address potential challenges in 2021.

The attached financial report includes 2020 estimated revenue and expense under the current phased reopening, adjusting to activity levels that have not yet recovered to prepandemic levels. Savings are being achieved through: controlled hiring and extended vacancy control for full and regular part-time positons; reduced part-time workhours; utility savings from COVID-19 related closures and phased reopening; curtailed other operating expenditures; and reduced library material purchases.

As more becomes known regarding potential federal aid and the duration/severity of reduced economic activity, staff will develop revised reduction proposals and forecasts of service level impacts.

ACTION REQUIRED: None - Informational Report

BUFFALO AND ERIE COUNTY PUBLIC LIBRARY 2020 OPERATING BUDGET

Revenue Detail as of 9/30/2020 74.9% of Budget Year

| | | | | | 74.9% | of Budget Year | | | | | |
|---------|---|------------|---------|------------|-----------|----------------|-----------|-----------|-------------|--------------|---|
| SAP | | | | | | | | % of | | Variance | |
| Account | | Adopted | Adjust- | Adjusted | Revenue | | To Be | Budget | 2020 | Under (Over) | |
| Number | Account Description | Budget | ments | Budget | September | YTD Revenue | Realized | Collected | Estimated | Budget | Notes |
| | REVENUE FROM LIBRARY OPERATIONS | | | | | | | | | | |
| 419000 | Library Charges - Fines | 287,689 | 0 | 287,689 | 12,216 | 118,868.93 | 168,820 | 41.3% | 184,232 | 103,457 | Assumes 35% lost rev |
| 422000 | Copies | 17,524 | 0 | 17,524 | 1,628 | 10,364.88 | 7,159 | 59.1% | 14,449 | 3,075 | Assumes 19% lost rev |
| 466040 | Printing | 60,089 | 0 | 60,089 | 3,397 | 25,051.75 | 35,037 | 41.7% | 32,455 | 27,634 | Assumes 47% lost rev |
| 466030 | Book Bags | 900 | 0 | 900 | 56 | 318.00 | 582 | 35.3% | 453 | 447 | Assumes 56% lost rev |
| 466020 | Minor Sale - Other | 4,384 | 0 | 4,384 | 236 | 1,626.55 | 2,757 | 37.1% | 2,167 | 2,217 | Assumes 52% lost rev |
| 420510 | Rent - Real Prop - Partners - & Auditorium/Meeting Rooms | 24,000 | 0 | 24,000 | 1,257 | 15,532.47 | 8,468 | 64.7% | 19,350 | 4,650 | Rehab. Project Construction Delay adds to lost revenue due to meeting rooms being taken out of service. |
| 420530 | Comm - Tel Booth Food Svs | 17,000 | 0 | 17,000 | | 5,807.83 | 11,192 | 34.2% | 7,665 | 9,335 | Assumes 53% lost rev |
| | TAL REVENUE FROM LIBRARY OPERATIONS | 411,586 | 0 | 411,586 | 18,790 | 177,570.41 | 234,016 | 43.1% | 260,771 | 150,815 | - |
| | REVENUE FROM STATE & COUNTY GOVT. | | | | | | | | | | |
| 400020 | Library Real Prop Tax | 25,409,158 | 0 | 25,409,158 | | 25,409,157.99 | 0 | 100.0% | 25,409,158 | 0 | |
| 408140 | NYS Aid-Lib Incl Incent | 1,963,842 | 0 | 1,963,842 | 302,308 | 1,513,918.00 | 449,924 | 77.1% | 1,530,425 | 433,417 | 2020 B&ECPL Budget assumed same as 2019 enacted. NYS 2020 enacted bgt. was cut 2.6%, |
| 408150 | NYS Aid to Member Libraries | 287,648 | 0 | 287,648 | | 0.00 | 287,648 | 0.0% | 224,165 | 63,483 | proj assumes additional 20% cut. |
| 408160 | State Aid - Special | 0 | 0 | 0 | | 0.00 | 0 | 0.0% | 0 | 0 | |
| TOTAL | REVENUE FROM STATE & COUNTY GOVT. | 27,660,648 | 0 | 27,660,648 | 302,308 | 26,923,075.99 | 737,572 | 97.3% | 27,163,748 | 496,900 | - |
| | OTHER REVENUE | | | | | | | | | | |
| 419010 | Refunds - Cont Library | 272,964 | 0 | 272,964 | | 0.00 | 272,964 | 0.0% | 174,802 | 98,162 | Principally lost fine revenue @ Contracting Libraries - est. @ 35% |
| 423000 | Refund P/Y Expenses | 10,000 | 0 | 10,000 | | 16,914.35 | (6,914) | 169.1% | 16,914 | (6,914) | |
| 466070 | Refund P/Y Expenses | 0 | | 0 | | 0.00 | 0 | 0.0% | | 0 | |
| 445030 | Int & Earn - Gen Inv | 12,000 | 0 | 12,000 | 317 | 4,112.16 | 7,888 | 34.3% | 5,493 | 6,507 | Lower interest rates |
| 466000 | Misc Receipts | 0 | 0 | 0 | | 0.00 | 0 | 0.0% | 0 | 0 | |
| 466010 | NSF Check Fees | 15 | 0 | 15 | | 0.00 | 15 | 0.0% | 0 | 15 | |
| 467000 | Misc Depart Income | 5,000 | 0 | 5,000 | 259 | 4,022.06 | 978 | 80.4% | 5,208 | (208) | |
| 479100 | Other Contributions | 45,000 | 0 | 45,000 | | 0.00 | 45,000 | 0.0% | 45,000 | 0 | |
| | TOTAL OTHER REVENUE | 344,979 | 0 | 344,979 | 576 | 25,048.57 | 319,930 | 7.3% | 247,417 | 97,562 | - |
| | USE OF FUND BALANCE | | | | | | | | | | |
| 402190 | Appropriated Fund Balance | 812,874 | 45,000 | 857,874 | | 0.00 | 857,874 | 0.0% | (1,289,919) | | Net savings from reduction target changes |
| | TOTAL USE OF FUND BALANCE | 812,874 | 45,000 | 857,874 | 0 | 0.00 | 857,874 | 0.0% | (1,289,919) | 2,147,793 | flows to Library Fund Balance |
| | GRAND TOTAL OPERATING REVENUE | 29,230,087 | 45,000 | 29,275,087 | 321,673 | 27,125,694.97 | 2,149,392 | 92.7% | 26,382,017 | 2,893,070 | _ |

BUFFALO AND ERIE COUNTY PUBLIC LIBRARY 2020 OPERATING BUDGET

| | | | | | | 74.9% | | | | of Budget Year | | % Currer | nt Budget | | | |
|----------------------|-------------------------------------|---------------------------|--|--|--------------------|-----------------------|--------------------------|---------|-------------------------|---|----------------------|---------------|-------------------------------|-------------------------------|---------------------------------------|--|
| SAP Acct. Nbr. | Account Description | 2020 Adopted Budget | 2019 Encumbered & PY Reservations | Budget Adjust- ments/ Revisions | Adjusted Budget | September Expended | Year-to-Date Expended | Encumb. | Funds Reser- vations | Total Expenditures & Encumbrances | Remaining Balance | YTD Expend | YTD Expend /& Encumb | 2020 Estimated Expended | Variance Under (Over) Budget | 2020 Est Notes: Per NY State La % of Adj any savings flow to Libra Budget Fund Balance. |
| | OPERATING EXPENDITURES | | | | | | | | | | | | | | | |
| | PERSONAL SERVICES | | | | | | | | | 2,311,641 | | | | | | |
| | Regular Salaries & Wages | | | | | | | | | | | | | | | |
| 500000 | Full Time - Salaries | 10,548,939 | | 0 | 10,548,939 | \$834,183 | 7,513,029.54 | | | 7,513,029.54 | 3,035,909 | 71.2% | 71.2% | 10,035,653 | 513,286 | 95.1% Controlled hiring |
| 500010 | Part Time - Wages | 4,481,436 | | 0 | 4,481,436 | 116,671 | 1,911,641.32 | | | 1,911,641.32 | 2,569,795 | 42.7% | 42.7% | 2,551,682 | 1,929,754 | Reduced PT hours (6 wee @ 0 hours for unrep, partially restoring in reopening. Assumes bala of year costs average 40% below 2019 levels). |
| 500020 | Regular PT - Wages | 905,437 | | 0 | 905,437 | 73,391 | 685,529.51 | | | 685,529.51 | 219,907 | 75.7% | 75.7% | 901,972 | 3,465 | 99.6% |
| 500300 | Shift Differential | 25,000 | | 0 | 25,000 | 1,606 | 13,786.84 | | | 13,786.84 | 11,213 | 55.1% | 55.1% | 18,416 | 6,584 | 73.7% |
| 500330 | Holiday Worked | 20,500 | | 0 | 20,500 | 1,795 | 13,509.31 | | | 13,509.31 | 6,991 | 65.9% | 65.9% | 18,045 | 2,455 | 88.0% |
| 500350 | Other Employee Payments | 120,000 | | 0 | 120,000 | 1,560 | 43,078.82 | | | 43,078.82 | 76,921 | 35.9% | 35.9% | 110,000 | 10,000 | Vacation Sellback in 91.7% November, additional retirements |
| | Salaries & Wages | 16,101,312 | 0 | 0 | 16,101,312 | \$1,029,206 | 10,180,575.34 | 0.00 | 0.00 | 10,180,575.34 | 5,920,737 | 63.2% | 63.2% | 13,635,768 | 2,465,544 | 84.7% |
| 501000 | Overtime Salaries & Wages | 270,000 | | 0 | 270,000 | \$6,303 | 90,150.22 | | | 90,150.22 | 179,850 | 33.4% | 33.4% | 140,420 | 129,580 | 52.0% No Sunday hours in fall |
| | TOTAL, PERSONAL SERVICES | 16,371,312 | 0 | 0 | 16,371,312 | \$1,035,510 | 10,270,725.56 | 0.00 | 0.00 | 10,270,725.56 | 6,100,586 | 62.7% | 62.7% | 13,776,188 | 2,595,124 | 84.1% |
| 504990 | Reduction From Personal Services | (161,864) | | 0 | (161,864) | | 0.00 | | | 0.00 | (161,864) | 0.0% | 0.0% | 0 | (161,864) | 0.0% |
| 504992 | Contractual Salary Reserves | 0 | | 0 | 0 | | 0.00 | | | 0.00 | 0 | 0.0% | 0.0% | 0 | 0 | 0.0% |
| | NET PERSONAL SERVICES | 16,209,448 | 0 | 0 | 16,209,448 | 1,035,510 | 10,270,725.56 | 0.00 | 0.00 | 10,270,725.56 | 5,938,722 | 63.4% | 63.4% | 13,776,188 | 2,433,260 | 85.0% |
| | FRINGE BENEFITS | | | | | | | | | | | | | | | |
| 502010 | Employer FICA - REGULAR | 1,015,030 | | 0 | 1,015,030 | 62,255 | 619,046.25 | | | 619,046.25 | 395,984 | 61.0% | 61.0% | 854,124 | 160,906 | 84.1% Impacts of Controlled hir |
| 502020 | Employer FICA - MEDICARE | 237,362 | | 0 | 237,362 | 14,560 | 144,711.81 | | | 144,711.81 | 92,650 | 61.0% | 61.0% | 199,755 | 37,607 | 84.2% Dadward DT haves and /a |
| 502030 | ' ' | 2,396,544 | | 0 | 2,396,544 | 240,614 | 1,593,610.77 | | | 1,593,610.77 | 802,933 | 66.5% | | 2,235,126 | 161,418 | 93.3% turnover. |
| 502040 | | 86,476 | | 0 | 86,476 | 7,300 | 42,829.78 | | | 42,829.78 | 43,646 | 49.5% | | 62,932 | 23,544 | 72.0/0 |
| 502050 | Workers Compensation | 66,930 | | 0 | 66,930 | 1,825 | 43,535.10 | | | 43,535.10 | 23,395 | 65.0% | 65.0% | 58,153 | 8,777 | 86.9% |
| 502060 | Unemployment Insurance | 6,361 | | 0 | 6,361 | 41,136 | 318,217.96 | | | 318,217.96 | (311,857) | 5002.6% | 5002.6% | 438,218 | (431,857) | Increased Unemployment 6889.1% Expense due to reduced employee work hours |
| 502070 | Hospital & Medical - Retirees | 1,460,433 | | 0 | 1,460,433 | 146,430 | 1,012,671.42 | | | 1,012,671.42 | 447,762 | 69.3% | 69.3% | 1,420,327 | 40,106 | 97.3% |
| 502090 | Health Insurance Waiver (Incl: 117) | 45,612 | | 0 | 45,612 | 4,302 | 35,567.00 | | | 35,567.00 | 10,045 | 78.0% | 78.0% | 47,509 | (1,897) | 104.2% |
| 502100 | Retirement | 1,689,266 | | 0 | 1,689,266 | 118,465 | 1,179,413.89 | | | 1,179,413.89 | 509,852 | 69.8% | 69.8% | 1,646,392 | 42,874 | 97.5% |
| | TOTAL, FRINGE BENEFITS | 7,004,014 | 0 | 0 | 7,004,014 | 636,887 | 4,989,603.98 | 0.00 | 0.00 | 4,989,603.98 | 2,014,410 | 71.2% | 71.2% | 6,962,536 | 41,478 | 99.4% |
| | TOTAL COMPENSATION RELATED | 23,213,462 | 0 | 0 | 23,213,462 | 1,672,397 | 15,260,329.54 | 0.00 | 0.00 | 15,260,329.54 | 7,953,132 | 65.7% | 65.7% | 20,738,724 | 2,474,738 | 89.3% |

BUFFALO AND ERIE COUNTY PUBLIC LIBRARY 2020 OPERATING BUDGET

| | | | | | 74.9% | | | | of Budget Year | | % Curren | t Budget | | | | |
|--|---------|--------------|-----------|----------|-----------|--------------|-----------|----------|----------------|-----------|----------|----------|-----------|----------|----------|-----------------------------|
| | | 2019 | Budget | | | | | | | | | YTD | | Variance | | |
| SAP | 2020 | Encumbered | Adjust- | | | | | | Total | | | Expend | 2020 | Under | 2020 Est | Notes: Per NY State Law |
| Acct. | Adopted | & PY | ments/ | Adjusted | September | Year-to-Date | | | Expenditures & | Remaining | YTD | /&t | Estimated | (Over) | - | any savings flow to Library |
| Nbr. Account Description | Budget | Reservations | Revisions | Budget | Expended | Expended | Encumb. | vations | Encumbrances | Balance | Expend | Encumb | Expended | Budget | Budget | Fund Balance. |
| 505000 Office Supplies | 204,950 | | 0 | 204,950 | 6,486 | 71,866.47 | 69,981.76 | | 141,848.23 | 63,102 | 35.1% | 69.2% | 145,997 | 58,953 | 71.2% | |
| 505200 Clothing Supplies | 4,000 | | 0 | 4,000 | 118 | 2,618.66 | 904.40 | | 3,523.06 | 477 | 65.5% | 88.1% | 3,800 | 200 | 95.0% | |
| 505600 Auto Truck & Heavy Equip Supplies | 12,000 | | 0 | 12,000 | 801 | 2,243.35 | 915.87 | | 3,159.22 | 8,841 | 18.7% | 26.3% | 6,997 | 5,003 | 58.3% | |
| 505800 Medical & Health Supplies | 1,900 | | 0 | 1,900 | | 362.57 | 202.40 | | 564.97 | 1,335 | 19.1% | 29.7% | 1,710 | 190 | 90.0% | |
| 506200 Maintenance & Repair | 118,900 | 39,155 | 0 | 158,055 | 12,744 | 101,147.53 | 27,887.44 | 1,053.34 | 130,088.31 | 27,966 | 64.0% | 82.3% | 139,109 | 18,946 | 88.0% | |
| 506400 Highway Supplies (Rock Salt) | 15,400 | | 0 | 15,400 | | 6,036.80 | 6,468.00 | | 12,504.80 | 2,895 | 39.2% | 81.2% | 14,630 | 770 | 95.0% | |
| 510000 Local Mileage Reimbursement | 11,000 | | 0 | 11,000 | 242 | 2,720.23 | | | 2,720.23 | 8,280 | 24.7% | 24.7% | 5,038 | 5,962 | 45.8% | |
| 510100 Out of Area Travel | 21,000 | | 0 | 21,000 | | 4,071.51 | | | 4,071.51 | 16,928 | 19.4% | 19.4% | 5,000 | 16,000 | 23.8% | |
| 510200 Training and Education | 57,450 | | 0 | 57,450 | 475 | 30,023.77 | | | 30,023.77 | 27,426 | 52.3% | 52.3% | 34,059 | 23,391 | 59.3% | Virtual Conferences |
| 515000 Utility Charges (Telecom/water/sewer) | | | | | | | | | | | | | | | | |
| Fuel Oil | 1,000 | | | 1,000 | | 0.00 | | | 0.00 | 1,000 | 0.0% | 0.0% | 0 | 1,000 | 0.0% | |
| Water/Sewer | 33,897 | | | 33,897 | 3,139 | 23,836.08 | | | 23,836.08 | 10,061 | 70.3% | 70.3% | 33,431 | 466 | 98.6% | |
| Telephone & Internet Service | 75,422 | | 0 | 75,422 | 19,030 | 66,258.59 | | | 66,258.59 | 9,163 | 87.9% | 87.9% | 74,543 | 879 | 98.8% | |
| 515000 Total Utility Charges | 110,319 | 0 | 0 | 110,319 | 22,169 | 90,094.67 | 0 | 0 | 90,095 | 20,224 | 81.7% | 81.7% | 107,974 | 2,345 | 97.9% | |
| 516010 CONTRACTUAL PAYMENTS | | | | | | | | | | | | | | | | |
| Newstead Public - Akron | 1,692 | | 0 | 1,692 | | 1,692.00 | | | 1,692.00 | 0 | 100.0% | 100.0% | 1,692 | 0 | 100.0% | |
| Ewell Free - Alden | 3,416 | | 0 | 3,416 | | 3,416.00 | | | 3,416.00 | 0 | 100.0% | 100.0% | 3,416 | 0 | 100.0% | |
| Boston Free | 3,316 | | 0 | 3,316 | | 3,316.00 | | | 3,316.00 | 0 | 100.0% | 100.0% | 3,316 | 0 | 100.0% | |
| Cheektowaga Public | 0 | | 15,000 | 15,000 | | 15,000.00 | | | 15,000.00 | 0 | 100.0% | 100.0% | 15,000 | 0 | 100.0% | |
| Eden Library | 1,887 | | 0 | 1,887 | | 1,887.00 | | | 1,887.00 | 0 | 100.0% | 100.0% | 1,887 | 0 | 100.0% | |
| Hamburg Public | 0 | | 10,000 | 10,000 | | 10,000.00 | | | 10,000.00 | 0 | 100.0% | 100.0% | 10,000 | 0 | 100.0% | |
| Lackawanna Public | 13,136 | | 0 | 13,136 | | 9,852.00 | 3,284.00 | | 13,136.00 | 0 | 75.0% | 100.0% | 13,136 | 0 | 100.0% | |
| Lancaster Public | 0 | | 10,000 | 10,000 | | 10,000.00 | | | 10,000.00 | 0 | 100.0% | 100.0% | 10,000 | 0 | 100.0% | |
| Marilla Free | 2,217 | | 0 | 2,217 | | 2,217.00 | | | 2,217.00 | 0 | 100.0% | 100.0% | 2,217 | 0 | 100.0% | |
| North Collins Public | 3,646 | | 0 | 3,646 | | 3,646.00 | | | 3,646.00 | 0 | 100.0% | 100.0% | 3,646 | 0 | 100.0% | |
| Total Cnt Pmts-NP Pur Svs | 29,310 | 0 | 35,000 | 64,310 | \$0 | 61,026.00 | 3,284.00 | 0.00 | 64,310.00 | 0 | 94.9% | 100.0% | 64,310 | 0 | 100.0% | |

BUFFALO AND ERIE COUNTY PUBLIC LIBRARY 2020 OPERATING BUDGET

| | | | | | 74.9% | | . Detail as of | | of Budget Year | | % Curren | t Budget | | | |
|---|---------------------------------|--|--|---------------------------------|---------------------------|--|----------------|-------------------------|--|---------------------------------|---------------------|-------------------------------|---------------------------------|---------------------------------------|---|
| SAP Acct. Nbr. Account Description | 2020 Adopted Budget | 2019 Encumbered & PY Reservations | Budget Adjust- ments/ Revisions | Adjusted Budget | September Expended | Year-to-Date Expended | Encumb. | Funds Reser- vations | Total Expenditures & Encumbrances | Remaining Balance | YTD Expend | YTD Expend /& Encumb | 2020 Estimated Expended | Variance Under (Over) Budget | 2020 Est Notes: Per NY State Law % of Adj any savings flow to Library Budget Fund Balance. |
| 516020 Professional Services Contracts & Fees | 860,359 | 87,838 | 0 | 948,197 | 61,016 | 656,622.78 | 208,487.87 | | 865,110.65 | 83,086 | 69.2% | 91.2% | 839,126 | 109,071 | 88.5% |
| 516030 Maintenance Contracts | 201,560 | 5,176 | 0 | 206,736 | 45,072 | 151,873.25 | 47,633.61 | | 199,506.86 | 7,229 | 73.5% | 96.5% | 188,947 | 17,789 | 91.4% |
| 530000 Other Expenses | 169,300 | 57,900 | 10,000 | 237,200 | 21,865 | 91,346.79 | 9,258.11 | 54,740.00 | 155,344.90 | 81,855 | 38.5% | 65.5% | 177,900 | 59,300 | 75.0% |
| 545000 Rental Charges | 5,827 | | 0 | 5,827 | 545 | 3,930.56 | 1,894.77 | | 5,825.33 | 2 | 67.5% | 100.0% | 5,827 | 0 | 100.0% |
| 555050 Insurance Premiums | 157,223 | | 0 | 157,223 | | 137,199.63 | | | 137,199.63 | 20,023 | 87.3% | 87.3% | 157,223 | 0 | 100.0% Timing of policy renewals |
| 561410 Lab & Technical Equipment | 91,155 | 177,499 | 0 | 268,654 | 18,962 | 85,926.26 | | 129,549.40 | 215,475.66 | 53,178 | 32.0% | 80.2% | 218,654 | 50,000 | 81.4% |
| 561420 Office Equip, Furn & Fixtures | | 86,417 | 0 | 86,417 | 1,042 | 41,579.99 | 1,629.87 | 43,206.64 | 86,416.50 | 0 | 48.1% | 100.0% | 69,133 | 17,284 | 80.0% |
| 561430 Building, Grounds and Heavy Equip | | 16,235 | 0 | 16,235 | | 2,087.09 | | 14,147.91 | 16,235.00 | 0 | 12.9% | 100.0% | 7,509 | 8,726 | 46.3% |
| 561440 Motor Vehicles | | 35,730 | 0 | 35,730 | | 0.00 | 35,730.00 | | 35,730.00 | 0 | 0.0% | 100.0% | 35,730 | 0 | 100.0% |
| 561450 Library Books and Media | 3,009,000 | 135,148 | 0 | 3,144,148 | 242,453 | 1,936,629.83 | | | 1,936,629.83 | 1,207,518 | 61.6% | 61.6% | 2,614,707 | 529,441 | 83.2% Reduce Library Material Purchases |
| 575040 Interfund Exp - Utilities Natural Gas Electricity | 158,782 633,365 | | 0 | 158,782 633,365 | 1,314 49,993 | 91,610.85 331,142.50 | | | 91,610.85 331,142.50 | 67,171 302,223 | 57.7% 52.3% | 57.7% 52.3% | 141,185 447,287 | 17,597 186,078 | 88.9% Est reflects recent Fluent 70.6% Energy Forecasts (as of Sept. 2020). |
| Total Interfund Exp - Utilites | 792,147 | 0 | 0 | 792,147 | 51,306 | 422,753.35 | 0.00 | 0.00 | 422,753.35 | 369,394 | 53.4% | 53.4% | 588,472 | 203,675 | 74.3% |
| 942000 Interfund - Holding Center Interfund - Correctional Facility Interfund - Court Storage | (90,627) (96,308) (8,598) | | 0 | (90,627) (96,308) (8,598) | (717) | (22,656.75) (24,077.00) (6,448.50) | | | (22,656.75) (24,077.00) (6,448.50) | (67,970) (72,231) (2,150) | 75.0% | 25.0% 25.0% 75.0% | (36,173) (34,763) (8,598) | (54,454) (61,545) 0 | 39.9% Limited access to facilities 36.1% due to Covid 100.0% |
| Total ID Library Services 910600 Interfund Expense - Purchasing | (195,533) 34,905 | 0 | 0 0 | (195,533) 34,905 | (\$717) 2,634 | (53,182.25) 23,703.02 | | | (53,182.25) 23,703.02 | (142,351) 11,202 | 27.2 % 67.9% | 27.2 % 67.9% | (79,534) 33,160 | (115,999) 1,745 | 95.0% DISS changes (ESS use ceased |
| Services 910700 Interfund Expense - Fleet Services | 38,794 | | 0 | 38,794 | 1,222 | 8,971.62 | | | 8,971.62 | 29,822 | 23.1% | 23.1% | 27,156 | 11,638 | 9/1; Central Lib phones off 70.0% county system 11/2). Fleet Services est. factors in lower |
| 980000 Interdepart Services DISS | 265,659 | | 0 | 265,659 | 21,834 | 177,714.00 | | | 177,714.00 | 87,945 | 66.9% | 66.9% | 230,659 | 35,000 | 86.8% fuel costs & reduced vehicle travel. |
| System Operating Grand Totals | 29,230,087 | 641,097 | 45,000 | 29,916,184 | 2,182,668 | 19,319,697.02 | 414,278.10 | 242,697.29 | 19,976,672.41 | 9,939,511 | 64.6% | 66.8% | 26,382,017 | 3,534,167 | 88.2% |

BUFFALO AND ERIE COUNTY PUBLIC LIBRARY 2020 OPERATING BUDGET

| | | | | | | 74.9% | | | | of Budget Year | | % Curren | t Budget | | | | |
|---------------------|--------------------------------|------------|--------------|-----------|------------|-----------|--------------|---------|--------------|----------------|-----------|----------|----------|------------|-----------|----------|-----------------------------|
| | | | 2019 | Budget | | | | | | | | | YTD | | Variance | | |
| SAP | | 2020 | Encumbered | Adjust- | | | | | | Total | | | Expend | 2020 | Under | 2020 Est | Notes: Per NY State Law |
| Acct. | | Adopted | & PY | ments/ | Adjusted | September | Year-to-Date | | Funds Reser- | Expenditures & | Remaining | YTD | /& | Estimated | (Over) | % of Adj | any savings flow to Library |
| Nbr. | Account Description | Budget | Reservations | Revisions | Budget | Expended | Expended | Encumb. | vations | Encumbrances | Balance | Expend | Encumb | Expended | Budget | Budget | Fund Balance. |
| | | | | | | | | | | | | | | | | | |
| | ERIE COUNTY CAPITAL / DEBT | | | | | | | | | | | | | | | | |
| | SERVICE FUNDING FOR LIBRARY | | | | | | | | | | | | | | | | |
| | Library Debt Service | 585,299 | | | 585,299 | 288,573 | 643,015.52 | | | 643,015.52 | (57,717) | 109.9% | 109.9% | 585,299 | 0 | 100.0% | |
| Grand To Capital | otal Operating and Erie County | 29,815,386 | 641,097 | 45,000 | 30,501,483 | 2,471,241 | 19,962,713 | 414,278 | 242,697 | 20,619,687.93 | 9,881,795 | 65.4% | 67.6% | 26,967,316 | 3,534,167 | 88.4% | |

Buffalo and Erie County Public Library

Treasurer's Report of Year to Date Donations

Results for the Period Ending September 30, 2020

| Main Trust | | \$1,297,455.16 |
|--|--|---|
| Encore Editions Proceeds (Invested | per resolution 2006-19) | \$96,452.08 |
| 2019 Ending Balance | | \$1,393,907.24 |
| 2020 Activity and Balances | | |
| Restricted Donations (Donations received with instruction Library direct uses and fundraising | ns restricting them to the Buffalo & Erie County Public for identified program use) | \$82,923.05 |
| Unrestricted Donations | | \$16,060.98 |
| Interest Income | | \$1,333.28 |
| | Total 2020 Revenue | \$100,317.31 |
| Less Disbursements | | |
| Year-to-date Disbursements Pursua Library material purchases (direct for To Library Operating Fund to support Programming support Equipment, furnishings & supplies Exhibit/display preparation and sup Preservation/Conservation Construction Aid and other Grant M Raiser's Edge Software and General Other | rom trust) ort Library material purchases port/Rare Book Room latch al Fundraising Expense | (\$11,313.08) \$0.00 (\$15,883.81) (\$10,826.17) (\$23,313.98) (\$1,650.00) (\$7,243.91) (\$10,340.00) (\$151.60) |
| <u>-</u> | Subtotal Disbursements per Resolution 2010-8 | (\$80,722.55) |
| Other Disbursements (Describe) | | \$0.00 |
| | Total 2020 Disbursements | (\$80,722.55) |
| Balance, 2020 Activity | | \$19,594.76 |
| Cumulative Balance Library Trust | | \$1,413,502.00 |