BOARD OF TRUSTEES BUFFALO & ERIE COUNTY PUBLIC LIBRARY MEETING DATE: 10/19/2023

AGENDA ITEM NUMBER:

Budget & Finance Committee Financials for the Month Ending **8/31/2023**

BACKGROUND:

The attached report provides a summary of revenue and expenditure performance in the Library's Operating Budget for the year as of the August 31, 2023 monthend close. Overall, with 66.6% of the budget year elapsed, year-to-date Library revenue at 96% collected is within budget and year-to-date expense, at 58.7%, is also within budget. The report also details monthly activity for August; year-to-date totals; and provides year-end projections.

REVENUE:

- ✓ **Property Tax for Library Proceeds Booked.** The full \$28,285,362 Library Tax allocation was booked to the Library Fund in January.
- ✓ **New York State Library Aid 2023-24:** The State Library released the final 2023-2024 recurring library aid charts which entail the funding to be received by the B&ECPL for the 2023 budget year. Compared to the Library's 2023 Budget, overall operating and recurring grant aid will decrease \$26,400, from a combined \$3,043,769 to \$3,017,369. Of this change, \$28,161 is a decrease in the Operating State Aid and \$1,761 is an increase to the various recurring grants. The variance between our 2023 Budget and the States aid are due to the Population difference from what we calculated vs the 2020 Census. Resolution 2023-24 authorizes offsetting this reduction with above budget interest earnings.
- ✓ **Refunds P/Y Expenses** revenue represents reimbursable expenses occurring in the prior year for which reimbursements were received in the current year.
- ✓ **Refunds Contract Library** revenue represents a return of fine revenue collected by contract libraries in excess of local expenses of those libraries. The revenue is transmitted as part of the year-end closing process. The \$13,334 booked in March and April reflects 2022 year-end returns that arrived after the 2022 year end transactions cutoff.
- ✓ **Interest Earnings** revenue is performing well above budget, reflecting the higher short-term interest rate environment we are presently experiencing. This is expected to continue throughout the year. Resolution 2023-24 applied some of these excess earnings to offset the modest reduction in state aid.

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EXPENSE:

- ✓ **Salaries and wage expense running within budget.** Overall, year-to-date Net Personal Services expense consumed 60.8% of the budget. Savings include vacancies due to turnover and hiring challenges.
- ✓ Fringe Benefit expense is running under budget at 63.9% overall.
 - Employer FICA Regular & Medicare are the employer share of payroll taxes for Social Security and Medicare. Savings reflect savings in salary and wage expense.
 - Active Employee Health cost is under budget (at 62.8% of budget) reflecting usage experience. The Year-to-date (YTD) expense was 5.7% above the same period last year.
 - Retiree medical charges so far this year are running slightly over budget, at 69.9% of budget. YTD expense was 13.9% above the same period in 2022, largely reflecting credits applied in 2022. Said expense is subject to significant swings due to changes in usage by retirees.

We will closely monitor these accounts.

- ✓ Highway Supplies (rock salt) show at 39.1%.
 - This relatively small account (\$18,500 annual budget) is very seasonal in nature with the next set of purchases taking place in the fall.
- ✓ **Contractual Payments to Contract Libraries combined show at 81.4**%. The above budget variances reflect the contract provision that small dollar amounts are transmitted at the beginning of the year rather than quarterly in advance.
- ✓ Several remaining operating accounts above 66.6% expended reflect timing differences.
 - Several account variances reflect timing variations and are expected to end the year within budget. These accounts are: Medical & Health Supplies and Telephone & Internet Service.
- ✓ Interfund Expense Utilities: YTD expense reflects the seasonal nature of utility expense, a mild winter, and MUCH LOWER Natural Gas and Electricity rates compared to last year when rates spiked.

Natural gas charges of \$118,713.73 came in at 34.2% of the 2023 annual budget, reflecting a milder 2023 winter vs the same period in 2022) and natural gas rates averaging 24.25% lower than January-August 2022. Expense was 31.6% below the \$173,569 paid in January - August 2022. Electricity charges of \$344,605 came in at 46.0% of the 2023 annual budget and were 24.19% below the \$472,425 paid in January - August 2022. Electricity rates averaged 27.1% lower than January - August 2022. A significant portion of the area's electricity generation utilizes natural gas.

Energy usage decreased by 9.71% for Natural Gas. Regarding electricity, there was a decrease in usage of 133,758 kWh year over year due to the summer heat. Total weekly open hours averaged 1,586.7 per week in January-August 2023, down 2.2% from 2022, impacted by the Crane and Gonzalez-Soto libraries being closed for construction in 2023.

<u>Combined, 2023 interfund utility charges of \$463,319 (42.3% of budget) are BELOW budget and they are \$182,675 (28.3%) below the same months in 2022.</u> The Library participates in Erie County's aggregated utility purchasing pool which saves costs compared to retail pricing.

ACTION REQUIRED: None - Informational Report

Revenue Detail as of 8/31/2023

66.6% of Budget Year

SAP			% of		Variance					
Account		Adopted	Adjust-	Adjusted	Revenue		To Be	Budget	2023	Under (Over)
Number	Account Description	Budget	ments	Budget	August	YTD Revenue	Realized	Collected	Estimated	Budget
	REVENUE FROM LIBRARY OPERATIONS									
419000	Library Charges/Fees	17,074	0	17,074	2,583	16,664.28	410	97.6%	25,000	(7,926)
422000	Copies	18,052	0	18,052	1,295	12,023.44	6,029	66.6%	18,100	(48)
466040	Printing	44,498	0	44,498	4,416	32,345.87	12,152	72.7%	48,600	(4,102)
466030	Book Bags	600	0	600	74	558.50	42	93.1%	840	(240)
466020	Minor Sale - Other	2,177	0	2,177	155	2,086.47	91	95.8%	3,130	(953)
420510	Rent - Real Prop - Auditorium	25,000	0	25,000	856	16,825.89	8,174	67.3%	25,300	(300)
420530	Comm - Tel Booth Food Svs	12,000	0	12,000		4,151.82	7,848	34.6%	11,000	1,000
	TOTAL REVENUE FROM LIBRARY OPERATIONS	119,401	0	119,401	9,379	84,656.27	34,745	70.9%	131,970	(12,569)
	REVENUE FROM STATE & COUNTY GOVT.									
400020	Library Real Prop Tax	28,285,362	0	28,285,362		28,285,362.01	(0)	100.0%	28,285,362	(0)
408140	NYS Aid-Lib Incl Incent	2,022,554	(27,646)	1,994,908		1,974,256.00	20,652	99.0%	1,994,908	0
408150	NYS Aid to Member Libraries	299,376	(515)	298,861		268,974.00	29,887	90.0%	298,861	0
408160	State Aid - Special	0	0	0		0.00	0	0.0%	0	0
	TOTAL REVENUE FROM STATE & COUNTY GOVT.	30,607,292	(28,161)	30,579,131	0	30,528,592.01	50,539	99.8%	30,579,131	(0)
	OTHER REVENUE									
419010	Refunds - Cont Library	9,860	0	9,860		0.00	9,860	0.0%	9,860	0
423000	Refund P/Y Expenses	10,000	0	10,000		13,334.01	(3,334)	133.3%	10,000	0
445030	Int & Earn - Gen Inv	1,200	28,161	29,361	19,100	123,795.29	(94,434)		185,950	(156,589)
466010	NSF Check Fees	15	0	15		0.00	15	0.0%	15	0
466000	Miscellaneous Receipts		769,976	769,976		770,009.81	(34)		770,010	(34)
467000	Misc Depart Income	2,500	0	2,500	608	3,229.82	(730)		3,230	(730)
479100	Other Contributions	25,000	0	25,000		0.00	25,000	0.0%	0	25,000
	TOTAL OTHER REVENUE	48,575	798,137	846,712	19,708	910,368.93	(63,657)	107.5%	979,065	(132,353)
	USE OF FUND BALANCE									
402190	Appropriated Fund Balance	716,119	548,411	1,264,530		0.00	1,264,530	0.0%	335,302	929,228
	TOTAL USE OF FUND BALANCE	716,119	548,411	1,264,530	0	0.00	1,264,530	0.00%	335,302	929,228
	GRAND TOTAL OPERATING REVENUE	31,491,387	1,318,387	32,809,774	29,087	31,523,617.21	1,286,157	96.1%	32,025,468	784,306

Expenditure Detail as of 8/31/2023 66.6%

					Experience	66.6%	5 01 0/31/2023		% Curren	t Budget				
			2022	2023 Budget		00.070			70 0411011	YTD		Variance	2023	
		2023	Encumbered	Adjust-			Total			Expend/	2023	Variance Under	Est % of	
SAP Acct.		Adopted	& PY	ments/	Adjusted	August	Expenditures &	Remaining	YTD	&	Estimated	(Over)	Adj	
Nbr.	Account Description	Budget	Reservations	Revisions	Budget	Expended	Encumbrances	Balance	Expend		Expended	Budget	Budget	Notes
	OPERATING EXPENDITURES													
	PERSONAL SERVICES													
	Regular Salaries & Wages													
500000	Full Time - Salaries	11,606,246		0	11,606,246	\$984,433	7,439,253.61	4,166,992	64.1%	64.1%	11,286,000	320,246	97.2%	
500010	Part Time - Wages	4,065,586		0	4,065,586	345,253	2,276,640.07	1,788,946	56.0%	56.0%	3,522,000	543,586		Reduced PT and RPT hours
	3			0										reflecting continued
500020	Regular PT - Wages	1,264,356		0	1,264,356	95,935	675,889.21	588,467	53.5%	53.5%	1,036,000	228,356		turnover/hiring difficulties.
500300	Shift Differential	35,000		0	35,000	2,579	26,039.30	8,961	74.4%	74.4%	39,000	(4,000)		
500330	Holiday Worked	25,000		0	25,000	0.440	18,118.13	6,882	72.5%	72.5%	27,000	(2,000)		
500350	Other Employee Payments	160,000		0	160,000	2,440	56,044.81	103,955	35.0%	35.0%	160,000	0		
	Salaries & Wages	17,156,188	0	0	17,156,188	1,430,639	10,491,985.13	6,664,203	61.2%	61.2%	16,070,000	1,086,188	93.7%	
501000	Overtime Salaries & Wages	310,000		0	310,000	7,653	244,775.22	65,225	79.0%	79.0%	331,000	(21,000)	106.8%	Helps cover vacancies
	TOTAL, PERSONAL SERVICES	17,466,188	0	0	17,466,188	1,438,293	10,736,760.35	6,729,428	61.5%	61.5%	16,401,000	1,065,188	93.9%	
504990	Reduction From Personal Services	(249,440)		0	(249,440)		0.00	(249,440)	0.0%	0.0%	0	(249,440)	0.0%	
504992	Contractual Salary Reserves	444,136		0	444,136		0.00	444,136	0.0%	0.0%	0	444,136	0.0%	
	NET PERSONAL SERVICES	17,660,884	0	0	17,660,884	1,438,293	10,736,760.35	6,924,124	60.8%	60.8%	16,401,000	1,259,884	92.9%	
	FRINGE BENEFITS													
502010	Employer FICA - REGULAR	1,082,895		0	1,082,895	89,149	651,290.82	431,604	60.1%	60.1%	1,017,000	65,895	93.9%	
502020	Employer FICA - MEDICARE	253,273		0	253,273	20,850	152,285.26	100,988	60.1%	60.1%	238,000	15,273	94.0%	Reflects Impacts of
502030	Employee Health Insurance	2,423,377		0	2,423,377	230,741	1,521,399.10	901,978	62.8%	62.8%	2,285,000	138,377	94.3%	hiring/turnover challenges.
502040	Dental Plan	85,397		0	85,397	6,385	51,351.48	34,046	60.1%	60.1%	77,000	8,397	90.2%	
502050	Workers Compensation	110,908		0	110,908	10,404	56,577.83	54,330	51.0%	51.0%	85,000	25,908	76.6%	
502060	Unemployment Insurance	34,719		0	34,719	1,391	25,787.15	8,932	74.3%	74.3%	39,000	(4,281)	112.3%	
502070	Hospital & Medical - Retirees	1,443,351		0	1,443,351	213,759	1,008,994.36	434,357	69.9%	69.9%	1,516,000	(72,649)	105.0%	
502090	Health Insurance Waiver (Incl: 117)	85,824		0	85,824	23,105	78,451.50	7,373	91.4%	91.4%	118,000	(32,176)	137.5%	
502100	Retirement	1,527,537		0	1,527,537	146,065	957,899.34	569,638	62.7%	62.7%	1,439,000	88,537	94.2%	
	TOTAL, FRINGE BENEFITS	7,047,281	0	0	7,047,281	741,849	4,504,036.84	2,543,244	63.9%	63.9%	6,814,000	233,281	96.7%	
	TOTAL COMPENSATION RELATED	24,708,165	0	0	24,708,165	2,180,142	15,240,797.19	9,467,368	61.7%	61.7%	23,215,000	1,493,165	94.0%	

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Expenditure Detail as of 8/31/2023 66.6%

					Expendit	66.6%	5 01 0/31/2023		% Curren	t Budget			
SAP Acct. Nbr.	Account Description	2023 Adopted Budget	2022 Encumbered & PY Reservations	2023 Budget Adjust- ments/ Revisions	Adjusted Budget	August Expended	Total Expenditures & Encumbrances	Remaining Balance		YTD Expend/ &	2023 Estimated Expended	Variance Under (<mark>Over)</mark> Budget	2023 Est % of Adj Budget Notes
505000	Office Supplies	223,400	23,097	0	246,497	14,346	127,310.63	119,186	41.2%	51.6%	153,000	93,497	62.1%
505200	Clothing Supplies	6,000		0	6,000		5,510.21	490	25.2%	91.8%	5,510	490	91.8%
505600	Auto Truck & Heavy Equip Supplies	16,500		0	16,500		4,078.70	12,421	23.3%	24.7%	13,000	3,500	78.8%
505800	Medical & Health Supplies	2,500		0	2,500		2,357.97	142	94.3%	94.3%	2,500	0	100.0%
506200	Maintenance & Repair	200,600	45,881	199	246,680	5,744	99,046.75	147,633	36.5%	40.2%	169,000	77,680	
506400	Highway Supplies (Rock Salt)	18,500		0	18,500		11,925.62	6,574	39.1%	64.5%	18,500	0	100.0%
510000	Local Mileage Reimbursement	37,000		0	37,000	1,431	10,559.77	26,440	28.5%	28.5%	31,000	6,000	83.8%
510100	Out of Area Travel	20,000		0	20,000	2,209	11,503.12	8,497	57.5%	57.5%	17,000	3,000	
510200	Training and Education	102,050		0	102,050	1,060	36,652.52	65,397	35.9%	35.9%	55,000	47,050	53.9%
515000	Utility Charges (Telecom/water/sewer) Fuel Oil Water/Sewer	1,000 33,897			1,000 33,897	3,888	0.00 20,979.92	1,000 12,917	0.0% 61.9%	0.0% 61.9%	0 32,000	1,000 1,897	0.0% 94.4%
	Telephone & Internet Service	108,707		0	108,707	16,436	105,461.90	3,245	97.0%	97.0%	108,707	0	100.0%
515000	Total Utility Charges	143,604	0	0	143,604	20,325	126,442	17,162	88.0%	88.0%	140,707	2,897	98.0%
516010	CONTRACTUAL PAYMENTS												
	Newstead Public - Akron	9,295	4,500	0	13,795		13,795.00	0	67.4%	100.0%	13,795	0	100.0% 2021 Rsv. Incl Equip/Facility Init.
	Ewell Free - Alden	8,005	3,834	0	11,839		11,839.00	0	67.6%	100.0%	11,839	0	100.0% 2021 Rsv. Incl Equip/Facility Init.
	Amherst Public	4,600		0	4,600		4,600.00	0	100.0%	100.0%	4,600	0	100.0%
	Angola Public	395		2,000	2,395		2,395.00	0	100.0%	100.0%	2,395	0	100.0%
	Aurora Public	2,670		0	2,670		2,670.00	0	100.0%	100.0%	2,670	0	100.0%
	Boston Free	8,300	11 250	2,000 0	10,300		10,300.00 16,975.00	0	100.0% 33.7%	100.0% 100.0%	10,300	0	100.0%
	Clarence Public Collins Public	5,725 4,770	11,250	2,000	16,975 6,770		6,770.00	0	100.0%	100.0%	16,975 6,770	0	100.0% 2021 Rsv. Incl Equip/Facility Init. 100.0%
	Concord Public	8,550		2,000	10,550		10,550.00	0	100.0%	100.0%	10,550	0	100.0%
	Eden Library	5,820		33,624	39,444		39,444.00	0	92.0%	100.0%	39,444	0	100.0% Res 2023-09
	Elma Public	3,435		0	3,435		3,435.00	0	100.0%	100.0%	3,435	0	100.0%
	Grand Island Memorial	2,130		0	2,130		2,130.00	0	100.0%	100.0%	2,130	0	100.0%
	Hamburg Public	3,220		0	3,220		3,220.00	0	100.0%	100.0%	3,220	0	100.0%
	Lackawanna Public	18,145	945	0	19,090		19,090.00	0	47.5%	100.0%	19,090	0	100.0% 2021 Rsv. Incl Equip/Facility Init.
	Marilla Free	5,180		9,902	15,082		15,082.00	0	93.4%	100.0%	15,082	0	100.0% Res 2023-12
	North Collins Public	5,820		2,000	7,820		7,820.00	0	100.0%	100.0%	7,820	0	100.0%
	Orchard Park Public	7,505		2,000	9,505		9,505.00	0	100.0%	100.0%	9,505	0	100.0%
	West Seneca Public	2,100		0	2,100		2,100.00	0	100.0%	100.0%	2,100	0	100.0%
	Total Cnt Pmts-NP Pur Svs	105,665	20,529	55,526	181,720	0	181,720.00	0	81.4%	100.0%	181,720	0	100.0%

Expenditure Detail as of 8/31/2023 66.6%

					Lxpenditt	66.6%	5 01 0/31/2023		% Curren	t Budget				
SAP Acct. Nbr.	Account Description	2023 Adopted Budget	2022 Encumbered & PY Reservations	2023 Budget Adjust- ments/ Revisions	Adjusted Budget	August Expended	Total Expenditures & Encumbrances	Remaining Balance	YTD Expend	YTD Expend/ & Encumb	2023 Estimated Expended	Variance Under (Over) Budget	2023 Est % of Adj Budget	Notes
516020	Professional Services Contracts & Fees	873,461	68,827	434,231	1,376,519	36,503	909,702.42	466,816	41.7%	66.1%	1,308,000	68,519	95.0%	
516030	Maintenance Contracts	183,976	11,238	0	195,214	31,710	168,447.53	26,766	63.5%	86.3%	191,000	4,214	97.8%	
530000	Other Expenses	193,400	190,574	0	383,974	53,072	364,674.57	19,300	41.9%	95.0%	326,000	57,974	84.9%	Includes Member aid for city branches
545000	Rental Charges	5,527		0	5,527	369	5,226.32	301	59.5%	94.6%	5,527	0	100.0%	
555050	Insurance Premiums	169,482		0	169,482	47,899	140,708.19	28,774	83.0%	83.0%	169,482	0	100.0%	
559000	Local Share - Grant Match	0	375,000	0	375,000		375,000.00	0	0.0%	100.0%	375,000	0		Local match towards Library Construction Aid projs. (Crane Phase 2)
561410	Lab & Technical Equipment	101,033	533,023	615,728	1,249,784	519,245	924,364.19	325,420	74.0%	74.0%	1,249,784	0	100.0%	_
561420	Office Equip, Furn & Fixtures		13,991	212,703	226,694	6,620	120,438.60	106,255	53.0%	53.1%	226,694	0	100.0%	
561430	Building, Grounds and Heavy Equip		74,043	0	74,043		13,391.22	60,652	11.8%	18.1%	74,043	0	100.0%	
561450	Library Books and Media	3,078,460	196,210	0	3,274,670	136,197	1,800,348.03	1,474,322	55.0%	55.0%	3,137,000	137,670	95.8%	
575040	Interfund Exp - Utilities													LOWER natural gas rates: YTD Aug down
	Natural Gas	346,739		0	346,739	1,884	118,713.73	228,025	34.2%	34.2%	177,000	169,739	51.0%	24.25% vs 2022; Gas prices impact electric rates which were down 24.19%
	Electricity	749,467		0	749,467	53,250	344,604.85	404,862	46.0%	46.0%	532,000	217,467		vs 2022. Usage was also down 9.71% Ngas & 3.79% Electric
	Total Interfund Exp - Utilites	1,096,206	0	0	1,096,206	55,134	463,318.58	632,887	42.3%	42.3%	709,000	387,206	64.7%	ngas a 5.77% Electric
942000	Interfund - Holding Center	(68,880)		0	(68,880)		(43,548.00)	, , ,		63.2%	(65,000)	(3,880)		
	Interfund - Correctional Facility Interfund - Court Storage	(75,665) (8,598)			(75,665) (8,598)		(23,920.00) (4,299.00)			31.6% 50.0%	(36,000) (6,000)	(39,665) (2,598)		
	Total ID Library Services	(153,143)		0	(153,143)	\$0	(71,767.00)	(81,376)		46.9%	(107,000)	(46,143)		
910600	Interfund Expense - Purchasing Services	46,460		0	46,460	\$3,543	28,342.00	18,118	61.0%	61.0%	46,460	0	100.0%	
910700	Interfund Expense - Fleet Services	51,634		0	51,634	\$3,709	18,502.61	33,131	35.8%	35.8%	51,634	0	100.0%	
911500	Interfund Exp - Sheriff Division Svcs	194,907		0	194,907	\$19,491	0.00	194,907	79.0%	0.0%	194,907	0	100.0%	
980000	Interdepart Services DISS	66,000		0	66,000	3,426	27,404.96	38,595	41.5%	41.5%	66,000	0	100.0%	
	System Operating Grand Totals	31,491,387	1,552,412	1,318,387	34,362,186	3,142,173	21,146,006.52	13,216,180	58.9%	61.5%	32,025,468	2,336,718	93.2%	

Expenditure Detail as of 8/31/2023 66.6%

					·	66.6%	•		% Curre	nt Budget				
SAP Acct. Nbr.	Account Description	2023 Adopted Budget	2022 Encumbered & PY Reservations	2023 Budget Adjust- ments/ Revisions	Adjusted Budget	August Expended	Total Expenditures & Encumbrances	Remaining Balance	YTD Expend	YTD Expend/ & Encumb	2023 Estimated Expended	Variance Under (Over) Budget	2023 Est % of Adj Budget	Notes
	ERIE COUNTY CAPITAL / DEBT SERVICE FUNDING FOR LIBRARY													
	Library Debt Service	463,739			463,739	-	181,756.21	281,983	39.2%	39.2%				
Grand Total	Operating and Erie County Capital	31,955,126	1,552,412	1,318,387	34,825,926	3,142,173	21,327,763	13,498,163	58.7%	61.2%				

Buffalo and Erie County Public Library

Treasurer's Report of

Year to Date Donations

Results for the Period Ending August 31, 2023

Main Trust		\$1,502,035.15
Encore Editions Proceeds (Invested per resolution	n 2006-19)	\$77,571.74
2022 Ending Balance		\$1,579,606.89
2023 Activity and Balances		
Restricted Donations (Donations received with instructions restricting Library direct uses and fundraising for identified	•	\$106,643.21
Unrestricted Donations		\$0.00
Interest Income		\$32,970.72
	Total 2023 Revenue	\$139,613.93
Less Disbursements		_
Year-to-date Disbursements Pursuant to Resol Library material purchases (direct from trust) To Library Operating Fund to support Library m Programming support Equipment, furnishings & supplies Preservation/Conservation Construction Aid and other Grant Match Raiser's Edge Software and General Fundraisi Other Other S Other Disbursements (Describe)	naterial purchases	(\$3,375.00) \$0.00 (\$55,440.64) (\$6,235.79) \$0.00 \$0.00 (\$6,012.49) (\$1,729.21) (\$72,793.13) \$0.00 (\$72,793.13)
Balance, 2023 Activity		\$66,820.80
Cumulative Balance Library Trust		\$1,646,427.69