BOARD OF TRUSTEES BUFFALO & ERIE COUNTY PUBLIC LIBRARY MEETING DATE: 5/18/2000

AGENDA ITEM NUMBER: E.2.a. Budget & Finance Committee Final operating budget financials for the year ending 12/31/99

#### BACKGROUND:

The attached reports provide a summary of revenues and expenditures in the Library Operating Budget for the year as of December 31, 1999. Overall, the Library operated safely within its budget and expectations for the period. Sufficient funds are available to meet the \$419,112 "use of fund balance" target included in the 2000 Adopted Budget.

#### Items of note include:

- ✓ This report is a final year-end report. Year-end closing activities are complete, subject to final audit adjustments. Should any final audit adjustments be necessary, an updated report will be provided.
- ✓ Fine revenues ended the year up almost \$22,000 and 11 percent, due in part to the requirement of having a library card in good standing to access the Internet. This has created an incentive for returning overdue materials and resolving outstanding fines. An enhanced collections program, now targeted to begin in the fall, should improve this result further. The "recoveries from collections" account shows the estimated amount for increased recovery, however the actual revenues have and will continue to be reflected in the fines account.
- ✓ Above budget revenues in the line "Refund of prior year's expense" result from E-rate discount reimbursements based upon 1998 Internet access and telecommunications expense.
- ✓ Superior investment earnings and Tier contributions to the State Retirement System lowered the actual employer charges for 1999 retirement to \$333,638, which is over \$357,000 below budget. This affects both the system and contracting libraries' budgets. While the entire retirement expense is billed to and paid in the system operating budget, the portion attributable to contracting library employees is billed to each library, which

reimburses the system budget through the "Refunds -Contract Library Retirement" revenue line. Since the retirement billing to the contracting libraries was just one-quarter of budget, this revenue item is also reduced.

✓ Contracting library contracts provide for the return of unencumbered funds at the end of the budget year. An estimated amount is included in the system budget under the "Refunds - Contract Libraries" revenue line. Actual returns for 1999 total \$426,821, which is \$326,821 above budget. Contracting library retirement expenses being below budget provided \$171,974 of the above budget revenue. Additional savings were realized as a result of lower than anticipated electricity expense season and savings from turnover.

Combining the "Refunds - Contract Libraries" and the "Refunds - Contract Library Retirement" accounts yields a total of \$484,662 that is \$154,847 above the \$329,815 combined budget.

- ✓ Copier revenue has declined for the third year (to \$59,815 in 1999 down from \$79,454 in 1998 and \$90,579 in 1997). A faster than anticipated decline in reliance on printed reference materials, in favor of information on on-line databases and the Internet is one factor. A shift to direct printing from Internet workstations is another factor. The current fee of 20 cents per page is relatively high for this type of use and is also a likely contributing factor. Staff will re-evaluate the fee structure.
- ✓ Overtime expense ended the year \$46,895 above budget as a result of several factors, including: vacancies in the Security Department resulting in the need to utilize overtime to maintain coverage; additional overtime shifts in the maintenance department to address building controls capital project installation activities in areas containing asbestos (all work performed after hours and air sampled for asbestos); and network support activities requiring after hours work to avoid disruption of library systems during regular open hours. Salary savings from vacancies more than covered the differential.

ACTION REQUIRED: None - Informational Report

# Buffalo and Erie County Public Library 1999 Operating Budget Year to Date Revenue Summary

Final Results For the Period Ending December 31, 1999 100.0% of Budget Year

SFG Account			1997 Actuals		1998 Actuals	1999 Budget *	١	<pre>/ear to Date Revenues</pre>	% of Budget
Library	Operating Fund:								
302	Library Real Property Tax	\$	23,018,144	\$	23,866,460	\$ 24,953,953	\$	24,953,953	100.0%
326	Interest (Library Reserve)		14,141		16,634	16,700		22,455	134.5%
359	Non-Sufficient Funds - Check Fees		-		30	<sup></sup> 15		<sup>′</sup> 15	100.0%
456	Fines, Lost Books		197,623		207,598	200,000		221,832	110.9%
457	Refunds, Contract Libraries		215,478		407,919	100,000		426,821	426.8%
492	Real Property Rental - Auditorium		4,660		2,702	3,500		4,358	124.5%
496	Commissions		6,920		5,106	5,500		5,051	91.8%
504	Copiers		90,579		79,454	95,000		59,815	63.0%
505	Minor Sale - Other		7,821		8,718	7,900		23,650	299.4%
509	Vendor Refunds of Prior Year Exp		992		4,434	1,000		81,017	8101.7%
518	Miscellaneous Receipts		6,106		10	-		1,688	
527	Refunds, Contract Library Retirement		96,161		118,481	229,815		57,841	25.2%
	Recovery via Collections		-		-	107,000		-	0.0%
622	NYS Aid, including Incentive Aid		1,738,531		1,849,499	1,849,499		1,849,499	100.0%
623	NYS Aid (LLSA) to Member Libraries <sup>1</sup>		274,078		291,573	291,573		291,573	100.0%
	Federal/State Aid (Snow Emergency)		-		-	888		888	100.0%
	State Legislature Member Aid				20,000	-		27,000	
685-1510	Interfund Transfer: E C Holding Center		80,229		82,100	111,725		111,725	100.0%
685-2208	Interfund Transfer: DPW Capital Funds		5,353		-	-		-	
685-6600	Interfund Transfer: Correctional Facility		79,076		88,965	104,553		104,553	100.0%
686-3200	Interfund Subsidy		-		-	-		-	
	Legislative Approp				-	-		-	
	Legislative AppropAkron				2,500	1,500		1,500	100.0%
	Legislative AppropAmherst				12,000	8,000		8,000	100.0%
	Legislative AppropBlasdell				2,500	-		-	
	Legislative AppropClarence				7,000	211,200		211,200	100.0%
	Legislative AppropAurora Library				-	-		-	
	Legislative AppropCheektowaga Library				10,000	-		-	
	Legislative AppCrane,Fairfield,Niagara		6,000		6,000	6,000		6,000	100.0%
	Legislative AppFairfield,Kensington,Nort	h Je	efferson		5,800	-		-	
	Legislative AppropLackawanna & Lakeshore				2,500	5,000		5,000	100.0%
	Legislative AppropNorth Collins Library				-	12,500		12,500	100.0%
	Legislative AppropTwn Tonawanda Lib		15,016		6,558	8,000		8,000	100.0%
698-0105	5 Use of Fund Balance				-	-		-	
	Library Board Contingency Reserve		-		-	-		-	
	Unrestricted		(664,560)		(91,487)	1,255,876		-	0.0%
	Total Operating Revenues	\$	25,192,349	\$	27,013,054	\$ 29,586,697	\$	28,495,933	96.3%

1999 Board Adopted Budget as adopted by the Library Board on December 17, 1998, and amended on 5/20, 6/17, 7/15 8/19 9/16 & 10/21/1999

 $^{\rm 1}$   $\,$  Aid to Contract Libraries, \$189,855; aid to City Branches, \$101,718  $\,$ 

# Buffalo and Erie County Public Library 1999 Operating Budget Year to Date Expenditure Summary

#### Final Results For the Period Ending December 31, 1999

100.0% of Budget Year

SFG A	ccount	1997 Actuals	1998 Actuals	Ene	1998 cumbrances	1999 Budget *	Available Budget	Year to Date Expenditures	% of Budget	1
Libra	ry Operating Fund:									
800	Personal Services	\$ 9,452,310	\$ 9,939,111	\$	-	\$ 10,754,946	\$ 10,754,946	\$ 10,342,854.00	96.2%	2
801	Overtime	95,947	111,213		-	118,203	118,203	165,098.00	139.7%	5
805	Fringe Benefits	2,122,907	2,224,086		-	2,740,330	2,740,330	2,203,410.00	80.4%	5
810	Office & Stationery Supplies	72,034	74,303		12,424	89,567	101,991	79,986.00	78.4%	2
811	Clothing, Dry Goods, Protective Eqp	1,535	-		-	1,550	1,550	-	0.0%	2
813	Auto, Truck, Heavy Equip Supplies	4,317	2,632		103	3,978	4,081	2,288.00	56.1%	2
814	Medical & Health-Related Supplies	284	84		-	150	150	127.00	84.7%	)
816	Maintenance Supplies	40,428	39,484		-	45,700	45,700	38,160.00	83.5%	)
817	Street, Road & Highway Supplies	4,336	2,711		-	4,800	4,800	4,204.00	87.6%	)
820	Utility Charges	764,041	813,201		-	972,409	972,409	865,876.00	89.0%	)
821	Dues & Fees Charges	156,230	95,780		2,355	119,548	121,903	70,211.00	57.6%	)
822	Rental Charges	58,114	58,051		817	60,241	61,058	59,909.00	98.1%	)
823	Repairs & Maintenance Charges	460,100	423,556		88,336	493,844	582,180	447,052.00	76.8%	)
824	Travel & Mileage Expenses	4,743	4,851		-	5,000	5,000	4,512.00	90.2%	)
825	Out of Area Travel	37,595	34,793		-	37,000	37,000	24,097.00	65.1%	)
826	Other Expenses or Charges	372,340	324,767		5,975	396,451	402,426	270,826.00	67.3%	)
830	Contract Agencies (Libraries)	7,330,396	7,810,250		-	8,040,516	8,040,516	8,040,516.00	100.0%	)
880	Interfund Expense (DISS/Road)	290,623	270,438		0	305,568	305,568	257,662.00	84.3%	)
886	Interfund Transfers (Debt Service)	567,128	949,027		0	1,056,845	1,056,845	1,056,845.00	100.0%	)
886	Interfund Transfers (Library Grants)	-	-		-	-	-	-		
930	Motor Vehicle Equipment	-	49,008		-	31,715	31,715	30,499.00	96.2%	)
931	Buildings & Grounds Equipment	7,942	11,696		6,188	38,052	44,240	12,318.00	27.8%	)
932	Furniture, Fixtures & Office Equip	1,740	7,029		3,587	86,688	90,275	25,743.00	28.5%	)
933	Lab & Technical Equipment	57,610	40,351		2,358	81,620	83,978	30,477.00	36.3%	)
938	Library Materials	3,289,649	3,726,632		171,175	4,101,976	4,273,151	3,678,133.00	86.1%	)
Notoci	Total Operating Expenditures	\$ 25,192,349	\$ 27,013,054	\$	293,318	\$ 29,586,697	\$ 29,880,015	\$ 27,710,803.00	92.7%	5

#### Notes:

1997 Actuals = 1997 SFG Expended (\$25,080,881) less 1996 outstanding encumbrances (\$447,033) plus 1997 Outstanding Encumbrances (\$558,504) equaling \$25,192,349.

1998 Actuals = 1998 SFG Expended (\$27,278,178) less 1997 outstanding encumbrances (\$558,442) plus 1998 Outstanding Encumbrances (\$293,318) equaling \$27,013,054.

1998 Encumbrances reflect final year-end figures.

1999 Board Adopted Budget as adopted by the Library Board on December 17, 1998, and amended on 5/20, 6/17, 7/15 8/19 9/16 & 10/21/1999

# Buffalo and Erie County Public Library 1999 Operating Budget Year to Date Operating Fund Expenditures

### Final Results For the Period Ending December 31, 1999

100.0% of Budget Year

SFG Account		1997 Actuals		1998 Actuals	Er	1998 ncumbrances		1999 Budget		Available Budget		ear to Date penditures	% of Budget
800 Personal Services 801 Overtime	\$	9,452,310 95,947	\$	9,939,111 111,213			\$	10,754,946 118,203	\$ ^	10,754,946 118,203	\$ 1	0,342,854 165,098	96.2% 139.7%
		55,547		111,213				110,203		110,203		103,090	139.770
805 Fringe Benefits 100 Employer FICA		596,949		583,149				673,906		673,906		655,541	97.3%
101 Employer FICA - Medicare		141,574		138,994				157,607		157,607		155,763	97.3% 98.8%
102 Employee Health Insurance		659,239		681,450				773,045		773,045		772,698	98.8 <i>%</i> 100.0%
103 Dental Plan		55,055		72,855				75,104		75,104		70,138	93.4%
104 Worker's Compensation		37,928		(3,459)				55,938		55,938		42,849	76.6%
105 Unemployment Insurance		(47)		(2,119)				25,317		25,317		2,751	10.9%
106 Hospital & Medical - Retire		162,389		159,907				233,693		233,693		171,824	73.5%
107&108 Health Insurance Waiver		61,928		53,606				54,738		54,738		52,027	95.0%
109 Retirement		448,634		484,020				690,982		690,982		333,638	48.3%
110 Flex Benefit Spending		308		803				-		-		1,055	
Net Accurals	¢	(41,050)	•	54,880	•		•	-	¢	-	¢	(54,874)	00 40/
Subtotal Fringe Benefits	Þ	2,122,907	\$	2,224,086	Ф	-	\$		Þ	2,740,330	Ф	2,203,410	80.4%
810 Office & Stationery Supplies		72,034		74,303		12,424		89,567		101,991		79,986	78.4%
811 Clothing, Dry Goods, Protective Equip		1,535		-		100		1,550		1,550		-	0.0%
813 Auto, Truck, Heavy Equip Supplies 814 Medical & Health-Related Supplies		4,317 284		2,632 84		103		3,978 150		4,081 150		2,288 127	56.1% 84.7%
816 Maintenance Supplies		40,428		39,484				45,700		45,700		38,160	84.7 <i>%</i> 83.5%
817 Street, Road & Highway Supplies		4,336		2,711				4,800		4,800		4,204	87.6%
820 Utility Charges		.,000		_,				1,000		1,000		.,_0 .	011070
100 Fuel Oil (#6)		9,470		1,090				10,000		10,000		7,358	73.6%
101 Natural Gas		83,851		93,760				240,237		240,237		175,300	73.0%
102 Electricity		658,562		707,516				710,151		710,151		668,009	94.1%
103/104 Water/Sewer		12,158		10,835				12,021		12,021		15,209	126.5%
Subtotal Utility Charges	\$	764,041	\$	813,201	\$	-	\$	972,409	\$	972,409	\$	865,876	89.0%
821 Dues & Fees		(1,040)		-								10,721	
100 Membership & Dues		7,789		8,229				9,054		9,054		11,571	127.8%
102 Physicians Fees (Asbestos)		1,375		480		0.055		1,000		1,000		765	76.5%
110 Legal Fees		41,360		42,441		2,355		82,232		84,587		40,487	47.9%
112 Audit & Accounting Fees 114 Advertising & News Service		30 2,823		30 1,127				- 4,512		- 4,512		30 6,067	134.5%
117 Consultant Fees		102,738		42,507				20,000		20,000		-	104.070
120 Other Fees		1,155		966				2,750		2,750		570	20.7%
Subtotal Dues & Fees	\$	156,230	\$	95,780	\$	2,355	\$	119,548	\$	121,903	\$	70,211	57.6%
822 Rental Charges		-		-									
100 Buildings & Grounds		4,800		4,800				5,000		5,000		4,800	96.0%
101 Equipment		53,314		53,251		817		55,241		56,058		55,109	98.3%
Subtotal Rental Charges	\$	58,114	\$	58,051	\$	817	\$	60,241	\$	61,058	\$	59,909	98.1%
823 Repairs & Maintenance Charges		(90,634)		-								-	
105 Other Supplies & Materials		148,616		133,415		6,790		153,550		160,340		130,705	81.5%
107 Equipment Contracts		369,570		269,489		81,546		317,838		399,384		288,527	72.2%
109 Repair/Maint - Purchased		32,548		20,652	~	<b>a</b> c <b>a</b> <del>a</del> <del>a</del>		22,456		22,456		27,820	123.9%
Subtotal Repair/Maint. Charges	\$	460,100	\$	423,556	\$	88,336	\$	493,844	\$	582,180	\$	447,052	76.8%
824 Travel & Mileage Expenses		4,743		4,851				5,000		5,000		4,512	90.2%
825 Out of Area Travel		37,595		34,793				37,000		37,000		24,097	65.1%

## Buffalo and Erie County Public Library 1999 Operating Budget Year to Date Operating Fund Expenditures

Final Results For the Period Ending December 31, 1999

100.0% of Budget Year

	1997	1998	1998	1999	Available	Year to Date	% of
SFG Account	Actuals	Actuals	Encumbrances	Budget	Budget	Expenditures	Budget
826 Other Expenses or Charges	(8,028)	-				41	
100 Postage	67,532	52,525		70,016	70,016	63,143	90.2%
101 Freight & UPS	737	955		800	800	2,087	260.9%
102 Printing, Microfilming	22,104	23,576	250	35,500	35,750	23,827	66.6%
104 Graphics, Photo, Display	9,995	10,160	1,000	14,200	15,200	11,674	76.8%
105 Training & Seminars	12,378	5,730		24,300	24,300	969	4.0%
107 Security Services	1,450	1,390	20	1,450	1,470	1,419	96.5%
108 Data Processing Svcs	186,422	172,197	972	174,565	175,537	95,301	54.3%
113 Other Supplies & Materials	1,371	4,532		1,300	1,300	4,956	381.2%
114 Other Purchased Services	1,120	54	19	120	139	3	2.2%
117 Janitorial Services	1,600	1,305	20	1,200	1,220	1,388	113.8%
119 Maintenance Svc (Dumpster)	4,099	2,791	1,224	4,000	5,224	2,883	55.2%
121 Book Binding & Care Svcs	71,560	49,552	2,470	69,000	71,470	63,135	88.3%
Subtotal Other Expenses	\$ 372,340	\$ 324,767	\$ 5,975	\$ 396,451	\$ 402,426	\$ 270,826	67.3%
830 Contract Agencies (Libraries)							
154 Denio Memorial - Akron	58,833	62,420		79,386	79,386	79,386	100.0%
155 Ewell Free - Alden	61,930	60,830		62,511	62,511	62,511	100.0%
156 Amherst Public	1,329,860	1,462,515		1,503,749	1,503,749	1,503,749	100.0%
157 Angola Public	57,574	63,254		61,856	61,856	61,856	100.0%
158 Aurora Town Public	279,009	299,845		302,858	302,858	302,858	100.0%
159 Boston Free	62,040	65,942		66,955	66,955	66,955	100.0%
160 Cheektowaga Public	1,038,836	1,113,922		1,115,260	1,115,260	1,115,260	100.0%
161 Clarence Public 162 Collins Public	225,813	238,134		244,863	244,863	244,863	100.0%
163 Concord Public	53,494 69,226	59,820 72,899		62,699 81,501	62,699 81,501	62,699 81,501	100.0% 100.0%
164 Eden Public	65,315	67,299		73,972	73,972	73,972	100.0%
165 Elma Public	193,708	205,614		210,770	210,770	210,770	100.0%
166 Gowanda Free	34,283	35,331		37,572	37,572	37,572	100.0%
167 Grand Island Memorial	238,625	255,603		261,634	261,634	261,634	100.0%
168 Hamburg Public	648,941	679,377		694,913	694,913	694,913	100.0%
169 Lackawanna Public	211,086	217,274		220,175	220,175	220,175	100.0%
170 Lancaster Public	485,888	504,885		523,361	523,361	523,361	100.0%
171 Marilla Free	56,613	61,944		61,033	61,033	61,033	100.0%
172 North Collins Memorial	41,032	45,121		61,795	61,795	61,795	100.0%
173 Orchard Park Public	331,560	356,314		354,796	354,796	354,796	100.0%
174 Tonawanda Public City	232,654	238,621		260,466	260,466	260,466	100.0%
175 Tonawanda Town	1,247,870	1,321,042		1,357,017	1,357,017	1,357,017	100.0%
176 West Seneca Public	306,206	322,244		341,374	341,374	341,374	100.0%
Subtotal Contract Libraries	\$ 7,330,396	\$ 7,810,250	\$-	\$ 8,040,516	\$ 8,040,516	\$ 8,040,516	100.0%
880 Interfund Expenses							
2230 DPW-Highway(Vehicle Fuel,etc.)	7,608	6,093		8,070	8,070	5,235	64.9%
5100 Dept of Information Sys Sppt	283,015	264,345		297,498	297,498	252,427	84.8%
4208 Library Grants/Capital	-	-		-	-	-	
Subtotal Interfund Expenses	\$ 290,623	\$ 270,438	\$-	\$ 305,568	\$ 305,568	\$ 257,662	84.3%
886 Interfund Transfers							
3300 Debt Service	567,128	949,027		1,056,845	1,056,845	1,056,845	100.0%
930 Motor Vehicle Equipment	-	49,008		31,715	31,715	30,499	
931 Buildings & Grounds Equipment	7,942	11,696	6,188	38,052	44,240	12,318	27.8%
932 Furniture, Fixtures & Office Equip	1,740	7,029	3,587	86,688	90,275	25,743	28.5%
933 Lab & Technical Equipment	57,610	40,351	2,358	81,620	83,978	30,477	36.3%
938 Library Materials	3,289,649	3,726,632	171,175	4,101,976	4,273,151	3,678,133	86.1%
Total Operating Expenditures	\$ 25,192,349	\$ 27,013,054	\$ 293,318	\$ 29,586,697	\$ 29,880,015	\$ 27,710,803	92.7%
NOTES							

#### NOTES:

1997 Actuals = 1997 SFG Expended (\$25,080,881) less 1996 outstanding encumbrances (\$447,033) plus 1997 Outstanding Encumbrances (\$558,504) equaling \$25,192,349. 1998 Actuals = 1998 SFG Expended (\$27,278,178) less 1997 outstanding encumbrances (\$558,442) plus 1998 Outstanding Encumbrances (\$293,318) equaling \$27,013,054. 1998 Encumbrances reflect final year-end figures.

1999 Board Adopted Budget as adopted by the Library Board on December 17, 1998, and amended on 5/20, 6/17, 7/15 8/19 9/16 & 10/21/1999

# Buffalo and Erie County Public Library Treasurer's Report of Year to Date Donations

Final Results For the Period Ending December 31, 1999

1998 Ending Balance		\$7,334.79
<u>1999 Activity and Balances</u> Restricted Donations (Donations received with specific instructions restricting them to the Buffalo & Erie County Public Library)		\$7,764.23
Unrestricted Donations Pending Board Action Board Directed to Direct Library Programs Board Directed to Library Foundation Total Unrestricted Donations	\$285.00 \$0.00 \$1,000.00	\$1,285.00
Interest Income		\$656.00
Less Disbursements Direct For Library Programs To Library Foundation Total Disbursements	\$0.00 (\$1,000.00)	(\$1,000.00)
Balance, 1999 Activity		\$8,705.23
Cumulative Balance		\$16,040.02

### Notes:

\$900 in donations "Pending Board Action" as of December 31, 1998 were authorized for transfer to the Library Foundation by Board Resolution 99-5, adopted on February 18, 1999. Subsequently, \$1,285 in additional donations have been received, \$100 being a match for a previous donation was also forwarded per Board resolution 99-5 and \$1,185 in new donations pending Board action.