# BOARD OF TRUSTEES BUFFALO & ERIE COUNTY PUBLIC LIBRARY MEETING DATE: 2/19/2009

AGENDA ITEM NUMBER: E.2.d. Budget & Finance Committee

Preliminary Financials for the Month Ending

12/31/2008 - Preliminary

The attached report provide a summary of revenues and expenditures in the Library's Operating Budget for the year as of December 31, 2008 (100% of the budget year elapsed). This report is preliminary as the final year-end closing and audit process is still under-way. Activity for the month of December is shown along with year-to-date totals. Overall, the Library operated within its budget for the year.

#### Items of note include:

#### **REVENUE:**

- ✓ **New York State Library Aid payments received.** Final state 2008-2009 aid payments were received. The impact of 2008 state budget reductions on the operating fund totals \$69,619, more than offset by turnover savings in the personnel and fringe benefit accounts.
- ✓ **Budgeted Interfund Subsidy revenue**, the mechanism used by the Legislature to fund Library service restorations is scheduled to be transferred in two \$800,000 installments in June and December. Both transfers occurred on schedule.

#### **EXPENSE:**

- ✓ Salaries and wage expense running under budget. Retirements and other turnover contributed to the under-budget condition with year-to-date total personal services expense consuming 96.1% of the budget. The total of 254 full-time positions in the SAP system includes 19 full-time employees from the Amherst Public Library which recently joined the System's Centralized Human Resources (CHR) program. Budget totals now reflect the transfer of the remaining unspent contract amount as of the transfer date from the contract account to the appropriate salary/wage, fringe and refund contract library accounts see Contract Library note that follows. The remaining non-CHR libraries, Angola, Boston, Concord, and Lackawanna are anticipated to join by the end of this year.
- ✓ **Overtime running ahead of budget.** Overtime is used to address off-hours asbestos management tasks, Sunday coverage as 11 Libraries are open Sunday during the school year, turnover related coverage issues and maintaining 24/7 security and boiler coverage. Under existing contracts, Sunday service provided by librarians can either be at a negotiated premium rate if worked by a full-time employee or at the non-premium rate if worked by a part-time librarian. As the mix is not known when budgeting, the hours for the increased service funded by 2008 restorations were budgeted in the part-time lines.

#### BUFFALO & ERIE COUNTY PUBLIC LIBRARY OPERATING FINANCIAL REPORT AS OF DEC. 31, 2008

Memorandum Page 2

- ✓ Contract library fourth quarter payments processed. Contracting library payments for those libraries not participating in the Centralized Human Resources (CHR) program show at 100%, reflecting the contract provision to provide quarterly payments on or about the first of January, April, July and October. To ensure timely payment, the third quarter payment request was processed in May with actual payment disbursement scheduled for June. Under CHR, the system administers payroll and benefits in cooperation with Erie County and using the County's SAP financial system. These expenses are paid through the SAP personnel and fringe benefit accounts (page 2 of 4 of the attached report) rather than through a quarterly contract payment (page 3 of 4). As of now, all 22 of the 22 suburban library systems participate in the CHR program. The Amherst Public Library joined CHR in late spring and the remaining 4 libraries are joined in late 2008. The budget now reflects the Amherst Library in CHR, with the transfer of the remaining unspent contract amount as of the transfer date moved from the contract account to the appropriate salary/wage, fringe and refund contract library accounts.
- ✓ Most library materials encumbrances not included in SAP system. Library materials are ordered using the library's acquisition module and through vendor electronic interfaces. These systems are not tied into the SAP system so activity at the encumbrance and goods receipt stages is not included in SAP system reports. Once the order is received and invoice approved, payments are processed through the SAP system. If these items were included in the SAP system "Expenditures and Encumbrances" column" the total would be closer to the average expenditure consumption for this period. As of December 31st these items totaled \$350,067.

Earlier this year the Library concluded a periodic competitive bidding process which resulted in a multi-vendor; tiered bid award for the purchase of library materials (books, audio books, cds, dvds, etc.). The awards were based upon multiple criteria including the ability to offer a streamlined electronic ordering environment and collection development services. Overall, discounts to the Library improved over vendors' state contract based pricing and in most cases avoided shipping charges. Both helped to offset price increases occurring throughout the print industry (recent experience has ranged in the 5-8% range).

✓ **Interfund Utilities** moderating energy prices contributed to year-to-date utility expense running below budget.

ACTION REQUIRED: None - Informational Report

Revenue Detail as of 12/31/2008 - Preliminary Pre-audit

#### 100.0% of Budget Year

SAP Account Number	Account Description	Adopted Budget	Adjustments	Adjusted Budget	Revenue December	YTD Revenue	To Be Realized	Budget Collected
	REVENUE FROM LIBRARY OPERATIONS							
419000	Library Charges - Fines	\$437,000	(\$81,067)	\$355,933	\$26,615	\$334,821	\$21,112	94.1%
422000	Copies	29,365	0	29,365	1,972	\$22,547	6,818	76.8%
466040	Printing	24,242	0	24,242	2,955	\$32,296	(8,054)	133.2%
466030	Book Bags	1,000	0	1,000	27	\$760	240	76.0%
466020	Minor Sale - Other	37,000	0	37,000	889	\$32,717	4,283	88.4%
419020	InterLibrary Loan Shipping	2,100	0	2,100	2,035	\$2,035	65	96.9%
420510	Rent - Real Prop - Auditorium	5,000	0	5,000	1,425	\$8,105	(3,105)	162.1%
420530	Comm - Tel Booth Food Svs	16,968	0	16,968	3,815	\$26,433	(9,465)	155.8%
TC	OTAL REVENUE FROM LIBRARY OPERATIONS	\$552,675	(\$81,067)	\$471,608	\$39,733	\$459,714	\$11,894	97.5%
	REVENUE FROM STATE & COUNTY GOVT.							
400020	Library Real Prop Tax	\$22,171,833	\$0	\$22,171,833		\$22,171,833	\$0	100.0%
408140	NYS Aid-Lib Incl Incent	2,081,365	0	2,081,365	405,788	\$2,016,365	65,000	96.9%
408150	NYS Aid to Member Libraries	299,616	(3,957)	295,659	26,779	\$291,040	4,619	98.4%
408160	State Aid - Special		74,000	74,000		\$74,000	0	100.0%
486000	Interfund - Subsidy	1,600,000	0	1,600,000	800,000	\$1,600,000	0	100.0%
TOTA	AL REVENUE FROM STATE & COUNTY GOVT.	\$26,152,814	\$70,043	\$26,222,857	\$1,232,567	\$26,153,238	\$69,619	99.7%
	OTHER REVENUE							
419010	Refunds - Cont Library	\$393,151	\$224,069	\$617,220	\$660,157	\$683,985	(\$66,765)	110.8%
423000	Refund P/Y Expenses	10,000	0	\$10,000		\$10,190	(\$190)	101.9%
466170	Refund Contract Lib Retire	110,161	(58,832)	51,329	14,254	\$15,083	36,246	29.4%
466070	Refund P/Y Expenses			0		\$0	0	0.0%
445030	Int & Earn - Gen Inv	86,400	0	86,400	3,609	\$81,434	4,966	94.3%
466000	Misc Receipts		0	0		\$1,715	(1,715)	0.0%
466010	NSF Check Fees	15	0	15		\$40	(25)	266.7%
467000	Misc Depart Income		0	0	145	\$2,927	(2,927)	0.0%
499100	Accrued Invest Interest			0		\$0	0	0.0%
	TOTAL OTHER REVENUE	\$599,727	\$165,237	\$764,964	\$678,165	\$795,374	(\$30,410)	104.0%
	USE OF FUND BALANCE							
402190	Appropriated Fund Balance	\$500,000	\$1,472,030	\$1,972,030		\$0	\$1,972,030	0.0%
	TOTAL USE OF FUND BALANCE	\$500,000	\$1,472,030	\$1,972,030	\$0	\$0	\$1,972,030	0.0%
	GRAND TOTAL OPERATING REVENUE	\$27,805,216	\$1,626,243	\$29,431,459	\$1,950,465	\$27,408,325	\$2,023,133	93.1%

### Expenditure Detail as of 12/31/2008 - Preliminary Pre-audit 100.0% of Budget Year

2007 Encumbered

SAP		2008	& PY Capital	2008 Budget			2008 Year			Funds	Total		
Account		Adopted	Project	Adjustments/	Adjusted	December	End Accrual	Year-to-Date			Expenditures &	Remaining	YTD %
Number		Budget	Balances	Revisions	Budget	Expended	Entries	Expended	Encumb.	S	Encumbrances	Balance	Expend
	OPERATING EXPENDITURES												
	PERSONAL SERVICES												
	Regular Salaries & Wages												
500000	Full Time - Salaries	\$9,247,234		\$421,138	\$9,668,372	\$852,064		\$9,270,663			\$9,270,663	\$397,709	95.9%
500010	Part Time - Wages	2,992,506		\$208,176	3,200,682	279,196		\$2,965,825			2,965,825	234,858	92.7%
500020	Regular PT - Wages	434,231		\$9,919	444,150	55,922		\$517,923			517,923	(73,773)	116.6%
500030	Seasonal Emp. Wages	67,194		\$0	67,194	5,167		\$82,569			82,569	(15,375)	122.9%
500300	Shift Differential	16,500			16,500	1,395		\$17,424			17,424	(924)	105.6%
500330	Holiday Worked	18,000			18,000	1,076		\$13,208			13,208	4,793	73.4%
500350	Other Employee Payments	20,000			20,000	5,560		\$40,907			40,907	(20,907)	204.5%
	Salaries & Wages	\$12,795,665	\$0	\$639,233	\$13,434,898	\$1,200,380	\$0	\$12,908,518	\$0		\$12,908,518	\$526,380	96.1%
501000	OVERTIME SALARIES & WAGES	\$120,000		\$0	\$120,000	\$26,629		\$177,969			177,969	(\$57,969)	148.3%
	TOTAL, PERSONAL SERVICES	\$12,915,665	\$0	\$639,233	\$13,554,898	\$1,227,009	\$0	\$13,086,487	\$0		\$13,086,487	\$468,411	96.5%
504990	REDUCTION FROM PERSONAL SERVICE	ES		\$0	\$0			\$0			\$0	\$0	0.0%
504992	Contractual Salary Reserves	\$318,520		\$0	\$318,520			\$0			\$0	\$318,520	0.0%
	NET PERSONAL SERVICES	\$13,234,185			\$13,873,418			\$13,086,487			\$13,086,487	\$786,931	94.3%
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	FRINGE BENEFITS												
502000	Fringe Benefits			\$0	\$0			\$0			\$0	\$0	0.0%
502010	Employer FICA - REGULAR	\$797,572		\$39,255	836,827	75,961		\$811,079			811,079	25,748	96.9%
502020	Employer FICA - MEDICARE	\$186,529		\$10,351	196,880	17,765		\$189,687			189,687	7,193	96.3%
502030	Employee Health Insurance	\$2,232,167		\$0	2,232,167	151,219		\$1,776,059			1,776,059	456,108	79.6%
502040	Dental Plan	\$135,359		\$0	135,359	11,488		\$111,342			111,342	24,017	82.3%
502050	Workers Compensation	\$135,758		\$0	135,758	4,669		\$65,102			65,102	70,656	48.0%
502060	Unemployment Insurance	\$12,867		\$0	12,867	2,830		\$13,413			13,413	(546)	104.2%
502070	Hospital & Medical - Retirees	\$975,606		\$0	975,606	23,853		\$847,336			847,336	128,270	86.9%
502090	Health Insurance Waiver (Incl: 117)	\$33,204		\$2,202	35,406	3,667		\$40,587			40,587	(5,181)	114.6%
502100	Retirement	\$1,103,201		\$0	1,103,201	92,775		\$1,089,041			1,089,041	14,160	98.7%
502110	Flex Benefit Spending	\$2,000		\$0	2,000			\$0			0	2,000	0.0%
	TOTAL, FRINGE BENEFITS	\$5,614,263	\$0	\$51,808	\$5,666,071	\$384,227	\$0	\$4,943,646	\$0		\$4,943,646	\$722,425	87.2%
504997	Service Restoration	\$347,267		\$0	\$347,267			\$0			\$0	\$347,267	0.0%

### Expenditure Detail as of 12/31/2008 - Preliminary Pre-audit 100.0% of Budget Year

2007 Encumbered

			Encumbered										
SAP		2008	& PY Capital	•			2008 Year	V		Funds	Total		VTD 0/
Account		Adopted	Project	Adjustments/	Adjusted	December	End Accrual	Year-to-Date	F		Expenditures &	Remaining	YTD %
Number	Account Description	Budget	Balances	Revisions	Budget	Expended	Entries	Expended	Encumb.	S	Encumbrances	Balance	Expend
505000	Office Supplies	107,550	3,206	19,764	130,520	11,823		\$108,697	5,188		113,885	16,636	83.3%
505200	Clothing Supplies	3,350	2,401	0	5,751			\$2,545			2,545	3,206	44.2%
505600	Auto Truck & Heavy Equip Supplies	6,600		6,595	13,195	1,789		\$10,184			10,184	3,011	77.2%
505800	Medical & Health Supplies	2,300		0	2,300			\$165			165	2,135	7.2%
506200	Maintenance & Repair	128,250	12,776	(3,500)	137,526	11,156	31	\$106,993	7,819		114,812	22,714	77.8%
506400	Highway Supplies	3,500		2,000	5,500	1,115		\$4,889			4,889	611	88.9%
510000	Local Mileage Reimbursement	6,600		0	6,600	535		\$5,618			5,618	982	85.1%
510100	Out of Area Travel	34,525		0	34,525	6,798	482	\$28,602			28,602	5,923	82.8%
510200	Training and Education	34,450		7,500	41,950	5,659		\$41,550			41,550	400	99.0%
515000	Utility Charges (Telecom/water/sewer	.)											
	Water (expended also includes sewer)	18,059		2,800	20,859	3,048		\$28,892			28,892	(8,033)	138.5%
	Sewer	12,748			12,748			\$0			0	12,748	0.0%
	Telephone & Internet Service	109,238			109,238	1,783	47,916	\$113,927			113,927	(4,689)	104.3%
515000	Total Utility Charges	140,045	0	2,800	142,845	4,831	47,916	142,819	0	0	142,819	26	100.0%
	CONTRACTUAL PAYMENTS												
516010	Newstead Public - Akron	\$357		8,000	8,357			\$8,357	0		8,357	0	100.0%
	Ewell Free - Alden	\$0		0	0			\$0			0	0	0.0%
	Amherst Public	\$1,209,962		(580,981)	628,981			\$628,981			628,981	0	100.0%
	Angola Public	\$61,971		(875)	61,096			\$61,096	0		61,096	0	100.0%
	Aurora Public	\$0		10,000	10,000			\$10,000	0		10,000	0	100.0%
	Boston Free	\$64,183		(2,251)	61,932			\$61,932	0		61,932	0	100.0%
	Cheektowaga Public	\$0		0	0			\$0			0	0	0.0%
	Clarence Public	\$0		8,000	8,000			\$8,000	0		8,000	0	100.0%
	Collins Public	\$0		0	0			\$0			0	0	0.0%
	Concord Public	\$114,690		(2,289)	112,401			\$112,401	0		112,401	0	100.0%
	Eden Library	\$0		0	0			\$0			0	0	0.0%
	Elma Public	\$0		0	0			\$0			0	0	0.0%
	Grand Island Memorial	\$0		0	0			\$0			0	0	0.0%
	Hamburg Public	\$0		0	0			\$0			0	0	0.0%
	Lackawanna Public	\$220,579		(432)	220,147			\$220,147	0		220,147	0	100.0%
	Lancaster Public	\$0		0	0			\$0			0	0	0.0%
	Marilla Free	\$1,556		0	1,556			\$1,556			1,556	0	100.0%
	North Collins Public	\$0		0	0			\$0			0	0	0.0%
	Orchard Park Public	\$0		0	0			\$0			0	0	0.0%
	City of Tonawanda Public	\$0		8,000	8,000			\$8,000	0		8,000	0	100.0%
	Town of Tonawanda Public	\$0		16,000	16,000			\$16,000	0		16,000	0	100.0%
	West Seneca Public	\$0		0	0			\$0			0	0	0.0%
	Total Cnt Pmts-NP Pur Svs	\$1,673,298	\$0	(\$536,828)	\$1,136,470	\$0		\$1,136,470	\$0		\$1,136,470	\$0	100.0%

### Expenditure Detail as of 12/31/2008 - Preliminary Pre-audit 100.0% of Budget Year

2007 Encumbered

SAP Account Number		2008 Adopted Budget	& PY Capital Project Balances		Adjusted Budget	December Expended	2008 Year End Accrual Entries	Year-to-Date Expended	Encumb.	Funds Reservation s	Total Expenditures & Encumbrances	Remaining Balance	YTD % Expend
516020	Professional Services Contracts & Fe	704,118	172,739	0	876,857	78,276		\$664,691	154,509		819,200	57,657	75.8%
516030	Maintenance Contracts	169,992	3,560	0	173,552	3,941		\$85,231	12,459		97,690	75,861	49.1%
530000	Other Expenses	154,106	14,095	79,729	247,930	20,959	276	\$152,875	4,662		157,537	90,393	61.7%
545000	Rental Charges	1,879	23	0	1,902	65		\$1,773			1,773	128	93.3%
555050	Insurance Premiums	45,000		0	45,000	5,000		\$5,000			5,000	40,000	11.1%
559000	County Share Grants			0	0			\$0			0	0	0.0%
561250	Acq: Building Improvements			0	0			\$0			0	0	0.0%
561410	Lab & Technical Equipment	125,692	119,807	535,292	780,791	(3,517)		\$445,163	9,244		454,407	326,384	57.0%
561420	Office Equip, Furn & Fixtures	20,000		142,265	162,265	1,715		\$63,023	70,073	26,792	159,887	2,378	38.8%
561430	Building, Grounds and Heavy Equip			13,035	13,035	4,943		\$12,505			12,505	530	95.9%
561450	Library Books and Media	3,759,182	300,649	666,100	4,725,931	601,466	155	\$3,783,546	49,009	350,067	4,182,623	543,309	80.1%
570000	Interfund Trans - Subs							\$0			0	0	0.0%
570040	Interfund Subsidy Debt Svc (2002 Erly R	215,781		0	215,781	211,631		\$215,780			215,780	1	100.0%
575040	Interfund Exp - Utilities												
	Fuel Oil	0		0	0			\$0			0	0	0.0%
	Natural Gas	317,798		0	317,798	42,034		\$276,299			276,299	41,499	86.9%
	Electricity	1,038,963		0	1,038,963	59,505		\$964,875			964,875	74,088	92.9%
	Total Interfund Exp - Utilites	1,356,761	0	0	1,356,761	101,539	0	1,241,173	0		1,241,173	115,588	91.5%
912730	Interfund Exp - Health Lab Svc			450	450			\$0			0	450	0.0%
942000	Interfund - Holding Center	(116,373)		0	(116,373)	(58,187)		(\$116,373)			(116,373)	0	100.0%
	Interfund - Correctional Facility	(174,975)			(174,975)	(87,488)		(\$174,975)			(174,975)	0	100.0%
	Interfund - Court Storage	(8,093)			(8,093)	(4,047)		(\$8,093)			(8,093)	0	100.0%
	Total ID Library Services	(\$299,441)	\$0	\$0	(\$299,441)	(\$149,721)	\$0	(\$299,441)	\$0		(\$299,441)	\$0	100.0%
980000	Interdepart Services DISS	215,963		0	215,963	18,149		\$185,650			185,650	30,313	86.0%
	System Operating Grand Totals	\$27,805,216	\$629,256	\$1,626,243	\$30,060,715	\$2,549,388	\$48,859	\$26,175,635	\$312,962	\$376,859	\$26,865,456	\$3,195,259	87.1%

### Expenditure Detail as of 12/31/2008 - Preliminary Pre-audit 100.0% of Budget Year

2007 Encumbered

			Liicuilibeieu										
SAP		2008	& PY Capital	2008 Budget			2008 Year			Funds	Total		
Account		Adopted	Project	Adjustments/	Adjusted	December	<b>End Accrual</b>	Year-to-Date		Reservation	Expenditures &	Remaining	YTD %
Number	Account Description	Budget	Balances	Revisions	Budget	Expended	Entries	Expended	Encumb.	S	Encumbrances	Balance	Expend
	EDIE GOUNTY GADITAL FUNDING FOR	LIDDADY											
	ERIE COUNTY CAPITAL FUNDING FOR	LIBRARY											
	Library Debt Service	1,532,825			1,532,825	47,692		\$1,532,825			1,532,825	0	100.0%
490	General Obligation Bond Proceeds												
516020	Pro Ser Cnt and Fees (OPAC)		1,165		1,165			\$0			0	1,165	0.0%
561250	Building Improvements		76,550		76,550			\$39,755			39,755	36,795	51.9%
561410	Lab & Technical Equipment (OPAC)				0			\$0			0	0	0.0%
561450	Library Books and Media 2003				0			\$0			0	0	0.0%
561450	Library Books and Media 2004		152		152			\$0			0	152	0.0%
	Total General Obligations	\$0	\$77,866	\$0	\$77,866	\$0		\$39,755	\$0		\$39,755	\$38,111	51.1%
	Total Erie County Capital for Library	\$1,532,825	\$77,866	\$0	\$1,610,691	\$47,692	\$0	\$1,572,580	\$0	\$0	\$1,572,580	\$38,111	\$2
rand Tot	al Operating and Erie County Capital	\$29,338,041	\$707,123	\$1,626,243	\$31,671,406	\$2,597,080	\$48,859	\$27,748,214	\$312,962	\$376,859	\$28,438,036	\$3,233,371	87.6%

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### **Buffalo and Erie County Public Library**

### Treasurer's Report of Year to Date Donations

Results for the Period Ending December 31, 2008 - Preliminary

2007 Ending Balance

\$807,316.63

**Restricted Donations** 

\$64,841.52

(Donations received with specific instructions restricting them to the Buffalo & Erie County Public Library direct uses)

**Unrestricted Donations** 

Pending Board Action \$45,668.44
Board Directed to Direct Library Programs \$0.00
Board Directed to Library Foundation \$0.00

Total Unrestricted Donations \$45,668.44

Interest Income \$20,261.83

Less Disbursements

Direct For Library Programs (\$221,583.93)

To Library Foundation \$0.00

Total Disbursements (\$221,583.93)

Balance, 2008 Activity

(\$90,812.14)

#### **Cumulative Balance Library Trust**

\$716,504.49

		Net Deposits		
Encore Editions Proceeds	Beg Balance	(Withdrawls)	Interest	Ending Balance
Invested Per Resolution 2006-19	\$69,118.29	\$2,707.88	\$1,459.24	\$73,285.41

Combined Balance Trust and Invested Encore Proceeds:

\$789,789.90

#### Notes:

Year-To-Date Disbursements include: \$97,779.31 for Central Library Improvements & NY State Const. Grant Match per Resolutions 2002-69 2003-09 2006-52 2006-69 2007-37 and 2007-43; \$1,453.52 for library material purchases per donor instructions as authorized by Resolution 2001-54; \$6,342.60 for Purchases for the Riverside and Niagara Libraries per Res 2005-28 and 2006-42; \$39,219.25 for purchases up to \$5,000 per donor instructions as authorized by Resolutions 2002-6 and 2006-29; use of Gates hardware/software proceeds noted below; \$8,135.01 use of United Way proceeds for Assistive Devices/Software per Resolution 2006-28; and \$10,815.66 for 2007 annual campaign mailer expense.

Year-To-Date Restricted Donations include interest earnings from the Bill and Melinda Gates Foundation for public access computer hardware and software upgrades grant awarded in 2006 to benefit Buffalo and Lackawanna Libraries. Interest earnings from this award will also be applied to this use pursuant to the Gates Award and Resolution 2006-10. Year-to-date Gates award interest earned totals \$3,139.93. Year-to-date expenditures pursuant to the grant total \$57,838.58.