



Funding and Performance Charts

**Erie County Legislature
Finance & Management/Budget Committee**

2015 Budget Hearings

November 24, 2014

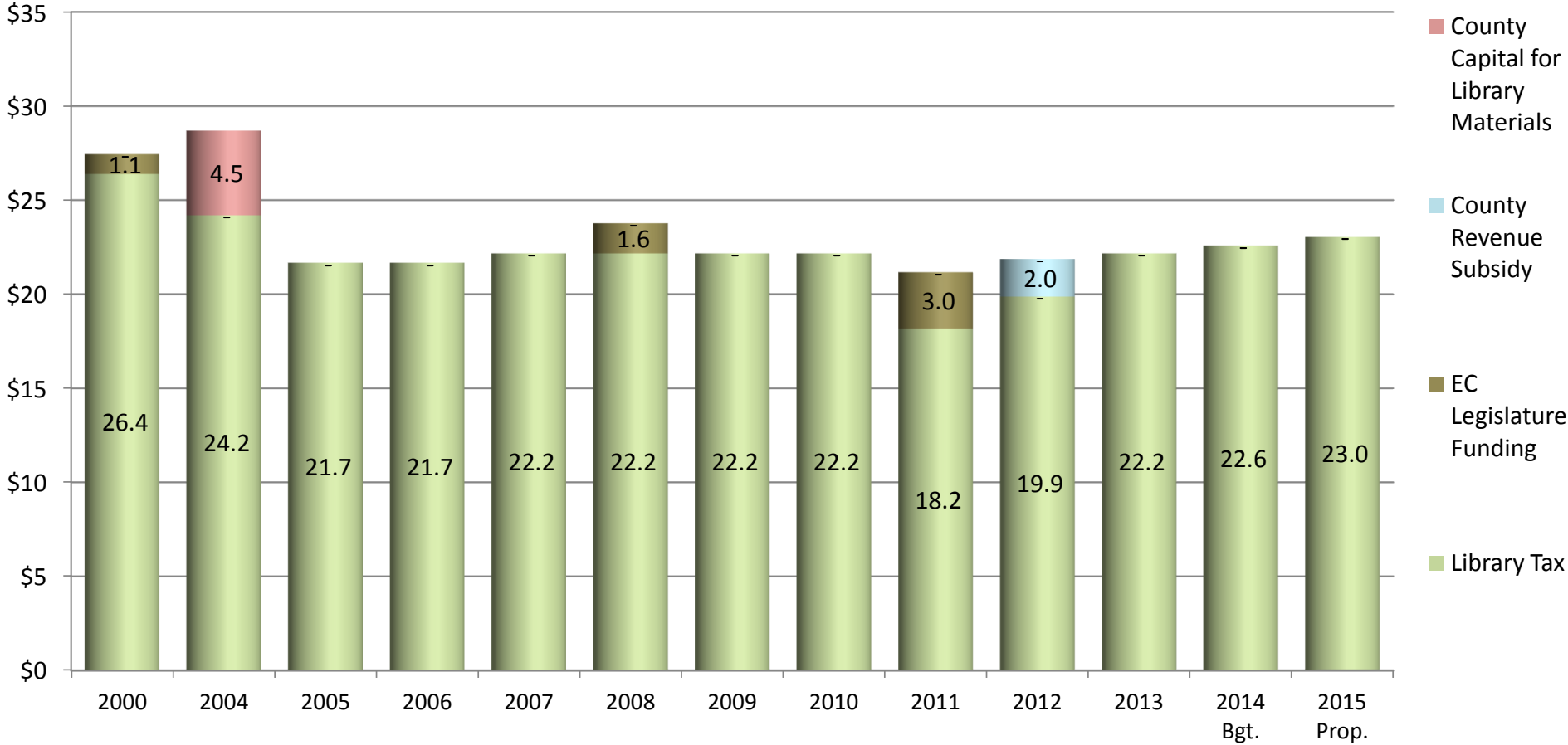
2015 Buffalo & Erie County Public Library Proposed Budget
 Summary of Revenue & Expense - Library Operating and Grants

	2014 Legislative Adopted Budget	2014 Library Adopted Budget	2015 Proposed Budget	Difference 2015 vs 2014 Library Adopted	
Revenue					
NY State Aid - Library Operating	\$1,996,492	\$1,996,492	\$2,017,820	\$21,328	1.1%
NY State Aid - Library Grants	\$613,444	\$613,444	\$619,911	\$6,467	1.1%
Subtotal NYS Aid ¹	\$2,609,936	\$2,609,936	\$2,637,731	\$27,795	1.1%
Erie County Library Property Tax	\$22,588,324	\$22,588,324	\$23,040,090	\$451,766	2.0%
Use of Fund Balance	\$852,555	\$702,555	\$708,843	\$6,288	0.9%
Other Library Revenue	\$967,178	\$967,178	\$978,190	\$11,012	1.1%
TOTAL, Combined Operating & Grant Revenue	\$27,017,993	\$26,867,993	\$27,364,854	\$496,861	1.8%
Expense					
Operating Expense (Book A, Pg 342)	\$26,404,549	\$26,254,549	\$26,744,943	\$490,394	1.9%
Grants Expense (Book B, Pgs 80-86)	\$613,444	\$613,444	\$619,911	\$6,467	1.1%
TOTAL, Combined Operating & Grant Expense	\$27,017,993	\$26,867,993	\$27,364,854	\$496,861	1.8%
CPI					
Consumer Price Index - All Urban Consumers as of January (January 2015 estimated)		233.916	237.892	3.976	1.7%

Notes:

1) NY State Aid does not include project specific non-recurring grants, such as the Library Construction Grant Program.

COUNTY SUPPORT B&ECPL OPERATING AND LIBRARY MATERIALS



Just in this decade, the Library has faced three major budget cuts :

2005
\$7 Million
-24%
 Service reductions and layoffs, 15 libraries and 4 mobile units closed.

2009
\$1.6 Million
-7%
 Used fund balance; RFID technology; staffing reductions via attrition to postpone service reductions.

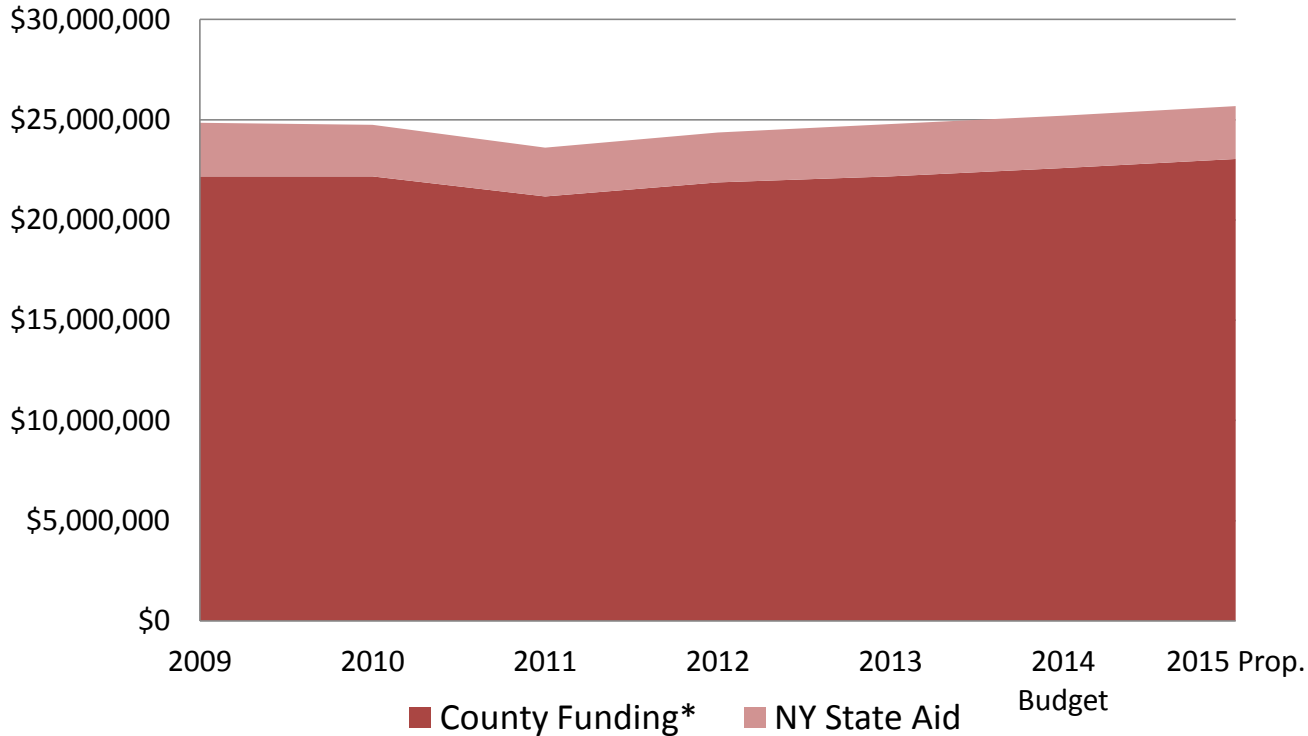
2011
\$1 Million
-5%
 Open hours and programs/services reduced; layoffs.

Notes: Dollars in millions; \$3.0 million County Legislature funding for 2011 provided in December 2010; Consumer Prices will have increased approximately 41% since 2000.

Buffalo & Erie County Public Library

Funding Stress Caused by Previous Years' Revenue Cuts and Contractually Obligated Cost Increases

County and State Revenue Up 3%, while Consumer Price Index Increased 13%



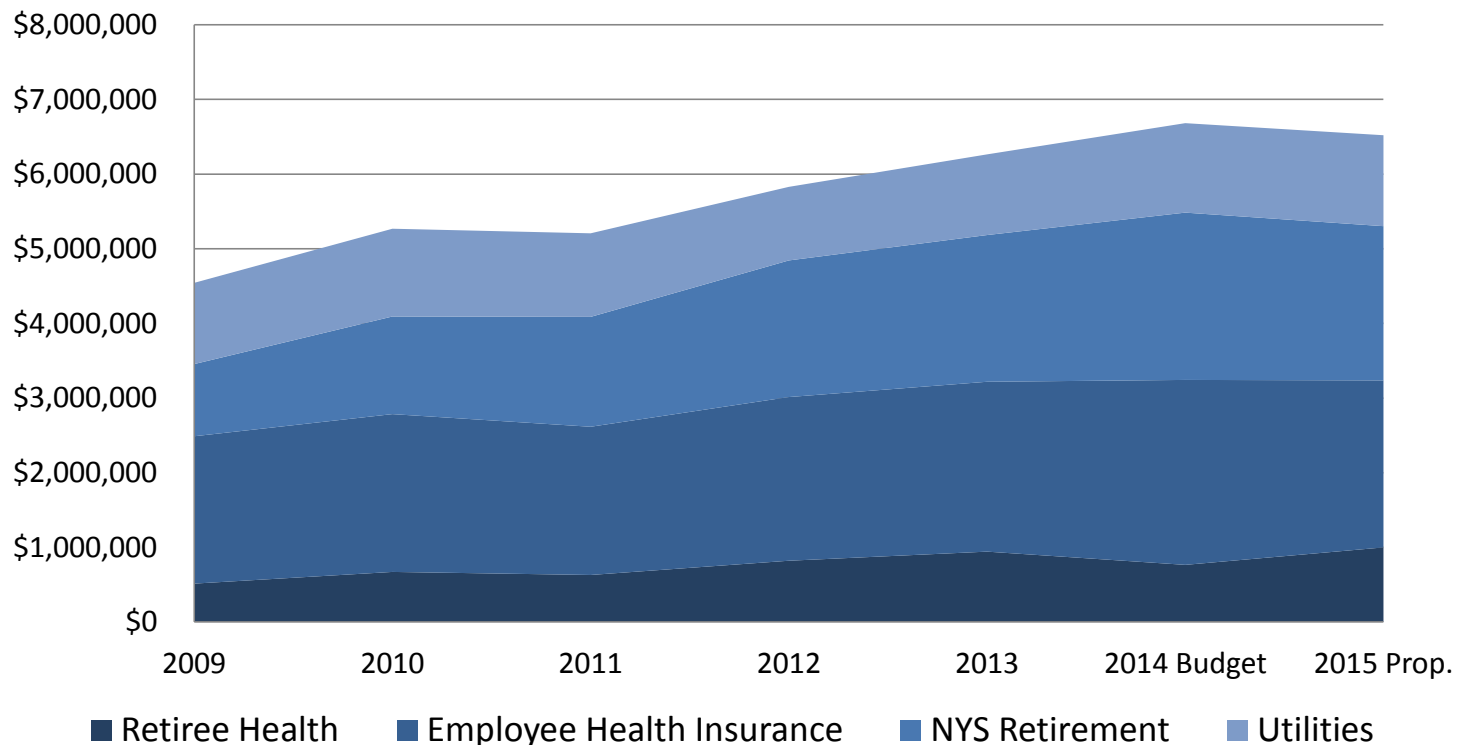
	2009	2010	2011	2012	2013	2014 Budget	2015 Prop.	Change Since 2009	
County Funding*	22,171,833	22,171,833	21,171,833	21,872,457	22,172,457	22,588,324	23,040,090	868,257	4%
NY State Aid	2,672,466	2,571,957	2,433,564	2,487,982	2,610,019	2,609,936	2,637,731	(34,735)	-1%
Total	\$24,844,299	\$24,743,790	\$23,605,397	\$24,360,439	\$24,782,476	\$25,198,260	\$25,677,821	\$833,522	3%

* County funding: in 2011 included \$3.0 million interfund transfer provided in December 2010; in 2012 included \$2,000,000 Interfund-transfer; and in the Library 2013 Budget, at the Library's request, moved the interfund transfer amount to the Library Tax.
 NY State Aid for all years includes operating and grants.

Buffalo & Erie County Public Library

Funding Stress Caused by Previous Years' Revenue Cuts and Contractually Obligated Cost Increases

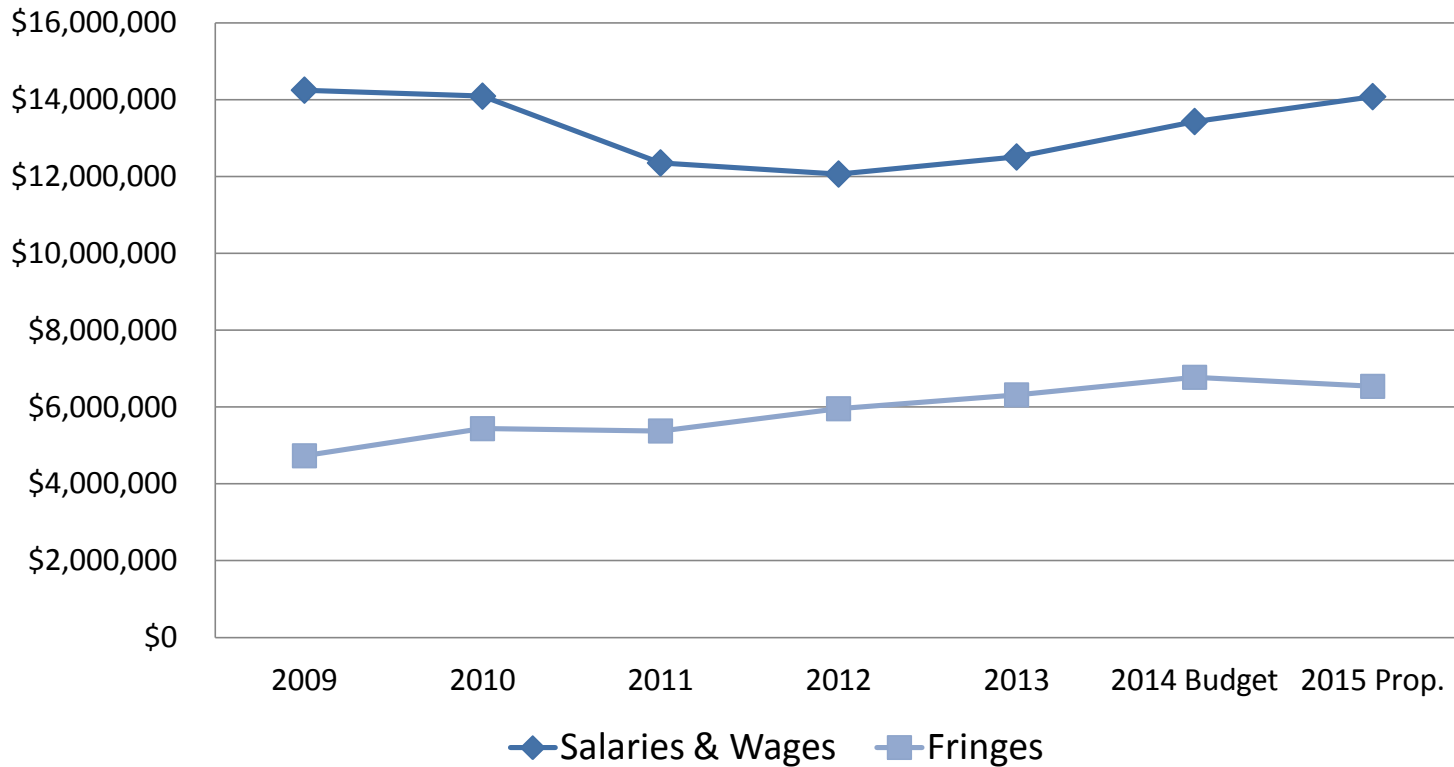
Contractually Obligated Expenses Up 44%



<u>Operating Budget:</u>	2009	2010	2011	2012	2013	2014 Budget	2015 Prop.	Change Since 2009	
Utilities	\$1,088,094	\$1,175,547	\$1,119,177	\$985,388	\$1,080,223	\$1,198,282	\$1,217,729	\$129,635	12%
NYS Retirement	\$966,761	\$1,307,504	\$1,471,613	\$1,830,086	\$1,965,477	\$2,241,000	\$2,066,053	\$1,099,292	114%
Employee Health	\$1,973,881	\$2,114,155	\$1,985,500	\$2,192,149	\$2,275,227	\$2,477,309	\$2,237,163	\$263,282	13%
Retiree Health	\$514,617	\$670,955	\$630,293	\$821,228	\$942,895	\$765,677	\$999,354	\$484,737	94%
Total	\$4,543,352	\$5,268,162	\$5,206,583	\$5,828,851	\$6,263,822	\$6,682,268	\$6,520,299	\$1,976,947	44%

Buffalo & Erie County Public Library Operating Budget* Personnel Cost Trends 2009 - 2015 Proposed Budget

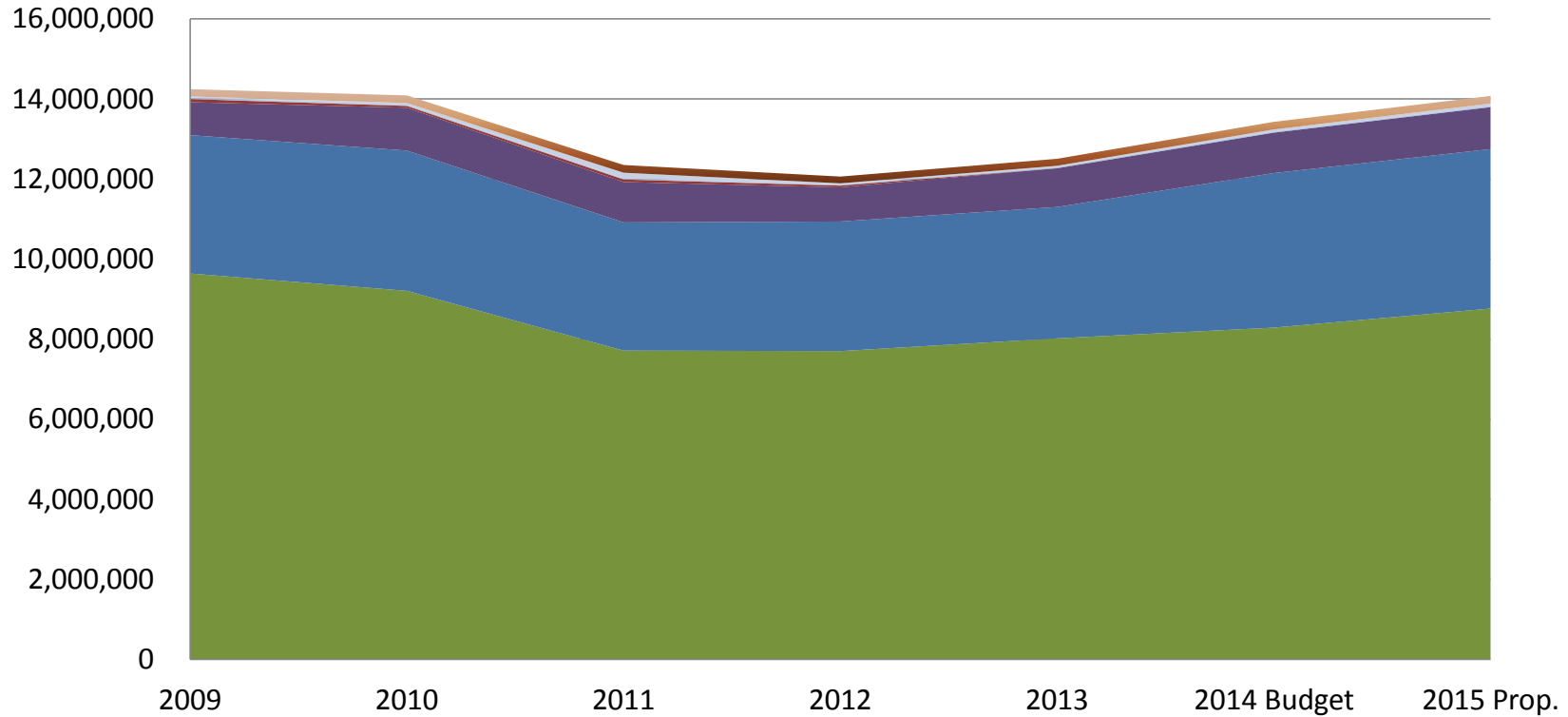
Salaries & Wages Down; Contractually Obligated Fringe Benefit Costs UP



	2009	2010	2011	2012	2013	2014 Budget	2015 Prop.	Change Since 2009	
Salaries & Wages	\$14,246,776	\$14,089,854	\$12,352,600	\$12,062,976	\$12,507,336	\$13,430,951	\$14,078,179	(168,597)	-1.2%
Fringes	\$4,729,638	\$5,435,589	\$5,374,973	\$5,954,032	\$6,314,773	\$6,772,317	\$6,537,175	1,807,537	38.2%
Total Personnel	\$18,976,415	\$19,525,443	\$17,727,573	\$18,017,008	\$18,822,109	\$20,203,268	\$20,615,354	1,638,939	8.6%

* Excludes grant funded positions; 2013 and 2014 include impacts of service restoration funding provided by Erie County; 2014 includes the impact of a 10.3% (\$0.75 per hour) increase in the minimum wage (increasing the Page and Sr. Page wage scales by \$0.50 per hour); and 2015 reflects impact of contract settlements and a 9.4% (\$0.75 per hour) increase in the minimum wage (increasing the Page and Sr. Page wage scales by \$0.75 per hour). Over the period, Consumer Prices increased 13%.

Buffalo & Erie County Public Library Operating Budget Salary and Wage Trends 2009-2015 Proposed Budget



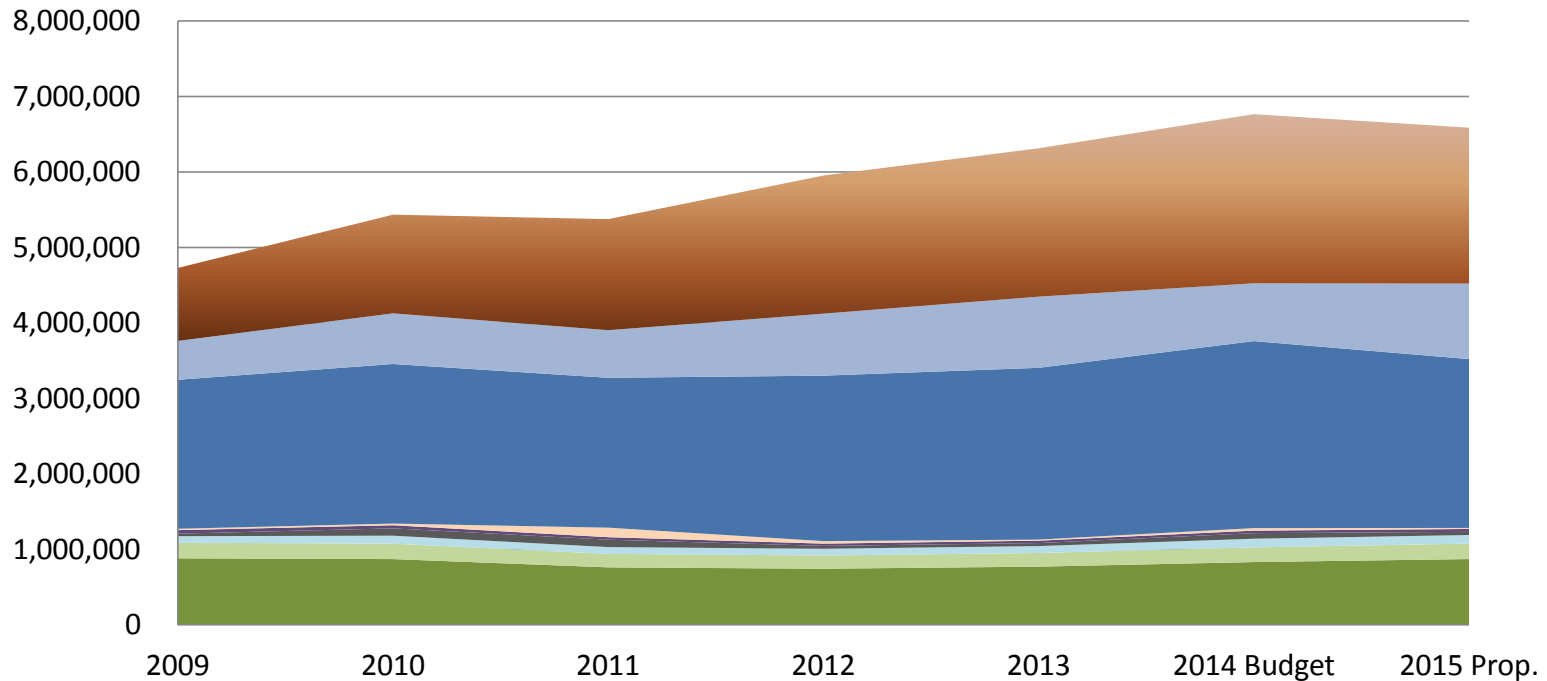
■ Full-Time
 ■ Part Time
 ■ Regular Part Time
 ■ Seasonal
 ■ Shift Differential
 ■ Holiday Worked
 ■ Other Payments
 ■ Overtime

	2009	2010	2011	2012	2013	2014 Budget	2015 Prop.	Change Since 2009	
Full-Time	9,642,144	9,208,125	7,715,539	7,703,173	8,021,670	8,289,406	8,765,133	(877,011)	-9.1%
Part Time	3,455,151	3,504,311	3,201,940	3,237,113	3,281,212	3,860,140	3,983,602	528,451	15.3%
Regular Part Time	822,138	1,069,837	1,007,900	855,063	966,777	1,010,405	1,048,444	226,306	27.5%
Seasonal	79,973	45,176	63,978	41,506	3,174	0	0	(79,973)	-100.0%
Shift Differential	17,767	15,089	15,345	15,515	15,328	15,000	15,000	(2,767)	-15.6%
Holiday Worked	17,642	14,473	11,103	14,288	14,456	15,000	15,000	(2,642)	-15.0%
Other Payments	29,917	42,922	143,575	26,948	29,749	50,000	60,000	30,083	100.6%
Overtime	182,044	189,919	193,220	169,370	174,970	191,000	191,000	8,956	4.9%
Total Salaries & Wages *	\$14,246,776	\$14,089,854	\$12,352,600	\$12,062,976	\$12,507,336	\$13,430,951	\$14,078,179	(\$168,597)	-1.2%

* 2013 and 2014 include impacts of service restoration funding provided by Erie County; 2014 includes the impact of a 10.3% (\$0.75 per hour) increase in the minimum wage (increasing the Page and Sr. Page wage scales by \$0.50 per hour); and 2015 reflects impact of contract settlements and a 9.4% (\$0.75 per hour) increase in the minimum wage (increasing the Page and Sr. Page wage scales by \$0.75 per hour). Had the minimum wage not changed, 2015 part-time expense would be below 2009.

Buffalo & Erie County Public Library

Operating Budget* Contractually Obligated Fringe Benefit Trends 2009 - 2015 Proposed Budget



- Employer FICA - Regular
- Employer FICA - Medicare
- Dental Plan
- Workers Compensation
- Health Insurance Waiver
- Unemployment Insurance
- Employee Health Insurance
- Hospital & Medical - Retirees
- Retirement

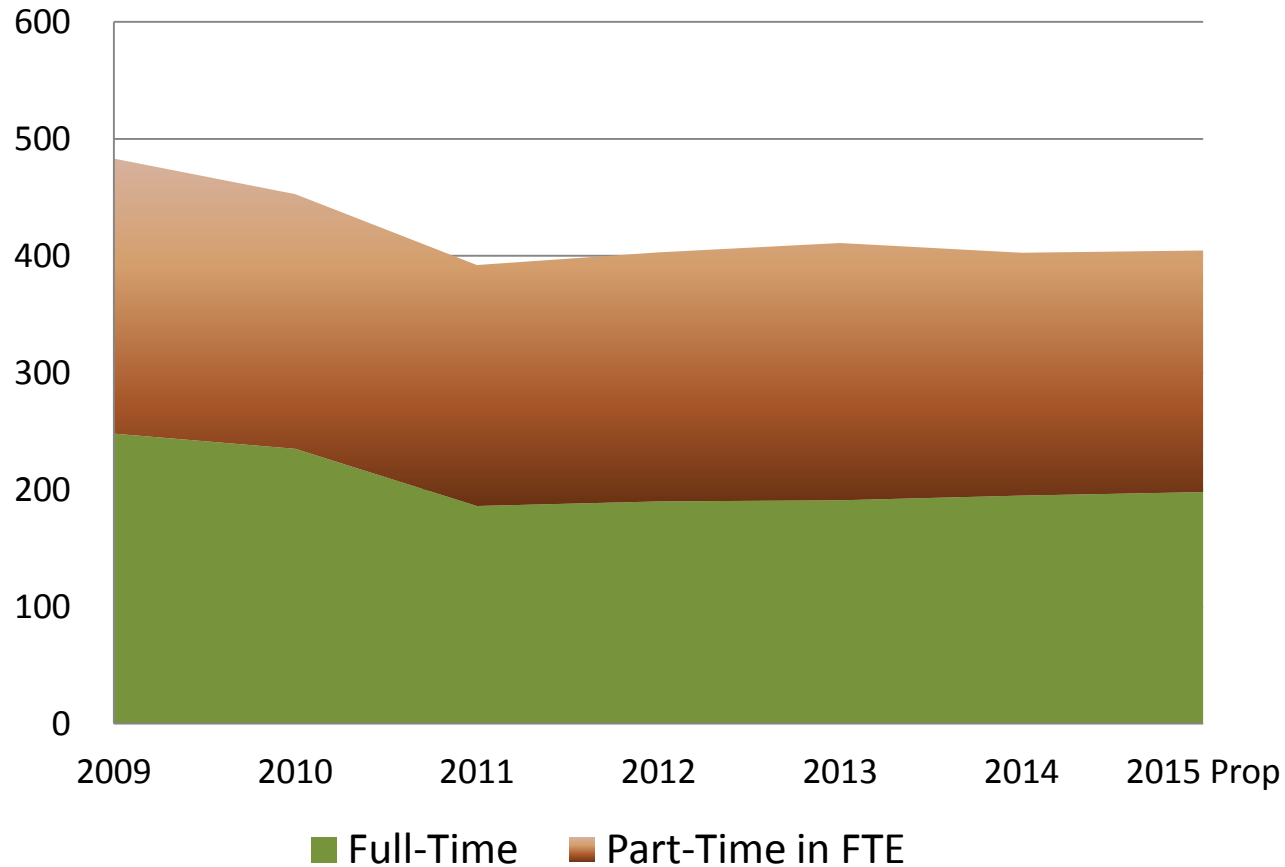
	2009	2010	2011	2012	2013	2014 Budget	2015 Prop.	Change Since 2009	
Employer FICA - Regular	882,501	872,468	762,998	744,812	772,405	832,722	872,853	(9,648)	-1.1%
Employer FICA - Medicare	206,393	204,071	178,441	174,961	180,718	194,723	204,108	(2,285)	-1.1%
Employee Health Insurance	1,973,881	2,114,155	1,985,500	2,192,149	2,275,227	2,477,309	2,237,163	263,282	13.3%
Dental Plan	87,444	105,989	90,139	89,660	91,848	114,796	114,404	26,960	30.8%
Workers Compensation	33,227	96,958	98,091	37,743	39,638	73,878	42,245	9,018	27.1%
Unemployment Insurance	18,361	22,348	126,622	33,284	14,752	33,606	14,109	(4,252)	-23.2%
Hospital & Medical - Retirees	514,617	670,955	630,293	821,228	942,895	765,677	999,354	484,737	94.2%
Health Insurance Waiver	46,454	41,140	32,688	30,109	31,814	33,204	37,608	(8,846)	-19.0%
Retirement	966,761	1,307,504	1,471,613	1,830,086	1,965,477	2,241,000	2,066,053	1,099,292	113.7%
Undistributed	0	0	(1,412)	0	0	5,402	(50,722)	(50,722)	n/a
Total Fringes	\$4,729,638	\$5,435,589	\$5,374,973	\$5,954,032	\$6,314,773	\$6,772,317	\$6,537,175	\$1,807,537	38.2%

* Excludes grant funded positions; 2013 and 2014 include impacts of service restoration funding provided by Erie County; 2014 includes the impact to FICA of a 10.3% (\$0.75 per hour) increase in the minimum wage (increasing the Page and Sr. Page wage scales by \$0.50 per hour); and 2015 reflects impact of contract settlement provisions providing for employee contributions towards health insurance costs; a reduction in NYS Retirement employer contribution rates for all Tiers; a continued turnover related shift in the employee base towards the new, lower cost NYS retirement Tier 6; and the impact to FICA of a 9.4% (\$0.75 per hour) increase in the minimum wage (increasing the Page and Sr. Page wage scales by \$0.75 per hour).

Buffalo & Erie County Public Library

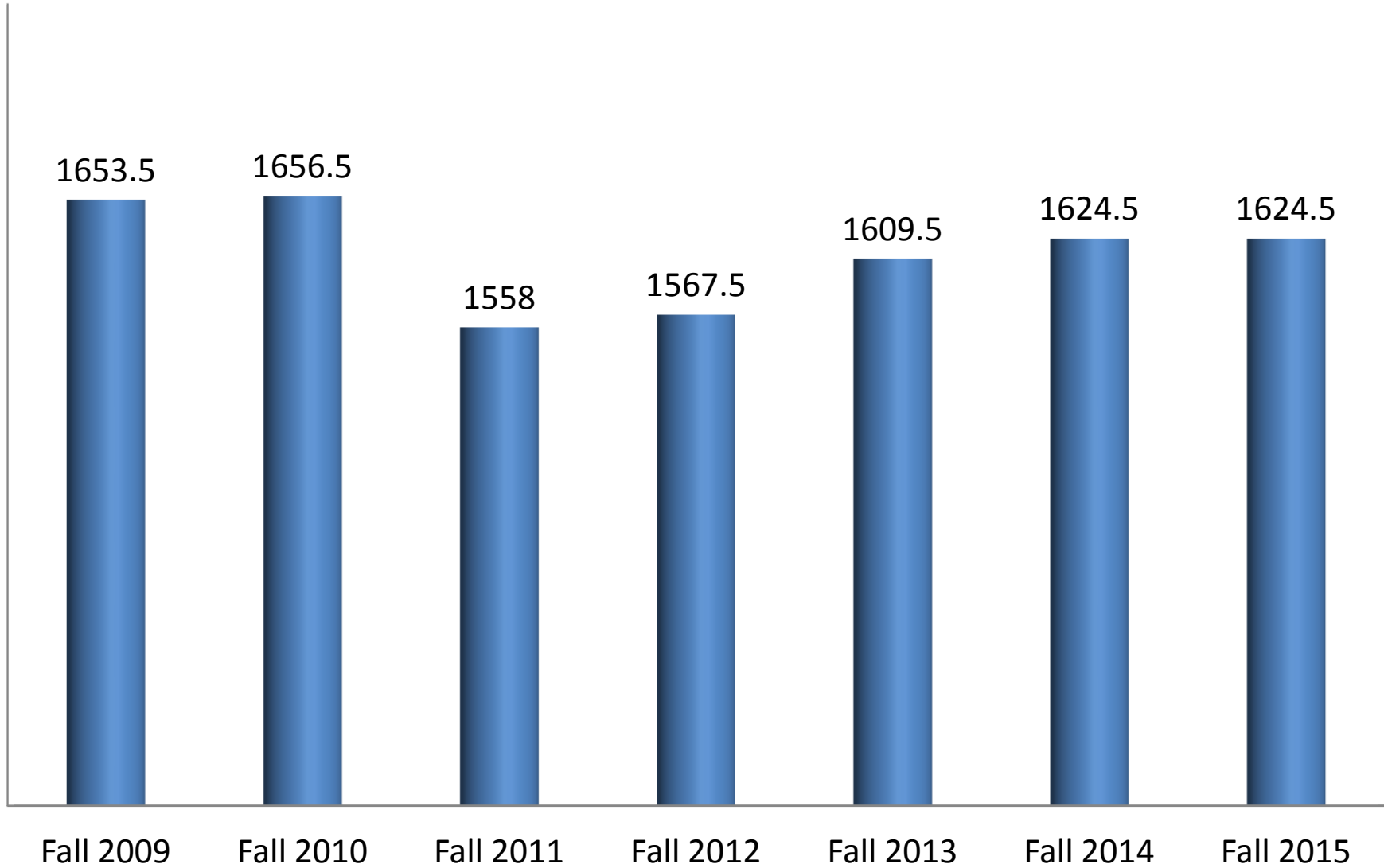
Prior Year Budget Cuts / Fiscal Stress Means Fewer Talented Staff to Help

Since 2009, Staffing FTE Down 16% Overall, 20% Full-time



Operating & Grants	2009	2010	2011	2012	2013	2014	2015 Prop	Change Since 2009
Full-Time	248	235	186	190	191	195	198	(50) -20%
Part-Time in FTE	235	218	206	213	220	208	207	(29) -12%
Total FTE	483	453	392	403	411	403	405	(79) -16%

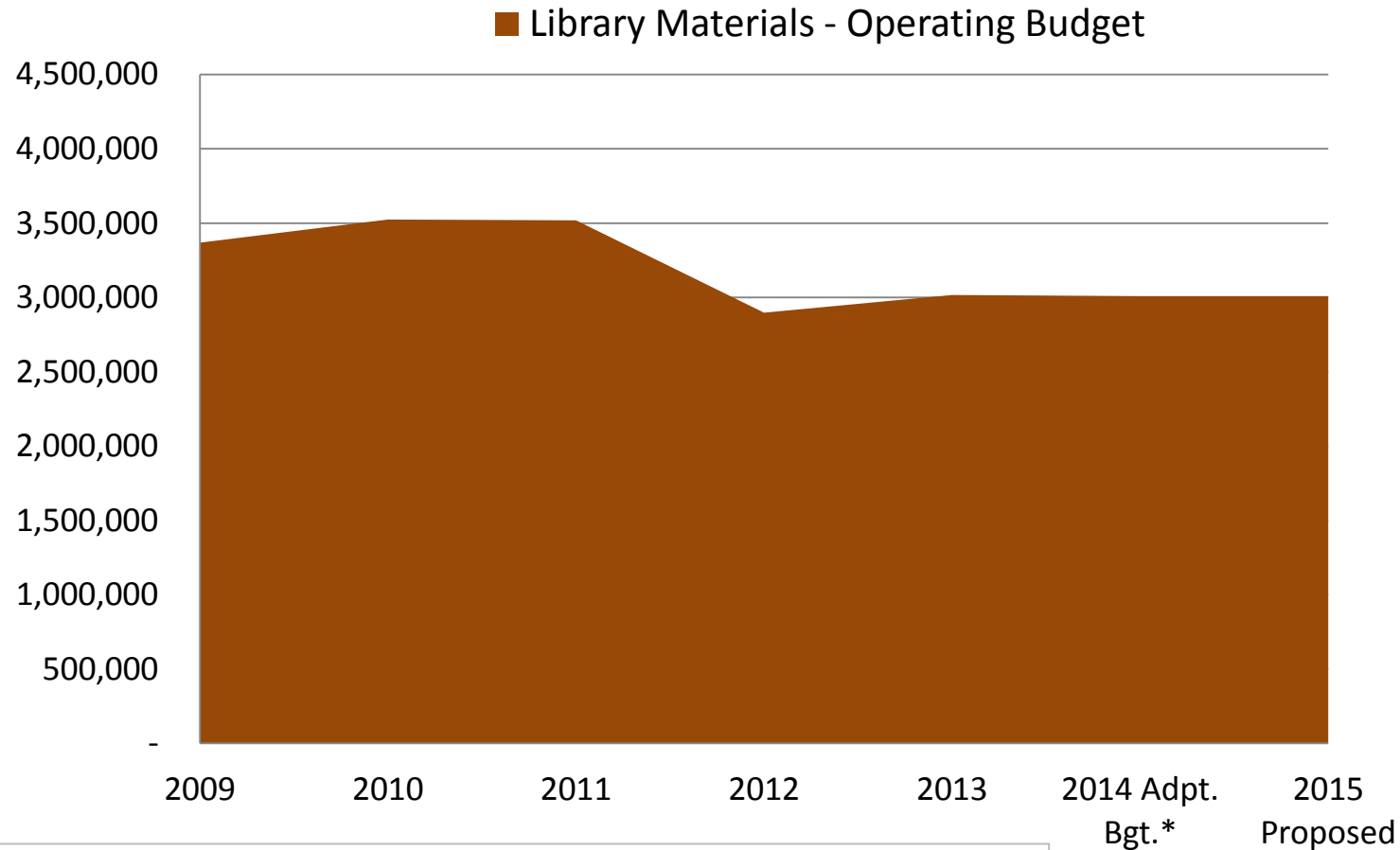
Prior Year Funding Cuts Still Impact Weekly Open Hours



Weekly open hours (school year), total for 37 locations spread across Erie County's 1,043 square miles .

Buffalo & Erie County Public Library

Stressed Funding Impacts Purchase of New Books, Media, and Downloadables (e-Books/Audio Books, Music, and Video)



* 2014 reduction solely due to implementing electronic access for providing mandated legal reference material to the Correctional Facility and Holding Center. As materials costs for these facilities are fully reimbursed by the County, there is no impact on general library operations from this change.

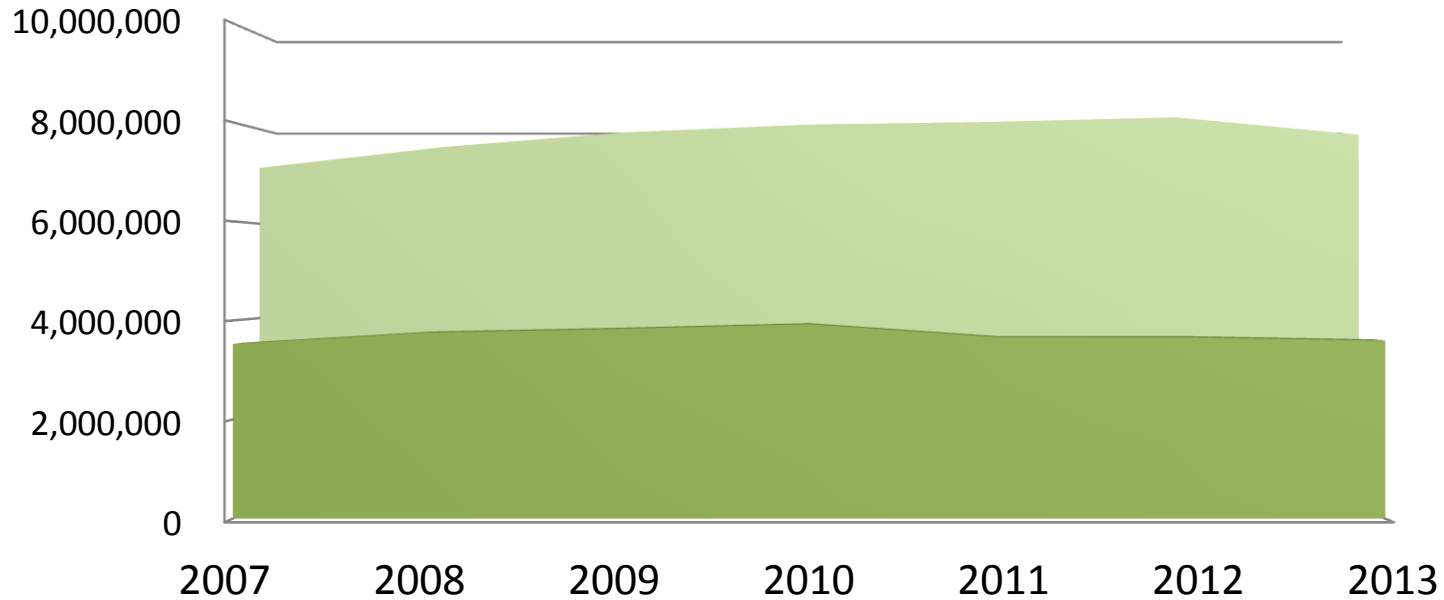
	2009	2010	2011	2012	2013	2014 Adpt. Bgt.*	2015 Proposed	Change Since 2009
Library Materials - Operating Budget	3,368,707	3,524,441	3,519,006	2,897,627	3,016,647	3,009,000	3,009,000	(359,707) -11%

Buffalo & Erie County Public Library

Meanwhile - Demand for Library Services Continues

Libraries Help People Cope, Find Jobs and Recover from Recessions

Library Visits and Circulation



■ Library Visits ■ Circulation

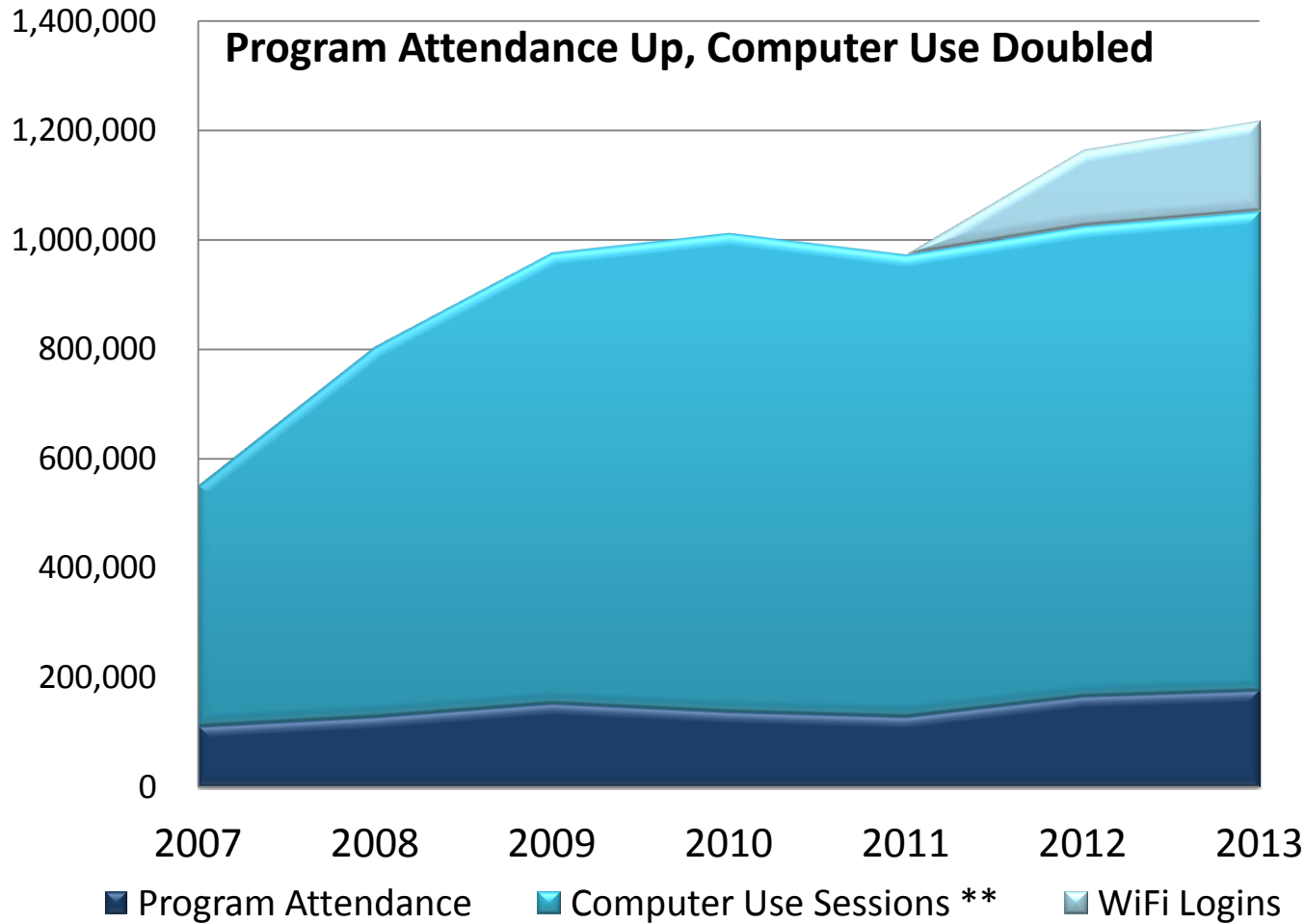
	2007	2008	2009	2010	2011	2012	2013	Change Since 2007 *	
Library Visits	3,523,470	3,751,907	3,830,507	3,925,449	3,657,908	3,657,813	3,591,514	68,044	2%
Circulation	7,179,351	7,619,902	7,934,257	8,097,152	8,154,384	8,250,880	7,882,989	703,638	10%
Impacted by 2011 reduced open hours									

* The recession began in December, 2007

Buffalo & Erie County Public Library

Meanwhile - Demand for Library Services Continues

Libraries Help People Cope, Find Jobs and Recover from Recessions

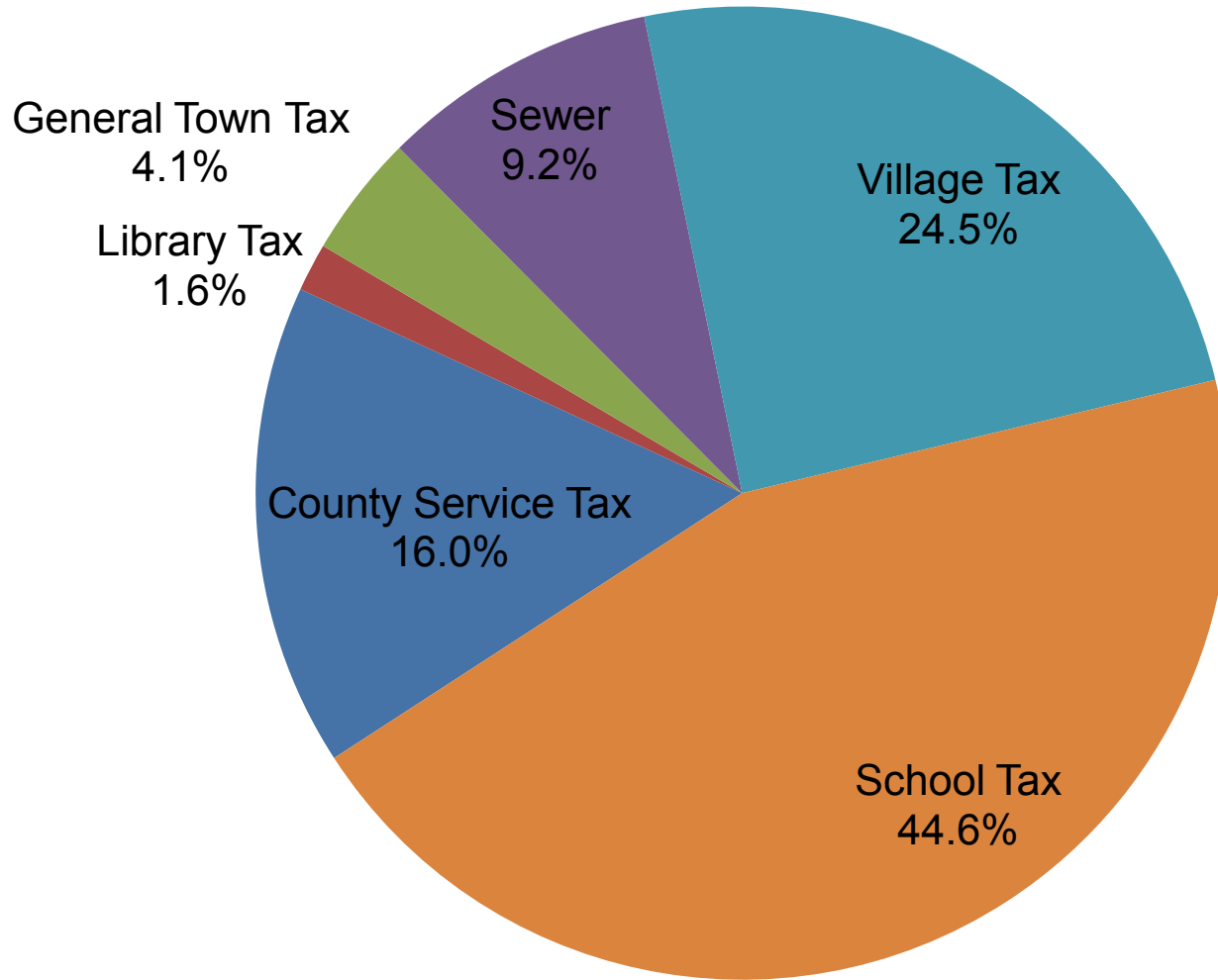


	2007	2008	2009	2010	2011	2012	2013	Change Since 2007 *	
Program Attendance	111,058	128,247	152,600	137,533	128,623	165,635	176,182	65,124	59%
WiFi Logins						137,940	163,860		
Computer Use Sessions	438,352	675,312	822,333	873,471	842,769	857,828	874,817	436,465	100%
					Impacted by 2011 reduced open hours				

* The recession began in December, 2007

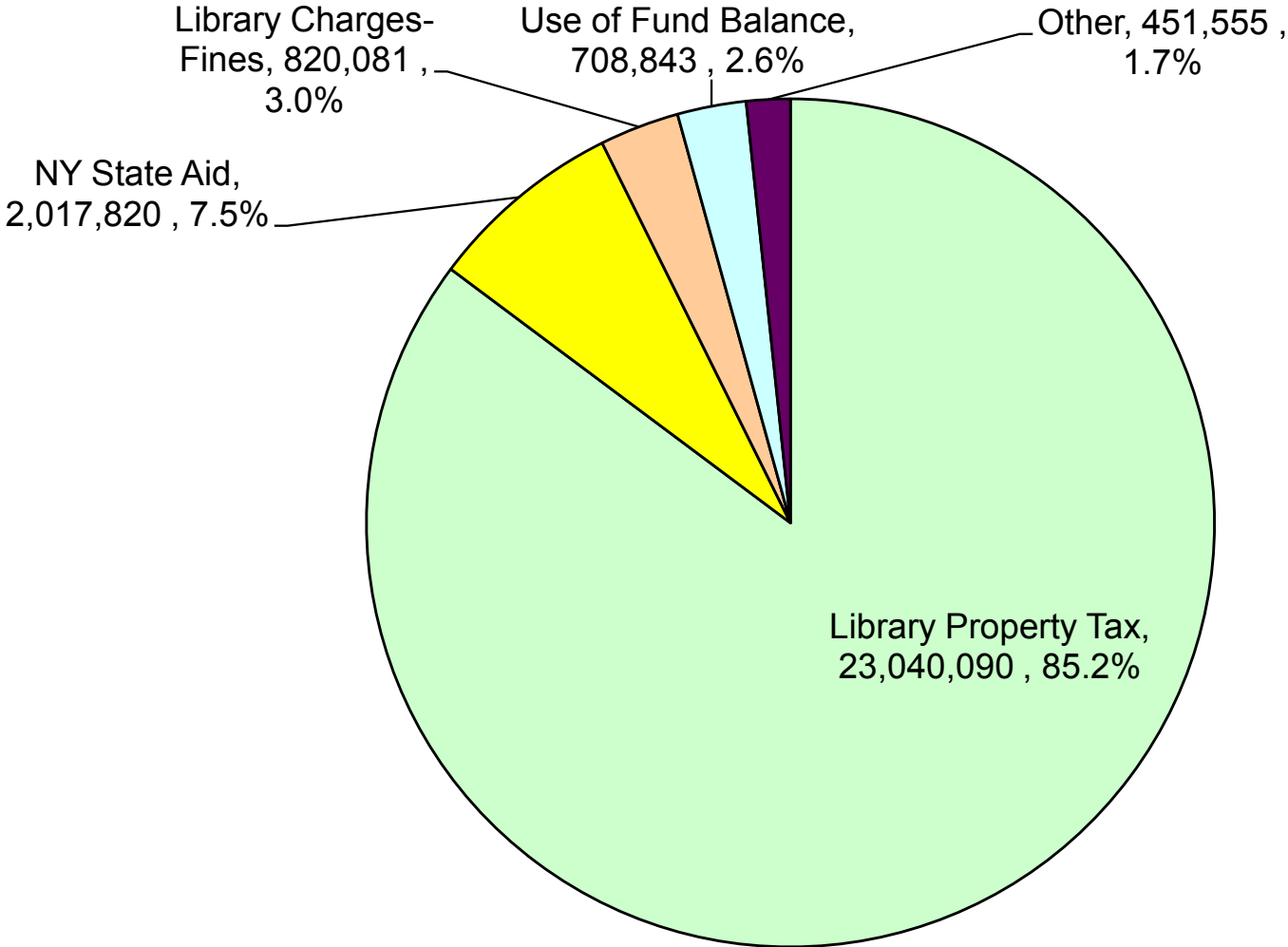
** Computer use sessions using library computers only. Patrons also heavily use free WiFi at all libraries, WiFi statistic counts began in 2012.

The Library's Share of a Typical Property Owner's Taxes is Very Small



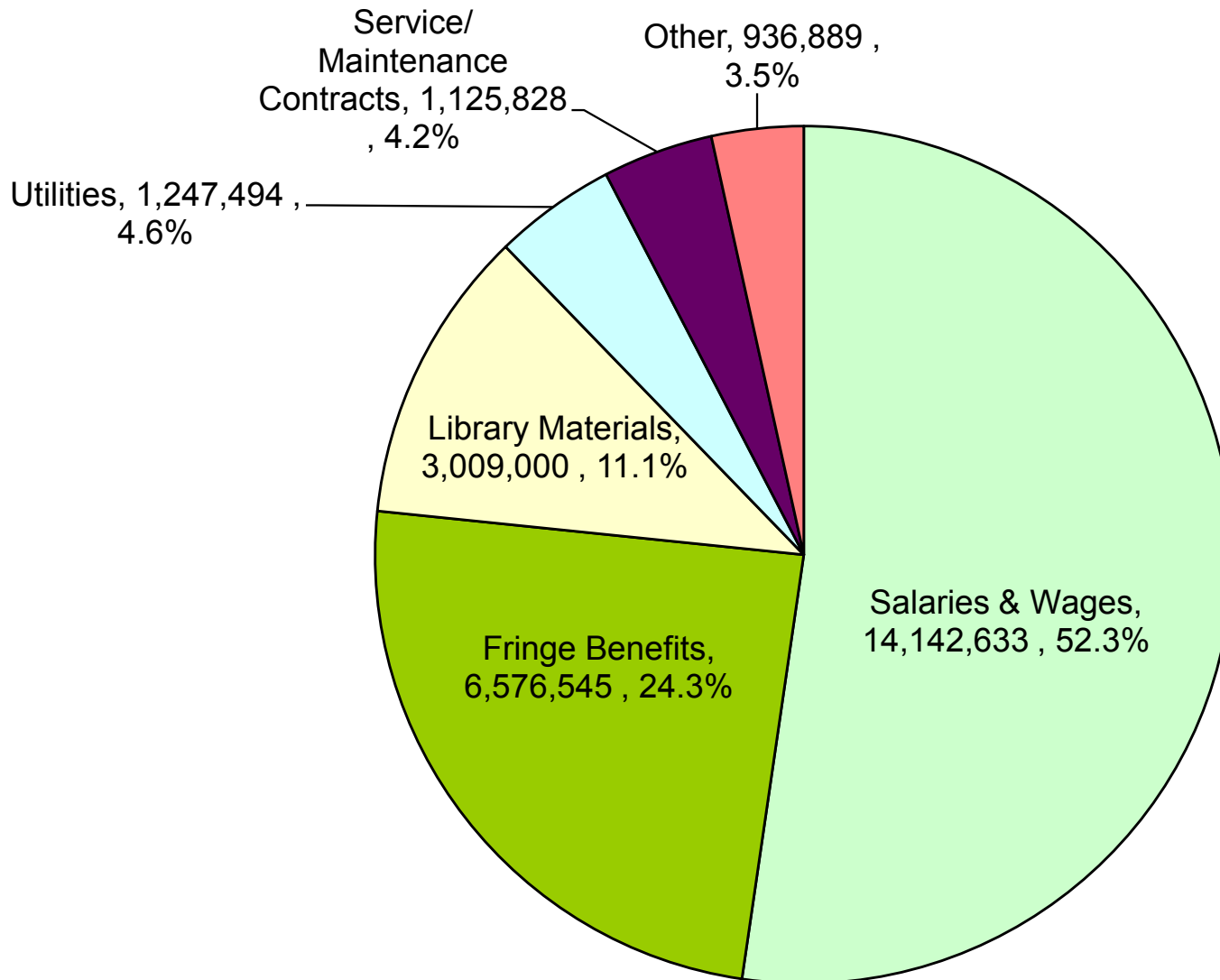
A Sample Erie County Village Property Owner 2014 Property Taxes. Percentages will vary from village to village and town to town. In the City of Buffalo, the City tax takes the place of town, village and school taxes.

Where the Funding Comes From



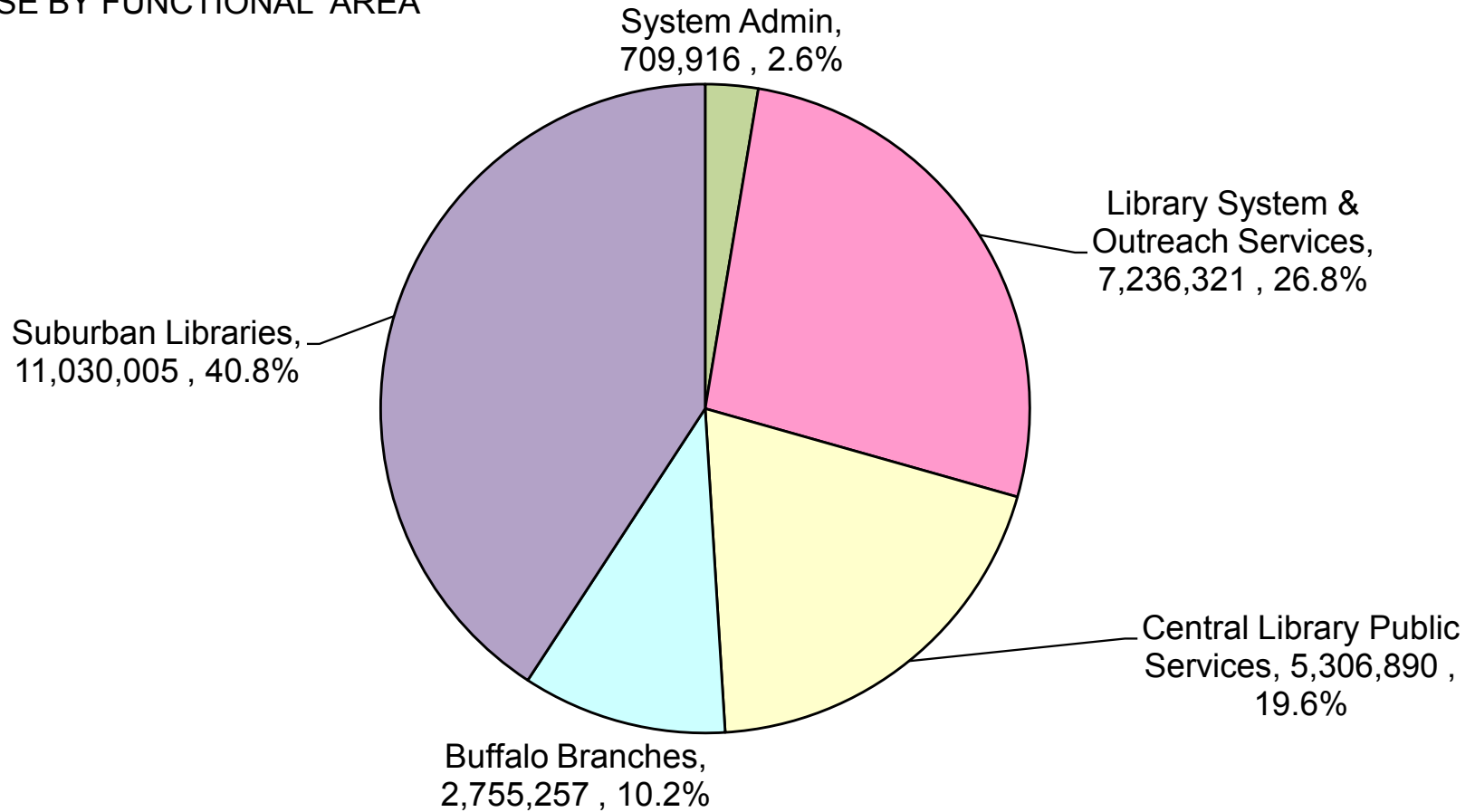
B&ECPL 2015 TOTAL OPERATING REVENUE IN COUNTY SAP FINANCIAL SYSTEM	\$26,744,943
Adjustment for suburban library net directly collected revenue	293,446
B&ECPL 2015 BUDGET TOTAL SYSTEM NET OPERATING REVENUE	\$27,038,389

Where the Funding Goes



Where the Funding Goes

EXPENSE BY FUNCTIONAL AREA



B&ECPL 2015 BUDGET OPERATING EXPENSE IN COUNTY SAP FINANCIAL SYSTEM	\$26,744,943
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Adjustment for suburban library expense supported by directly collected revenue	293,446
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B&ECPL 2015 BUDGET TOTAL SYSTEM NET OPERATING EXPENSE	\$27,038,389
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Buffalo and Erie County Public Library

Peer Institution Comparison Data 2013 PLDS Survey

Summary

Compared to library systems serving similar sized populations the B&ECPL is a Bargain

Provides Service at Low Cost

Operating expenditures are in the lowest third (Rank: 17th out of 23)

Expenditures per capita are in the lowest third (Rank: 18th out of 23)

Average cost per open hour is the 2nd lowest of the group (Rank: 22nd out of 23)

Covers a Larger Service Area With Smaller Branches

B&ECPL's service area, 1,043 square miles, is near the top of the group (Rank: 6th out of 23)

While the number of branches, 36, is second (Rank: 2nd out of 23),

The branch average size in square ft., 9,115, is in the lowest quarter (Rank: 18th out of 22)

Funding and Facility Size Constraints Impact Ability to Provide Services

Circulation is in the lower half (Rank: 14th out of 23)

Visits to library buildings are also in the lower half (Rank: 16th out of 23)

Visits to the library's website is in the upper half (Rank: 10th out of 23)

Buffalo and Erie County Public Library
Peer Institution Comparison Data 2013 PLDS Survey

Population of legal service area	Location	City	Square miles of legal service area	Number of Branches	Average Branch Sq Ft.	Operating Cost per Open Hour	Library Materials as a Percent of Total Operating Expenditures	Total operating expenditures	Total Operating Expenditures Per Capita	Total annual circulation	Library visits	Annual number of visits to the library's website
977,073	Atlanta-Fulton Public Library System - [GA]	Atlanta	542	32	11,602	\$355	8.1%	\$28,763,140	\$29.44	3,732,312	3,895,778	5,049,921
971,600	Montgomery County Public Libraries - [MD]	Rockville	507	20	26,239	\$590	13.1%	\$28,991,762	\$29.84	9,403,471	4,893,950	3,384,733
971,372	San Jose Public Library - [CA]	San Jose	180	18	20,938	\$864	10.2%	\$29,449,280	\$30.32	11,544,886	6,168,223	2,665,137
957,920	Pima County Public Library - [AZ]	Tucson	9,240	25	8,990	\$443	41.7%	\$31,364,185	\$32.74	3,823,872	5,426,125	3,944,452
935,073	Ottawa Public Library - [ON]	Ottawa	1,080	32	9,834	\$526	11.9%	\$42,120,054	\$45.04	10,688,352	4,882,750	11,393,583
923,944	Charlotte Mecklenburg Library - [NC]	Charlotte	526	19	28,360	\$635	8.7%	\$27,529,217	\$29.80	5,535,780	3,007,540	3,266,042
919,379	Fresno County Public Library - [CA]	Fresno	4,999	34	8,134	\$397	13.2%	\$25,009,419	\$27.20	3,989,774	3,557,021	1,271,041
919,040	Buffalo & Erie County Public Library - [NY]	Buffalo	1,045	36	9,115	\$322	11.5%	\$25,752,555	\$28.02	8,250,880	3,657,813	5,961,735
907,314	Wake County Public Libraries -[NC]	Raleigh	860	20	14,043	\$326	7.9%	\$19,319,006	\$21.29	12,163,419	7,931,842	27,532,061
879,602	Jacksonville Public Library - [FL]	Jacksonville	841	20	25,150	\$709	10.1%	\$39,042,409	\$44.39	8,396,991	4,551,279	3,866,963
877,389	Indianapolis-Marion County Public Library - [IN]	Indianapolis	380	22	12,086	\$565	18.5%	\$37,322,982	\$42.54	15,494,195	4,272,380	10,156,136
859,148	Saint Louis County Library - [MO]	St. Louis	460	19	18,457	\$511	17.2%	\$36,944,624	\$43.00	14,393,528	6,381,494	6,768,414
850,548	Columbus Metropolitan Library - [OH]	Columbus	343	20	14,993	\$757	13.8%	\$56,065,780	\$65.92	15,058,583	7,359,654	N/A
848,029	Palm Beach County Library System - [FL]	West Palm Beach	2,023	16	20,138	\$759	17.8%	\$39,081,834	\$46.09	8,718,347	6,140,560	11,494,462
846,883	Kern County Library - [CA]	Bakersfield	8,141	24	6,693	\$280	5.7%	\$7,474,461	\$8.83	1,502,552	826,946	358,546
842,046	Gwinnette County Public Library System - [GA]	Lawrenceville	437	15	15,947	\$541	17.3%	\$19,187,838	\$22.79	7,190,798	3,061,942	5,897,784
834,560	Prince George's County Memorial Library - [MD]	Hyattsville	488	18	23,384	\$617	11.5%	\$25,680,710	\$30.77	4,946,326	3,061,728	N/A
823,142	Memphis Public Library & Info Center - [TN]	Memphis	705	17	13,130	\$413	6.8%	\$16,323,394	\$19.83	1,572,197	2,622,590	3,356,049
817,498	Edmonton Public Library - [AB]	Edmonton	270	17	N/A	\$670	3.3%	\$37,364,902	\$45.71	10,362,921	4,905,881	8,786,348
812,820	San Francisco Public Library - [CA]	San Francisco	48	27	8,231	\$1,379	10.5%	\$92,522,544	\$113.83	10,971,974	7,248,424	8,309,201
811,746	Austin Public Library - [TX]	Austin	262	21	11,580	\$489	10.2%	\$26,731,621	\$32.93	4,747,540	3,462,166	4,956,900
802,374	Cincinnati and Hamilton County PL of - [OH]	Cincinnati	414	40	9,177	\$510	15.6%	\$54,807,717	\$68.31	17,335,953	7,395,263	8,559,812
800,724	Salt Lake County Library System - [UT]	West Joran	701	20	19,067	\$561	20.9%	\$33,026,789	\$41.25	16,192,314	4,582,534	10,117,267

Columns in blue highlight are calculations

Notes re 23 Libraries - B&ECPL and Comparables:		B&ECPL Rank: 6th out of 23	B&ECPL Rank: 2nd out of 23	B&ECPL Rank: 18th out of 22	B&ECPL Rank: 22nd out of 23	B&ECPL Rank: 13th out of 23	B&ECPL Rank: 17th out of 23	B&ECPL Rank: 18th out of 23	B&ECPL Rank: 14th out of 23	B&ECPL Rank: 16th out of 23	B&ECPL Rank: 10th out of 21
919,040	Buffalo & Erie County Public Library - [NY]	1,045	36	9,115	\$322	11.5%	\$25,752,555	\$28.02	8,250,880	3,657,813	5,961,735
859,148	Median for Reporting Group	526	20	13,587	\$541	11.5%	\$29,449,280	\$32.74	8,718,347	4,582,534	5,897,784
877,792	Average for Reporting Group	1,500	23	15,240	\$575	13.3%	\$33,907,662	\$39.13	8,957,259	4,751,908	7,004,599

Dollar value of your library services

\$76,307,334
Materials Borrowed
 +
\$10,497,804
Computer Use
 +
\$247,600
Computer Training Classes
 +
\$1,333,882
Program Attendance
 +
\$9,283,695
Reference Questions Asked
 +
\$41,709,975
Online Database Downloads

\$139,380,290
Total Retail Value of Library Services
 ÷
\$22,172,457
2013 Library Tax
 =
\$6.29
in services

Q: How much money did Erie County residents save in 2013 by using Library services?

Borrowers Savings

A: Over \$76,307,334!

$7,882,989 \text{ Total circulation} \times \$9.68 \text{ Average retail value}^* = \$76,307,334 \text{ Total savings}$

* Estimated Retail Value of items from Maine State Library: www.maine.gov/mls/services/salesplan.htm, with the exception of music downloads: estimated retail value for Apple iTunes Store: 99¢, 99¢ and \$1.29 each; and Audio Books: average price of Audio version of top 5 from NY Times best sellers in 2013.

Computer Use

A: Over \$10,497,804!

$874,817 \text{ Computer hours} \times \$12/\text{hr} \text{ Average retail cost to reserve a computer} = \$10,497,804 \text{ Total savings}$

Computer Training Classes

A: Over \$247,600!

$4,952 \text{ Training Attendees} \times \$50 \text{ Average 2 hour retail cost} = \$247,600 \text{ Total savings}$

Program Attendance

A: Over \$1,333,882!

$76,712 \text{ Adult program attendance} + 94,518 \text{ Children's program attendance} = 171,230 \text{ Total program attendance}$
Average matinee movie \$10/adults Average matinee movie \$8/children

$171,230 \text{ Attendees} \times \$7.79 \text{ Weighted average} = \$1,333,882 \text{ Total savings}$

Reference Questions & Interlibrary Loans

A: Over \$9,283,695!

$618,913 \text{ Questions \& Interlibrary loans} \times \$15 \text{ Average cost per question/loan item} = \$9,283,695 \text{ Total savings}$

Online Database Downloads

A: Over \$41,709,975!

$2,780,665 \text{ Total \# of articles} \times \$15 \text{ Average cost to access articles online}^{**} = \$41,709,975 \text{ Total savings}$

**Average cost to obtain a copy of full text article from database site. For those online resources that provide full text articles, average cost is \$15.

Your Buffalo & Erie County Public Libraries add to the quality of life in our great community. On an average day, more than 13,400 people use one of the 37 branches of the Library System. That accounts for nearly 3.6 million visits in 2013.

Libraries are important, they bring people and ideas together and are unique in their offerings. Libraries help to bridge the divide between those who have access to information and those who do not. With a free library card, residents of Erie County have free access to more than 3.4 million resources and reference materials including books, magazines, newspapers, e-content, DVDs, videos and more.

The library website (www.BuffaloLib.org) and free Wi-Fi provide 24/7 access to a world of exciting information.

The enclosed information quantifies the value of just a few of the FREE library services available to all.