

Do You Have What It Takes To Be An Entrepreneur ?

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Have you ever wondered if you have what it takes to be a **successful entrepreneur**?

If you have, the answer is a resounding yes. Everyone can develop the traits necessary to be their own bosses and run lucrative businesses. On that note, entrepreneurs come in a variety of shapes and sizes. Do you work a nine-to-five job and then come home to operate your e-commerce business? Then you are an entrepreneur. Are you a stay-at-home parent who makes sure to set time aside to work on a personal blog? Then you are an entrepreneur. Are you a full-time student who also has a passion for selling some of your artwork to local vendors? Then you are an entrepreneur.

Anyone who has the desire to rid themselves of the shackles of a nine to five job in order to pursue a life of financial freedom has what it takes but to succeed, but you must have the right business mindset.

How “Entrepreneurial Spirited” Are You?

The most successful entrepreneurs are those who have the ability to think outside of the box when it comes to problem solving. These individuals know how to effectively communicate with others while also taking on the role of a leader.

If you are self-motivated, able to responsibly assess risk, and know how to keep track of your personal and professional finances, chances are, you are the perfect candidate to become a real estate entrepreneur.

Once you’ve determined whether or not entrepreneurship is something you want to strive for, you must determine how you plan to achieve that goal. One of the best ways to become a successful entrepreneur is to pursue a career in real estate. Those who are just getting started should focus on their business model, exit strategies, and marketing plan. Building a real estate investing business as a beginner will be challenging, but closing your first deal will make all the trials and tribulations worth it.

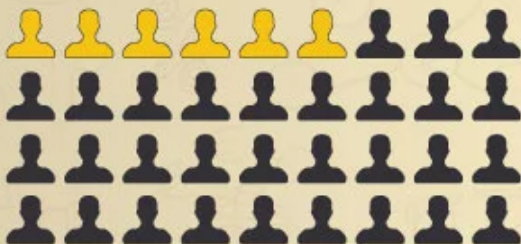
Answer these 15 questions to find out how much “entrepreneurial spirit” you possess:



ENTREPRENEURS

COME IN ALL DIFFERENT

SHAPES AND SIZES:



310 OUT OF **100,000** ADULTS (.31%)
START THEIR OWN BUSINESS EVERY MONTH.



79.6% OF

63.2% OF  **NEW ENTREPRENEURS LAST YEAR**



70.0% OF NEW BUSINESS OWNERS
WERE NOT LOOKING TO START A VENTURE;
THEY SIMPLY STUMBLED UPON A NEED IN THE MARKET.

36.8% OF NEW ENTREPRENEURS LAST YEAR
WERE WOMEN.



NEW ENTREPRENEURS LAST YEAR
WERE MEN.



INDIVIDUALS BETWEEN THE AGES OF
55 AND 64
(BABY BOOMERS) REPRESENT THE DEMOGRAPHIC WITH
THE LARGEST INCREASE
(25.8%) OF NEW ENTREPRENEURS.



ENTREPRENEURSHIP

IS GAINING

POPULARITY:

51% OF THE WORKING POPULATION
BELIEVES THAT NOW IS A GOOD TIME TO START A NEW BUSINESS.

80% OF INDIVIDUALS
WHO INTEND TO START A BUSINESS IN THE NEXT 3 YEARS
ARE ALREADY DOING SOMETHING ABOUT IT
(I.E. LEASING OFFICE SPACE OR REGISTERING THEIR COMPANY).

24% OF CURRENT ENTREPRENEURS
PLAN TO HIRE **20 OR MORE** EMPLOYEES
IN THE NEXT 5 YEARS,
WHICH IS **8% HIGHER** THAN 2 YEARS AGO.

SO, DO YOU HAVE

WHAT IT TAKES TO BE

A SUCCESSFUL ENTREPRENEUR?

ANSWER THESE QUESTIONS TO FIND OUT:

01

Can you calmly handle unexpected surprises?

YES

☐

NO

☐

02

Are you good at adapting to changing circumstances?

YES

☐

NO

☐

03

Do you hate doing the same task over and over again?

YES

☐

NO

☐

04

Are you comfortable with making a long-term commitment?

YES

☐

NO

☐

05

Have you been known to take calculated risks?

YES

☐

NO

☐

06

Do you prefer to get creative with an ambiguous assignment over being given specific instructions?

YES

☐

NO

☐

07

Are you the type of person who refuses to give up, even when the going gets hard?

YES

☐

NO

☐

08

Do you keep track of your finances and spend your money wisely?

YES

☐

NO

☐

09

Do you enjoy taking the lead on group projects?

YES

☐

NO

☐

10

Can you comfortably oversee a variety of tasks and people?

YES

☐

NO

☐

11

Do you enjoy taking initiative?

YES

☐

NO

☐

12

Are you known to be a good problem solver?

YES

☐

NO

☐

13

Do you know how to be self-motivated?

YES

☐

NO

☐

14

Would you consider your organization skills a strength?

YES

☐

NO

☐

15

Do others consider you a "people person"?

YES

☐

NO

☐

IF YOU ANSWERED

"YES" TO 10 OR MORE

You definitely have what it takes to be an entrepreneur. You should get

**"YES" TO 12 OR MORE
OF THESE QUESTIONS**

started working on your business ASAP!

**IF YOU ANSWERED
"YES" TO 6-12 OR
OF THESE QUESTIONS**

You are on your way to gaining an entrepreneur mindset. Grow further by doing your due diligence: start educating yourself on entrepreneurship and finding motivation.

**IF YOU ANSWERED
"YES" TO 6 OR FEWER
OF THESE QUESTIONS**

You still have quite a bit of work to do to become an entrepreneur. To move yourself closer to this goal, find an entrepreneur you idolize, and study their journey and behaviors. You also most likely need to change your mindset. Start by reading Michael E. Gerber's book, *The E Myth Revisited*, and expanding to additional books and videos from there.

GOOD LUCK!

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SOURCES: [HTTP://WWW.INC.COM/LEIGH-BUCHANAN/US-ENTREPRENEURSHIP-REACHES-RECORD-HIGHS.HTML](http://www.inc.com/leigh-buchanan/us-entrepreneurship-reaches-record-highs.html), [HTTP://WWW.FASTCOMPANY.COM/3046773/HIT-THE-GROUND-RUNNING/THE-STATE-OF-THE-AMERICAN-ENTREPRENEUR-IN-2015](http://www.fastcompany.com/3046773/hit-the-ground-running/the-state-of-the-american-entrepreneur-in-2015)*