

Phone System Estimate Comparison

	PHONE BILL	CONTRACT	COST	WARRANTY	USED BY OTHER BRANCHES
Rel Comm	PAID BY B&ECPL	×	\$4,659.51	OPTIONAL \$476.98 / YEAR	✓
Wiretek	PAID BY B&ECPL	×	\$3,825.00	1 YEAR (OPTIONAL \$948.00 / YEAR AFTERWARDS)	✓
United Business Solutions	\$90.95 (HARDWARE PURCHASED) - \$110.95 (HARDWARE RENTED)	3 YEARS	\$4,208.90 (HARDWARE PURCHASED) - \$4,233.90 (HARDWARE RENTED)	3 YEARS	×

Wiretek Communications, Inc.

Estimate

87 Country Place
Lancaster, NY 14086
716-982-5257

Date	Estimate #
9/14/2026	813772

Name / Address
East Aurora Library 550 Main Street East Aurora, New York 14052

Project

Description	Qty	Rate	Total
System comes with full (1) year manufacturing warranty. After (1) year, Wiretek Communications will extend a yearly maintenance agreement that will cover all parts including the telephone sets themselves for the cost of \$79 per month or \$948 per year.		0.00	0.00T
ALL PRICING SUBJECT TO NEW YORK STATE SALES TAX		0.00	0.00T

		Subtotal	\$3,825.00
		Sales Tax (0.0%)	\$0.00
		Total	\$3,825.00

Wiretek Communications, Inc.

87 Country Place
Lancaster, NY 14086
716-982-5257

Estimate

Date	Estimate #
9/14/2026	813772

Name / Address
East Aurora Library 550 Main Street East Aurora, New York 14052

Project

Description	Qty	Rate	Total
Wiretek Communications, Inc. proposes to provide the following services for the East Aurora Library located at 550 Main St, East Aurora, NY 14052		0.00	0.00T
Procure and Install (1) New Avaya IP Office phone system with Essential licensing. System will be built for up to 6 Avaya Hybrid digital extensions (2) analog extensions and up to (4) C.O. Lines (Spectrum lines)		0.00	0.00T
Procure and Install (2) Avaya 9508 Digital Stations and (3) Cordless telephone.			
Cordless phone base station will require new cable & jack.			
System will come with essential licensing and will have full voice mail and Auto-attendant capabilities.			
PARTS:		2,900.00	2,900.00T
Avaya Chassis, 12 port Combo Card, Essential Licensing, SD Card (mu-law), (2) Avaya 9508 digital phones, (3) Cordless phones			
Installation, Programming and Training		600.00	600.00T
APC UPS 1500VA/900W, LCD, AVR, UPS Battery Backup & Surge Protector BX1500M.		325.00	325.00T
Back-UPS Pro 1500VA UPS for home offices. 10 outlets, surge protector			

Subtotal

Sales Tax (0.0%)

Total



No equipment
Service Activation Form

United Business Systems

316 Seneca Street
Buffalo, NY 14204
(716) 854-4122

Proposal #: 281752
Date: 8/19/2026
Quote Valid Until: 9/18/2026
Order Type: New Proposal
Sales Representative: Paul Donahue
Sales Rep. Email: pdonahue@ubswny.com
Payment Method: Check

Customer Name: BUFFALO & ERIE COUNTY PUBLIC LIB
Customer Since: N/A
Contract Start: TBD
Contract Maturity: TBD
Term of Commitment: 36 months from date of Service activation per the Terms of Service

Customer Information

Billing Address			
Company:	BUFFALO & ERIE COUNTY PUBLIC LIB	Phone:	(716) 652-4440
Contact:	Paula M. A. Ausberger	Fax:	(716) 655-5875
Street 1:	550 MAIN ST	Mobile:	
Street 2:		Email:	
City, State, ZIP code:	EAST AURORA, NY 14052		

Summary Monthly Recurring Charges (MRC)

QTY	Item ID	Description	Total Monthly
1	100-04-PPM1000	2,500 Pre-Paid Domestic (US/Canada) Minutes Additional Domestic (US/Canada) usage billed at 1.5 cents per minute.	\$0.00
1	100-08-HFAXDID	Hosted Fax Domestic Telephone Number (DID) Hosted fax telephone number in one rate center.	\$15.95
5	100-02-SSUB-AS-UCS	UC Standard Includes one professional seat license associated with one device or softphone, one telephone number, E911, CNAM, as well as all standard UC and Hosted PBX features. 500 minutes included with extension. Additional minutes billed separately. 1 X 100-02-SSUB-AS-STAU - Standard Seat license 1 X 100-05-DID - DID or telephone number (in one rate center) 1 X 100-06-E911 - Monthly E911 service fee per DID, telephone number, or unique physical address, per Service Provider Terms of Service. 500 X 100-04-PPM1 - Additional Domestic (US/Canada) usage billed at 3.9 cents per minute.	\$75.00
			MRC Subtotal
			\$90.95

Summary Non-Recurring Charges (NRC)

QTY	Item ID	Description	Total
6	300-01-PBXSETUP	Setup & Installation Reseller provided setup, installation and training for hosted PBX and VoIP services (charged per phone setup and installation)	\$239.70
			NRC Subtotal



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Service Activation Form

\$239.70

Company Name	Company Address
Contact Name	Contact Title
Phone	Fax
Mobile	Cell

1	10-000-0000	10-000-0000
2	10-000-0000	10-000-0000
3	10-000-0000	10-000-0000
4	10-000-0000	10-000-0000
5	10-000-0000	10-000-0000
6	10-000-0000	10-000-0000
7	10-000-0000	10-000-0000
8	10-000-0000	10-000-0000
9	10-000-0000	10-000-0000
10	10-000-0000	10-000-0000

1	10-000-0000	10-000-0000
2	10-000-0000	10-000-0000
3	10-000-0000	10-000-0000
4	10-000-0000	10-000-0000
5	10-000-0000	10-000-0000
6	10-000-0000	10-000-0000
7	10-000-0000	10-000-0000
8	10-000-0000	10-000-0000
9	10-000-0000	10-000-0000
10	10-000-0000	10-000-0000



Service Activation Form

Proposal Details

Customer Name: BUFFALO & ERIE COUNTY PUBLIC LIB

Service Address Details

Service Address	
Address Name:	
Contact:	Paula M. A. Ausberger
Street 1:	550 MAIN ST
Street 2:	
City, State, ZIP code:	EAST AURORA, NY 14052
Phone:	(716) 652-4440
Fax:	(716) 655-5875
Mobile:	
Email:	

Shipping Address	
Address Name:	
Contact:	Paula M. A. Ausberger
Street 1:	550 MAIN ST
Street 2:	
City, State, ZIP code:	EAST AURORA, NY 14052
Phone:	(716) 652-4440
Fax:	(716) 655-5875
Mobile:	
Email:	

Monthly Recurring Charges (MRC)

QTY	Item ID	Description	Total Monthly
1	100-04-PPM1000	2,500 Pre-Paid Domestic (US/Canada) Minutes Additional Domestic (US/Canada) usage billed at 1.5 cents per minute.	\$0.00
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5	100-02-SSUB-AS-UCS	UC Standard Includes one professional seat license associated with one device or softphone, one telephone number, E911, CNAM, as well as all standard UC and Hosted PBX features. 500 minutes included with extension. Additional minutes billed separately. 1 X 100-02-SSUB-AS-STAU - Standard Seat license 1 X 100-05-DID - DID or telephone number (in one rate center) 1 X 100-06-E911 - Monthly E911 service fee per DID, telephone number, or unique physical address, per Service Provider Terms of Service. 500 X 100-04-PPM1 - Additional Domestic (US/Canada) usage billed at 3.9 cents per minute.	\$75.00
			MRC Subtotal
			\$90.95

Non-Recurring Charges (NRC)

QTY	Item ID	Description	Total
6	300-01-PBXSETUP	Setup & Installation Reseller provided setup, installation and training for hosted PBX and VoIP services (charged per phone setup and installation)	\$239.70
			NRC Subtotal
			\$239.70



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Service Activation Form

Notes

Due at Signing	
Monthly Recurring	\$90.95
Non-Recurring	\$239.70
Excise Tax	\$8.80
FCC Regulatory Fee (VoIP)	\$0.17
FUSF (VoIP)	\$12.52
NY Sales Tax	\$29.79
Statutory Gross Receipts	\$1.04
Total Due at Signing	\$382.96

Summary	
Monthly Recurring	\$90.95
Non-Recurring	\$239.70
Excise Tax	\$8.80
FCC Regulatory Fee (VoIP)	\$0.17
FUSF (VoIP)	\$12.52
NY Sales Tax	\$29.79
Statutory Gross Receipts	\$1.04
Total	\$382.96

*** Taxes and fees are subject to change.**

The undersigned acknowledges that they have received, read, accepted, and agreed to the United Business Systems Terms of Service, and ALL United Business Systems Terms and Conditions incorporated by this reference.

Please charge my existing credit card on file: Yes ☐ No ☐

Signature:

Title:

Print Name:

Date:

Confidential and Proprietary to United Business Systems. This proposal is provided to the Entity(s) and Individual(s) listed above only, and may not be disclosed or forwarded to any other party without the express, written consent of United Business Systems.

Purchase Price
to Own Phones

From: Paul Donahue <pdonahue@ubswny.com>
Sent: Wednesday, August 19, 2026 7:51 PM
To: Paula Ausberger <ausbergerp@buffalolib.org>
Cc: EAU <eau@buffalolib.org>
Subject: RE: United Business Systems

Sorry

Line No	item	Qty	Price	Discount	Amount
	Fanvil V64 Enterprise PoE IP Phone SKU: V64	2	\$139.00	-	\$278.00
	Grandstream WP820 Cordless Wi-Fi IP Phone 888 # GRA-WP820 cost \$85.00 SKU: WP820	3	\$139.00	-	\$417.00

Sub Total\$695.00
Adjustment0
Total\$695.00

Items 2

Thank you!

Paul Donahue



Celebrating **40 Years**
of Service

Paul Donahue
O: 716.854.4122 ext. 230
C: 716.864.9729
F: 716.847.2064
E: pdonahue@ubswny.com

United Business Systems
316 Seneca St | Buffalo, NY 14204
<https://www.ubswny.com/>



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Renting equipment Service Activation Form

United Business Systems

316 Seneca Street
Buffalo, NY 14204
(716) 854-4122

Proposal #: 281752
Date: 8/19/2026
Quote Valid Until: 9/18/2026
Order Type: New Proposal
Sales Representative: Paul Donahue
Sales Rep. Email: pdonahue@ubswny.com
Payment Method: Check

Customer Name: BUFFALO & ERIE
COUNTY PUBLIC LIB
Customer Since: N/A
Contract Start: TBD
Contract Maturity: TBD
Term of Commitment: 36 months from date
of Service activation
per the Terms of
Service

Customer Information

Billing Address

Company: BUFFALO & ERIE COUNTY PUBLIC
LIB
Contact: Paula M. A. Ausberger
Street 1: 550 MAIN ST
Street 2:
City, State, ZIP code: EAST AURORA, NY 14052

Phone: (716) 652-4440
Fax: (716) 655-5875
Mobile:
Email:

Summary Monthly Recurring Charges (MRC)

QTY	Item ID	Description	Total Monthly
5	UC Standard w/ Hardware	UC Standard w/ Hardware Includes Seat License, DID, E911, 500 minutes of usage, and hardware (phone) 1 X 701-DEVICE-RENT - Monthly device rental. Price is per device. 1 X 100-02-SSUB-AS-STAU - Standard Seat license 1 X 100-05-DID - DID or telephone number (in one rate center) 1 X 100-06-E911 - Monthly E911 service fee per DID, telephone number, or unique physical address, per Service Provider Terms of Service. 500 X 100-04-PPM1 - Additional Domestic (US/Canada) usage billed at 3.9 cents per minute.	\$95.00
1	100-04-PPM1000	2,500 Pre-Paid Domestic (US/Canada) Minutes Additional Domestic (US/Canada) usage billed at 1.5 cents per minute.	\$0.00
1	100-08-HFAXDID	Hosted Fax Domestic Telephone Number (DID) Hosted fax telephone number in one rate center.	\$15.95
MRC Subtotal			\$110.95

Summary Non-Recurring Charges (NRC)

QTY	Item ID	Description	Total
6	300-01-PBXSETUP	Setup & Installation Reseller provided setup, installation and training for hosted PBX and VoIP services (charged per phone setup and installation)	\$239.70
NRC Subtotal			



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Service Activation Form

\$239.70

Customer Information

Company:	United Business Systems
Contact:	United Business Systems
Street:	10000 E. 1st Ave.
City:	Denver, CO 80231
Phone:	(303) 555-1234
Fax:	(303) 555-1234
Email:	info@unitedbusiness.com

Summary Monthly Recurring Charges (MRC)

Item	Description	Amount
1	Monthly Service Fee	\$239.70
2	Monthly Hardware Fee	\$0.00
3	Monthly Software Fee	\$0.00
4	Monthly Support Fee	\$0.00
5	Monthly Training Fee	\$0.00
6	Monthly Consulting Fee	\$0.00
7	Monthly Maintenance Fee	\$0.00
8	Monthly Upgrade Fee	\$0.00
9	Monthly Replacement Fee	\$0.00
10	Monthly Repair Fee	\$0.00
11	Monthly Parts Fee	\$0.00
12	Monthly Labor Fee	\$0.00
13	Monthly Travel Fee	\$0.00
14	Monthly Accommodation Fee	\$0.00
15	Monthly Food & Beverage Fee	\$0.00
16	Monthly Entertainment Fee	\$0.00
17	Monthly Transportation Fee	\$0.00
18	Monthly Parking Fee	\$0.00
19	Monthly Security Fee	\$0.00
20	Monthly Insurance Fee	\$0.00
21	Monthly Liability Fee	\$0.00
22	Monthly Workers' Comp Fee	\$0.00
23	Monthly Unemployment Fee	\$0.00
24	Monthly Pension Fee	\$0.00
25	Monthly Health Insurance Fee	\$0.00
26	Monthly Life Insurance Fee	\$0.00
27	Monthly Disability Insurance Fee	\$0.00
28	Monthly Long-Term Care Fee	\$0.00
29	Monthly Annuity Fee	\$0.00
30	Monthly Other Fee	\$0.00

Summary Non-Recurring Charges (NRC)

Item	Description	Amount
1	Initial Setup Fee	\$0.00
2	Hardware Fee	\$0.00
3	Software Fee	\$0.00
4	Support Fee	\$0.00
5	Training Fee	\$0.00
6	Consulting Fee	\$0.00
7	Maintenance Fee	\$0.00
8	Upgrade Fee	\$0.00
9	Replacement Fee	\$0.00
10	Repair Fee	\$0.00
11	Parts Fee	\$0.00
12	Labor Fee	\$0.00
13	Travel Fee	\$0.00
14	Accommodation Fee	\$0.00
15	Food & Beverage Fee	\$0.00
16	Entertainment Fee	\$0.00
17	Transportation Fee	\$0.00
18	Parking Fee	\$0.00
19	Security Fee	\$0.00
20	Insurance Fee	\$0.00
21	Liability Fee	\$0.00
22	Workers' Comp Fee	\$0.00
23	Unemployment Fee	\$0.00
24	Pension Fee	\$0.00
25	Health Insurance Fee	\$0.00
26	Life Insurance Fee	\$0.00
27	Disability Insurance Fee	\$0.00
28	Long-Term Care Fee	\$0.00
29	Annuity Fee	\$0.00
30	Other Fee	\$0.00



Service Activation Form

Proposal Details

Customer Name: BUFFALO & ERIE COUNTY PUBLIC LIB

Service Address Details

Service Address	
Address Name:	
Contact:	Paula M. A. Ausberger
Street 1:	550 MAIN ST
Street 2:	
City, State, ZIP code:	EAST AURORA, NY 14052
Phone:	(716) 652-4440
Fax:	(716) 655-5875
Mobile:	
Email:	

Shipping Address	
Address Name:	
Contact:	Paula M. A. Ausberger
Street 1:	550 MAIN ST
Street 2:	
City, State, ZIP code:	EAST AURORA, NY 14052
Phone:	(716) 652-4440
Fax:	(716) 655-5875
Mobile:	
Email:	

Monthly Recurring Charges (MRC)

QTY	Item ID	Description	Total Monthly
5	UC Standard w/ Hardware	UC Standard w/ Hardware Includes Seat License, DID, E911, 500 minutes of usage, and hardware (phone) 1 X 701-DEVICE-RENT - Monthly device rental. Price is per device. 1 X 100-02-SSUB-AS-STAU - Standard Seat license 1 X 100-05-DID - DID or telephone number (in one rate center) 1 X 100-06-E911 - Monthly E911 service fee per DID, telephone number, or unique physical address, per Service Provider Terms of Service. 500 X 100-04-PPM1 - Additional Domestic (US/Canada) usage billed at 3.9 cents per minute.	\$95.00
1	100-04-PPM1000	2,500 Pre-Paid Domestic (US/Canada) Minutes Additional Domestic (US/Canada) usage billed at 1.5 cents per minute.	\$0.00
1	100-08-HFAXDID	Hosted Fax Domestic Telephone Number (DID) Hosted fax telephone number in one rate center.	\$15.95
			MRC Subtotal
			\$110.95

Non-Recurring Charges (NRC)

QTY	Item ID	Description	Total
6	300-01-PBXSETUP	Setup & Installation Reseller provided setup, installation and training for hosted PBX and VoIP services (charged per phone setup and installation)	\$239.70
			NRC Subtotal
			\$239.70



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Service Activation Form

Notes

Due at Signing	
Monthly Recurring	\$110.95
Non-Recurring	\$239.70
Excise Tax	\$9.32
FCC Regulatory Fee (VoIP)	\$0.17
FUSF (VoIP)	\$12.52
NY Sales Tax	\$31.57
Statutory Gross Receipts	\$0.87
Total Due at Signing	\$405.09

Summary	
Monthly Recurring	\$110.95
Non-Recurring	\$239.70
Excise Tax	\$9.32
FCC Regulatory Fee (VoIP)	\$0.17
FUSF (VoIP)	\$12.52
NY Sales Tax	\$31.57
Statutory Gross Receipts	\$0.87
Total	\$405.09

***Taxes and fees are subject to change.**

The undersigned acknowledges that they have received, read, accepted, and agreed to the United Business Systems Terms of Service, and ALL United Business Systems Terms and Conditions incorporated by this reference.

Please charge my existing credit card on file: Yes ☐ No ☐

Signature:

Title:

Print Name:

Date:

Confidential and Proprietary to United Business Systems. This proposal is provided to the Entity(s) and Individual(s) listed above only, and may not be disclosed or forwarded to any other party without the express, written consent of United Business Systems.

ZULTYS PROPOSAL FOR UNIFIED COMMUNICATIONS

Prepared For

Paula Ausberger
Aurora Town Public Library
eau@buffalolib.org
716-652-4440

Prepared By

Chris Eisensmith
Rel Comm
ceisensmith@rcomm.com
5857306770

A True All-in-One Communications Solution

Zultys delivers powerful, scalable, and feature-rich Unified Communications systems that are purposefully designed so users can control all forms of communication from a single easy-to-use interface. With an Integrated Contact Center and mobile and web-based applications, Zultys can meet the needs and requirements of any business, providing all the communication tools you need to connect teams, improve productivity, support customers, and keep work moving from anywhere.

Total Solution Investment:

Total: \$5,136.49



Only With Zultys



One-Touch Record – Press a record button on a physical phone, inside Zultys Advanced Communicator (ZAC), or with Mobile ZAC for iPhone or Android devices. The recording starts from the beginning of a call with the simple press or click of a record button during an active call.



Call Attached Data – Take notes during and after a business call with customized Call Attached Data (CAD) fields. CAD fields are included with a call when transferred to other users on the system. Acknowledging why someone is calling helps improve the customer experience. Run reports on any CAD field using MX Report.



Flexibility of Use – ZAC is both client and browser-based, utilizing Web RTC technology, to allow your customers to have a choice. Mobile ZAC brings the Zultys Unified Communications platform to mobile devices for phone, messaging, and conferencing on the go.

White Glove Service From Start to Finish

From purchase to installation, integration, implementation, and training, we'll be with you every step of the way. From setup to maintenance, we will ensure that you're receiving a superior customer experience, comprehensive instructions on how to use your new system, and the industry-leading support that we're known for. It's all part of choosing a smarter communications solution.

“

Zultys has the most responsive support that I've ever worked with. They're the best product and vendor I have ever worked with hands down.”

- Zultys customer of 12 years



Flexibility of Deployment

Zultys systems can be deployed as a premise-based, virtualized, hosted, or hybrid solution. Only with Zultys does the system software work the same across any deployment type. ZAC users have the option of both client- and browser-based applications, utilizing Web RTC technology and allowing your customers a choice in the way that they set up and utilize the system. This integrated architecture allows users to seamlessly handle all types of customer communications in one easy-to-use platform.



PROPOSAL

User Options

FEATURES	STANDARD USER	PREMIUM USER	CONTACT CENTER USER
Operator Group	•	•	•
Hunt or ACD Group	•	•	•
Customizable Call Distribution	•	•	•
Paging Group	•	•	•
Auto Attendant	•	•	•
Internal 911 Call Notifications	•	•	•
Voicemail	•	•	•
Voicemail Escalations	•	•	•
Voicemail to Email	•	•	•
Voicemail Transcription Integration*	•	•	•
Call Forwarding	•	•	•
Personal Call Handling Rules	•	•	•
Call Queue	•	•	•
Music on Hold	•	•	•
Queue Announcements – 64 sources	•	•	•
Mobile ZAC for iPhone/Android	•	•	•
Basic-Reporting – Scheduled	•	•	•
Conferencing – 3 Party	•	•	•
Presence with Custom Note Field	•	•	•
LDAP	•	•	•
ZAC Conferencing	\$	•	•
Call Recording	\$	\$	•
MX Report Call Detail Records	\$	\$	•
MX Report – Contact Center Edition	\$	\$	•
SMS and MMS Messaging	\$	\$	\$
Salesforce Integration	•	\$	\$
Outbound Dialer	•	\$	\$
ZAC (Zultys Advanced Communicator)	•	•	•
Instant Messaging	•	•	•
Invite Outside Contacts to IM	•	•	•
Binding – Work from anywhere	•	•	•
Native Softphone	•	•	•
Call Attached Data	•	•	•
Fax	•	•	•
Screensharing	•	•	•
Invite External Contacts to Group Chats	•	•	•
File Sharing	•	•	•
Webchat	•	•	•
Outlook Integration & Outlook Scheduling	•	•	•
ZAC for Teams	•	•	•
Zultys Flex	•	•	•
Video	•	•	•
Contact Center Agent Functionality	•	•	•
Contact Center Supervisor Functionality	•	•	•
Customizable Wallboard	•	•	•

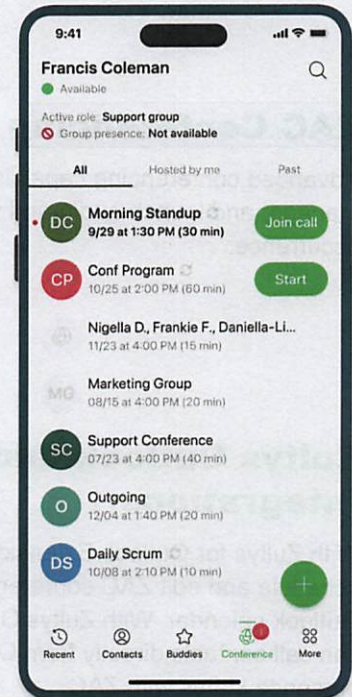
* Transcription service providers offer pricing tiers based on usage.

Features

Mobile ZAC for iPhone and Android

Features available on the desktop application have been optimized for Mobile ZAC to create an uninterrupted experience, providing a seamless transition from desktop to mobile and allowing users to communicate and collaborate effortlessly while on the go. Mobile ZAC provides tools like voicemail access and management for individuals and groups, presence status, internal and external calling and SMS/MMS, and file sharing. Mobile ZAC supports call group functionality, allowing users to make and receive calls for the call group's extension from their smartphones. Agents in call groups can send and receive SMS and MMS from their group role, with smart reply routing. Agents can also receive notifications and respond through Zultys' web-based chat app.

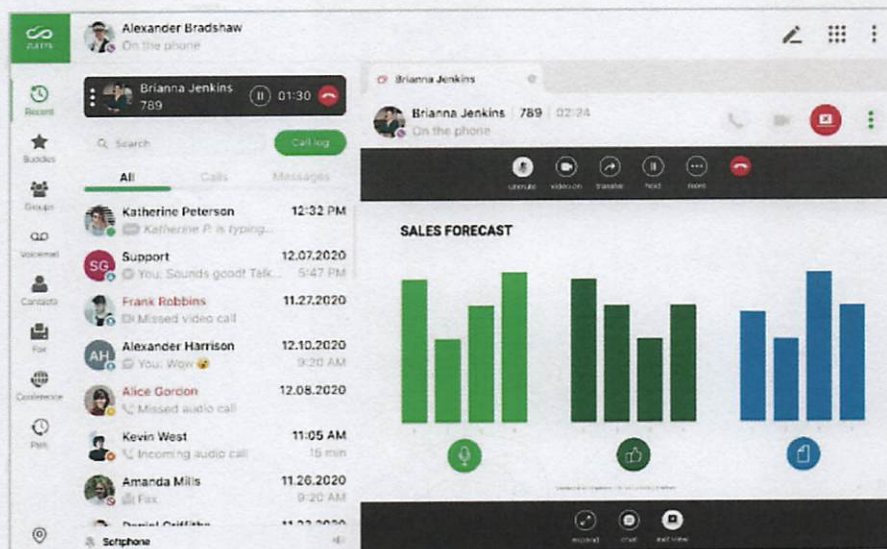
Click [here](#) to review the Mobile ZAC flyer



ZAC Unified Communications Client With Softphone

ZAC (Zultys Advanced Communicator), available via desktop application and web browser (Web ZAC), enables users to manage all internal and external communications on one integrated platform. ZAC lets you see the presence status of other users and comes pre-packaged with the softphone feature, giving users the option of turning their computer into a phone. Users can make and receive calls via a desktop phone or ZAC's softphone, send individual and group chat messages, send and receive SMS and MMS, share screens and files, manage voicemail, send and receive faxes, and much more.

Click [here](#) to review the ZAC flyer



ZAC Conferencing

Advanced conferencing capabilities are available within ZAC, Web ZAC, and Mobile ZAC. Users can schedule, manage, and launch audio and video conferences, whether they are reoccurring, ongoing, or a one-time occurrence.

Zultys Outlook and Teams Integrations

With Zultys for Outlook Extension, users can easily schedule and edit ZAC conferences directly within their Outlook calendar. With Zultys Outlook Communicator, users can call contacts directly from Outlook and synchronize their presence status with ZAC.

ZAC for Teams integrates Zultys' advanced communication tools directly into the Microsoft Teams interface. With ZAC for Teams, users can manage calls, SMS, call groups, and voicemail escalation all within the familiar Teams environment, using Zultys' icons embedded in the Teams navigation bar. This integration extends Teams' native capabilities by providing enhanced call management and SMS features, all without requiring an additional Microsoft Teams Phone license as calling will be done via Zultys telephony direct routing for Teams



MX IP Phone Systems

Each Zultys IP phone system is a complete, all-in-one, feature-rich appliance that's easy to install and maintain and ready to serve the needs of any business. Zultys IP phone systems can be deployed stand-alone or networked together to support thousands of users.



MX-SE II

- The MX-SE II supports up to 30 trunks and 50 users (SIP trunks require no licenses or external gateways).
- 17.25" x 10" x 1.75" (438mm x 252mm x 44mm)
- Single universal expansion slots for E1, T1, PRI ISDN, FXS 8, FXS 4, and Analog FXO interface cards
- Connect directly to SIP-based ITSP to reduce call costs

Click [here](#) to review the MX Series



Z 23W

Advanced Color Gigabit IP Business Phone

The Z 23W combines a color display, dual Gigabit Ethernet ports, integrated Wi-Fi and Bluetooth in a feature-rich IP phone ideal for busy phone users.

Functions and contacts may be accessed quickly via 21 programmable soft keys. A dedicated headset port, built-in Bluetooth functionality, and Electronic Hook Switch support offer enhanced usability for wired and wireless headset users.

The Z 23W is fully compatible with Zultys' ZAC Unified Communications applications, allowing users to manage calls and messages directly from their computer.

Like all Zultys phones, the Z 23W utilizes the Session Initiation Protocol (SIP) open standard and is managed from the Zultys MX Administrator application for rapid deployment and the industry's lowest total cost of ownership.

Key Features and Benefits:

Color Display & Ease of Use

The 2.8" 320x240 pixel color display of the Z 23W provides detailed call information accompanied by dynamic icons to minimize training requirements and maximize usability. Eight LCD-labeled buttons support up to 21 programmable keys (three pages of seven keys). Four context-sensitive soft keys below the display make conferencing, transfer, and other operations a breeze.

Remarkable HD Audio

Handsfree speakerphone with acoustic echo cancellation, combined with high quality wideband HD speaker, microphone, and handset components, ensure that conversations are always loud and clear to minimize fatigue for heavy phone users.

Wireless Headset Support (EHS)

The Z 23W can combine with a compatible Wireless Headset and the Zultys EHS adapter. Staff requiring mobility around the office will appreciate the convenience of the Electronic Hook Switch control. Refer to zultys.com/faq and the "Which phones support EHS (Electronic Hook Switch) headsets?" section for more information. The Z 23W may also be used with a compatible Bluetooth headset.

Simplified Deployment

From initial deployment and configuration to future enhancements and upgrades, the Zultys Z 23W will save your business time and money. Dual auto-sensing switched Gigabit Ethernet ports eliminate additional wiring and simplify installation. Integrated IEEE 802.3af Power over Ethernet and low power consumption ensure rapid deployment while minimizing your carbon footprint. Full support for industry-standard VLAN and QoS networking protocols ensure voice has the highest priority across your network. Simple centralized provisioning is provided via the Zultys MX Administrator graphical management interface providing a single point of management for the complete Zultys "all-in-one" Unified Communications solution.



Feature Highlights

- 21 programmable LCD labeled keys
- 4 context-sensitive soft keys
- 2.8" 320x240 pixel color display
- Full call control via ZAC
- Handsfree speakerphone
- Local 6-way conference
- Dedicated headset port with EHS support
- Built-in Bluetooth
- Built-in Wi-Fi support (2.4G/5G Wi-Fi 6)
- MX system & LDAP contact directories
- Personal directory
- Call forward/Call transfer/Call waiting
- One-touch call transfer and conference
- One-touch call record button with look back capabilities
- Call park and pick up
- Display of caller and called line information
- Call Log and Redial
- Missed call notification
- Paging and Intercom auto-answer capabilities
- VLAN, DSCP, and QoS support
- SIP open standard
- 802.3af Power over Ethernet
- Hearing Aid Compatible (HAC) handset
- Log into Call Groups from phone
- Wall mountable (optional bracket required)

Click [here](#) to review the Z 23W flyer



PROPOSAL

Complete Quote Summary for East Aurora, NY

Thank you for allowing us the opportunity to earn your business. We will continue to earn your trust and confidence as we move forward together. If you have any questions or need more information, please contact:

Chris Eisensmith | 5857306770 | ceisensmith@rcomm.com

550 Main St, East Aurora, NY 14052

Part Number	Description	QTY	Unit Price	Price
MX-SE System and Hardware Options				
90-06300	MX-SE II	1	\$1,806.00	\$1,806.00
MG Analog SIP Gateways				
90-04450	MG2/S Gateway With 2 FXS Ports	1	\$118.93	\$118.93
Classic Users Bundles - Premium and Contact Center Users Include ZAC for Teams				
90-16073	Standard User	5	\$116.20	\$581.00
90-16075	Premium User	1	\$151.20	\$151.20
Phones				
90-0923W	Zultys Z 23W	2	\$151.19	\$302.38
Additional Partner Products and Services				
NA	Rel-Comm Install and Training Services	1	\$1,280.00	\$1,280.00
NA	Rel Comm - Yealink W73H Phone	3	\$105.00	\$315.00
NA	Rel Comm - W70B Base Station	1	\$105.00	\$105.00
Additional Software Assurance/Warranty				
90-17920	Ext Warranty - MX & MG Products (Hardware & Licenses)	1	\$476.98	\$476.98
Total				\$5,136.49

Taxes and fees are not included in the total cost of services and products sold listed above. All pricing is subject to final confirmation at the time of order.

This quote is valid for thirty (30) days. Zultys reserves the right to increase pricing thereafter due to factors including, but not limited to, volatile market or tariff conditions.

Page 11 of 16
Invoice Number:
Account Number:
Invoice Date:
Due Date:
Security Code:

BUFFALO & ERIE COUNTY PUBLIC LIB



Contact Us at
1-888-812-2591

Account Number	End User ID Name/Address	Description	Circuit ID	Date Range	Prorated Charges	Recurring Charges	One Time Charges	Adjustments	Taxes, Fees & Surcharges	TOTAL
(Continued)										

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Service Location 26 of 36

142095001	RARY BUFFALO & ERIE COUNTY PUBLIC LIB 550 MAIN ST EAST AURORA, NY 14052-1705-17	Phone Services Spectrum Business Voice 3 @ \$23.99 Taxes, Fees and Surcharges Regulatory Cost Recovery Fee State Excise Tax Federal Universal Service Fund Local GRT Recovery Fee E911 Surcharge State Universal Service Fund Subtotal		08/18-09/17	\$0.00	\$71.97	\$0.00	\$0.00	\$0.00	\$71.97
					\$0.00	\$0.00	\$0.00	\$0.00	\$2.76	\$2.76
					\$0.00	\$0.00	\$0.00	\$0.00	\$2.07	\$2.07
					\$0.00	\$0.00	\$0.00	\$0.00	\$5.72	\$5.72
					\$0.00	\$0.00	\$0.00	\$0.00	\$0.61	\$0.61
					\$0.00	\$0.00	\$0.00	\$0.00	\$1.05	\$1.05
					\$0.00	\$0.00	\$0.00	\$0.00	\$0.16	\$0.16
					\$0.00	\$71.97	\$0.00	\$0.00	\$12.37	\$84.34

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