Lancaster Public Library Board of Trustees Proposed Meeting Agenda Thursday, December 9, 2021 4:00PM

- I. Roll Call
- II. Call to Order
- III. Approval of and/or changes to the agenda
- IV. Review and approval of the meeting minutes of July 8 and November 10, 2021
- V. Report of the Director
- VI. Public Comment
- VII. Monthly Financial Report
 - A. November Report
 - B. CDs mature 1/24/22 and 1/28/22
 - C. System Paid Budget Analysis as of 9/30/21

VIII. Old Business

- A. Building Maintenance Update
- B. 200th Anniversary Update
- C. Long-Range Plan VOTE
- D. Slate of Officers: President – S. Jacobs
 - Vice President K. Graber
 - ff Doom Donovation Idaaa

Secretary – B. Tamol Treasurer – J. Yarborough

- E. Staff Room Renovation Ideas
- IX. New Business
 - A. 2022 Program Budget \$5,000 Request
 - **B. READ Posters**
 - C. Winter Reading Log Prizes
 - D. STEM Explorers Program Materials
 - E. Aprons
 - F. Volunteer Gifts
- X. Adjournment

Next Meeting: THURSDAY, JANUARY 13, 2022 – 4:00PM

Proposed Meeting Minutes Lancaster Public Library Board of Trustees July 8, 2021

- I. Roll Call S. Jacobs, G. Howell, K. Graber, J. Yarborough, D. Stempniak (Friends liaison), K. Stock (Library Director), and K. Wind
- II. The meeting was called to order at 4:06PM.
- III. The agenda was approved. Vote unanimous.
- IV. Review of meeting minutes from June 10, 2021. Tabled until the August meeting.
- V. Report of the Director The library is getting busier and part-time staff hours are being increased. Assemblymember Monica Wallace visited the library on June 29th to announce her summer reading challenge. Meagan Carr created a video about our summer programs for the Lancaster Central School District. We debuted our new Memory Kits, geared for caregivers.
- VI. Public Comment D. Stempniak informed the board that the Friends' Chicken BBQ will be held July 18. They will co-sponsor a fall book sale with the Women's Civic Club.
 VII. Financial
- VII. Financial
 - A. Monthly Report June was approved. Vote unanimous.
 - B. CD 178 increased by \$10,000. Vote unanimous.
 - C. Petty Cash Replenishment add \$150. Vote unanimous.
- VIII. Old Business
 - A. Building Maintenance Update Kara reported that the town will be getting us a new air handler; replacement will cost \$13,000. The work will take 8 days and the building will not have air conditioning during that time. We are trying to schedule the work for mid-September.
 - B. 200th Anniversary update An article about our new learning kits was in the Lancaster Bee. Frosty's coupons are being hidden in the library each day. The committee is working on getting quotes for the catering for December 11th.
 - C. Monica Wallace Grant elevator. We are waiting to hear if the town will supplement the funds for this project.
- IX. New Business
 - A. Monica Wallace Visit see Director Report above.
 - B. 2021 B&ECPL Contract Approval approved. Vote unanimous.
 - C. Spine Label Purchase \$128 approved. Vote unanimous.
 - D. Battle of Books August Party Budget \$200 approved to purchase food and a gift card for the volunteer coach. Vote unanimous.
 - E. Fall Book Sale The mini book sale will take place on October 16th and 17th. The Lancaster Women's Civic Club will also hold a bake sale on October 16th.
- X. The meeting was adjourned at 5:00 p.m. Vote Unanimous.

Respectfully submitted by,

Kristyn Wind for Barbara Tamol

Proposed Meeting Minutes Lancaster Public Library Board of Trustees November 10, 2021

- I. Roll Call S.Jacobs, G. Howell, K. Graber, J. Yarborough, B. Tamol, D. Stempniak (Friends liaison), B. Leary (Town liaison), K. Stock (Library Director), and K. Wind (via phone)
- II. The meeting was called to order at 4:01 p.m.
- III. The agenda was approved as amended. MSP J. Yarborough, G. Howell. Vote unanimous.
- IV. Review of meeting minutes from August 12, 2021, approved, MSP B. Tamol, K. Graber. Vote unanimous. Review and amended October 14,2021 meeting minutes to include guest Jim Sinner (Lancaster Bee) in attendance. MSP G. Howell, J. Yarborough. Vote unanimous.
- Report of the Director October included a successful book sale, craft kits, the Halloween Spooktacular attended by more than 150 patrons and local author, Bonnie Parsons. New cards were obtained by 48 children and 25 adults. Sunday hours have started. New Open Meeting Laws; As of November 18th all meeting documentation must be available at least 24 hours prior to the meeting. Proposed meeting minutes must be posted within 2 weeks of the meeting. Zoom meetings must be recorded.
- VI. Public Comment D. Stempniak informed the board that the Friends will be having two(2) mini book sales instead of the usual one(1). The book sales will be in April and October and will be two(2) days only. Chicken BBQ's are scheduled for May 22,2022 and July 17,2022. The Friends annual meeting (election of officers) will be held January 15,2022 at 2p.m.
- VII. Financial
 - A. Monthly Report October was approved. MSP K. Graber, J. Yarborough. Vote unanimous.
 - B. Draft of the proposed 2022 Board Budget was presented.
- VIII. Old Business -
 - A. Building Maintenance Update Heat shields on exterior have been Installed. Schindler will be able to start work on the elevator soon.
 - B. 200th Anniversary update Calls to elected officials for proclamations.
 Motion to increase the gala budget from \$3000 to \$6000 was approved.
 MSP K. Graber, J. Yarborough. Vote unanimous.
 - C. The parking lot issue has been addressed by the Town.
 - D. Money from the book sale was turned over to the Friends.
 - E. Long Range Plan-

- 1. Evaluation of current goals and a draft of future goals will be considered in the revised version of long range goals.
- 2. A revised draft of the patron survey will be e-mailed to the board for approval. It will be available on Facebook, the Library website and on paper.
- 3. Librarians wish list Some ideas are promotional magnets and/or pens, more literacy kits, Little Free Library sites containing donated books, a seed library in conjunction with gardening programming, paint interior walls, new murals and/or decals for Children's section,VHS conversion station.

IX. New Business -

- A. 2022 Holiday Close Dates Follow schedule set by Central Library with Exceptions of 12/24/2022 and 12/31/2022 when the Lancaster Public Library will be open 10 am - 3pm. MSP - K. Graber, J.Yarborough. Vote unanimous.
- B. Approval for the purchase of one (1) cord of firewood. MSP K. Graber, J. Yarborough. Vote unanimous '
- C. Motion to spend \$245.01 from the Elks donation for craft supplies.MSP K. Graber, G. Howell. Vote unanimous.
- D. Motion to purchase 44 acrylic easels at a cost of \$322.88, MSP -S. Jacobs, G.Howell. Vote unanimous.
- E. Motion to spend \$11.98 on two (2) books for the Storywalk. MSP -J.Yarborough, K. Graber. Vote - unanimous.
- F. Staff room renovation Update the electrical,appliances,flooring, etc. A more detailed plan will be presented at a future date.
- G. 2022 Slate of Officers Current slate is eligible and agreeable to remaining in office. Vote will be at the next meeting.
- X. The meeting was adjourned at 5:20 p.m. MSP- G. Howell, K. Graber. Vote -Unanimous.

Respectfully submitted by,

Barbara J Tamol Secretary

Director's Report November 2021

Programming

Art-y Time – Local art teacher, Kimberly Strell, taught **10** adults how to create a Vincent van Gogh inspired painting on November 4th.



Craft Kits - We gave out a variety of free kits this month:

- **Craft & Carry** Children ages 5–12 were able to stop in for a Thanksgiving-themed craft kit. **93** kits were picked up.
- **STEM Kits**: **Salt Crystal Snowflakes** Children were encouraged to stop in the library and ask for a kit to perform their experiment at home. **55** kits were picked up.
- Take & Make Storytime Kits These weekly kits had fall themes and 157 were picked up.

LEGO® Club – Youth Services Librarian Meagan Carr held **2** LEGO® Clubs for a total of **11** children on Saturday, November 20th. They made tall buildings.





Mahjong Club - Our Mahjong Club continued to meet on a weekly basis.

Movin' & Groovin' - Meagan conducted 2 sessions for a total of 6 children.

Painting with Friends – Meagan held a painting program for **3** teens and **2** adults on Saturday, November 6th. They learned how to create fun patterns with tape and paint.





Paws for Love: Read to a Dog – A volunteer from the SPCA Paws for Love organization brought a therapy dog to the library on Saturday, November 13th. **4** children practiced reading out loud to the dog.

Storytime – Meagan conducted 11 sessions for a total of 111 children.

StoryWalk[®] – Children were encouraged to take a walk and read the book *Every Autumn Comes the Bear* by Jim Arnosky in the children's area of our library.

Technology Assistance – We assisted **10** patrons with in-depth technology questions such as help filing for unemployment, creating a resume in Microsoft Word and making a vaccine appointment online.

Yarn Crafts – Meagan conducted a program for **3** children on Friday, November 26th. They learned how to create paper plate woven bowls and straw weaving bracelets.

Meetings

November 4 – Megan attended the New York Library Association Conference in Syracuse, NY.

November 10 – Library Director Kara Stock attended the Manager-Director Meeting via Zoom.

November 18 – Kara, Meagan and Library Assistant John Benzee met to begin planning our 2022 goals.



PAINT!

November 11, 2021



– Kimberly Aquilio, an art teacher in the West Seneca Central School District, gives painting lessons at the Lancaster Public Library. She runs the program through her organization "Art-y Time."

LANCASTER PUBLIC LIBRARY 2021 STATISTICS

	CIRCULATION						
MONTH	CURRENT	PREVIOUS	%Change				
	MONTH	YR/MONTH					
JAN	3,832	12,709	-69.8%				
FEB	8,640	12,482	-30.8%				
MAR	9,752	7,617	28.0%				
APR	8,582	0	#DIV/0!				
MAY	7,941	4	198425%				
JUN	9,924	6,538	51.8%				
JUL	13,422	9,235	45.3%				
AUG	11,479	9,258	24.0%				
SEP	9,135	9,563	-4.5%				
OCT	9,748	10,155	-4.0%				
NOV	8,738	8,265	5.7%				
DEC			"				
YR/DATE	101,193	85,826	17.9%				

PUBLIC	PUBLIC ACCESS COMPUTER SESSIONS						
MONTH	CURRENT	PREVIOUS	%Change				
	MONTH	YR/MONTH					
JAN	78	1,256	-93.8%				
FEB	510	1,207	-57.7%				
MAR	862	624	38.1%				
APR	673	0	#DIV/0!				
MAY	661	0	#DIV/0!				
JUN	594	439	35.3%				
JUL	738	442	67.0%				
AUG	698	439	59.0%				
SEP	573	633	-9.5%				
OCT	644	760	-15.3%				
NOV	598	434	37.8%				
DEC			II				
YR/DATE	6,629	6,234	6.3%				

	STAFF
Librarian	Kara Stock
	Meagan Carr
	Genevieve Maynard, Michael Green
Lib. Asst.	John Benzee
Clerical	Lisa Watt
	Mary Pryzbyla
Sr. Page	Paige Ciezki, Eric Stiller
	Alexis Bartkowiak
Page	Lynn Hoy, Janice Jaskowiak
	Yurie Calo
Caretaker	Joshua Strell

	LIBRARY VISITS						
MONTH	CURRENT	PREVIOUS	%Change				
	MONTH	YR/MONTH					
JAN	1,129	8,284	-86.4%				
FEB	3,544	8,365	-57.6%				
MAR	4,433	4,332	2.3%				
APR	4,322	0	#DIV/0!				
MAY	3,824	0	#DIV/0!				
JUN	4,500	2,312	94.6%				
JUL	6,169	3,539	74.3%				
AUG	5,509	3,587	53.6%				
SEP	4,423	4,346	1.8%				
OCT	5,373	4,884	10.0%				
NOV	4,606	2,998	53.6%				
DEC			"				
YR/DATE	47,832	42,647	12.2%				

	WIFI						
MONTH	CURRENT	PREVIOUS	%Change				
	MONTH	YR/MONTH					
JAN	736	1,734	-57.6%				
FEB	1,079	1,617	-33.3%				
MAR	1,418	1,061	33.6%				
APR	1,299	327	297.2%				
MAY	1,403	379	270.2%				
JUN	1,559	746	109.0%				
JUL	1,714	713	140.4%				
AUG	1,221	747	63.5%				
SEP	1,149	954	20.4%				
OCT	1,454	1,090	33.4%				
NOV	1,505	778	93.4%				
DEC			"				
YR/DATE	14,537	10,146	43.3%				

BRANCH HOURS		
Mon.	10:00 a.m 6:00 p.m.	
Tues.	10:00 a.m 9:00 p.m.	
Wed.	10:00 a.m 9:00 p.m.	
Thurs.	10:00 a.m 9:00 p.m.	
Fri.	10:00 a.m 5:00 p.m.	
Sat.	10:00 a.m 5:00 p.m.	
Sun.	12:00 p.m 5:00 p.m.	

DAYS OPEN AND CLOSED

Days Open: 28 Days Closed: 2

Lancaster Public Library 2021 Statistics and Proceeds

			New L	ibrary							
	То	urs	Cai	rds	Ref Q	Headphone	Copier	Vending	Book Sale	Donations	Facebook
	No.	ATT	Child	Adult	No.	Proceeds	Proceeds	Proceeds	Proceeds	to Library	Followers
JAN	0	0	1	6	454	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	2,088
FEB	0	0	7	17	498	\$0.00	\$63.00	\$0.00	\$93.00	\$100.00	2,104
MAR	0	0	24	23	517	\$3.00	\$75.00	\$0.00	\$108.00	\$0.00	2,117
APR	0	0	20	14	516	\$6.00	\$75.00	\$0.00	\$105.00	\$200.00	2,131
MAY	0	0	6	19	430	\$0.00	\$55.00	\$0.00	\$86.00	\$1,321.01	2,141
JUN	0	0	30	20	533	\$3.00	\$55.50	\$6.00	\$105.00	\$300.00	2,153
JUL	0	0	51	43	660	\$3.00	\$58.00	\$0.00	\$146.00	\$0.00	2,168
AUG	0	0	18	32	703	\$15.00	\$73.00	\$10.00	\$105.00	\$8,455.73	2,180
SEP	0	0	27	20	494	\$0.00	\$57.00	\$10.00	\$71.00	\$10,880.50	2,200
OCT	0	0	48	25	685	\$6.00	\$89.00	\$0.00	\$72.00	\$1,030.00	2,240
NOV	0	0	6	21	468	\$3.00	\$30.00	\$15.00	\$55.50	\$53.74	2,252
DEC											
TOTAL	0	0	238	240	5,958	\$39.00	\$630.50	\$41.00	\$946.50	\$22,340.98	

Total Proceeds <u>\$23,997.98</u>

Date		Patron Count	Circulation
9/12		43	248
9/19		44	93
9/26		60	205
10/3		54	133
10/10		68	155
10/17	Book Sale	277	261
10/24		74	232
10/31		50	220
11/7		69	222
11/14		102	201
11/21		92	201
11/28		66	126
12/5			
12/12			
12/19			
		999	2,297

2021 Sunday Statistics

Program Statistics

11/2021

In Library Group Programs:

	Number of Programs Number of Attendees				
	MTH	YTD	YTD MTH		
Children (age 5 and under)	13	64	123	558	
Children (age 6-12)	4	33	29	1452	
Teens	2	20	8	149	
Intergenerational	1	18	7	739	
Adults (excludes Technology)	8	40	56	296	

<u>Passive/Self-Directed Programs (Programs not librarian-led, such as Craft</u> <u>Tables and Take and Makes - Count as One-on-Ones):</u>

	Number of Programs Number of Attendees				
	MTH	YTD	YTD MTH		
Children (age 5 and under)	157	913	157	913	
Children (age 6-12)	148	1391	148	1391	
Teens	0	0	0	0	
Intergenerational	0	858	0	858	
Adults	0	0	0	0	

In Library One-on-One Programs:

Number of Programs Number of Attendees

	MTH	YTD	MTH	YTD
Children (age 5 and under)	0	0	0	0
Children (age 6-12)	10	129	10	129
Teens	0	0	0	0
Intergenerational	0	0	0	0
Adults (excludes Technology)	9	55	9	55

Adult Technology Programs:

	MTH	YTD MTH		YTD
In-House Lab or Library Desktop PCs	0	0	0	0
System or Library-owned Cyber Train	0	0	0	0
Technology One-on-Ones	10	70	10	70

Number of Programs Number of Attendees

Live Virtual Programs:

	Number of Programs Number of Attendees					
	MTH	YTD	MTH	YTD		
Children (age 5 and under)	0	3	0	507		
Children (age 6-12)	0	1	0	337		
Teens	0	0	0	0		
Intergenerational	0	2	0	5		
Adults	0	0	0	0		

Virtual Recordings of program content:

	Number of Programs Number of Attendees					
	MTH	YTD	MTH	YTD		
Children (age 5 and under)	0	20	0	2035		
Children (age 6-12)	0	2	0	252		
Teens	0	0	0	0		
Intergenerational	0	22	0	2794		
Adults	0	0	0	0		

Outreach (out of library programs):

	Number of Programs		Number of Attendees	
	MTH	YTD	MTH	YTD
Children (age 5 and under)	0	0	0	0
Children (age 6-12)	0	0	0	0
Teens	0	0	0	0
Intergenerational	0	2	0	623
Adults (excludes Technology)	0	0	0	0

Please answer the following (applicable to all sections above EXCEPT Virtual Programs, Passive/Self-Directed Programs, and other One-on-One Programs):

Were any of the above programs Early Literacy Parent and/or Caregiver programs?

• Yes • No

Were any of the Early Literacy programs geared toward a combined audience of children and parents/caregivers, such as a LapSit program?

○ Yes [●] No

Did you have any Early Literacy Collaborators for programs geared toward children age 5 and under or parents and/or caregivers?

• Yes • No

Were any of the above adult programs adult Tutoring or adult Literacy programs?

• Yes • No

	Number of Programs		Number of Attendees	
	MTH	YTD	MTH	YTD
One-on-One	9	55	9	55
Group	0	0	0	0

Did you have any Adult Tutoring or Adult Literacy Collaborators?

• Yes • No

Literacy NY (Literacy Volunteers of America)

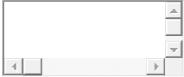
Collaborators

Public School District(s) and/or

BOCES

□ Non-Public Schools

Other (Inlcude collaborator name and contact information)



Were any of the above programs ESOL?

○ Yes [●] No

<u>Total number of non-library sponsored programs, meetings and/or events at this</u> <u>outlet (Meeting Room Use)</u>

7 YTD: 23

			Circ	ulation			
				Circulations			
Buffalo & Eric County Public		November	i otai		r to Date Tota	ls	
Buffalo & Eric County Public LIBRARY	2021	2020	% of	2021	2020	% of	
Library	Total Circulations	Total Circulations	Change	Total Circulations	Total Circulations	Change	Footnotes
Alden (Ewell Free)	1,342	1,214	10.5%	15,726	10,263	53.2%	
Amherst	1,342	1,214	10.570	15,720	10,203	55.2%	
Audubon	17.683	15,767	12.2%	211,724	181,723	16.5%	
Clearfield		12,896	15.0%	183,014	141,402	29.4%	
Eggertsville-Snyder	7,184	6,438	11.6%	88,846	64,890	36.9%	Libraries are operating consistent with
Williamsville	1,810	2,121	-14.7%	24,046	22,649	6.2%	guidance from the Erie County Health
Angola	1,481	1,540	-3.8%	19,255	16,182	19.0%	Department and Centers for Disease
Aurora	7,534	6,197	21.6%	77,488	68,958	12.4%	Control, emphasizing safety for patrons
Boston	1,693	2,480	-31.7%	22,260	21,431	3.9%	and staff through strategies including
Cheektowaga Julia Boyer Reinstein	12,715	12,031	5.7%	143,067	121,348	17.9%	masking.
Reinstein Memorial	4,054	3,486	16.3%	44,690	41,195	8.5%	In November 2020, libraries were open
Clarence	10,362	10,374	-0.1%	136,401	111,054	22.8%	to the public with limited hours and
Collins	1,983	2,398	-17.3%	23,372	21,796	7.2%	services until 11/20/20, when many (but
Concord	2,510	2,731	-8.1%	31,323	27,250	14.9%	not all, based on NYS Micro-Cluster
Eden	2,664	2,755	-3.3%	29,319	26,209	11.9%	Zones) closed to the public but
Elma	4,248	4,330	-1.9%	52,408	44,471	17.8%	continued offering curbside, walk-up,
Grand Island Memorial	5,752	5,921	-2.9%	68,795	57,466	19.7%	and drive through services. East Clinton
Hamburg	0.007	0.405	40.00/	400 400	04.007	40.00/	was temporarily closed as of 11/20/20.
Hamburg Lake Shore	9,637 3,061	8,165 2,922	<u>18.0%</u> 4.8%	108,436 35,210	91,687 24,254	18.3% 45.2%	Apgela Classed 11/20/21 12/4/21
Lake Shore	1,779	2,922	4.6%	20,349	24,254	45.2%	Angola - Closed 11/29/21-12/4/21 - Carpet installation.
Lackawainia	8,738	8,265	5.7%	101,193	85,826	17.9%	Calper installation.
Marilla	2,129	2,137	-0.4%	25,089	19,763	26.9%	Correctional Facility and Holding Center -
Newstead	2,419	3,547	-31.8%	29,865	30,192	-1.1%	Numbers not received.
North Collins	1,008	1,111	-9.3%	10,919	10,213	6.9%	
Orchard Park	12,522	10,300	21.6%	141,721	113,952	24.4%	Crane - 3/2021 and ongoing:
City of Tonawanda	4,997	4,662	7.2%	55,092	50,628	8.8%	construction impacting operations,
Town of Tonawanda	0.000	0.070	05.00/	05.450	07.400	00.40/	including 2nd floor meeting space
Kenilworth Kenmore	2,966 13,234	2,372 11,384	<u>25.0%</u> 16.3%	35,456 153,237	27,402 115,152	<u>29.4%</u> 33.1%	unavailable.
West Seneca	9,897	8,968	10.3%	121,712	92,016	32.3%	Crane - Reopened 11/1/2021 - Closed
Buffalo	0,001	0,000	10.470	121,712	02,010	02.070	8/19/2021 through end of Oct. 2021 -
Coles	1,403	934	50.2%	12,664	14,530	-12.8%	Construction.
Crane	3,123	4,390	-28.9%	30,535	45,215	-32.5%	
Dudley	2,407	2,243	7.3%	24,094	23,165	4.0%	East Clinton - Closed 11/8/21 due to a
East Clinton	1,361	712	91.2%	12,564	14,222	-11.7%	Buffalo Water valve repair.
González-Soto	<u> </u>			25,587	19,508	31.2%	
Merriweather	1,910	,	7.7%	24,055	25,790	-6.7%	Kenilworth - Closed 11/24/2021 - Water
North Park Panty	4,124 1,334	3,150 1,009	30.9% 32.2%	48,379 13,779	39,788 14,504	21.6% -5.0%	main break.
Central Panty	1,334	10,993	32.2%	156,334	14,504	-5.0%	
BookmobileServices	17,000	10,995	50.370	100,004	102,000	2.070	
Library on Wheels	1,397	416	235.8%	12,054	4,837	149.2%	
Institutions	,			,	,		
Correctional Facility	0	0	#DIV/0!	0	16,510	-100.0%	
Holding Center	0	0	#DIV/0!	0	8,943	-100.0%	
System	77 000	70.10-	10 101	AF 1 - A-	004	05.00/	
Online Renewals	77,228	70,135	10.1%	854,599	681,773	25.3%	
Interlibrary Loans Audio Books Downloaded	1,008 39,474	884 32,825	<u>14.0%</u> 20.3%	11,731 428,203	7,242	<u>62.0%</u> 18.3%	
Videos Downloaded/Streamed		32,825	20.3%	428,203	362,067 482	128.6%	
eBook Checkouts/Downloads	70,070		-1.0%	839,518	801,233	4.8%	
Music/Music Videos Downloaded	22,869		-17.6%	263,914	305,702	-13.7%	
B&ECPL Totals	415,066		7.1%		4,198,105	13.6%	
				4,769,125			
Member Libraries Buffalo Branches	170,230 18,311	158,269 15,630	7.6% 17.2%	2,010,013 191,657	1,660,004 196,722	<u>21.1%</u> -2.6%	
Central Library	,	10,993	30.9%	156,334	196,722	-2.6%	
Bookmobile Services	1,397	416	235.8%	12,054	4,837	149.2%	
Institutions	0	0		0	25,453	-100.0%	
System	210,735	202,407	4.1%	2,399,067	2,158,499	11.1%	

			l ib	rary Vis	sits		
Buffslo & Frie County Public		November			to Date Tot	als	
Buffalo & Erie County Public LIBRARY	2021	2020	% of	2021	2020	% of	
	Total	Total	70 01	Total	Total	/0 01	
Library	Sessions	Sessions	Change	Sessions	Sessions	Change	Footnotes
Alden (Ewell Free)	859	608	41.3%	9,069	5,537	63.8%	
Amherst				0,000	0,001		
Audubon	8,632	5,693	51.6%	92,613	76,623	20.9%	
Clearfield	7,599	5,422	40.2%	91,161	68,172	33.7%	
Eggertsville-Snyder	3,770	2,543	48.3%	43,988	34,735	26.6%	Libraries are operating consistent with
Williamsville	1,306	1,093	19.5%	15,184	13,272	14.4%	guidance from the Erie County Health
Angola	2,439	2,583	-5.6%	33,224	25,041	32.7%	Department and Centers for Disease
Aurora	4,511	2,755	63.7%	41,088	34,543	18.9%	Control, emphasizing safety for patrons
Boston	940	1,054	-10.8%	12,619	10,268	22.9%	and staff through strategies including masking.
Cheektowaga							masking.
Julia Boyer Reinstein	6,954	5,011	38.8%	71,788	61,164	17.4%	In November 2020, libraries were open
Reinstein Memorial	2,477	1,894	30.8%	24,927	23,611	5.6%	to the public with limited hours and
Clarence	5,194	3,701	40.3%	59,153	45,990	28.6%	services until 11/20/20, when many (but
Collins	926	844	9.7%	10,911	9,461	15.3%	not all, based on NYS Micro-Cluster
Concord	2,006	1,674	19.8%	22,733	16,623	36.8%	Zones) closed to the public but
Eden	1,221	1,002	21.9%	13,672	11,072	23.5%	continued offering curbside, walk-up, and drive through services. East Clinton
Elma	2,288	2,086	9.7%	27,855	22,920	21.5%	was temporarily closed as of 11/20/20.
Grand Island Memorial	3,749	2,877	30.3%	34,773	27,557	26.2%	
Hamburg							Angola - Closed 11/29/21-12/4/21 -
Hamburg	5,344	3,608	48.1%	55,583	47,604	16.8%	Carpet installation.
Lake Shore	2,296	1,785	28.6%	24,437	18,645	31.1%	
Lackawanna	2,001	1,290	55.1%	22,197	18,880	17.6%	Crane - 3/2021 and ongoing:
Lancaster	4,606	2,998	53.6%	47,832	42,647	12.2%	construction impacting operations,
Marilla	973	993	-2.0%	10,789	8,416	28.2%	including 2nd floor meeting space unavailable.
Newstead	1,990	2,063	-3.5%	23,304	18,880	23.4%	
North Collins	922	867	6.3%	9,734	7,763	25.4%	Crane - Reopened 11/1/2021 - Closed
Orchard Park	8,398	5,452	54.0%	84,632	68,756	23.1%	8/19/2021 through end of Oct. 2021 -
City of Tonawanda	3,759	2,792	34.6%	36,725	32,016	14.7%	Construction.
Town of Tonawanda							
Kenilworth	2,137	1,656	29.0%	29,755	22,922	29.8%	East Clinton - Closed 11/8/21 due to a
Kenmore	6,893	4,869	41.6%	70,570	56,487	24.9%	Buffalo Water valve repair.
West Seneca	5,795	4,726	22.6%	69,722	60,843	14.6%	Kenilworth - Closed 11/24/2021 - Water
Buffalo							main break.
Coles	2,947	2,353	25.2%	28,616	26,654	7.4%	
Crane	2,393	2,927	-18.2%	23,450	35,408	-33.8%	
Dudley	2,773	2,423	14.4%	25,486	20,223	26.0%	
East Clinton	1,245	867	43.6%	10,012	9,507	5.3%	
González-Soto	2,274	1,503	51.3%	27,717	22,714	22.0%	
Merriweather	4,602	2,820	63.2%	43,968	36,976	18.9%	
North Park	3,668	2,402	52.7%	42,675	30,612	39.4%	
Panty	2,320	1,946	19.2%	21,550	18,451	16.8%	
Central Bookmobilo Sonvisco	12,937	6,115	111.6%	111,026	104,704	6.0%	
Bookmobile Services	000	40	2200 00/	7 700	0.004	244 40/	
Library on Wheels	960	40	2300.0%	7,788	2,281	241.4%	
Institutions Correctional Facility	776	714	1 70/	0 0 0 0	0 405	-6.3%	
Holding Center	282	741 260	4.7% 8.5%	8,830 3,153	<u>9,425</u> 4,070	-0.3%	
v	i						
System	137,162	98,336	39.5%	1,444,309	1,211,473	19.2%	
Member Libraries	99,985	73,939	35.2%	1,090,038	890,448	22.4%	
Buffalo Branches	22,222	17,241	28.9%	223,474	200,545	11.4%	
Central Library	12,937	6,115	111.6%	111,026	104,704	6.0%	
Bookmobile	960	40	2300.0%	7,788	2,281	241.4%	
Institutions	1,058	1,001	5.7%	11,983	13,495	-11.2%	

	Regist	ered Pu	iblic A	ccess (Compu	ter Ses	sions
	U			Counts Pe			
Buffalo & Erie County Public		November			to Date To	als	
Buffalo & Eric County Public LIBRARY	2021	2020	% of	2021	2020	% of	
	Total	Total	/0 01	Total	Total	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Library	Sessions	Sessions	Change	Sessions	Sessions	Change	Footnotes
Alden (Ewell Free)	67	69	-2.9%	694	619	12.1%	
Amherst	07		2.070	001	010	12.170	
Audubon	1,086	656	65.5%	11,010	9,370	17.5%	
Clearfield	589	390	51.0%	6,358	4,917	29.3%	
Eggertsville-Snyder	359	259	38.6%	4,684	3,993	17.3%	Libraries are operating consistent with
Williamsville	110	79	39.2%	1,189	1,273	-6.6%	guidance from the Erie County Health
Angola	111	125	-11.2%	1,444	1,354	6.6%	Department and Centers for Disease
Aurora	328	169	94.1%	2,831	3,285	-13.8%	Control, emphasizing safety for patrons
Boston	57	57	0.0%	752	494	52.2%	and staff through strategies including masking.
Cheektowaga							masking.
Julia Boyer Reinstein	1,122	642	74.8%	11,583	11,037	4.9%	In November 2020, libraries were open
Reinstein Memorial	523	409	27.9%	5,336	6,109	-12.7%	to the public with limited hours and
Clarence	429	283	51.6%	4,728	4,244	11.4%	services until 11/20/20, when many (but
Collins	86	117	-26.5%	1,165	1,381	-15.6%	not all, based on NYS Micro-Cluster
Concord	156	137	13.9%	2,142	1,906	12.4%	Zones) closed to the public but
Eden	78	100	-22.0%	1,067	868	22.9%	continued offering curbside, walk-up, and drive through services. East Clinton
Elma	143	117	22.2%	1,740	1,624	7.1%	was temporarily closed as of 11/20/20.
Grand Island Memorial	230	144	59.7%	2,259	2,116	6.8%	·····
Hamburg							Angola - Closed 11/29/21-12/4/21 -
Hamburg	727	441	64.9%	7,801	8,144	-4.2%	Carpet installation.
Lake Shore	210	126	66.7%	1,946	1,792	8.6%	01
Lackawanna	303	238	27.3%	3,778	3,928	-3.8%	Clarence - 11/1/21 - Internet down 10am- 2:30pm.
Lancaster	598	434	37.8%	6,629	6,234	6.3%	2.30pm.
Marilla	31	62	-50.0%	462	375	23.2%	Crane - 3/2021 and ongoing:
Newstead	122	185	-34.1%	1,682	1,715	-1.9%	construction impacting operations,
North Collins	116	126	-7.9%	1,309	1,006	30.1%	including 2nd floor meeting space
Orchard Park	500	289	73.0%	5,064	4,756	6.5%	unavailable.
City of Tonawanda	499	345	44.6%	4,950	5,244	-5.6%	One of the second second second second
Town of Tonawanda	220	014	F7 00/	2 700	2.050	40 50/	Crane - Reopened 11/1/2021 - Closed 8/19/2021 through end of Oct. 2021 -
Kenilworth	336	214	57.0%	3,700	3,259	13.5%	Construction.
Kenmore West Seneca	1,232 906	575 608	114.3% 49.0%	11,059 10,387	10,582 8,000	4.5% 29.8%	
Buffalo	900	000	49.0%	10,307	8,000	29.0%	East Clinton - Closed 11/8/21 due to a
Coles	837	613	36.5%	8,962	9,143	-2.0%	Buffalo Water valve repair.
Crane	352	423	-16.8%	3,052	<u>9,143</u> 5,864	-48.0%	
Dudley	456	297	53.5%	5,183	4,127	-48.0 %	Kenilworth - Closed 11/24/2021 - Water
East Clinton	325	133	144.4%	2,442	2,220	10.0%	main break.
González-Soto	512	412	24.3%	7,295	7,072	3.2%	
Merriweather	1,359	775	75.4%	12,805	13,451	-4.8%	
North Park	869	554	56.9%	9,393	7,077	32.7%	
Panty	353	247	42.9%	3,954	4,162	-5.0%	
Central	4,448	2,926	52.0%	43,090	49,821	-13.5%	
BookmobileServices	.,	_,020		,	,021	, .	
Library on Wheels	0	0	#DIV/0!	0	0	#DIV/0!	
System	20,565	13,776	49.3%	213,925	212,562	0.6%	
Member Libraries	11,054	7,396	49.5%	117,749	109,625	7.4%	
Buffalo Branches	5,063	3,454	46.6%	53,086	53,116	-0.1%	
Central Library	4,448	2,926	52.0%	43,090	49,821	-13.5%	
Bookmobile Services	0	0	#DIV/0!	0,000		#DIV/0!	

				WiFi			
				Total Logi	ns		
Buffalo & Erie County Public		November		U U	to Date Tot	als	
Buffalo & Eric County Public LIBRARY	2021	2020	% of	2021	2020	% of	
	Total	Total		Total	Total		
Library	Sessions	Sessions	Change	Sessions	Sessions	Change	Footnotes
Alden (Ewell Free)	40	8 119	242.9%	4,054	1,314	208.5%	
Amherst				,			
Audu	bon 2,76	8 1,182	134.2%	25,035	14,960	67.3%	
Clearf	ield 1,68	9 904	86.8%	19,592	10,998	78.1%	
Eggertsville-Sny		7 449	133.2%	10,206	5,350	90.8%	Libraries are operating consistent with
Williams		_	275.2%	14,351	2,879	398.5%	guidance from the Erie County Health
Angola	19		13.5%	1,894	2,359	-19.7%	Department and Centers for Disease Control, emphasizing safety for patrons
Aurora	1,96		154.1%	17,897	9,284	92.8%	and staff through strategies including
Boston	12	6 86	46.5%	1,553	867	79.1%	masking.
Cheektowaga			0.0.0.0				C C
Julia Boyer Reins			89.0%	8,944	6,691	33.7%	In November 2020, libraries were open
Reinstein Memo			107.8%	6,929	4,254	62.9%	to the public with limited hours and
Clarence	94		37.6%	11,499	7,982	44.1%	services until 11/20/20, when many (but not all. based on NYS Micro-Cluster
Collins	18		4.0%	2,227	2,380	-6.4%	Zones) closed to the public but
Concord	47		0.0%	5,212	5,243	-0.6%	continued offering curbside, walk-up,
Eden	<u> </u>		85.9% 22.7%	1,926 2,783	1,232	56.3% 32.0%	and drive through services. East Clinton
Elma Grand Island Memor			73.6%	2,783	2,108 3,524	32.0%	was temporarily closed as of 11/20/20.
	1ai 50	/ 292	13.0%	0,117	3,524	130.3%	
<i>Hamburg</i> Hamb	ourg 1,68	5 783	115.2%	17,457	9,711	79.8%	Angola - Closed 11/29/21-12/4/21 -
Lake Sh			16.6%	4,145	3,218	28.8%	Carpet installation.
Lackawanna	32		8.8%	3,309	3,222	20.0%	Clarence - 11/1/21 - Internet down 10am-
Lancaster	1,50		93.4%	14,537	10,146	43.3%	2:30pm.
Marilla	6		-24.4%	1,009	805	25.3%	
Newstead	46		-7.5%	5,757	3,987	44.4%	Crane - 3/2021 and ongoing:
North Collins	29		38.8%	3,133	2,183	43.5%	construction impacting operations,
Orchard Park	1,26		137.5%	12,191	8,086	50.8%	including 2nd floor meeting space unavailable.
City of Tonawanda	71		142.6%	7,481	3,263	129.3%	
Town of Tonawanda							Crane - Reopened 11/1/2021 - Closed
Kenilwo	orth 36	6 241	51.9%	3,754	3,105	20.9%	8/19/2021 through end of Oct. 2021 -
Kenm	ore 1,64	7 981	67.9%	16,359	12,113	35.1%	Construction.
West Seneca	1,59	1 906	75.6%	17,202	10,050	71.2%	Fast Clinton Closed 11/9/21 due to a
Buffalo							East Clinton - Closed 11/8/21 due to a Buffalo Water valve repair.
	oles 75		79.0%	6,843	7,366	-7.1%	
	ane 29		-28.8%	3,931	5,033	-21.9%	Kenilworth - Closed 11/24/2021 - Water
	dley 1,58		226.6%	18,027	5,540	225.4%	main break.
East Clin			59.5%	4,734	4,169	13.6%	
González-S			290.1%	18,519	7,487	147.3%	
Merriweat			20.7%	8,016	7,732	3.7%	
North F			103.4%	8,876	5,148	72.4%	
	anty 98		103.1%	10,644	5,863	81.5%	
Central BookmobileSomiland	11,60	4 6,245	85.8%	106,316	81,390	30.6%	
BookmobileServices Library on Whe		4 25	156.0%	640	210	106 50/	
					310	106.5%	
System	43,24		90.4%	435,099	281,352	54.6%	
Member Libra			87.3%	248,553	151,314	64.3%	
Buffalo Branc			108.2%	79,590	48,338	64.7%	
Central Lib			85.8%	106,316	81,390	30.6%	
Bookmobile Servi	ces 6	4 25	156.0%	640	310	106.5%	

Lancaster Financial Monthly Report 2021 November

Account	Deposits	Disbursements	Interest	Sub-Total	Balance	
Beginning Balance					\$8,790.44	
M & T Checking						
	\$763.86					
ECWA water bill #24977		-\$53.46				
Ending Balance				\$710.40	\$9,500.84	
Beginning Balance					\$50,627.52	
Bank on Buffalo						
Patricia Parks memorial						
book donation	\$25.00					
	4					
AmazonSmile donation	\$28.74					
Book sale	\$55.50					
Vending	\$15.00					
Headphones (1 @ \$3)	\$3.00					
Copier	\$30.00					
Ornaments (3 @ \$10)	\$30.00					
Gala RSVP checks & cash	\$1,725.00					
Suzanne Jacobs- Demco						
pockets for gala		1 · · · · · ·				
invitations #424		-\$45.69				
Fun Express- winter		6242.50				
crafts (Elks grant) #425		-\$213.59				
Kimberly Strell- Art-y		¢165.00				
time program #426		-\$165.00				
Amazon- 2 Storywalk [®] books- Debit		¢11.00				
The Library Store- Acrylic		-\$11.98				
book frames and easels						
#427		-\$322.88				
Amazon- Gala party		-9322.00				
supplies- Debit		-\$203.93				
Full Swing Sound- Gala		<i>4203.33</i>				
performance/ musicians						
#428		-\$450.00				
Erin Fecher/ So Fech		+				
Bakery- 200 cupcakes						
#429		-\$200.00				
Ending Balance	\$1,912.24	-\$1,613.07		\$299.17	\$50,926.69	
	Amount	Maturity	Interest Rate	Interest	Total	
Bank on Buffalo CD 040	\$21,490.32	12M 6/28/22	0.28%	\$0.00	\$21,490.32	
Bank on Buffalo CD 041	\$13,912.04	24M 1/28/22	3.20%	\$0.00	\$13,912.04	
Bank on Buffalo CD 042	\$11,325.15	12M 4/6/22	0.28%	\$0.00	\$11,325.15	
Bank on Buffalo CD 043	\$11,965.81	36M 7/27/23	0.61%	\$0.00	\$11,965.81	
Bank on Buffalo CD 045	\$14,084.30	12M 1/24/22	0.28%	\$0.00	\$14,084.30	
Bank on Buffalo CD 046	\$24,582.22	12M 5/24/22	0.28%	\$17.35	\$24,599.57	
Bank on Buffalo CD 028	\$11,705.16	36M 10/27/24	0.19%	\$0.00	\$11,705.16	
Bank on Buffalo CD 178	\$20,572.31	12M 8/03/22	0.28%	\$14.68	\$20,586.99	
Bank on Buffalo CD 1283	\$10,565.20	12M 9/30/22	0.11%	\$0.00	\$10,565.20	
Bank on Buffalo CD 2355	\$12,918.03	36M 5/29/22	3.20%	\$0.00	\$12,918.03	
Bank on Buffalo CD 2404	\$21,394.41	12M 3/22/22	0.28%	\$0.00	\$21,394.41	
Bank on Buffalo CD 7632	\$20,056.06	12M 10/9/22	0.11%	\$0.00	\$20,056.06	
CD Balance				\$32.03	\$194,603.04	
Ending Balance					\$255,030.57	

Petty Cash November 2021

Date	Item	Deposit	Withdrawl	Total
				\$156.17
2-Nov	Meagan- Dollar General- Storywalk supplies		-\$16.00	\$140.17
3-Nov	Meagan- Target- Borax for STEM kit		-\$4.69	\$135.48
16-Nov	Meagan- Target- Borax for STEM kit		-\$10.48	\$125.00
		\$0.00	-\$31.17	\$125.00

Contract Library "System Paid" Budget Analysis

Lancaster Public Library

As of 9/30/2021

	"System Paid" Budget*	Jan - June 2021	July	August	September	Actual 2021 Expenses	2021 Year End Projection	Projected Year End Surplus/(Shortfall)
Salaries & Wages, Full Time								
Salaries & Wages, Full Time	202,720.00	99,539.50	17,272.14	17,190.99	17,191.03	151,193.66	203,229.13	(509.13)
Other Payments	2,376.00	0.00				0.00	0.00	2,376.00
Overtime		106.01		128.64	441.07	675.72	3,440.25	(3,440.25)
Total Salaries & Wages, Full Time	205,096.00	99,645.51	17,272.14	17,319.63	17,632.10	151,869.38	206,669.38	(1,573.38)
Wages, Regular Part-Time		0.00				0.00		0.00
Wages, Part Time	104,211.00	20,082.02	5,245.88	6,630.81	5,782.81	37,741.52	54,723.40	49,487.60
Contractual Reserves	3,755.00							3,755.00
Employer FICA Total	23,662.00	9,054.74	1,705.05	1,814.68	1,773.60	14,348.07	19,689.59	3,972.41
Employee Health Insurance	19,788.00	9,505.24	1,216.61	1,262.41	2,137.11	14,121.37	18,689.95	1,098.05
Dental Plan	636.00	270.13	62.55	49.44	57.34	439.46	598.87	37.13
Health Insurance Waiver	804.00	402.00	67.00	67.00	67.00	603.00	804.00	0.00
NYS Retirement	32,130.00	14,730.65	2,715.80	2,815.87	2,893.58	23,155.90	32,486.16	(356.16)
Disability	0.00	0.00				0.00		0.00
Natural Gas (NFG)	3,578.00	2,888.65	180.19	152.94	92.46	3,314.24	4,210.28	(632.28)
Electricity	20,562.00	7,103.72	1,537.14	3,364.45	0.00	12,005.31	16,911.50	3,650.50
Bottom Line Total	414,222.00	163,682.66	30,002.36	33,477.23	30,436.00	257,598.25	354,783.13	59,438.87

Notes:

System Paid Budget per Res. 2021-14



GOAL #1: Trustees will ensure that excellent service is provided to patrons.

OBJECTIVES:

- A. The collection of books and other media will remain current.
- B. Increase collections that reflect the wants and needs of the community.

GOAL #2: Trustees will lead the effort to make the community aware of the extent of services the library offers.

OBJECTIVES:

- A. A survey will be conducted of non-library users to introduce them to services available at the Lancaster Public Library.
- B. New means of community outreach will be initiated to create more awareness of library services.
- C. All available means of publicity will be utilized to create broader community awareness of library services.
- D. Cultivate and maintain partnerships with local schools, organizations, and community groups.
- E. Develop a library brochure promoting our free services and resources.
- F. An increase in the number of Lancaster Library cardholders will result from our efforts in community awareness.
- G. Make the Lancaster Public Library a center for the community.

<u>GOAL #3</u>: Trustees will support improvements in the library's physical plant.

OBJECTIVES:

- A. We will provide an atmosphere that is welcoming, safe, clean, and well kept.
- B. We will work with the Town of Lancaster to address any building issues.
- C. Work will continue on the community room to make it more inviting and vibrant.
- D. The children's area will provide a stimulating space for families to experience hands-on, interactive activities focused on literacy.
- E. Ensure ADA compliance.
- F. Work to improve conditions of the staff break room.

<u>GOAL #4A</u>: Trustees will ensure that we offer technology and programming that will inspire and meet the needs of our users.

OBJECTIVES:

- A. Technology needs of patrons will be anticipated, and every attempt will be made to update technology.
- B. Staff will create programming with a focus on Science, Technology, Engineering, Arts and Mathematics (STEAM).
- C. Programming will increase patrons' digital literacy and nurture next generation skills.
- D. Patrons will have improved access to innovative MakerSpace technologies such as virtual reality, robotics and coding.
- E. Adult technology education classes and one-on-one appointments will be offered.
- F. Public Library Association Project Outcome surveys will be conducted on a regular basis to focus our programming on community needs and interests.

<u>GOAL #4B</u>: Trustees will ensure that staff are provided with opportunities to continue their technology education.

OBJECTIVE:

Staff will remain up to date with current technology trends through conference attendance, workshops and/or webinars.

GOAL #5: The Trustees will follow the New York State Minimum Public Library Standards by;

OBJECTIVES:

- A. Create a review schedule, ensuring all policies are reviewed at least every five years.
- B. Ensure that all required information is posted online.
- C. Create an annual budget for donated funds.
- D. Trustees will attend two hours of professional development annually.

GOAL #6: The library will work to secure adequate funding.

OBJECTIVES:

- A. Communicate needs to the Buffalo & Erie County Public Library Administration, the System Board and elected officials.
- B. Keep the Friends of the Lancaster Library informed of library activities and needs.

C. Support the Friends of the Lancaster Library in facilitating the achievement of fundraising goals.

Adopted by the Lancaster Public Library Board of Trustees at a public meeting on December 9, 2021.

	ALA Posters 8	& Bookmarks	
Qty.	Description	Website	Price
	Hats off to Reading Poster	https://www.alastore.ala.org/content/ha	\$18.00
1	Twins Poster	https://www.alastore.ala.org/content/tv	\$18.00
1	Baloney and Friends Poster	https://www.alastore.ala.org/content/ba	\$18.00
1	The Child Poster	https://www.alastore.ala.org/content/cl	\$18.00
1	You Matter Poster	https://www.alastore.ala.org/content/ye	\$18.00
1	Kid McGear Poster	https://www.alastore.ala.org/content/ki	\$18.00
1	Narwhal and Jelly Poster	https://www.alastore.ala.org/content/na	\$18.00
1	Dog Man Poster	https://www.alastore.ala.org/content/de	\$18.00
1	Pigeon's License Poster	https://www.alastore.ala.org/content/pi	\$18.00
1	Wolf in the Snow Poster	https://www.alastore.ala.org/content/w	\$18.00
1	The Child Bookmark - 100 pack	https://www.alastore.ala.org/content/cl	\$9.00
1	Hats off to Reading Bookmark - 100 pack	https://www.alastore.ala.org/content/ha	\$9.00
1	Dog Man Bookmark - 100 pack	https://www.alastore.ala.org/content/de	\$9.00
1	Make Room for Reading Bookmark - 100 pack	https://www.alastore.ala.org/content/m	\$9.00
			\$216.00
		Shipping	\$23.76
			\$239.76

Winter Reading Log Prizes					
Qty.	Item	Website	Price	Total	
4	Woodland Animal Mochi Squishies	https://www.orientaltrading.com/woodla	\$9.29	\$37.16	
1	Winter Stuffed Animals Assortment	https://www.orientaltrading.com/winter	\$41.99	\$41.99	
4	Light-up Winter Snowflake Bracelets	https://www.orientaltrading.com/light-u	\$20.99	\$83.96	
4	Long Armed Stuffed Yeti	https://www.orientaltrading.com/long-a	\$19.99	\$79.96	
4	Large Penguin Tote Bag	https://www.orientaltrading.com/large-	\$11.98	\$47.92	
4	Fidget Spinners	https://www.orientaltrading.com/galaxy	\$17.99	\$71.96	
			Total	\$362.95	

STEM Storytime

Qty.	Item	Website	Price
1	Lakeshore Magnet Kit	https://www.lakeshorelearning.com/products/s	\$79.99
1	Human X-Rays	https://www.lakeshorelearning.com/products/s	\$34.99
1	Stethoscope	https://www.lakeshorelearning.com/products/p	\$9.99
1	Real Bugs Discovery Kit	https://www.lakeshorelearning.com/products/p	\$29.99
1	Growing Things Theme Box	https://www.lakeshorelearning.com/products/s	\$69.99
1	What's the Sound?	https://www.lakeshorelearning.com/products/s	\$29.99
1	I Can build it!	https://www.lakeshorelearning.com/products/p	\$19.99
			\$274.93
		Shipping	\$41.23
			\$316.16





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N Q	2nd Day Air	\$12.92
T	Next Day Air	\$39.78

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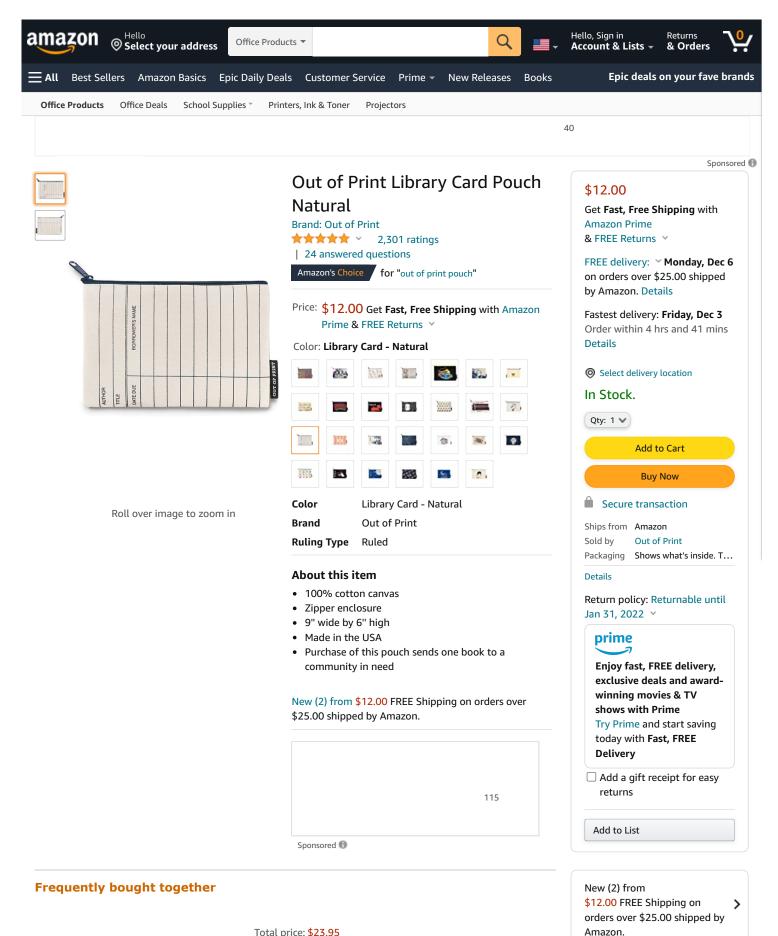
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