Marilla Free Library - 04/16/19 Board Meeting Minutes

- 1. Call to order 6:32pm. In attendance: Shannon Thompson, Rachelle Walker, Judy Farmer, Marsha Wingate, and Joanne Goellner. Missing: Marty Mummery. Also present: Bonnie Waterman & Julie Lathrop.
- 2. Minutes A motion was made by Judy Farmer to approve February's meeting minutes as written. Second motion by: Marsha Wingate. All were in favor with none opposed.

3. Public Expression

a. Marilla Town Carnival – Julie Lathrop invited the library to participate in the annual Marilla Town Carnival to take place on July 19th and 20th. She shared tentative details about the event.

4. Reports

- **a. Treasurer's -** (for full account details including all transactions and balances, see the Treasurer's Report on file at the library) Marsha & Shannon updated the board regarding March's finances, transactions and account balances. Shannon reminded the board that the CD matures on May 26th and a decision needs to be made whether to renew or move. A motion was made by Joanne Goellner to approve the Treasurer's Reports as presented. A second motion to accept was made by Judy Farmer. All in favor with none opposed.
- **b.** Librarian's (see attached Librarian Report for complete report details)
 - 1. Laptop Use and Wi-Fi Use were up. Circulation, Computer Use and Patron Count were all down.
 - 2. The theme of the summer program is: Universe of Stories.
 - March Madness of Books was a success. <u>Horton Hears a Who</u> won. Make a Bookmark and Peep Graham Cracker Houses both had great patron participation. The Library's discard sale will run May 4th – May 25th during library hours.
 - 4. Resolution and Annual Report will be ready for May's board meeting.
 - 5. Shannon represented the library at the "It Takes a Community Drug and Alcohol Coalition Health and Wellness Fair" on Saturday, April 6th. She spoke favorably about the event and estimated that she interacted with about 150 community members. If invited, she would participate again.
 - 6. Shannon reminded the Board that the last audit the library had was in 2012 (self-audit). The Library is over-due and should have one done as soon as possible. She also reminded the Board about her upcoming vacation. Cathy Urquhart will be in charge in her absence.
- c. Friends'- The Friend's have decided the book sale will be October 18th-19th.
- **d. Fundraising Committee** The fundraising committee is currently on hiatus. They will be contacting Kodiak Jack regarding a dining out fundraiser.
- e. Town Report Bonnie shared that she spoke with the town and the billboard in front of the Community Center is available for our use. She reported that the Town Hall's elevator has finally been completed. Bonnie will also make sure that we get an updated contract with correct information from the town.

5. Unfinished Business

a. Long Range Plan – Bonnie will check with the town for their suggestion on the best way to survey our community.

b. Building Maintenance – Shannon is going to research local contractors regarding an issue with a basement wall. Flooding from 2009 may be the culprit to some damage/problems. The library's bricks may also need repointing.

6. New Business

- a. Policy Review
 - 1. Rules of Conduct Policy no changes. The policy was reviewed and a motion to accept the policy as written was made by Marsha Wingate with a second from Joanne Goellner.
 - 2. **Procurement Policy** no changes. The policy was reviewed and a motion to accept the policy as written was made by Marsha Wingate with a second from Judy Farmer.
- **b.** Marilla Carnival the board discussed plans related to the carnival including theme basket raffles, volunteers and set up. Set-up, prizes and staffing logistics need to be determined.

7. Other Business

- a. Tree Clean-up Schmidt's Tree Service took care of maintenance around the library including cleaning up several trees and removing an ash tree damaged by emerald ash borers. (previously approved by board) The library received a bill for \$1400. Marsha Wingate made a motion to approve payment with a second by Judy Farmer.
- **b.** Mileage Shannon submitted for repayment of mileage and parking fees incurred for meetings and training January-April 6. A motion to approve payment was made by Joanne Goellner with a second by Judy Farmer.
- **c. Trustee Application** the library received an application from someone interested in becoming a trustee. The application will be reviewed and they will be contacted for an interview.
- **d.** ACT Meeting the next ACT Meeting is May 4th at the East Aurora Library.

8. Next Meeting: 05/21/19 6:30pm

9. Adjournment - A motion to adjourn the meeting was made by Judy Farmer at 7:53pm with a second by Joanne Goellner. All were in favor with none opposed.

Minutes respectfully submitted, May 1st, 2019, by Joanne Goellner, Secretary.

Librarians Report - April 16, 2019

Operating Budget

Receipts

March Receipts: \$ 309.55 **Receipts** year to date: \$ 2,317.67 This represents fine/copy/print revenue. This year our revenue commitment is \$3,526.

Expenditures

March: \$ 190.73 **Expenditures** year to date: \$ 2,304.04. This year our expenditure allotment is \$4,900.

Circulation

March was 3,322. This was down by 157 or -4.5% Year to date is 9,243. This is down by 240 or -2.5%

Computer Use

March was 91. This was down by 6 or -6.2% Year to date is 222. This is down by 44 or -16.5%

Laptop Use

March was 16. This was up by 14 Year to date is 43. This is up by 37

Wireless Usage

March was 154. This was up by 30 or 24% Year to date is 368. This is up by 48 or 14.9%

Patron Count

March was 1,374. This was down by 130 or -8.6% Year to date is 3,652. This is down by 339 or -8.5%

Spring Programs

- March Madness Tournament of Books All Month (64 Entries)
- Lego Club Thursday, March 21st at 6:00 pm ages 5 and up (9 Attended)
- It's Spring! Story Hour Tuesday, March 26th at 6:00 pm ages 3 to 6 (11 Attended)
- National Library Week Make a Bookmark April 7th- April 13th during regular hours (40 Participated)
- Fun With Peep: Make a Graham Cracker Peep House Thursday, April 11th at 6 pm (15 Attended)
- Fun With Peep: Make a Graham Cracker Peep House Saturday, April 13th at 11 am (26 Attended)
- Lego Club Thursday, April 18th at 6:00 pm ages 5 and up
- Easter Story Hour Monday, April 22nd at 10:30 am ages 3 to 6
- Family Game Night Thursday, April 25th from 5-7:30 pm
- **Discard Sale** Saturday, May 4th Saturday, May 25th during library hours.
 - \circ Half-Price Sale will be May 20th 25th
- Mother's Day Cards Make a Mother's Day Card May 6th through 11th during library hours

- Lego Club Thursday, May 16th at 6:00 pm ages 5 and up
- Family Game Night Thursday, May 23rd from 5-7:30 pm

Summer 2019

- Theme: Universe of Stories
- Independent Reading Program
- Story Hour with Ms. Shannon Mondays at 10:30 am for ages 3-6
- Summer Fun Club Alternating Thursdays at 2:00 pm for ages 7-12
- Following Performers have been booked:
 - Buffalo and Brandy Wednesday, July 10th at 1:00 pm All Ages [\$200]
 - Charlie and Snoozer Wednesday, July 24th at 1:00 pm All Ages [\$265]
 - Hawk Creek Tuesday, July 30th at 6:00 pm All Ages [\$150]
 - Buffalo Zoo Wednesday, August 7th at 1:00 pm All Ages [\$150.44]
 - Punkin the Clown Wednesday, August 21st at 1:00 pm All Ages [\$65]

Book Club

- Tuesdays at 2 pm
 - March 26th <u>Two From the Heart</u> by James Patterson (5 attended)
 - April 23rd <u>The Things We Do For Love</u> Kristin Hannah

Other

- State Report Completed and Submitted
 - **Resolution and Annual Report** will be completed for approval at the May meeting
- It Takes a Community Drug and Alcohol Coalition Health and Wellness Fair Saturday, April 6th

MARILLA FREE LIBRARY PROCUREMENT POLICIES AND PROCEDURES AS REQUIRED UNDER GENERAL MUNICIPAL LAW SECTIONS 103 and 104-B.

STATEMENT OF PURPOSE

The purpose of these policies and procedures is to protect taxpayers by assuring that competition is sought in a reasonable, cost-effective manner for all MARILLA FREE LIBRARY (MFL) procurements where practicable and required by law. Goods and services that are not required by law to be procured pursuant to competitive bidding must be procured in a manner to assure the prudent and economical use of public moneys, to facilitate the acquisition of goods and services of maximum quality at the lowest possible cost and to "guard against favoritism, improvidence, extravagance, fraud and corruption" as required by New York State General Municipal Law (GML) §104-b.

<u>The MFL at its discretion may utilize the services of the Buffalo & Erie County Public Library</u> <u>Public Library Business Office, following Buffalo & Erie County Public Library Procurement</u> <u>Policies, to undertake procurement on behalf of the MFL for some or all of the situations</u> <u>addressed in this policy. The policies and procedures below apply when the MFL itself</u> <u>undertakes a procurement activity.</u>

PROCUREMENT PROCEDURES

(REF., GML §§ 103,104,104-b)

Bidding Procedures

When analyzing a request for acquisition of goods and services, an initial determination must be made as to whether a particular procurement is subject to competitive bidding. Some preliminary issues should be considered: Is the proposed procurement a purchase contract or a contract for public work? Is the amount requested above the applicable limit provided by law? Do any exceptions apply (e.g. state contract, sole source, and/or public emergency)?

Bidding Guidelines

GML §103 requires advertised bidding for procurements over \$20,000 for general commodities/services (Purchase Contract), and \$35,000 for public work. Although not defined in GML §103 the Office of the State Comptroller has expressed the opinion that the term "purchase contract" applies to the procurement of commodities (e.g. equipment, materials, supplies, and some services), while the term "contract for public work" encompasses contracts for services, labor and construction (see 1987 Opns St Comp No. 87-46, p 70: 1979 Opns St Comp No. 79-762, p160). If it is determined that competitive bidding (GML §103) is not applicable for an acquisition, documentation must justify how the decision was reached.

Procurements of commodities/services between \$5,000 and \$20,000 and contracts for public work between \$5,000 and \$35,000 are subject to the informal bid process. Procurements between \$1,000 and \$5,000 may be undertaken using verbal, telephone, fax, written, or single

source quotations. Procurements under \$1,000 may be undertaken using the Library requisition for equipment and non-stock items process.

Consideration must be given to acquisitions made of the same or similar items over the course of the fiscal year where the aggregate value may exceed the competitive bidding threshold. Orders that may exceed \$5,000 over the course of the year must follow the informal bid process unless those purchases are made off current available County, State, Federal or other Municipal contracts or for other reasons bidding is not practical. Multiple purchase orders to one vendor will be allowed if that vendor has an existing Contract with the MFL/covering said purchases. All others need to comply with the applicable procedures herewith.

Formal Competitive Bid Process

On purchases of \$20,000 and greater for commodities/services, and contracts for public work greater than \$35,000, the formal sealed bid process must be used. Bid specifications are prepared by the requesting unit and the MFL Manager. Each formal bid is advertised in a newspaper with a circulation of 50,000 or greater covering the MFL's chartered service area. In addition, all formal bids are advertised on the Internet and can be downloaded by interested parties and prospective bidders accordingly.

In determining the necessity for competitive bidding, the aggregate amount to be expended in a fiscal year for an item or commodity to be purchased, or for the same type or similar public work, must be considered. It is established that the purpose of the bidding statutes may not be frustrated or avoided by artificially splitting or breaking up contracts into lesser agreements, or entering into a series of agreements, for sums below the bidding limitations. As a general rule, items or work of the same or similar nature which are customarily provided by the same vendor or contractor should be treated as a single item for the purposes of determining whether the dollar threshold will be exceeded (see, e.g., 1992 Opns St Comp No. 92-46, p115).

Informal Bidding Process

Purchases of commodities and/or services between \$5,000 and \$20,000 and contracts for public work between \$5,000 and \$35,000 will be procured by the MFL's Manager using bids first obtained from three sources where practical. Deviations from this policy must be approved by the Manager in writing, which shall become part of the purchase documentation. Purchase requisitions and/or inquiry bid files or items within this threshold will include a notation indicating the names of at least three vendors who were contacted, the name of the individuals quoting for the firm, the date contacted, and the prices quoted by the vendors. A contract award will be to the lowest responsible bidder. Informal bids may be sealed (written), facsimile (fax), or telephone quotes at the Manager's discretion. Any exceptions to this process must be documented pursuant to the *Responsibilities/Exceptions* section of this policy.

Special Purchase Situations

In other instances where it is determined competitive bidding is not required, such as emergencies, sole source procurements, or professional services, written justification must be attached to the file. The following is a description of procedures for making these types of procurements.

<u>Sole Source (No-Bid) Contracts:</u> When circumstances are presented to the Manager, which serves the public interest indicating valid reasons that a request can be met by only one qualified vendor, the Manager may waive the bidding requirement. Goods and services, which may be procured from only one source, are defined as "sole source" items. It is important to note that there must be a single supplier of the item or service and there are no substantial equivalents. Sole source situations generally exist when an item is manufactured by only one firm, and a vendor has the exclusive franchise or distributorship for an item.

To initiate a sole source purchase, Manager's staff must be confident that conditions exist in the marketplace such that the requested goods or services are available from only one supplier and no substantial equivalents exist. In making these determinations, the Manager will document the unique benefits to the MFL of the item or service as compared to other products available in the marketplace. (See, gen.,1988 Opns St Camp No. 88-35, p 65)

Even though there is only one source of supply, the Manager's staff must still obtain a quotation for the vendor. Upon receipt of the properly executed quotation (written, fax, e-mail), the staff will then proceed to write the purchase order.

Since market conditions change over the years, a previously substantiated sole source may find new entrants to a formerly monopolized market. All sole sources should be verified. It can be a situation where the staff knows the marketplace has changed or it simply may be the need to verify the marketplace has not changed. It is understood that the mere likelihood that only one firm will bid is insufficient to justify sole source procurement. {1983 Opns St. Comp. No 83-124, p156)

<u>Emergencies</u>: GML 103(4), provides that purchases may be made without competitive bidding in the event that a public emergency arises due to an accident or other unforeseen occurrence. Emergencies do not include situations caused by a lack of planning on the part of the MFL unit. While it will be the MFL unit that requests an emergency purchase, the MFL Manager with approval of the MFL's legal counsel will determine if it qualifies as an actual emergency. MFL legal counsel will determine if the statutory criteria are met on a case-by-case basis. If approved, the MFL Manager may issue an emergency declaration.

When circumstances support an emergency procurement, the requesting unit must submit the required written emergency declaration for the MFL Manager or his/her designee. The requesting unit and/or Manager's staff must then locate a source for the required goods or service. The goal must always be to obtain the lowest price from the vendor who can best meet the delivery requirements. If the item is included in a MFL and/or Buffalo & Erie County Public Library or Erie County contract listing, the contract vendor should be contacted first. Once the sources and price have been established, an emergency purchase order will be processed. It should be noted that in the event of a contract for services, the emergency contract will not exist for a term beyond the reasonable limits of the existence of the emergency situation. Similarly, in the case of an emergency involving the acquisition of commodities, the quantity acquired will be no more than needed to address the emergency situation at the time.

The procurement procedure will be the same as a routine informal or formal bid except that advertising and bidding is not required. The purchase order must state "Emergency purchase

approved by (Name), MFL Manager." A copy of the MFL Manager's written emergency declaration must be attached to the purchase order.

<u>Professional Services</u>: Professional, technical or consulting services are not the type of services which may properly be the subject of competition based solely on the compliance with the objective, uniform standards of the bid specification, pursuant to a bid being awarded to the lowest responsible bidder. The determination of whether the professional service exemption is applicable must be made on a case-by-case basis, examining the particular services needed. Generally professional services include, but are not limited to, the specialized expertise of interpreters, consultants, attorneys, engineers or architects.

Contracts for professional, technical or other consultant services having a value of \$20,000 or more are procured by the use of Requests for Proposals (RFP). The MFL Manager's staff, subject to the review and approval of the Manager, shall advertise the Request for Proposals (RFP), and designate a committee of three to review the proposals and choose a vendor. RFPs are distributed to interested parties and are advertised on the Internet and can be downloaded by interested parties and prospective proposers accordingly. Though not required, the MFL may also advertise in trade publications. The review committee or staff designee will select a vendor from the responses received and create a proposal to submit to the MFL Manager for review and recommendation to the MFL Board of Trustees, which upon review and by Resolution may provide approval to contract.

Contracts for legal counsel and professional, technical or other consultant services related to the MFL legal issues having a value of \$20,000 or more shall be subject to review by the MFL Manager, who may utilize an RFP process or submit written justification for the contract which shall be reviewed by the MFL Board of Trustees, which upon review and by Resolution may provide approval to contract.

Contracts for professional, technical or other consultant services having a value of less than \$20,000 shall be subject to review and approval by the MFL Manager, who may, within the limits of the appropriations provided therefore, contract for said services.

<u>True Lease</u>: Leases for real property shall not be considered a purchase or contract. True lease agreements are neither purchases nor contracts for public works and, thus, are not subject to competitive bidding under GML 103 (Exley v Village of Endicott, 21NY2d 426, 434 NYS2d992). Lease agreements require the MFL Manager's authorization before any procurement activity can begin. Documentation for the leasing versus purchasing decision should be made and should include a cost benefit analysis. Final approval to authorize entering into a lease with an annual value of under \$20,000 shall be by the MFL Manager. Final approval to authorize entering into a dease with an annual value of Trustees. The competitive bidding statutes cannot be circumvented by casting an agreement which is truly a purchase or a contract for public work in terms of a lease.

<u>Insurance</u>: Insurance requirements for vendors are to be reviewed and approved by the MFL's legal counsel on a periodic basis. The purchase of insurance is to be conducted through the MFL Manager or her/his designee in consultation with the MFL's legal counsel.

Second Hand Equipment acquired from other government agencies: The requesting MFL unit must have approval from the appropriate outside government official as well as budgetary approval from the Manager before the purchase of surplus and second hand supplies, material or equipment is initiated. The MFL Manager will verify that the purchase price is fair through market price comparisons via industry publications and other procurement sources. Competitive bidding is not required according to GML §103 (6) (21 Opns St comp, 1965, p 615).

Single Source Purchases (\$1000 to \$5000)

For purchases between \$1000 and \$5000, the MFL Manager has the option to award a purchase order to a single source vendor, usually recommended by the requesting unit. It is the Manager's responsibility to ensure that the purchase price is fair through price comparisons from available sources. If there is reason to believe that the price quote is not within an acceptable range for the product or products in question, the Manager may request an informal quote or bid using the Informal Bidding Process.

Exempted from GML 103, 104-b

Procurements from Industries for the Blind or Industries for the Disabled (NYSID – See also State Finance Law, §162), New York State Correctional Industries (CORCRAFT – See also Correction Law, §§ 184,186), and Federal, State, or Local contracts are exempted from GML 103 competitive bidding and GML 104-b purchasing policies. Although General Municipal Law exempts these types of purchases from the requirements of written or verbal quotations, use of the exemption must be documented with relevant information and/or copies of Federal, State or Local contracts.

Responsibilities/Exceptions

The Manager is the responsible Purchasing Agent for the MFL. The Manager and MFL staff are responsible for following the policies and procedures described herein and all relevant laws as they pertain to competitive bidding. (GML §104-b (2)(f)). If an award is made to a vendor other than the lowest price offered, written documentation stating the basis for such award and a justification that the award is in the best interest of the MFL, must be provided to and retained by the MFL Manager.

Updating Policies and Procedures

The MFL Board of Trustees shall review this policy and procedures at least annually and shall solicit comments from the MFL Manager (GML §104-b (3),(4)).

Unintentional Failure to Comply

The unintentional failure to comply with the provisions of GML 104-b shall not be grounds to void action taken or give rise to a cause of action against the Marilla Free Library or any officer or employee thereof. (GML §104-b (5))

DOCUMENTATION PROCEDURES

QUOTES – MINIMUM INFORMATION REQUIREMENTS - At a minimum, all quotations should include the date, item description, name of the vendor and vendor's representative, vendor contact information.

VERBAL/TELEPHONE QUOTES - The information is recorded on the purchase order and becomes part of the purchasing document.

SINGLE SOURCE QUOTES - The Manager, or his/her designee, will solicit one written, faxed, or verbal quotation. Written or faxed quotations are attached to the file copy of the purchase order. All verbal quotations will be documented on the purchase order in accordance with the above verbal/telephone quotes procedure.

WRITTEN QUOTES - When utilizing written quotes, where practicable a minimum of three quotations should be solicited and documented. "Request For Quotation" or "Informal Bid Request" forms will be used and attached to the file.

FAX QUOTES - Fax quotes may be accepted for any quotation under \$20,000 for commodities/services and under \$35,000 for contracts for public work.

PRICE VERIFICATION - Manager's staff is required to verify New York State contract pricing when applicable and practical. If price lists are not available through NYS OGS, Manager staff must receive pricing from the vendors and shall include some written affidavit of price validity.

BID LANGUAGE (Extensions/Alternate submissions) - When bids are to be used in multiple time periods and/or for multiple orders requiring the vendor to hold pricing, it is mandatory that language in the bid document states the intention to do the same. The language must be clear and concise and should leave no doubt with respect to its intended use. The same holds true for the alternative bid submissions. The language must be clear and if the alternates are to be accepted, the Manager should make every effort to notify all potential vendors of our acceptance of the same.

POST BID NEGOTIATIONS - Post bid negotiations are the responsibility of the Manager or his/her designee. BFL units are not permitted to assume this responsibility.

REQUEST FOR PROPOSALS - RFPs are used for obtaining professional, technical and consulting services (which may or may not include legal services). The requesting MFL unit is responsible for submitting specifications to the MFL Manager for review. If it is determined that the service is not biddable, the MFL Manager may proceed in accordance with State and local laws. Evaluations are conducted in accordance with process described in the *Professional Services* section of this policy.

Approved April, 17, 2018 by the Marilla Free Library Board of Trustees. This policy supersedes the procurement related stipulations of all previously adopted Board resolutions. Reviewed April 16, 2019 by the Marilla Free Library Board of Trustees.



The Marilla Free Library, established under the laws of the State of New York and chartered by the New York Board of Regents, is committed to provide residents of the Town of Marilla and of the County of Erie educational, recreational, and informational materials and services.

The Board of Trustees of the Marilla Free Library, under Section 262 of the New York Education Law, establishes the following rules in order to facilitate the broadest and most equitable use of its facilities. Library users are required to comply with these Rules and Regulations.

The following conduct is prohibited:

- 1. Engaging in disorderly conduct, fighting or challenging to fight, or using offensive words likely to provoke violence or using language that offends others;
- 2. Disturbing other patrons, staff or volunteers including but not limited to disruptive behavior such as any loud, unreasonable and/or bothersome noises created by persons or devices; interfering with staff or volunteers in the performance of their duties and persistent, unwelcome attention; obscene or threatening gestures such as staring at another person; or following another person on or around the premises;
- 3. Carrying weapons of any kind;
- 4. Possessing, distributing or consuming alcohol or illegal drugs or being under the influence of alcohol or drugs;
- 5. Engaging in sexual conduct and/or lewd behavior (e.g., exposure, offensive or inappropriate touching, or sexual harassment of other patrons, staff or volunteers);
- 6. Damaging, destroying, or stealing any Library property or the property of another patron, staff or volunteer;
- 7. Bringing animals or pets into the library except those required to assist persons with disabilities or those involved in library programs;
- 8. Selling and/or soliciting; petitioning;
- 9. Distributing or posting materials/literature that have not been approved by the Library;

- 10. Vaping, smoking cigarettes, cigars, pipes, smokeless electronic cigarettes or using tobacco products inside of the Library and no closer than 10 feet to the side of any point of entry to Library property.
- 11. Food and/or beverages from outside the Library brought in without prior approval;
- 12. Making unreasonable use of the restrooms including bathing;
- 13. Sleeping;
- 14. Photography or recording on Library premises without Library permission; and,
- 15. Absence of shirts and/or shoes.

No children under six years of age may be left unattended in the library at any time. Library staff will not be responsible for children who have been left without adult supervision. Adult patrons who are not engaged in library activities that require materials from the children's area shall be asked to relocate to other areas of the library. The staff reserves the right to seek the intervention of appropriate law enforcement or social services agencies, as required by individual circumstances.

People who violate these rules will be advised of their infraction(s). Failure to comply with the Library's established policies, rules and regulations or violations of local, state or federal law may result in immediate suspension of library privileges and, where necessary, civil liability and/or criminal prosecution.

Adopted February 22, 2017 Reviewed by Marilla Free Library Board of Trustees on April 17, 2018. Reviewed by Marilla Free Library Board of Trustees on April 16, 2019.